

SITUATION IN LUMBER TRADE NOW CRITICAL

Higher Freight Rates Give Rise to Unprecedented Condition on Coast

RAILROADS DOMINANT

Years of Litigation May be Necessary to Restore Lost Markets

The Pacific northwest lumber industry is facing its most critical situation. Freight rates, adverse to the

eastern marketing of west coast products, are effective August 26. Prohibitive freight differentials against Oregon and Washington lumber will affect the average inland saw mill in much the same manner as recent cancellation of contracts affected the average shipbuilding plant.

Tidewater mills, having cargo shipping outlets, will be somewhat better off, but the great majority of mills are not in a position to ship by water.

There will be no concerted shut-down. Each operator will produce lumber, under the adverse shipping rates, just as long as he can and then drop out.

Mill stocks are now 45 per cent in excess of normal. The average cost of manufacturing is now in excess of \$32 per thousand feet.

Payrolls in Danger. The industry cannot finance payrolls and other requirements without shipping; and, with cars short and freight rates ranging

from 44 per cent to \$13.27 per thousand feet in favor of competing woods, restricted payrolls must necessarily follow restricted markets.

Relief is possible if transcontinental lines file tariffs yielding necessary revenue and at the same time restoring competitive conditions in the large consuming territory from the Missouri river to the Atlantic seaboard.

However, negotiations to date between the lumber industry and the carriers with a view to maintaining existing competitive conditions, fail to justify other than hopeful pessimism on the part of shippers.

After having been kicked from pillar to post for many years, the roads suddenly find themselves in control, and their attitude toward the shipping public is that of the new rich toward humble neighbors of less prosperous days. The old spirit of "the public be damned" is strongly in evidence.

If tariffs to be filed within the next 90 days fail to permit the shipping of west coast forest products east of the Missouri river, the west coast industry will institute legal action seeking to have its lost markets restored.

Unemployment Threatens. Such litigation will take months and possibly years, during which interval there will necessarily be idle mills and unemployment.

East coast markets by way of the Panama canal has been suggested. Unfortunately, the practice of the east coast trade is to buy in car lots and not in cargoes. The dealer who buys a car at a time cannot handle the three train loads represented in the average cargo.

There is not a port on the Atlantic coast, with storage facilities for handling full cargoes of lumber except the new Weyerhaeuser yard at Baltimore or the A. C. Dutton corporation yard at Poughkeepsie, N. Y. Commercial dock space on the Atlantic is too valuable to permit extensive storage of a low-valued bulky commodity like lumber.

With these conditions confronting them, west coast manufacturers during the past week have been hesitant in accepting business which bore ear-marks of cancellation if not in transit by midnight of August 25.

Mills reporting to the West

Coast Lumbermen's association for the week ending August 14, accepted 68,300,356 feet of new business, including 3,100,000 feet for delivery by rail; 12,067,979 feet for water delivery; and 2,172,377 feet for local delivery.

Shipments Behind. New business was 8 per cent less than production, which at 74,309,520 feet, was 16 per cent below normal.

Shipments totaled 59,923,748 feet, which, with continued heavy water shipments, was 12 per cent below new business.

With car supply still holding at approximately 30 per cent of requirements, the unshipped balance of orders for rail delivery reached the highest point in many months—a total of 8163 cars.

Unshipped domestic cargo orders total 83,055,227 feet. Unshipped export orders, 57,094,703 feet.

AT THE LIBRARY

August 21, 1920.

"Practical steam and hot water heating and ventilation," a modern practical work on steam and hot water heating and ventilation, with descriptions and data of all materials and appliances used in the construction of such apparatus; rules, tables, etc., by Alfred G. King.

"The Youth of James Whitecomb Riley," the story of the life of James Whitecomb Riley from his infancy to manhood, by Marcus Dickey.

"The Private Secretary," a complete detailed description and exposition of the duties of the private secretary, together with a general discussion on characteristics of the private secretary and how they may be developed, written by Edward Jones Kilduff.

