

# THE OREGON STATESMAN

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J. Hendricks, Manager  
Stephen A. Stone, Managing Editor  
Alph Glover, Cashier  
Frank Jaskoski, Manager Job Dept.

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## "THE EAST IS BUSY"

"Seattle's industrial development needs will have to be met with local capital and local energy. The East is so busy with its own affairs that we cannot reasonably look in that direction for assistance for considerable time."

Such are the conclusions offered Seattle, as a sort of New Year's message, by Gordon C. Corbaley, secretary of the Chamber of Commerce of that city, according to the Seattle Post-Intelligencer.

"The East is busy."

The application that fits Seattle fits also Salem and all the other cities and towns of the Pacific Northwest.

In making the application to Seattle the above quoted leading newspaper of that city says:

"Local capital and local energy are called to service. That we have the capital should be easy of demonstration; whether or not we have the energy can be determined only by the test . . . Can this energy be concentrated in the new direction of self-help? Who will lead? And how many will follow?"

"In holding out inducements to Eastern capital we have always made much account of our ample power for manufacturing purposes. By that, as every one knows, we have meant the energizing current produced through the control of the water power of our mountains.

"Seattle, for the purpose of self-help, for the purpose of community self-reliance, for every purpose of civic and industrial development, needs power of a kind that can never be produced though all the streams in the Cascades and the Olympics be put in harness.

"The power that Seattle most needs is not to be measured in hydro-electric terms, but in terms of finance, in terms of labor. Money-power and man-power, harnessed to opportunity, ready for teamwork, pulling together—and there will be no objective beyond attainment, no hope that cannot be fulfilled.

"The East is busy with its own affairs." Possibly that's the best thing that ever happened to us. Let's get busy ourselves."

The same sort of teamwork will make Salem a city of 100,000 people, as fast as the nursery stock and the plants and seeds and live stock may be had to put the tributary acres, or even a small proportion of them, to their best uses in furnishing the raw materials for our factories.

The new men on the land will furnish their own capital, largely, in the brawn and brain they will contribute.

The new capital will come, largely, from the soil each year—in the things that are grown and put up here and shipped from here to the markets where they are wanted and needed; turning into the streams of trade and commerce here a constantly increasing stream—a golden stream that will be better than a gold mine; for it will never "pinch out," but will grow richer with the years, with the greater age of our fruit and nut trees and the more intense development of our soil resources.

Salem has this teamwork now.

Salem is doing very well now.

But the ultimate greatness and symmetrical prosperity of this city and country can be hastened by still better teamwork and still greater activity in getting more acres and more to the acre harnessed to the manufacturing and trade center which is Salem; giving a more rapid growth of our juice and jam factories; our dehydration plant; our woolen mill and paper mill that is building; our meat packing plant; or canneries and evaporators and vinegar works—with a linen mill to come, and glass factories to furnish our real needs—and a thousand other activities that will come with teamwork, including the harnessing of all the available water power and the throwing out of electric lines in every direction from this center.

The Willamette valley is a good corn country, for the right kind of corn and the right kind of corn growers. Which fact will be shown by the corn show that is being held this week, to be fully open by Thursday; and by the Salem slogan pages of The Statesman on Thursday.

You will like the corn show.

Make no mistake, the treaty of peace is not spurious versenkt.

Why not skim off the melting pot? A lot of dross has accumulated.

Observe thrift week this week and all the rest of the fifty-two weeks of the year.

Tell The Statesman what you know about corn, for the Salem slogan issue of Thursday.

Buy the ones that are made in Oregon, and more especially the ones that are made in your own home town.

The corn show is being put into shape at the corner of Front and State streets. It will be all in ship shape by Thursday.

"My policy" wrecked the political career of Andrew Johnson. "My policy" is jarring the slats of the Democratic party. If anybody should inquire.

Some of the people of Holland

## Herpicide Mary Says:

You can have a wealth of beautiful hair if NEWBRO'S HERPICIDE is used IN TIME

Sold Everywhere Applications at Barber Shops



## What Do Glasses Mean to You?

Do glasses mean to you just so much merchandise, to be bought with no more care than in buying a pound of coffee or a can of beans?

Perfectly fitted glasses are constantly performing marvelous work in the relief of eye-strain and defective vision.

They represent a great deal more than mere merchandise—they represent a high degree of professional skill in their prescribing, and almost as much mechanical skill in their making.

Henry E. Morris & Company  
Optometrists  
305 State Street  
Phone 239

voluntarily give himself up. They are very sensitive.

