

THE OREGON STATESMAN

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SOME SHEEP ON EVERY SALEM DISTRICT FARM

The Salem Slogan pages of The Statesman of this morning contain a symposium on sheep.

The articles are well worth reading. They are all by men experienced in sheep breeding, and there is a complete agreement that there is money in sheep, and that every farm in the Salem district ought to have some sheep.

These experienced breeders approach the matter from several different angles, and they do not agree upon the matter of breeds. The general trend, however, is in favor of the medium woolled sheep for this district—at least under the present condition of the wool market, which is unprecedented in all the history of woolen mill manufacturing.

For instance, the Thomas Kay Woolen Mill Company, owning and operating the Salem woolen mill, yesterday bought 3000 to 4000 pounds of medium wool from points in western Oregon, paying 36 cents a pound for it; and Hon. T. B. Kay, manager of this mill, says he is in the market for all the medium wool offered at that price; while the nominal market price for coarse wools is 20 cents a pound—but there is in fact no market at all for coarse wool. No one wants it.

Why? For two reasons. First, the markets have been flooded by South American importations, coming in under the present tariff law free of duty. Second, no one any more will buy coarse woolen goods. Every one is demanding the finer goods.

The woolen mills must make the goods they can sell. The finer Merino wool is quoted around 40 cents a pound in the grease, and it shrinks 60 to 65 per cent, so the cleaned Merino wool is selling at about \$1.15 a pound.

For the Willamette valley farmer, Mr. Kay advises the remedy is the raising of medium wools. The Merinos are not best for this section. They are a range sheep. So our farmers should resort to Shropshires, Oxford, Hampshires, etc., or crosses of Merinos and Cotswolds or Lincolns.

Mr. Kay thinks this condition will persist—that the demand will indefinitely be for the finer cloths.

The woolen mills of the United States are generally idle right now, or running on half time.

The reason: There has been a panic in the retail market, re-

sulting in the cancelling of orders from the jobbers, who in turn have cancelled or welched on their orders from the mills. No woolen mill manager in the world works "on stock." They all work on orders. They cannot know what the demand will be in the matter of weave or color or weight or style. The American mills cannot afford to pile up stock, like a flour miller. They might not be good guessers, and they might have to sell at half value, or not be able to sell at all.

So they must all run on orders. Some of our contributors will dispute with Mr. Kay, in his advice on breeds for our section. But he is a student of conditions in his line of business.

Another thing: Mr. Kay says sheep would be more profitable for our farmers, if they did not sell any wool at all, than hogs; because sheep fatten themselves. While 36 cents a pound for medium wools is not as high as they should be, in proportion to other things, it is not so very bad—for the normal price, before the war, was 20 to 25 cents a pound; and all prudent sheep breeders made money then.

The one thing The Statesman started to prove, in this Salem Slogan issue, that every farm in the Salem district should have some sheep, we believe is amply proved.

The Salem Slogan pages of next week will tell of National Advertising—the wonderful campaigns that have done so much to get the name of Salem favorably before the people of this whole continent and most of the rest of the world.

SOCIETY

By RUTH LENORE FISHER.

MR. AND MRS. M. C. Findley have as their house guest Miss Mozelle Hair, of the extension department of the University of Oregon. Miss Hair will remain in the city about a week.

Miss Gladys Cartwright, daughter of Dr. and Mrs. R. Cartwright, left yesterday for a fortnight in Portland, where she will be a guest at the H. P. Keller residence.

Mrs. Myra E. Shank is spending a few days in Portland.

Dr. Mary C. Rowland and her daughter, Miss Nelly Rowland, are enjoying a fortnight's visit at Lebanon and Cascade.

Mr. and Mrs. George Halvorsen and family, accompanied by Mrs. Halvorsen's father, J. H. Pierce, are expected to return from Newport on August 15.

Mr. and Mrs. Claude Morse and family went to Newport Monday where they expect to remain for a fortnight.

Mr. and Mrs. C. W. Niemeyer and their small son Stuart are spending the month of August in Newport.

Mr. and Mrs. John Moyer are leaving today for a brief sojourn at McKenzie Bridge.

Mrs. Paul Blanchard, who has been the guest of Dr. and Mrs. M. C. Findley, left Saturday for her home in Chicago.

Mrs. R. T. Young and daughter Maxine returned Monday from Cascade where they enjoyed a week's outing.

Mrs. Margaret Weaver and daughters, Ruth and Virginia, returned Monday from a week's outing at Newport, accompanied by Miss Lora Wagner.

The home of Mrs. Flora Halley, 1505 South Liberty street, was the scene of a merry little dancing party Tuesday evening when friends of Miss Elsie Victor gathered on the occasion of her birthday. Those present were Misses Elsie Victor, Maxine Abst, Reta Claggett, Fern Swadell, Dorothy Esch and Messrs. Kenneth Wilson, Wilbur Daily, Ed Peck, Edmond Aldrich and Stanley B. Lanson.

Mrs. E. E. Waters will leave for Portland today where she will remain for a week visiting friends and relatives.

