

THE OREGON STATESMAN

Issued Daily Except Monday by
THE STATESMAN PUBLISHING COMPANY
215 S. Commercial St., Salem, Oregon

MEMBER OF THE ASSOCIATED PRESS
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DAILY STATESMAN, served by carrier in Salem and suburbs, 15 cents a week, 50 cents a month.

DAILY STATESMAN, by mail, \$6 a year; \$3 for six months; 50 cents a month. For three months or more, paid in advance, at rate of \$6 year. (THE PACIFIC HOMESTEAD, the great western weekly farm paper, will be sent a year to any one paying a year in advance to the Daily Statesman.)

SUNDAY STATESMAN, \$1 a year; 50 cents for six months; 25 cents for three months.

WEEKLY STATESMAN, issued in two six-page sections, Tuesdays and Fridays, \$1 a year (if not paid in advance, \$1.25); 50 cents for six months; 25 cents for three months.

TELEPHONES: Business Office, 23.
Circulation Department, 533.
Job Department, 533.

Entered at the Postoffice in Salem, Oregon, as second class matter.

THE HOP INDUSTRY FOR SALEM DISTRICT

The hop industry is a basic one for the Salem district—yet Salem is still, as it has been for a long time, the greatest primary hop market in the world; the greatest buyer from first hands.

The Oregon crop for this year will probably bring to the growers of this state over four millions of dollars—mostly with large net profits.

At the prices that prevailed last year for the best grades in the open market, there was nothing produced on the farms of this valley that was so profitable as hops.

Henry D. Cornoyer, interviewed for this issue, says there are probably 12,000 acres of hops in Oregon now, including new yards, and that the yield will probably be 60,000 bales this year, and more in future years from the land now in hops, as the young vines come into full bearing.

T. A. Livesley places the probable production for this year somewhat smaller.

But California now has about 15,000 acres in hops, and will produce this year perhaps 100,000 bales, as the yield to the acre is higher in that state, owing to irrigation.

So Oregon is now in second place in acreage and production; but these two states produce nearly all the hops raised in this country, as Washington has fallen to a probable 20,000 bales this year, and the yield in New York will be negligible. These are the four hop states, producing on a commercial scale.

Events may change this relationship.

In fact, Oregon may conceivably become the only hop growing state of consequence.

The reason is that the British, following their policy of making their empire self-contained, which they have adopted since the war, will attempt to supply all their wants in the home land or from their colonies, and in that case there will within a few years be no great demand for hops in America.

Excepting from Oregon.

The English have always bought a certain number of bales from Oregon irrespective of abundant available supplies elsewhere—50,000 to 100,000 bales each year—and they may so continue, on account of a desirable quality for a demanded blend.

This is about the only sure hope for the hop business of Oregon on even as large a scale as it is seen now, after four or five years.

And the best advice of men in the business who know is to plant no more acreage for the present.

It is safe to say that 75 to 80 per cent of the present Oregon hop crop is already sold to English buyers, under contract, and at 25 to 50 cents a pound; some for less than 25 cents, on old contracts.

The contracts at 25 cents generally have two more seasons to run. There is another line of contracts running for three seasons yet, at 30, 40 and 30 cents, for 1920, 1921 and 1922. There is another line of contracts, made last spring, for four years, at 50, 40, 35 and 30, for the years of their life.

Of course, things may happen to make open sales at higher figures in any one or more of these years—but this is a gamble. It is anybody's guess.

Mr. Cornoyer says the contracts expiring in four years will average the growers about 34 cents a pound, and that the present cost of production is about 20 cents a pound, not counting the investment in land or improvements.

It is easy to see that if this range cannot be maintained, there are other crops that will pay better. Any land that will produce good hops here will grow any one of a score and more of other profitable crops in which there is little or no element of chance.