"Twenty-four Little French Dinners and How to Cook and Serve Them," the author of this little book has given recipes and arranged the menus for 24 little light dinners, for which the French are justly famous. Each of these is a welcome, tempting change from the monotony of conventional meals, by Cora Moore.

"Allegria," a novel by Mrs. Har-

ker, picturing to us dramatic life in a great city.

"From Place to Place," by Frisvin S. Gobb. A collection of short stories previously published, which offers the variety suggested in the title, for it contains all phases of the author's moods—pathos, tragedy, logic, reminiscence, humor, farce.

"Up the Mazaruni for Diamonds," by William Lavarre. The author tells the story of his canoe trip up the Mazaruni river in South America. He is a veteran Scout, and knows what boys want to hear about, and how to tell it.

"The Story of Porcelain," the manufacturing of porcelain simply told by Sara Bassett.

"All 'Round Our House," stories of things in and around the house that grownups never see at all, told in rhyme by Rupert Holland.

"The Pool of Stars," a well written mystery story for the young people, by Cornelia Meigs.

"Watty and Co.," and adventure story for boys by Edward Putnam.

HULLT BREVITIES

John Leiken and family from Washington visited Mr. Leiken's father, A. Leiken, during the week.

Mrs. W. D. Smith and children motored to Aberdeen, Wash., to hear about, and how to work, in there.

L. A. Johnson was in Portland the first of the week on business. Mrs. T. P. Heidestrom and baby are spending the week with Mr. and Mrs. A. Souther.

Aired Hullt left Wednesday to help with threshing near Macleay.

Miss Augusta Glansman left Tuesday for her home in Idaho. Miss Glansman spent the summer here with her sister, Mrs. Charles Alexander.

John Van Santen and small brother Henry visited near Salem Sunday.

Charles Alexander has been cutting grain near here with his binder.

H. J. Winter and family spent Sunday west of Salem visiting the Ed Loose family.

Roy Blodgett returned to Salem Monday to his work at the Statesman office.

Albert Oeder, road supervisor, expects to open a rock pit on John Van Gorder's place soon.

TURNER PERSONALS

TURNER, Ore., Aug. 20. — A miscellaneous shower was given Miss Gladys Salisbury, a bride-to-be, at the home of Mrs. H. W. Smith Thursday afternoon. Many useful gifts were received.

Clyde Kelly and Robert Hunsaker have purchased the Robertson & Fleetwood meat market which was closed by the health officer recently.

Miss Sibyl Peetz has gone to Portland to work for the Western Union Telegraph company.

Mrs. Frank Baker and children have been visiting Turner relatives.

Funeral services for Gus Drager

who died Tuesday, were held Friday afternoon in the Cloverdale school house.

Miss Evangeline Simmons of Portland is visiting Miss Hazel Peetz.

C. A. Bear and daughter Hazel went to Salem Friday.

E. A. Downing, Native of County Passes Away

E. A. Downing, a native of Marion county, died at his home east of Stayton Thursday morning. He was born on the donation land claim of his father, John Downing, in the Waldo Hills near

Sublimity, in 1855, and lived all his life in this county. He was a brother of A. L. Downing of this city, former county treasurer and a cousin of Robert E. Downing, also of this city. The funeral will be held Sunday afternoon with services at the Christian church in Stayton and interment will be in the Warren cemetery in Waldo hills.

ASTORIA, Or., Aug. 19.—Oil and gas resources in this vicinity are to be investigated by the Lower Columbia Oil & Gas company, organization of which has just been perfected. Its first well will be drilled in the Lewis and Clark river section.