Miss Julia Richmond is spending a fortnight at the Seaside cottage of her uncle, T. N. Grolier.

Miss Annabelle Jones of Albany is a guest at the Paul Melvin home on State street. Mr. and Mrs. Melvin and their house guest will leave Saturday for a week's outing at Nye Beach.

Mr. and Mrs. A. J. Basey, 691 South Capitol street, will leave today to spend a month at Newport.

Mr. and Mrs. Oliver Michaels of Dallas will spend the day with Mr. Michaels' parents, Mr. and Mrs. Andrew Michaels, 1455 Saginaw street.

Mrs. George Burdick is in Portland attending the State Holiness camp meeting.

Miss Rita Reid, charming daughter of Mrs. Cora Reid of the Court apartments, left early in the week for Sacramento for a visit with an aunt, Miss Jennie Reid. Miss Rita will return to Salem about September 1, making the journey from San Francisco to Portland by boat.

Mrs. Ralph Bernard and daughter Dorothy, of Grants Pass, are enjoying a week's visit at the W. E. Moores home.

BITS FOR BREAKFAST

Proved it.

That some sheep should be on every Salem district farm.

And that there is money in sheep; that any young man who will get some land and some sheep will always have a bank account.

And that sheep breeding is one of the fifty-two most important basic industries of Salem.

The Salem woolen mill is shutting down for about three weeks this month for repairs. But most of the employees who desire are remaining and working on the repairs. Hon. T. B. Kay, manager, hopes that there may be plenty of orders for goods by the first of September so that the mill may run steadily for a long, long time, as it has in the past, without any time for repairs.

City Recorder Race sent 12 men to the flax fields Tuesday and 14 yesterday, and he hopes to send more today, and every day, till the last bundle of flax is pulled.

The Phez company will be a little short this year on loganberry juice, but it will be very long on cider and jellies and jams.

So much so that its total volume of business will be increased over last year.

This company has put a name and character behind cider, and the demand has so increased all over the country for Applu, the cider with a college education, that there is a regular Johnstown flood of cider orders, from every point of the country. They will press enough cider this year to float a large fleet of battleships.

FUTURE DATES

August 5, Thursday—Marion County Veterans' association meeting at Silverton.

August 6, Friday—Quarterly meeting of directors of Oregon Growers' Co-operative association.

August 9 to 14—Buyers' week convention in Portland.

August 10, Tuesday—First annual picnic of Oregon Growers' Co-operative association.

August 11, Wednesday—Wisconsin picnic at state fair grounds.

August 12, 14 and 15—Convention of State Editorial association, Corvallis.

August 16, Monday—Meeting of associate members of Commercial club.

August 26, Thursday—Baby clinic tests at Commercial club.

September 4, 5 and 6—State convention of Artisan lodges, Salem.

September 6, Monday—Labor day.

September 27 to October 2—Oregon state fair.

November 2, Tuesday—Election day.

DATE SET FOR RATE HEARING

Plea for Higher Intrastate Rates Gets Open Ear Middle of Month

The public service commission has set August 16 as the date for hearing application of main line carriers operating in Oregon for increases in interstate freight and passenger schedules, to conform to increases for interstate traffic granted by the interstate commerce commission.

The roads operating in Oregon that are affected are the Southern Pacific, Spokane, Portland & Seattle, Oregon Electric, Oregon Trunk and Northern Pacific Terminal company.

When the interstate commerce commission hearing was called at Washington, representatives of the state commissions were asked to sit in the conference so that the evidence submitted might be used in the intrastate revisions by the state commissions. To this the Oregon commission replied that the proposition would be satisfactory as far as the evidence might be pertinent to intrastate schedules, but that it would reserve the right to hold hearings at home and issue orders on the basis of testimony given.

"DANDERINE"

Stops Hair Coming Out;
Doubles Its Beauty.



A few cents buys "Danderine." After an application of "Danderine" you can not find a fallen hair or any dandruff, besides every hair shows new life, vigor, brightness, more color and thickness.

Rate Increases Allowed Newberg Telephone Lines

Service rate increases are allowed the Newberg Telephone company by

an order of the public service commission yesterday. The company provides service for Newberg and surrounding communities and physical direction is made directly with the Yamhill County Mutual, Scholls and St. Paul lines, though the latter

are not concerned in the order made yesterday. The commission's investigation showed that the rates which have been in effect are insufficient to meet operating expenses. The new rates date as effective from August 1.