Figured even at 34 cents a pound, and figuring the bales at 200 pounds, and the number of bales at 60,000, the reader will see that, this year, and perhaps for three more years, and even perhaps indefinitely, the Oregon hop crop is more than a four million dollar crop annually. Once it was our greatest of all money crops in volume. Now a number of other crops are ahead of it. Loganberries will soon make it look like a piker. Even strawberries will; and prunes, and apples, and a number of others.

WHAT ARE YOUR BOYS AND GIRLS GOING TO DO THIS SUMMER

If your youngsters are earning something during vacation time, why not take that opportunity to initiate them into the advantages of a SAVINGS ACCOUNT here at the United States National Bank?

Such a step is the most helpful one parents can take for their children. It's the right start down the walk of life.

Interest on Savings



SOCIETY

By RUTH LENORE FISHER.

All news for the Sunday society pages must be in the Statesman office by 9 p. m., Friday. Phone 23 or 583.

MR. AND MRS. GEORGE F. Rodgers, Mr. and Mrs. Henry W. Meyers and Miss Margaret Rodgers are expected to arrive home today from the east. The latter returns from college, having graduated from Vassar on June 8. Mr. and Mrs. Rodgers and Mr. and Mrs. Meyers have been traveling in the east for several weeks, both before and after the commencement at Vassar, which they attended.

Mr. and Mrs. David Eyre have motored to Portland where they are passing the week attending the Shrine conclave and the Rose show.

Mrs. George J. Pearce left yesterday afternoon for Portland to visit with her daughter, Miss Helen Pearce, for the remainder of the week.

Mrs. W. W. Giesy and daughter, Miss Gladys Giesy of Portland, have returned to their home after a visit with Mrs. R. J. Hendricks.

Mrs. William McGilchrist Sr., and her daughter, Miss Ethel McGilchrist, have returned from Eugene. Mrs. McGilchrist went to Eugene to attend the graduation of Miss McGilchrist from the University of Oregon. Miss McGilchrist was a prominent Delta Delta Delta sorority girl during her years at the university. They have as their house guest Miss Ruth Griffin of Portland, who is a classmate and sorority sister of Miss McGilchrist.

The commencement exercises were held in Villard hall Monday morning and Miss McGilchrist and Miss Marjory Kay were the two Salem members of the class. Miss McGilchrist will spend the summer with her parents, and in the autumn will leave for Fort Klamath where she will be instructor of English in the high school there. Mr. and Mrs. McGilchrist also have with them their son George, who was graduated two weeks ago from O. A. C. He will be in Salem for the summer.

At the annual election of officers for the East Central circle of the First Methodist church, which had its regular meeting Friday at the home of Mrs. Helen L. Benson and Mrs. R. H. Robertson, Mrs. Ray L. Farmer was elected president; Mrs. H. H. Vandervort, vice president; Mrs. R. R. Jones, secretary, and Mrs. W. T. Rigdon, treasurer. After the business meeting the hostesses served light refreshments.

Mr. and Mrs. James R. Linn are among the Salem folk who are attending the Shrine convention and the Rose show in Portland.

Mrs. George Alden is in Seattle for a few weeks visiting friends and relatives.

Mr. and Mrs. J. B. Hurst left yesterday afternoon for a several weeks outing at Breitenbush hot springs.

Mr. and Mrs. F. G. Delano and Mr. and Mrs. Lewis Mishler leave today for Portland to spend the remainder of the week and attend the Rose show.

Mrs. Jesse Campbell is visiting Portland friends this week and attending the Rose show.

Miss Annette Colquette, who has been teaching at the state school for the deaf, has gone to Portland to visit friends for two weeks.

The Misses Josephine and Lenta Baumgartner and Ruth Griffith spent Tuesday in Portland visiting friends.

Mrs. Leo Schmidt has gone to Olympia, Wash., to visit for a month at the home of her uncle, Judge E. Mitchell.

Miss Elizabeth McClay has left for her summer vacation which she will spend in Seattle and Olympia, Wash.

Miss Ethel Hummel, instructor in Latin in the Salem high school, has gone to her former home at Mountainview, Okla., for the summer.