### LITERARY PUZZLE.

It is said that Bernard Shaw was offered a million dollars for the American dramatic and picture rights to his works, but the deal could not be made because the production, income and supertaxes of both the United States and Great Britain, together with commissions and other charges, would aggregate \$1,020,000.

In other words, he would have to find \$20,000 more in order to pay his million over to official claimants. Bernard ought to be able to at least write \$1000 worth of literature around this odd trick in the science of assessment.

### Hair Grown on Bald Head

After being almost totally bald, a New Yorker recently found something which brought out a new, luxuriant growth of hair of which he is so proud that he will send the information free to anyone who asks for it. Write: John H. Britton, Division F, New York K. E. Britton, 100 West 42nd Street, New York City. Men have grown hair after all else failed. Get this out, show others; this is genuine.

# VALLEY AUDIENCES APPLAUD WILLAMETTE UNIVERSITY GLEE SINGERS



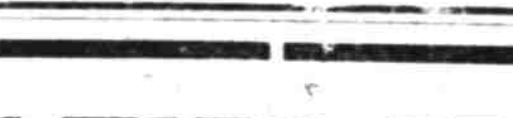
WILLAMETTE UNIVERSITY GLEE CLUB

The Willamette university glee club left Salem Friday on a singing tour, returning Sunday afternoon. The club gave a program in Jefferson Friday night and Saturday night at Monroeville. Miss Evelyn DeLong was accompanist and Mrs. John K. Sites was chaperon. The chorus is composed of John Francis Cramer, Harold Emmel and John Medler, first tenors; Ivan Corner, Floyd McIntyre, Noble Moulton and Benjamin Rickel, second tenors; Loren Basler, Lawrence Davies, John Lueker, Ross Miles and Edwin Socolofsky, baritone; Everett Craven, Paul Day, Waldo Kelso, Fred McGrew and Vernon Sackett, basses. Edwin Socolofsky is manager of the club; John Medler, president; Harold Emmel, vice president; Floyd McIntyre, secretary, and Lawrence Davies, treasurer.

The program given by the Willamette boys met much applause in both of the towns visited, and the boys report a pleasant trip. The program shows the high class of work chosen by the club. The club is planning several trips for the near future to places both distant and near. Tuesday night, Jan. 20, the glee club will sing at Chemawa, and Thursday, Jan. 22, at Aumsville. A longer trip is planned that will take the club away from Salem for about two weeks. The date in this series is at Goldendale, Wash., on January 29. From there the boys will continue to Wasco, then to Arlington, Hermiston, Pendleton, Athena, Milton, Pasco, Kennewick, Sunnyside, Yakima, Ellensburg, Seattle, Bremerton and Chehalis.

The club expects to return to Salem about February 15. Mrs. John K. Sites will accompany the club as chaperone and Miss Evelyn DeLong has consented to be the glee club accompanist on their trips.

Part One  
Jolly Students . . . . . Mendenhall  
Hark! The Horn Awakes the Morn . . . . . Randegger  
Predicaments . . . . . Glee Club  
Piano—Le Reveil du Printemps . . . . . Sidney Smith  
Evelyn De Long  
Song of the Vikings . . . . . Fanning  
Money Town . . . . . Weidener  
Confession . . . . . Glee Club  
Morning . . . . . Speaks  
Floyd McIntyre  
Waintin' for de Moon to Shine . . . . . Hastings  
Vocal March . . . . . Bracket  
Mammy's Gone Away . . . . . Gray  
Old Black Joe . . . . . Glee Club  
Part Two  
Buzz-Saw . . . . . Herald Emmel and Everett Craven  
Song of the Bow . . . . . Aylward



When Day Fades . . . . . Parks  
African Class-Meetin' Song. Thomas  
Varsity Quartette—First tenor,  
Francis Cramer; second tenor,  
Floyd McIntyre; baritone, Edwin Socolofsky; bass, Fred McGrew.  
Cornet solo: Meloday in F . . . . . Rubenstein  
Loren Basler  
How Sleep the Brave . . . . . Clark  
Stars and Stripes . . . . . Sousa  
Defend America . . . . . Glee Club  
My Ain Folk . . . . . Lemon  
Vernor Sackett  
Estudiantina . . . . . Lacombe  
Ode to Willamette . . . . . Mendenhall

### BITS FOR BREAKFAST

Get 'em all.  
It is very important.  
Important, in a thousand ways, that the Salem census should be complete.  
Corn show all this week; but it will be fully ready the last three days.  
It is expected that the census will show that there are about 112,000,000 people in this country, including Americans.  
Scientists promise a serum to eradicate yellow fever, but there is no hope of a serum to eradicate yellow streaks.

