

# 1919 IS BANNER YEAR IN SALEM HOLIDAY TRADE

### Merchants Say Purchasers Buy Useful Gifts Chiefly But Buy Freely

## RUSH ON IN EARNEST

### Outlook for 1920 Bright for Business is General Opinion

Salem merchants declare that the 1919 holiday season is going to be one of the best selling years since the pre-war basis times and in some instances exceeding any year in the business history. Taking into consideration the facts that holiday goods cost 50 to 100 per cent more than formerly and even at these prices it is difficult and in some instances impossible to get shipments from manufacturers the situation shows that Salem is surging ahead, declare business men.

In this era of high prices, general sentiment, it is said, claims that nothing is more appropriate as a gift than something that can be used in the daily routine. And since the war it is more noticeable than ever, the people of today are giving as Christmas gifts, presents of this character.

Just as the Christmas shopping was nicely begun the untimely snow came along and temporarily squelched any efforts at Christmas buying. This delay is practically over now and business is recuperating rapidly according to merchants. As soon as the roads are made passable many of the out of town buyers will be coming in. It is estimated that many thousands of dollars are brought to Salem from this source every year. There is good reason for this as Salem merchants carry all the well known brands of merchandise which makes it unnecessary to go to the coast towns for Christmas shopping.

The 1919 business year has been a banner year for the merchant. There are some exceptions, which did not do as well this year as last, but as a whole, the average did far better than in 1918. The war being over many restrictions were removed that had proved to be a great drawback to merchants through a necessity to the public. From last January until in June seemed to be where the balance of the year's sales were made, barring the holiday season.

**Outlook Bright**  
The industrial activities of Salem have been progressing in leaps and bounds, during the war and now many extensive operations are planned and under construction among them the paper mill, proposed canneries and additions, apartment houses. This means much construction work and when they are finished permanent residents will have to be had to run them. Taking all this as a whole the Salem businessmen have a very promising outlook for 1920, and offers to be one of Salem's most progressive years, it is pointed out.

A local merchant said yesterday, "The sooner the local business man realizes and takes advantage of the industrial progress of Salem by us-

ing modern methods of business progress to keep even with the industrial progress, the sooner he will have to prepare for better business and better profits."

## Alleged Secretary of I. W. W. Arrested After Long Search

LOS ANGELES, Dec. 17.—Nate Burba, 38, alleged secretary of the local branch of the I. W. W., was arrested tonight by agents of the department of justice under instructions from Washington on a charge of criminal syndicalism. Federal officers declared Burba is one of the most widely sought "reds" in the United States and his arrest ends a nation-wide search of weeks.

## Cheese Manufacturers Upon Tenth Annual Convention

PORTLAND, Or., Dec. 17.—The tenth annual convention of the Oregon State Association of Butter-makers and Cheesemakers opened here today. R. E. Cavett, president of the association, presided and an address of welcome was made by Mayor George L. Baker. The afternoon program included addresses by E. B. Pitts of the Oregon Agricultural college; H. W. Thomas, T. S. Townsend and F. S. Bine.

The program scheduled for Thursday includes talks by J. D. Mickle, on the Oregon dairy laws and C. L. Hawley will discuss dairy legislation.

## NEW SECRETARY STATES POLICY

### Alexander Says Foreign Trade Will Be Promoted With Aggressive Spirit

WASHINGTON, Dec. 17.—In his first statement of policy since assuming the portfolio of secretary of commerce, Joshua W. Alexander today declared that under his administration the department of commerce would follow an alert and aggressive policy in promoting foreign trade. Tempered with its aggressiveness, the new secretary said, the department would pursue a policy of fair play to America's competitors in the foreign trade field. The United States, Secretary Alexander said, must not only exert itself in the foreign markets to which it is accustomed but must push American goods in the countries where little headway has been made.

The government should not be called upon for extension of credits to foreign countries, Mr. Alexander declared. Credit, in his opinion, is a matter for banks and private concerns to furnish.