Mr. E. Conomy

Says:

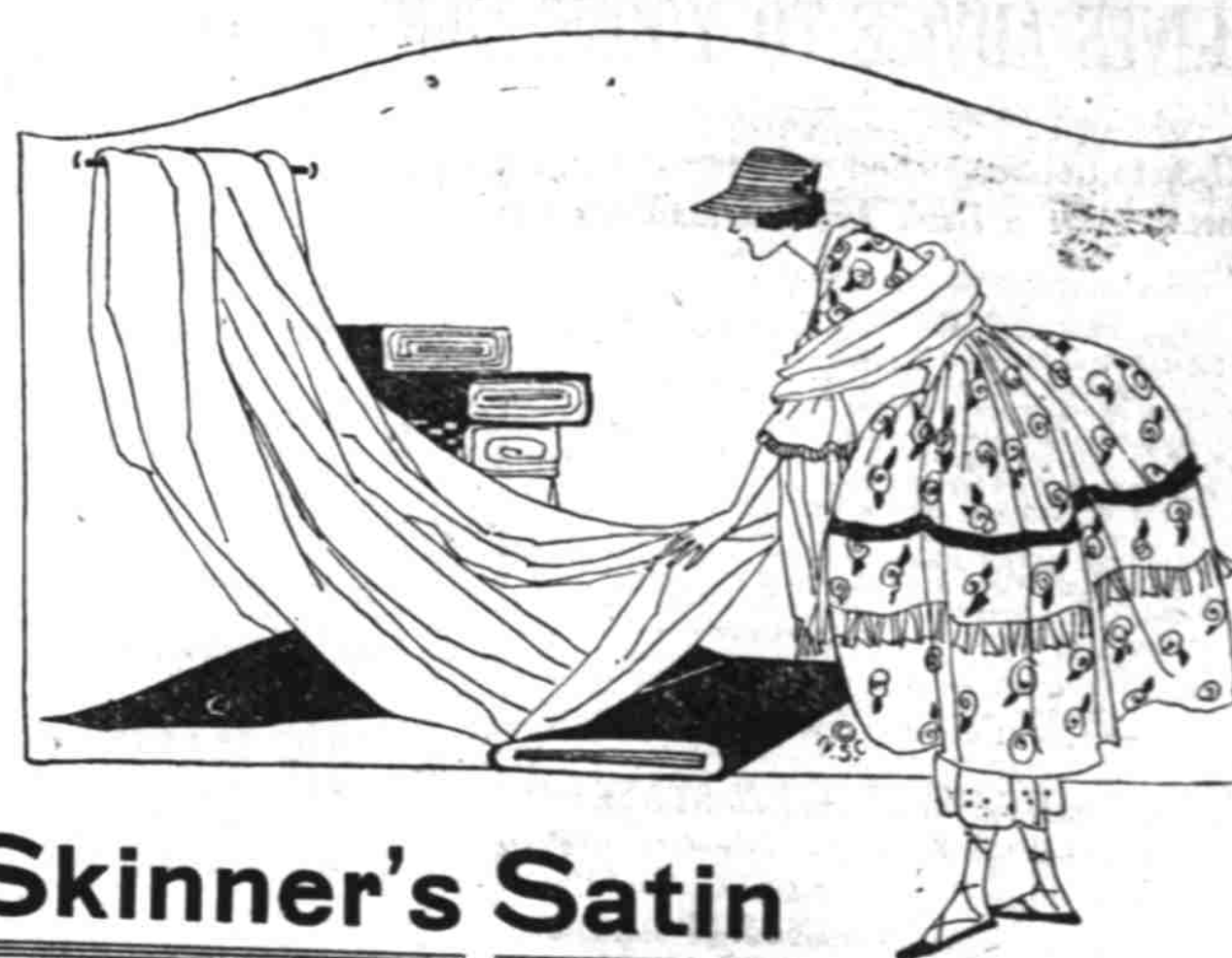
I have knocked down the high prices and will sell Merchandise during this sale at dazzling prices. I have worked hard all this week putting things in shape to give the people of Marion and Polk Counties real honest to goodness values. Watch for the ad. in Saturday's Statesman.

THE PEOPLE'S CASH STORE

Shop Where The Crowds Buy

MEET ME AT MILLER'S

3 Days Selling Event



Skinner's Satin

This is an exceptional special of the Highest Quality Satin manufactured. The range of colors will practically cover every desired shade.

Look for the name in the salvage. Genuine "Skinner's"

\$3.79

MILLER'S

Good Goods.

Have You Made Your Will?

If you haven't, you ought not to expect the courts, and public administrators, to apportion your estate as wisely as you could yourself.

Do you know what they would do with it? Probably not. Your property must be distributed according to the laws of your state, which were not planned to fit your particular estate. The result may be a tragedy for your heirs.

WHO WILL BE YOUR EXECUTOR?

A corporation, or an individual? We will be pleased to have you call, and let us explain why this bank is better prepared to discharge such duties than any individual.

Capital National Bank

TRUST DEPARTMENT
SALEM OREGON

News of Interest

To Farmers and Fruit Growers: Used Cars and Trucks of Merit

1918 Ford worm drive Truck, fine mechanical condition, body complete.....\$525

One-Ton Republic, fine shape.....\$1,200

Large Buick Chassis, would make fine truck; cord tires, must be sold at once.....\$250

1918 Velie Six, new paint, cord tires, rebuilt, perfect shape.....\$1,250

Studebaker Bug, runs good.....\$275

Cadillac Roadster, good shape.....\$350

Don't fail to see the new Reo Six now on display
We give terms on cars and trucks to responsible people

SALEM VELIE CO.

162 North Commercial Street