American charity is caring for 2000 under-nourished German children. No doubt the war lords despise us for such softness.

A Dutch writer tells us that the ex-kaiser is becoming corpulent. He has always been that way in the head. Turning now from bellicose to bellycase?

A Salem man says that he would like to face Dempsey for that \$400,000 except that money is no good on the other side of the Jordan.

And, once more—you live where you sleep, and you are not a good citizen unless you have been counted in the census.

Ask for "HILL'S" FIVE MILLION PEOPLE USED IT LAST YEAR HILL'S CASCARA QUININE BROMIDE Standard cold remedy for 20 years—in tablet form—safe, sure, no opiates—breaks up a cold in 24 hours—relieves grip in 3 days. Money back if it fails. The genuine box has a Red top with Mr. Hill's picture. At All Drug Stores

# THRIFT WEEK

Is Nationally observed in order to encourage thrift, carefulness and economy in purchases so that the individual can lay away a larger part of his income for that "Rainy Day" that's sure to come. In harmony with this thought we will also further encourage "thrift" by offering some extra



## THRIFT WEEK SPECIAL PRICES ON SHOES

Shoes Like This Cut	LADIES'	MEN'S HEAVY SHOES	MEN'S
\$18.00 Beaver Brown for . . . . . \$12.80	\$12.00 Fieldmouse, all kid for . . . . . \$7.95	\$20.00 Forester, 10-in Logger for \$17.45	\$8.50 Black English . . . . . \$6.90
\$15.00 Patent Dull top . . . . . \$11.30	\$11.00 Brown all Kid for . . . . . \$9.10	\$3.00 Dark Brown Army style for \$6.40	\$10.00 Black Pug Toe . . . . . \$8.70
\$16.00 Black Kid . . . . . \$11.90	\$8.00 Black Kid Cloth Top for . . . . . \$3.95	\$6.50 Black Grain Blucher for . . . . . \$4.80	\$8.00 Gun Metal Round Toe . . . . . \$6.15
\$12.00 Black Kid for . . . . . \$9.90	\$6.00 Black Kid, Cloth top for . . . . . \$4.35	\$9.50 Brown 12-inch Boot for . . . . . \$7.70	\$8.50 Plain toe kid . . . . . \$7.10
\$18.00 Brown Kid Mouse Kid top goes for . . . . . \$12.35	\$8.00 Black Kid Pump for . . . . . \$5.95		\$18.00 Stetson "Black Calf" . . . . . \$12.90
	\$8.00 Black Kid Grey Cloth top . . . . . \$2.95		\$6.00 Gun Metal Blucher . . . . . \$4.80
			\$8.00 Brown English . . . . . \$6.60

BOYS' SIZES 1 TO 5 1/2

\$4.50 Heavy Oil Grain . . . . . \$3.85	\$2.00 White and Light Grey Spats . . . . . \$1.40	MISSES' AND CHILDREN'S
\$4.50 Brown Army Blucher \$3.95	\$3.00 Sand Color Boston top Spats . . . . . \$2.60	\$4.00 Black Kid Grey Cloth top, 11 to 2 . . . . . \$2.90
\$5.00 Black Calf Blucher . . . . . \$3.90	\$4.50 White and Castor Broadcloth . . . . . \$2.80	\$4.50 Gun Metal Lace, 11 to 2 \$2.95
\$6.00 Brown Calf Blucher . . . . . \$4.95		\$4.50 Brown Button, 11 to 2 \$3.35
\$5.50 Brown Calf English . . . . . \$4.70		\$6.50 "Plamate" Black Elk, 12 to 2 . . . . . \$5.40
Sizes 9 to 13		\$5.50 Dark Grey Kid Lace, 11 to 2 \$3.90
\$5.00 Brown Calf Blucher . . . . . \$4.15		\$5.00 Dark Grey Kid Lace, 8 to 11 \$3.60
\$4.50 Black Calf Blucher . . . . . \$3.60		\$2.85 Brown Kid Button, 5 to 8 \$2.20
		\$1.50 Infants Patent Cloth top, 1 to 5 . . . . . \$1.20

**The Bootery**  
WHERE CASH IS KING

167 North Commercial Street  
At the Electric Sign "SHOES"

