

Phez
TRADE MARK REGD
PRODUCTS

Phez
Pure Juice of the
Loganberry

Loju
The Loganberry Beverage
Ready to Drink

Applju
Drink an Apple

Phez Bulk and Bottled Cider

Phez Jellies and Jams

"GROW MORE BERRIES"

Did you ever stop to think of the part that Hunt Brothers Packing Company have had in the building up of the fruit and berry industry of the Willamette Valley?

Yours for progress and the up-building of the industry,

HUNT BROS. PACKING CO.

FRUIT BUYERS

H. A. BAKER & CO.
J. L. Van Doren, Mgr.
Trade St., Near High

SALEM'S FUTURE

Salem's Progress and Development Depends Very Largely Upon the Degree of Support We Give Local Business Enterprises. Let Us Put Our Shoulder to the Wheel and Boost for Progress.
UNITED STATES NATIONAL BANK
Salem, Oregon
An Institution that is Ever Anxious to Foster Worthy Enterprises

J. W. MARUNY

Grower and Importer
Nursery Stock
Perennials, Potted and Bedding
Plants
211 Miller Street, Salem

5 1/2%—FARM LOANS—6%

We loan money for five years. We allow you to pay \$100.00 or multiple on the principal on any interest date
We close our loans promptly
HAWKINS & ROBERTS
205 Oregon Building

The Vrooman strain Franquette is the nut—we sell the trees. Bing, Royal Anne and Lambert are the leaders—we sell them. The Italian prunes are the standard—we can supply them in any grade and any quantity while they last.
Salesmen Wanted
CAPITAL CITY NURSERY COMPANY
1030 Chemeketa Street
SALEM OREGON

THELMA
INDIVIDUAL
CHOCOLATES
A Salem Product, Made by The
GRAYBELLE
Patronize Home Industries
EAT THELMAS!

LADD & BUSH, BANKERS
SALEM, OREGON
Capital \$500,000
Long experience and thorough understanding makes this bank able to give unexcelled assistance to all industries

Ford
THE UNIVERSAL CAR
Sales and Service
FORDSON TRACTORS
VALLEY MOTOR CO.
260 N. High. State and Front

WILLAMETTE VALLEY
TRANSFER CO.
Cor. High and Ferry St., Salem
We move anything. Also making through trips to Portland and return. We also do local hauling. PHONE 1400
Rapid transportation is a primary essential to speeding up production

FAIRMOUNT
DAIRY
Schindler Bros., Prop.
Dealers in Milk and Cream
Wholesale and Retail
Phone 725 Salem, Ore.

W. W. Rosebraugh, Manager
Office Phone 886
Anderson Steel Furnace
and Boiler Works
Manufacturers of Gray Iron Castings, Warm Air Furnaces, Hop and Fruit Stoves, Smoke Stacks and Steel Work
Seventeenth and Oak Streets
SALEM, OREGON

DO YOU KNOW?
That this big, busy store sells GROCERIES, DRY GOODS, CLOTHING and SHOES AT LOW PRICES?
We do a large volume of business at a small margin of profit and sell for CASH
PEOPLE'S CASH STORE
186-194 N. Commercial St.

MARION AUTO COMP'NY
FRANKLIN
STUDEBAKER
OLDSMOBILE
Supplies and Accessories
Opposite Hotel Marion
Open Day and Night

F. A. KURTZ
Evaporating—Drying—Canning
Prunes and Apples
We need apples NOW, from cider grade up.
Commercial and Jefferson Sts.
Phone 1355

SALEM IS THE DEHYDRATION CENTER OF THE WORLD

Do you realize what that means?
It means that there is a market, and a growing market, for every vegetable and fruit that can be raised on the land in this territory.

And that means more than is apparent to the stranger at first glance; for a greater variety of fruits and vegetables can be successfully grown here than in any other part of this country or the world.

Dehydration is the greatest thing in the world, in food conservation.

It takes out the water; the consumer puts it back, at any time in the future, anywhere under the shining sun—and then he has the fruit or the vegetable as good as fresh, in every nutritive quality, and in every other way.

The saving will be billions, annually. And all the money comes to Salem excepting what is expended for the nails in the shipping boxes.

Better than a gold mine; for it will never "pinch out."

SALEM KING'S PRODUCTS COMPANY
SALEM OREGON

(This company is committed to the growth of this community, by a program that will make its output ten times its present output—that will employ 2500 people at its factory; that will pay to the growers \$20,000,000 a year for their products.)

EAT MORE BREAD

HOLSUM BREAD is your Best BREAD Buy more of it.
Best food Best food Eat more of it.

Cherry City Baking Co.

SALEM SLOGAN PAGE

On this page are some of the outstanding concerns which and men who have put Salem on the map and are helping to keep it there

SALEM IS THE CENTER OF A GREAT CELERY INDUSTRY

Never thought of celery growing as a great industry, did you? Well, it will be a great industry in the Salem district; and Marion county already leads all Oregon counties in celery growing.
Loganberries, Prunes, Dairying, Flax, Filberts, Walnuts, Strawberries, Apples, Raspberries, Mint, Great Cows, Blackberries, Cherries, Pears, Gooseberries, Corn—These are the Salem Slogan subjects that have gone before—Sixteen of them; with thirty-eight or more yet to follow.
It will be spinach next week.
Once more, do you get the vision—the vision of hooking up Salem to the country, in a growing and manufacturing program that will give both Gibraltar prosperity? Help; it is YOUR Slogan campaign. Tell us about spinach. Suggest a slogan.

