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It's knowing how to season foods—how to blend flavors. The men who make a science of good cooking use DEL MONTE Catsup in many of the delicious soups, sauces, and gravies that you enjoy in the best restaurants. Try DEL MONTE Catsup in your own cooking—serve it on your table. You will be delighted with its taste-bettering possibilities.

There are more than a hundred other delicious DEL MONTE Products that will help you to put variety and flavor into every-day meals. Our new book "DEL MONTE Recipes of Flavor," will tell you more about them and how to use them economically all the year round. Send for a free copy.

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CALIFORNIA PACKING CORPORATION
San Francisco, California



It has that ripe tomato flavor

TODAY IS "OWN YOUR OWN HOME" DAY IN NATIONAL THRIFT WEEK

BY T. E. Mc CROSKY

When you go down to the sea, you are apt to hear about two kinds of ships.

One is called a drifter. It seems as if no anchor could hold her when she is in harbor, and no captain can steer her on the proper course when she is under sail.

The other ship is called a "sweet" vessel. The steersman has no trouble in keeping her on the right course, and when she is in harbor, a single anchor to windward will hold her proper birth.

Ships and men, they are all the same! There were, for instance, William and George.

As boys, William and George went to school together. When they went to work, however, their paths went off in different directions.

William's first job was with a traveling show. It appealed to the

recklessness and to the love of excitement in him, but it proved to be disappointing. He stayed with the show not quite one year.

The next year William drove a grading team in a railroad construction camp, and for the next ten years he drifted from one job to another. Just before his thirtieth birthday, he came back to his home town, where he met his boyhood friend, George.

"It's fine to see you again, William!" said George, as he took him by the arm. "I'm in a great hurry now, why not come along with me?"

So William went with George. As they climbed aboard a street car, George explained:

"The reason I'm in a hurry today is that I want to get to a sheriff's sale before it begins. It's way out in the suburbs.

"The sheriff is to sell a house and lot at auction.

"If I can get that house at a rea-

sonable figure I'm going to buy it," said George.

At twelve hundred dollars all other bidders dropped out and the home was his.

"It's worth every cent I paid for it," said George to William, as the two went back to the business center of the city. "I happen to know that a new trolley line is going to be extended to that suburb very soon."

"That's all right, old man," said William. "But what I want to know is, where did you get all that cash?"

"Drew it out of the bank just before I met you. It's the bunch I've been getting together ever since I was a kid. I'm married now. The wife and I figured that it would be better to put the money into a house than to leave it at the bank."

"Say, that listens good to me," said William. "Tell me more about how you saved up that money, and lead me to that bank of yours."

So after ten years of drifting, William began to learn the value of having an anchor to windward. He stuck close to George and depended upon George's judgment. William made his first purchase of four vacant lots in the same suburb. To pay for these lots William had to cut out drinking, he had to cut out a good many other indulgences to which he had become accustomed during the ten years of his drifting.

For eight years now, William has been like the ship that steers "sweetly" and holds her anchorage in the harbor. He is now the owner of a two-family house which he built on one of his lots. The rent of one of these houses is sufficient to more than meet the interest payment on the mortgage held by the bank. He is living with his family in the other house.

His savings are the anchor to windward which he has thrown out; they are holding him securely in the harbor of good citizenship.

COUGHED NIGHT AND DAY

John Vague, Elberton, Ga., writes: "I coughed night and day and my throat was raw and sore. I got a bottle of Foley's Honey and Tar and my condition began to improve and in a few days I was as well as ever. In my opinion Foley's is the best cough medicine made." Best for colds, croup, whooping cough. Children like it. J. C. Perry.

The Statesman's Classified
Ads. Bring Results

"Some Men Don't Know It Yet" says the Good Judge

This class of tobacco gives a man a lot more satisfaction than he ever gets out of ordinary tobacco.

Smaller chew—the good taste lasts and lasts.

You don't need a fresh chew so often. Any man who uses the Real Tobacco Chew will tell you that.

Put Up In Two Styles

RIGHT CUT is a short-cut tobacco

W-B CUT is a long fine-cut tobacco



Weyman-Brown Company, 107 Broadway, New York City

"CAMOUFLAGE" IS SERMON THEME

Dr. S. J. Reid at First Baptist Church Tells of Age Old Deceptions

When Dr. S. J. Reid began his address upon the subject of camouflage he faced an ideal audience in the First Baptist church Sunday evening. Standing room was at a premium in the main auditorium and the Sunday school room. Clear and scholarly, humorous, heart-searching and stirring, the people of Salem never heard a better exposition of the real conditions of today. Dr. Reid showed that while the word and idea may seem to be modern, it began in the garden of Eden. Deception is rampant in nature, in the business world, in society and the so-called trouble between the laborer and capital. And yet the speaker did not convey a spirit of pessimism to his audience.

What we need is not spiritualism but spirituality. The many new apparently Christian cults contain under the guise of another church organization, nothing in fact but the vilest teachings if put into actual practice. "Satan never lets himself appear as he really is."

The genuine leaders of the people who have left the greatest blessings behind them when they died have been men and women whose lives have been steeped in the teachings of Jesus Christ.

Satan can imitate everything in the church but the blood of Jesus Christ. As "every heart knoweth its own bitterness" no neutral ground can be held in our soul.

The closing appeal was for honest dealing with Christ and that with our fellow man will naturally follow.

Professor Troy has had signal success in training a very fine choir of about 40 voices and the two pianos were ably supplemented. The male chorus, the solos and the singing by the audience left nothing to be desired in the way of first class music and the public will be pleased to know that the meetings will continue for another week.

Accident Commission Begins Payments Under New Statute

Under legislation enacted at the special session of the legislature the state industrial accident commission yesterday began payments of 30 per cent increase in compensation allowed injured workmen. The new law has been signed by the governor and applies to all payments covering disability from and after December 1 last. A special force of clerks is employed computing the back payments. This work will be completed in about one month.

Special Announcement for Oregon Products Week January 19th—24th

Phez
**Jams and
Jellies**



This week is dedicated to the purchase of Oregon products. The people of Salem can make it even more local by the purchase of Salem products. You have all heard of PHEZ JAMS AND JELLIES. Here is an opportunity to enjoy their flavor at a saving for this week over the usual price. Present our coupon to any of the following grocers:

Roth Grocery Company
Busick's
R. D. Gilbert & Company
Peoples' Cash Store
Weller Brothers
C. M. Roberts
Pure Food Grocery
J. K. Sampson
Capital Street Grocery
The Economy Grocery
Edward Rocks
A. Dune & Sons
Eppley & Company
Poisel & Shaw
Lebold & Co.
Yew Park Grocery

COUPON

From January 19th to 24th, inclusive, this Coupon and 40c will be exchanged by any of the Salem grocers listed above for One 15 oz. jar of PHEZ Jam or Jelly, the value of which is ordinarily 45c.

Ford

THE UNIVERSAL CAR

The Wise Business Man

Won't wait until spring But will act immediately to place his order for a

Ford Truck or Runabout

No business house in Salem can afford to be without a Ford roadster. It's a great business getter and the best advertising medium that any live firm can have. While we are receiving an extra allotment of cars and have eight carloads rolling from factory, we are booking orders faster than we can secure cars.

DON'T DELAY PLACING YOUR ORDER FOR ITS TO YOUR ADVANTAGE MORE THAN OURS TO DO IT NOW!

Place Your Order TODAY

Valley Motor Co.

Insist
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Parts

Insist
On
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