Use The **CASE KEROSENE TRACTOR** With Your Binder



The Case Kerosene Tractor in action. For sale by **Lot L. Pearce & Son**

Record Supremacy
The September Columbia Records Are Here

Listed below are some of the latest hits:

2954	Venetian Moon—Duet	James and Harrison
\$1.00	My Isle of Golden Dreams—Song	U'has, Harrison
2955	The Love Nest—Fox Trot	Hickman's Orchestra
	Song of the Orient—Fox Trot	Hickman's Orchestra
2952	Chili Bean	Paul Biese Trio
	Bells of Monterey—Fox Trot	Paul Biese Trio
2950	Long Ago	Hawaiian Guitar Duet
		Hawaiian Guitar Duet
6157	Tripoli Walse, Introducing Let the Rest of the World Go By	Prince's Orchestra
	Romance Waltz	Prince's Orchestra

A. L. Cliff Furniture Co.
COMPLETE HOUSE FURNISHERS

Mr. E. Conomy Declares Saturday The Last Day of his Economy Sales, to make the day one of those long to be Remembered. Sale Days Mr. E. Conomy will Cut Prices to the Limit for this great last

OPPORTUNITY DAY

Shoes

ALL SUMMER SHOES, INCLUDING BROWN, WHITE AND BLACK, OXFORDS AND PUMPS, AT OPPORTUNITY DAY PRICES

Ladies' White Shoes, all styles, in this lot, final reduction... \$2.40	Ladies' White Shoes, Pumps, Oxfords, all Styles, in this lot, final Reduction... \$2.80
Ladies' Brown and black Oxfords and Pumps, final reduction... \$4.80	Men's Brown English Shoes, Goodyear Welt, Saturday... \$4.80
Tennis Shoes, all styles, white, black and brown 25 Per Cent Off	Boys', Misses and Children's Shoes, Saturday only 20 to 40 Per Cent Off

Dresses

AT FINAL REDUCTIONS

Ladies', Misses' and Children's Khaki Dresses, ONE THIRD OFF Ladies' House Dresses, Saturday only... \$4.48	Children's and Misses' Dresses, \$2.98, \$1.98, Saturday... 98c
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Overalls

Men's Extra Heavy Overalls, Saturday only... \$2.75	Men's Koveralls, Extra heavy Khaki, Saturday... \$3.65
Boys' Overalls, Saturday... \$1.25	

Four and a Half Pounds Sugar \$1.00

GROCERIES AT OPPORTUNITY DAY PRICES

CANNED GOODS	COFFEE	CEREALS
ARMOUR'S MILK, 8 cans for... \$1.00	BEST COFFEE IN BULK, 3 lbs... \$1.00	ROLLED OATS, large package... 31c
SWEET PEAS, 8 cans for... \$1.00	ENGLISH BREAKFAST TEA, 3 Pounds... \$1.00	ARMOUR'S ROLLED OATS, small package... 14c
SUGAR CORN, 6 cans for... \$1.00	COCOA IN BULK, 3 1/4 pounds... \$1.00	AUNT JEMIMA PANCAKE FLOUR 12c
TOMATOES, STANDARD, 7 cans for... \$1.00	ROLLED OATS, sack... 65c	PANCAKE FLOUR, sack 10 lbs... 73c
SALMON, 5 cans for... \$1.00	ROLLED OATS in bulk, 16-lbs... \$1.00	CHICK FEED, 10-lb. sack... 59c
SOLID PACK TOMATOES, 6 cans for... \$1.00	PUFFED RICE PANCAKE FLOUR 12c	YELLOW CORN MEAL in bulk, 20 pounds... \$1.00
CLAMS, 7 cans for... \$1.00	CEREALS	WHITE BEANS, 16 lbs... \$1.00
No. 10 TOMATOES, 2 cans... \$1.00	ROLLED OATS, large package... 31c	
No. 2 PORK and BEANS, 6 cans for... \$1.00	ARMOUR'S ROLLED OATS, small package... 14c	
SHAD, 8 cans for... \$1.00	AUNT JEMIMA PANCAKE FLOUR 12c	
STRING BEANS, 7 cans for... \$1.00	PANCAKE FLOUR, sack 10 lbs... 73c	
FISH LOAF, 10 cans for... \$1.00	CHICK FEED, 10-lb. sack... 59c	
PURE LARD	YELLOW CORN MEAL in bulk, 20 pounds... \$1.00	
ONE PAIL OF PURE LARD 3 pounds, 4 ozs... \$1.00	WHITE BEANS, 16 lbs... \$1.00	