The secretary approved the policy of the shipping board, that the government should operate its ships until they can be taken over by American shipping interests.

## JENKINS AFFAIR GOES BY BOARD

### Fall Denounces Policy of Government in Relations to Mexico

WASHINGTON, Dec. 17.—Reply of the Mexican government to the second American note renewing the request for the release of Consular Agent Jenkins had reached the state department tonight and officials said they had not been advised that it had been handed to George Summerlin, the American charge at Mexico City.

Secretary Lansing refused to read the text as given out in Mexico City last night and transmitted in an Associated Press dispatch and said he would not comment before the official text had been received.

## RUSSELL TALKS IN OWN DEFENSE

### Defendant in Winnipeg Strike Case Seeks to Justify "One Big Union"

WINNIPEG, Dec. 17.—In his own defense, R. B. Russell, charged with seditious conspiracy in connection with the Winnipeg general strike last May, outlined at his trial today reasons for unrest among workmen which he said had led to the walk-out.

Seeking to justify organization of the one big union, which he termed industrial unionism, he declared low wages, refusal of employers to recognize trade unions and orders in council prohibiting strikes had aroused the anger of working men. Referring to the government railway board, he declared the government representing, M. E. McGeigh, minister of the interior, had in answer to refusal of railway shopmen to accept the award of the board in 1918, announced workers would be put in khaki and forced to work.

## CONVENTION OF MINERS NOT SET

### Lewis Says Decision in Coal Strike is Final and Will Not Come Up Again

INDIANAPOLIS, Dec. 17.—Acting President John L. Lewis, of the United Mine Workers tonight stated it had not been determined when or where the general convention of mine workers to be called soon would be held. It was decided to call such a convention to explain to the 2,100 delegates from local unions reasons for the action by the committee in accepting the president's proposal for ending the strike.

Mr. Lewis stated that the question of approval or disapproval of the general committee's action would not come before the convention, as the decision reached at Indianapolis last week was final.

Officials of the United Mine Workers today said part of the organization's strike benefit fund, said to exceed \$15,000,000 would be used in dispensing Christmas cheer among the needy miners' families.

## Industrial Preparedness for War Urged by Baruch

WASHINGTON, Dec. 17.—Peace time industrial preparedness for war was recommended by Bernard M. Baruch, former chairman of the war industries board, in a report to President Wilson submitted today to congress. Encouragement by the government of the mining of essential war minerals, the preservation of skeleton munition plants, and the creation of a skeleton organization, similar to the war industries board, were the specific recommendations made by Mr. Baruch.

## YALE FOOTBALL CHIEFS GO OUT

### Noted Figures Retire From Active Participation in Gridiron Affairs

NEW HAVEN, Conn., Dec. 17.—Noted figures in Yale's football history passed out of active participation in gridiron activities at the university tonight when the executive committee of the board of control approved the football committee for 1920, as appointed by Captain John T. Callahan.

Three members of the committee were not reappointed. They are: Walter Camp, '89, regarded for years as Yale's leading advisory football coach and himself a gridiron star in 1878-79; Vance C. McCormick, '93, former chairman of the Democratic national committee, and one of America's economic delegates at the peace conference and Joseph R. Swan '02.

## Dr. William Foster Will Accept New Place is Word

PORTLAND, Or., Dec. 17.—Private telegrams received here today from Los Angeles announced that Dr. William Trufant Foster, president of Reed college, has been selected as superintendent of the city schools there and that his formal election will follow tomorrow. According to the information Dr. Foster has agreed to accept the offer. He went south from here recently on a combined business and pleasure trip. He has been president of Reed college since it was first opened in 1911 City.