Mrs. J. W. Fairbanks of San Francisco and Miss Pauline Looney of Jefferson have arrived in Salem and are guests of Mrs. Frances Cornell.

Mr. and Mrs. George P. Griffith are spending the week in Portland attending the Rose show and the Shrine conclave.

Miss Florence Elgin, one of the popular members of the younger set, is in Portland visiting friends.

Mr. and Mrs. M. M. Ransom were hosts at a dinner Sunday at their home in honor of their son, W. M. Ransom, who was visiting them from Pendleton for a week. Mr. Ransom is a draftsman for the state highway commission. Those at the dinner were Miss Florence Elgin, Joseph Fiegel, W. M. Ransom and Mr. and Mrs. M. M. Ransom.

Mrs. Zadoc Riggs and Mrs. E. Waller joined Mr. Riggs yesterday as he motored back to Portland after he brought a group of Shriners back after the visit here. They will remain down for a few days.

Mrs. Elbert Thompson and small daughter Faye Louise, are passing the week in Portland with friends and relatives.

Miss Lorene Richards of Corvallis, where she was a student at O. A. C., and Joseph W. McClaren of Lewiston, Idaho, where he has large stock holdings, were quite married at St. Paul's Episcopal church at 8:20 o'clock Tuesday evening. Only a few close relatives were present.

Rev. Charles H. Powell of the Episcopal church read the service. Mr. and Mrs. McClaren left Tuesday for Portland, later to go to their new home in Lewiston.

Mrs. J. F. Mollenkop and her daughter, Miss Grace Mollenkop, left yesterday afternoon for Portland to spend a few days visiting friends.

A company of friends of Mr. and Mrs. Don Upjohn called at their home on South Liberty street Tuesday afternoon and showered them with many tin gifts. The occasion was their 19th wedding anniversary.

Mrs. Lucile Baker is entertaining as her house guest Senator and Mrs. John H. Baldwin and Miss Ruth

New and Wonderful Hair Removing Secret

(How to Get Rid of Roots and All) The secret is out! Any woman bothered with superfluous hair can now rid herself of this trouble absolutely—not only the surface hairs, but the roots as well—by what is known as the "phenol process." The new method does away with numerous and expensive visits to the electrolysis expert. Does away with depilatories or shaving at frequent intervals. Nothing like it ever known before. Get a stick of phenol from your druggist, follow the easy instructions, and have the surprise of your life. You do the work in a few seconds, in your own home, without the least injury. The hair-roots come out before your very eyes, leaving the skin soft, smooth hairless. Phenol is odorless, non-irritating and so harmless you could eat it.

ALL WAISTS REDUCED

Every waist in the house goes for \$10 if sold before July 1. All are made with hand painted designs.

PARISIAN WAIST SHOP

212 S. Cottage Phone 1620M

TRY PARIS GREEN IT'S GOOD FOR THE BLUES

Haldwin of St. Paul, Minn., for a short visit, at her home on North Church and Union streets. Mr. and Mrs. Haldwin came west to attend visiting former Minnesota friends.

MEET ME AT MILLER'S



Extra Special

GEORGETTE CREPE

40 inches wide in the prevailing and desired shades

\$1.98 Yard

Moire Crepe de Chine

One of the newest fabrics. Has been a splendid seller, and is almost sold out. Comes in 3 shades only. To clean up balance of stock

\$2.59 Yard

STYLE is the keynote of this smart BON TON front laced corset—as it is of all the fashionable

BON TON Corsets

whether back lace or front lace. Note the exquisite contour. Then there are Fit and Service—BON TON combines them all and has the famous O-I-C non-pinch corset clasp.

MILLER'S

Good Goods.