Dress Goods

At Mr. E. Conomy Prices

Beautiful Flowered Voiles, Mr. E. Conomy price... 75c	Serges, all wool, all colors, Mr. E. Conomy Price... \$1.08
Figured Poplin, 36-inch, Mr. E. Conomy price... 65c	Wool Poplin, ward, Mr. E. Conomy price... \$1.08
School Day Cloth, all colors, E Conomy price... 49c	Flaxon in Flower design, Mr. E. Conomy price... 29c
Khaki Goods, best quality, Mr. E. Conomy price... 59c	Organdies, flowered 40-inch, Mr. E. Conomy price... \$1.49
Cotton Plaids for Sport Skirts, Mr. E. Conomy price... 98c	Silk Poplin the yard, E. Conomy price 75c
	Cotton Challies, all colors, Mr. E. Conomy price... 25c

Men's Wear

Men's good Khaki pants Mr. E. Conomy price... \$1.98	Men's heavy Cambray shirts, E. Conomy price... \$1.25
Men's heavy white cord pants, Mr. E. Conomy price... \$3.45	Men's Sport Shirts, E. Conomy price... 98c
Men's dress Pants, E. Conomy price... \$2.45	Men's Panama Hats, E. Conomy price... \$2.98
Underwear, shirts	Men's Imitation Panama Hats, Mr. E. Conomy price... 65c
Men's light weight U Suits, E. Conomy price... 98c	GLOVES
Men's light weight shirts and drawers, E. Conomy price... 59c	Men's Leather Gloves, Mr. E. Conomy... 49c
	Men's hose supporters, E. Conomy price 25c
	Men's Arm Bands, Mr. E. Conomy... 35c

BASEMENT OF ECONOMY — Loaded With Super Values for — Opportunity Day

MEN'S SWEATERS... \$1.00	BIG ASSORTMENT OF HATS at... 5c	BOY SCOUT OUTFITS, Suit, Hat and Legging... \$1.48
HATS, Mexican straw, four hats... \$1.00	WASH BOILERS, one to a customer... \$1.99	DUST PANS LONG HANDLE... 25c
TOILET PAPER, 8 Rolls... 25c	LADIES' HANDKERCHIEFS, 3 for... 5c	BIG ASSORTMENT BUTTONS, card 2c
ONE HUNDRED NAPKINS... 10c	TWENTY-FIVE POUND HAND SCALES... 10c	EMBROIDERY and FINE VAL LACES, yard... 5c
PICNIC SETS, Plates, Covers, Napkins... 10c	STONE-JARS, all sizes, per gallon... 20c	LADIES' VOILE WAISTS... \$1.00
REMNANTS, Saturday, 25 Per cent Off		SHOES, BIG ASSORTMENTS, Broken sizes... \$1.00
TWO SPOOLS OF THREAD Black or White, 2 for... 10c		

CORSETS, HOSIERY, UNDERWEAR

Prices Cut the Limit For Opportunity Day

LADIES' SILK HOSE	CORSETS	Ladies' Union Suits, Mr. E. Conomy price... 74c
\$2.75 Ladies' Brown and black silk hose, Mr. E. Conomy price... \$1.79	W. B. N. U. Form Corsets, Mr. E. Conomy price... \$2.10	Ladies' Bodice Top Union Suits, Mr. E. Conomy, price... \$1.45
\$4.00 Ladies' Silk Hose, black and grey, Mr. E. Conomy price \$1.55	\$3.50 Corsets, all sizes, Mr. E. Conomy price... \$2.45	Ladies' Hose, 4 Pairs, Mr. E. Conomy... \$1.00
Ladies' Silk Fibre Hose, black and colors, Mr. E. Conomy price 95c	UNDERWEAR	Children's Hose, Mr. E. Conomy... 29c
	Ladies' Vests, Mr. E. Conomy price... 35c	

BROOM FREE
With Every \$5 Purchase and Over

THE PEOPLE'S CASH STORE

POTATOES, 34 pounds - \$1.00
ONIONS, 10 pounds - - - 25c