## EMMA GOLDMAN READY TO LEAVE

### "Russian Friends of American Freedom" to be Formed in Soviet Russia

NEW YORK, Dec. 17.—Harry Weinberger, counsel for Emma Goldman who announced she would waive her legal rights to ask appeal from the deportation order on which she is to be sent back to Russia with

## GRAND OPERA HOUSE ONE NIGHT

### Friday, December 19

### COHAN & HARRIS PRESENT THE FURRIEST AMERICAN COMEDY OF RECENT YEARS

### A TAILOR-MADE MAN

ONE YEAR IN NEW YORK  
6 Months in Chicago  
6 Months in Philadelphia  
Reserved Seats on Sale at  
Opera House Pharmacy Now  
PRICES 50c, \$1.00, \$1.50, \$2.00

Alexander Berkman, her companion of years, and some 80 other Russian radicals, tonight forwarded to Attorney General Palmer formal notice of her action.

Miss Goldman in a statement made public by her counsel, declared that among things she expected to do in soviet Russia would be organization of a Russian Friends of American Freedom along lines similar to those of the "American Friends of Russian Freedom" in 1905 which aroused sentiment against the "tyrannies of the Czar."

## Admiral and Lady Tudor Arrive from Singapore

SAN FRANCISCO, Dec. 17.—Admiral Sir Frederick Tudor, for two years commander of the British fleet in Asiatic waters, arrived today from Singapore. He was accompanied by Lady Tudor and his chief of staff, Sir Frederick Fisher and Lady Fisher. Admiral Tudor, in co-operation with American and Japanese warships, had charge of guarding merchant shipping against German raiders.

## MAN, MISTAKEN FOR LION, SHOT

### Edward Warner, Pilot Rock, Kills Cousin, Ashley Jones, While Hunting

PENDLETON, Or., Dec. 17.—Edward Warner of Pilot Rock, Or., mistook his cousin, Ashley Jones, for a cougar while the two were hunting near there yesterday and shot and killed him, according to word brought here tonight. Jones was 25 years old.

## Employment Bureau Places 500 Men in Work in 2 Weeks

PORTLAND, Or., Dec. 17.—According to a report filed today by the city free employment bureau, five hundred men have been placed in positions by the bureau within the past two weeks. More than two thousand men sought work according to the report. Within the same period positions were found for 24 women.

## WOMEN PROTEST POET'S PARTING

### D'Annunzio Says He Will Stay in Fiume Until Plebiscite Orders Departure

TRIESTE, Tuesday, Dec. 16.—(By The Associated Press)—Withdrawal from Fiume of Gabriele D'Annunzio and his troops, set for this morning, did not take place, the women of the town having implored D'Annunzio to retain his garrison there. D'Annunzio announces that he will not leave Fiume until the plebiscite which he has ordered for Thursday approves his departure.

## Case of 32 I. W. W. Charged Under Spy Act Goes to Jury

KANSAS CITY, Mo., Dec. 17.—The case of 32 I. W. W. on trial in the federal court charged with violation of the espionage act, went to the jury late today.

## Northcliffe Give Dinner for American Ambassador

LONDON, Dec. 17.—Lord and Lady Northcliffe gave a dinner tonight in honor of the American ambassador, and Mrs. John W. Davis.

## Ice in Willamette River Still Delays Navigation

PORTLAND, Or., Dec. 17.—Ice conditions in the Willamette and Columbia rivers today still hampered navigation, but the steamers Rose City and Curacao bucked their way through from Astoria after trips of more than 24 hours, and three oil tankers left down. Wooden vessels made no attempt to navigate. Ice conditions were improving fast and it was expected that all vessels would be moving by tomorrow.

## Jury Complete for Trial Youth Held as Murderer

COQUILLE, Or., Dec. 17.—The jury was completed today in the case of Harold Howell, 14 years old, on trial for the second time, charged with having slain 16-year-old Lillian Lentholt last July by shooting her near her home in the country south of here. Three days were required to complete the jury. It was announced by the judge that each side would be permitted to call 45 witnesses. Evidence against young Howell is wholly circumstantial. The jury in the former trial disagreed.