At the Electric Sign "SHOES"

THIS IS THE DAY

For the Beginning of THE MONTH-END SHOE SALE

We are not apologizing or making excuses for these extra special prices. Just see the goods and you will be satisfied they are the Lowest Ever



At the Electric Sign "SHOES"

The goods are new and seasonable. They are high quality. Every pair warranted to give satisfactory service and our expert store service thrown in

Closing Out Lines

We Still have a limited number of the Small sizes of Shoes and Pumps in mixed lot, none larger than 3 1/2, which we could sell to some eastern jobber for \$1 a pair, but we prefer to give our regular customers the benefit, so will finish closing them out at.....90c

A Lot of All-Black Kid Button Shoes

Only in sizes 2 1/2 to 4 1/2 at.....\$1.90
One lot of Lace Shoes, some all kid, some cloth top, sizes 2 1/2 to 4 1/2, only at.....\$2.35
Ladies' White Canvas Lace Shoes, a big lot, all heels.....\$1.95
And another lot of Better Ones, worth up to \$6.00 at.....\$2.45

Misses' White Canvas Shoes

A bottle of Fitz Presto White Cleaner FREE with each pair of these shoes during This Sale Only
White Canvas Lace and Button, \$2.50 grade.....\$1.80
Same in sizes 11 to 2.....\$1.95
\$3.00 grade White Canvas Lace, 11 to 2 at.....\$2.20
\$3.50 to \$4.00 grade White Reinakin Cloth Lace, 8 to 11 at.....\$2.29
Sizes 11 to 2 at.....\$2.65

Children's Shoes At Attractive Prices

Childs' Black Kid Button, sizes 1 to 5.....\$1.69
Childs' Gun Metal Lace, sizes 8 1/2 to 11 at.....\$2.45
Childs' Black Kid Lace, sizes 8 1/2 to 11 at.....\$2.85
Childs' All Dark Grey Kid Lace, 8 1/2 to 11,.....\$3.79
Soft soles for those darling babies, in all the pleasing colors from .69c to \$1.15

New One-Eyelet Ribbon Ties

Specially Priced for this Sale

Every one a high grade pump and there is nothing nicer for the summer wear. They are convertible into buckle Colonials later if you wish. Compare these wonderful prices:
\$15.40 Grade Brown Kid Red Cross quality (tax 9c).....\$10.90
\$15.40 Grade Black Patent Red Cross quality (tax 9c).....\$10.90
\$13.00 Grade Black Dull Kid Red Cross quality (tax none).....\$9.98
\$9.25 Grade Brown Kid Holvershoe quality (tax none).....\$7.95

We can only give you a glimpse of the many special prices we will make. Come look at the tables, bins, and shelves in our main room and also in our

New Big Bargain Dept. Room.

In the back part of the store

"Sister Sue"

White Canvas Pumps, ankle straps, rubber soles:
Children's.....89c
Misses'.....93c
Women's.....98c

Women's Berry Picking Shoes

Easy, comfortable, serviceable, light on the purse only.....\$2.95
One Strap Lenox House Slipper, very easy.....\$2.30

Men's Shoe Attractions Real Tonics For Overworked Pocket Books

We want to increase the number of pairs of Men's Shoes sold rather than the profits per pair, hence these Very Attractive Prices:
Men's Gun Metal Lace English or Round Toes, \$7.00 values at.....\$4.95
Large sizes only Men's Elk Bals, \$3.50 grade.....\$2.49
Men's \$8.50 Grade of Gun Metal Blucher, round toes at.....\$6.45
\$9.00 value Gun Metal English Lace Welt soles at.....\$6.65
\$11.00 grade "Brennan" G. M. Blucher, English last, heavy single oak soles, Goodyear welt at.....\$7.35
Young Men's fine grade Black Velour Calf English Lace, \$12.00 quality, warranted high grade at.....\$7.65
"This Is An Extraordinary Bargain"

Very Fine Shoes at Special Prices

Young Men's English Lace in Tony Red Russia Calf Vamps, Beaver Buck, Tan, Calf, or all Tony Red Russia tops, very swell and an elegant \$15.00 value at special.....\$9.90

Men's Oxford Special

Black Velour Calf, composite lasts, \$10.00 quality, to close out, special price.....\$6.95

Also many other rare bargains in the bins. You must see them to appreciate the saving.

At the Electric Sign "SHOES"