

# UNIVERSAL RANGE DEMONSTRATION

Owing to word just received from the factory of another shipment of a car load of Universal Ranges which are en route. It enables us to continue our sale and demonstration for a few days more.

**Labels for the main range:**

- WARMING CLOSET COMPARTMENT
- PORCELAIN DOOR PANELS
- PORCELAIN SPLASHER WASHABLE SANITARY
- FUME DAMPER FOR GAS CHECK DAMPER FOR COAL
- DRAFT CONTROLLER DAMPER
- FOUR COVERS FOR COAL AND WOOD
- POKER DOOR
- SELF STARTER FOR COAL NO KINDLING
- DRAFT SLIDE UNDER GRATES
- ALL CAST IRON BODY A LIFE TIME RANGE
- AUTOMATIC FUME DAMPER NO ODOR IN KITCHEN
- BROILING AND TOASTING COMPARTMENT
- WHITE PORCELAIN BROILER PAN
- FOUR BURNERS AND SIMMERER FOR GAS
- SELF STARTER FOR GAS NO MATCHES
- WHITE PORCELAIN DRIP PAN
- PORCELAIN GAS COCKS ADJUSTABLE AIR MIXTURES
- CAST IRON BURNER BOX A LIFE TIME RANGE
- A SIMPLE TWIST CHANGES OVEN FROM COAL TO GAS NO PARTS TO REMOVE
- OVEN 18X18 INCHES FOR COAL WOOD OR GAS.

**Additional labels:**

- HELPMATE UNIVERSAL
- GLORY UNIVERSAL
- BURNS COAL WOOD OR GAS AT THE SAME TIME OR INDIVIDUALLY
- SETS IN 40 INCH SPACE

DON'T FAIL TO VISIT

Make Your Own Terms

THIS DEMONSTRATION

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**MORE HEAT—LESS FUEL**  
Come in and see the famous UNIVERSAL PIPELESS FURNACE—Asbestos Insulated—widely known as "THE PERFECT PIPELESS FURNACE." It replaces stoves and other unsatisfactory heating systems, can be placed in any home—and saves 1-3 to 1/2 in fuel and fuel expense while giving you more and better heat. Why not get rid of your cold rooms and save dirt, dust and work carrying fuel and ashes all over the house.

**SAVE WASTED FUEL**  
You are losing dollars every day if you use stoves or old style pipe furnaces. Half your full money is lost. The Universal will soon pay for itself.

The Universal Combination Range is absolute superlative of ranges, embodying all the conveniences of a gas range, with all the advantage of a coal and wood range, while occupying only the space of an ordinary range.

**SAVES SPACE SAVES LABOR SAVES FUEL SAVES FOOD**

A warm kitchen in cold weather! A Cool Kitchen in warm weather! Self starter for Gas—no matches! Self starter for coal and wood—no kindling.

BLUE ELEGANT—GREY PEARL—ONYX AND GLORY UNIVERSAL

Cast Ranges are built of the best material throughout. This range is just as good as it looks. The Universal line needs no introduction. Sold on 30 days' free trial.

Trade in your old stoves as part payment. **TERMS** on balance if desired.

**Labels for the pipeless furnace:**

- WARM AIR REGISTER
- FULL RETURN AIR CHAMBER
- HEIGHT ADJUSTABLE TO ANY BASEMENT
- CLEAN OUT ADJUSTABLE TO ANY POINT OF CASING
- EXTRA LARGE DOUBLE DOORS
- LARGE WATER PAN ASSURES PROPER MOISTURE
- PATENTED SHELL BAR GRATES
- COLD AIR RETURN
- WARM AIR PIPE CARRIES ALL HEAT TO UPPER ROOMS
- COLD AIR FROM UPPER ROOMS RETURNS TO FURNACE
- OUTER CASING
- FOUR INCH COLD AIR RETURN CHAMBER
- INNER CASING HEAVILY INSULATED
- FREE RETURN AIR CIRCULATION ASSURES 100% HEATING EFFICIENCY

There are other combination Ranges—and good ones; but, take our word for it, there is none approaching the "Universal" in scientific, efficient simplicity.

Let us exchange your old stove for a Universal Combination, the range of simplicity and thrift, or we will accept same as first payment, you name your own terms on balance—within reason.

**FREE** With any Universal Range sold this week we will give you Free: Your choice of one 42 piece set of dishes or—one 13 piece set of Aluminum Cooking Ware. This set at retail is worth about \$20 and you get it Free. Don't miss this offer. Come today and let us hold that range for you until you are ready.

*A. L. Stiff Furniture Co.*  
COMPLETE HOUSE FURNISHERS

GLORY UNIVERSAL