## Use of Klamath Lands for Soldiers' Settlement Urged

WASHINGTON, Dec. 17.—Utilization of ten thousand acres of government owned swamp land near Klamath Lake, Oregon, as a soldiers' settlement project was urged by the Oregon delegation in the house at a conference today with Secretary Lane. The government now is negotiating a contract with private interests to reclaim the land and secure its use for 50 years.

## Bean to Sign Final Decrees in Long Pending Oil Cases

LOS ANGELES, Cal., Dec. 17.—Final decrees settling the long pending Midland Oil land cases will be signed here soon by Judge Robert S. Bean of the United States district court, he announced this morning.

## PERSHING WOULD MEET VETERANS

### General To Be in San Francisco January 24-25 Is Latest Word

SAN FRANCISCO, Dec. 17.—A telegram received by Mayor Rolph today said General Pershing expected to be in San Francisco January 24 and 25 to inspect the Presidio and the forts on the south side of San Francisco bay. General Pershing asked that in connection with any program arranged for his reception opportunity be offered for him to meet members of the American Legion and other former service men.

## Woman Neuropath Arrested on Charge of Manslaughter

LOS ANGELES, Dec. 17.—Mrs. Gertrude Steel, neuropath, was arrested tonight on a charge of manslaughter in connection with the sudden death of George Blaha, several days ago. She was later released under \$2000 bail. The district attorney's office charged Blaha died as a result of an alleged poisonous facelotion applied by Mrs. Steel.

## Action Delayed Until After Christmas on Air Department

WASHINGTON, Dec. 17.—Action on a united air service was deferred today until after the Christmas recess by the house military committee. Representative LaGuardia, New York, urged the committee to approve the Curry bill consolidating all aviation sections under a director of aviation not a cabinet officer, but the sub-committee took no formal action.

## WIDOW WINS IN INSURANCE SUIT

### Mrs. Minnie E. Billings Gets Verdict for \$15,000—Suicide Claim Rejected

TACOMA, Wash., Dec. 17.—Minnie E. Billings, widow of Orville Billings, Tacoma capitalist and politician, won her suit in the federal court here today, when a jury brought a verdict in her favor for \$15,000 which Mrs. Billings was attempting to collect from a life insurance company. The jury was out but a few minutes and its findings is taken also as a verdict that Billings did not commit suicide as contended by attorneys for the insurance company, but met death through the accidental discharge of his own revolver.

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Edited By  
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This work has been divided into departments, each covering subjects of vital importance, and each prepared by a specialist in his line, who has devoted his life of thought, study, experiment and practical experience to his special subject. The list of authors whose names are familiar to wide-awake farmers will be found on accompanying cut of book in connection with the subjects covered by each.

### READ WHAT OTHERS SAY

Following are expressions from a few of the hundreds of letters received from satisfied subscribers:

Book and paper received. Book in first-class condition, and will say is exactly what I have been looking for, as it contains information of great value to all practical farmers and orchardists, and the paper is always filled with information in regards to farming and its branches. I have been a subscriber to the paper before, and miss it when it fails to come.—CHAS. HAYWARD.

Received the book the 9th of April, and was in very fine condition. It is entirely satisfactory to me. Pleased very much that I had the opportunity to get it. Will say it should be in every progressive farmer's library.—W. A. MEYERS.

I have received "Practical Farming." It came up to my expectations, having many scientific and practical facts.—ALLEN G. REID.

Received the book "Practical Farming" in perfect condition and am very well pleased with it.—A. W. O. BERG.

I received your book "Practical Farming" April 8th, and in fine shape. I think it is the best book out.—H. ROETGER.

Your book "Practical Farming" came April 12th. The book is all I could desire. It is O. K.—MAT BLAISER.

"Practical Farming" received April 6th, and in good condition, and is satisfactory.—C. H. WOLLESON.

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