DID YOU KNOW that Salem is the market center of the coming greatest celery growing district in the United States; that Marion county already leads Oregon counties in this industry, and the production and acreage here are increasing every year; that there is a net profit of at least \$300 an acre in growing celery in our Lake Labish district; and that we need more celery growers—hundreds of them?

Service Men! The State of Oregon has been good to you in offering the advantages of the Educational Aid Law. Use it by taking a course at this live business training school, the

CAPITAL BUSINESS COLLEGE
SALEM, OREGON

If You Want REAL ESTATE Or To BORROW MONEY See NIEMEYER First
215-216 Masonic Building. Phones 1000, 1014

BEE MAN ONE-HORSE TRACTOR \$325—SALEM ROACH & TROVER Liberty Garage 444 Ferry Street

We are out after a million. We are now paying \$400,000 a year to the dairymen of this section for milk. "Marion Butter" is the best butter.
More cows and better cows is the crying need
MARION CREAMERY AND PRODUCE CO.
Salem, Ore. Phone 2488

MAIL EVERY COPY

Every copy of every Salem Slogan issue of The Statesman should go East—to people who are looking for new locations

More acres and more to the acre will take more farmers; and still more

Better still, subscribe to The Statesman, for your Eastern friends. Daily, \$5 a year; or \$1.25 for three months. Twice-a-Week Statesman, \$1 a year

U. G. SHIPLEY CO.

Outfitters
To Women, Misses and Children

MANGIS BROS.

All Kinds of Fruit
Car Lot Shippers of Potatoes
542 State Street Phone 717

SALEM HARDWARE COMPANY

120 North Commercial
If it is in the line of hardware, we have it.
We solicit the farm trade

OREGON PACKING COMPANY

285 South Twelfth St., Salem, Oregon

CANNERS OF

OREGON FRUITS AND VEGETABLES

We are always in the market for fruits and vegetables

THE ROYAL CAFETERIA FOR GOOD EATS
460 State Street

PLAN TO ATTEND THE CAPITAL NORMAL AND INDUSTRIAL SCHOOL
and prepare for the unusual opportunities which have been created by the war. Bookkeeping, typewriting, shorthand, Gregg and Pitman. Winter term begins January 5. Address
J. J. KRAPS, Salem, Oregon.

HOTEL MARION SALEM, OREGON
The Largest and Most Complete Hostelry in Oregon Out of Portland

W. H. GRABENHORST & COMPANY
Farm and Fruit Lands
Small Tracts and Investments
Telephone 2315
275 State St. Salem, Oregon

CASE KEROSENE TRACTORS OLIVER
PLOWS AND IMPLEMENTS
LOT L. PEARCE & SON
236 N. Commercial St.

Eat a Plate a Day or Weatherly Ice Cream
Made in Oregon
Salem and Portland
Sold Everywhere

GIDEON STOLZ CO
Manufacturers of G. S. Brand Cider Vinegar
Dependable Brand Lime Sulphur Solution, and Carbonated Beverages
SALEM OREGON
Near Cor. Summer and Mill

Walnut Grafting Cherry Grafting
Now is the time to place orders for that kind of work.

PEARCY BROS.
Phone 662
210 Oregon Building, SALEM

DRAGER FRUIT CO.
Dried Fruit Packers
221 S. High St., Salem, Ore.
Always in the market for dried fruits of all kinds

70 acres, 10 have been cultivated, 50 acres tillable when cleared; all good soil; running water; county road and mail route through it, lots of saw timber and cord wood; 2-4 mile from school and rock road; 20 miles from Portland; 4 miles from Mulino. Price \$3750; easy terms.
30 acres, all cultivated, fine for berries; all fenced hog tight, 1-4 mile from Aumsville, Or.; good barn \$3000; terms on \$1000.
20 acres, some open, balance timber; 1-4 mile from paved road, 1 1/2 miles from town; lots of fine piling and the timber; \$1500; half cash. Socotofsky, Salem, Oregon.

RODGERS PAPER COMPANY
460 Ferry Street SALEM
Wholesalers of paper and bookbinders
You can be accommodated in your own home town

Money Saved is Money Made. Do your trading with the J. C. Penney Co., and you will make money. Our stock is up to date and up to style, and our prices mean positive economy to you.
J. C. PENNEY CO.
197 Busy Stores
Salem Store, 160 North Liberty St.

DO YOU KNOW THAT IT WILL PAY YOU TO USE COMMERCIAL FERTILIZER on our Berries and Fruit Trees. We have secured the Agency for the Marine Products Co., who manufacture Organic Fertilizer. It certainly does the work and does not hurt your land. Our solicitor is now calling on the growers. Phone us for a call.
D. A. WHITE & SONS
255 State Street. Phone 160

The bee lays away his supply of honey while the flowers are in bloom and the squirrel his store of nuts while the harvest is here
Should not we be as wise as they?
Start an Account Today
Salem Bank of Commerce

THE "OLD RELIABLE" GROWERS ASSOCIATION
Established 1901
WILLAMETTE VALLEY PRUNE ASSOCIATION