

# Classified Directory

The Wants and Needs of the Capital City are Noted Under Proper Headings So You Can Readily Find Them---They're Worth While

**NORWICH UNION**  
FIRE INSURANCE SOCIETY  
Thielsen, Roland & Burghardt  
Resident Agent  
871 State St.

**MONEY TO LOAN**  
ON IMPROVED FARM PROPERTY AT  
LOWEST RATES. NO COMMISSION  
**THOS. K. FORD** Over Ladd & Bush  
Bank, Salem, Or.

**51 PER and 6 PER**  
**2 CENT and 6 CENT**  
**FARM LOANS**  
We loan money for five years. We  
allow you to pay \$100 or multiple  
on the principal on any interest date. We  
close out loans promptly.  
**Hawkins and Roberts,**  
314 Masonic Bldg., Salem, Or.

**CLASSIFIED ADVERTISEMENTS**  
Rate Per Word.  
First insertion ..... 1c  
Subsequent insertions ..... 1/2c  
One week (six insertions) ..... 5c  
One month ..... 10c  
Six months ..... 50c  
12 months ..... 1.00  
No ad. opened for less than 10c.  
No ad. given free with an  
advertisement to the extent of 50c  
announcing "For Sale" "For Rent"  
"Rooms" or "Board".

**NEW TODAY**  
Each new classified advertisement  
will be run under "New Today"  
for the first insertion, unless  
otherwise ordered by the advertiser.  
Subsequent insertion of the ad.  
will appear under its proper  
classification.  
No advertisement will be run  
under "New Today" for more than  
one issue under any circumstances.

**NEW TODAY**  
WANTED—AN EXPERIENCED SHOE  
salesman. Address "A22" Statesman  
office.

I HAVE FOR SALE OR TRADE FOR  
Salem property several acres adjoining  
a hotel property fully equipped  
for running a hotel in a good town on  
the O. E. railroad. Will take an auto-  
mobile in the deal. John H. Scott,  
404 Hubbard Bldg.

I HAVE SEVERAL CUSTOMERS WHO  
want to purchase small farm near  
Salem, also some who desire to pur-  
chase a residence in Salem. List  
your property with me and I will sell  
it for you. John H. Scott, 404 Hub-  
bard Bldg.

OUR HOME FOR SALE BY OWNER—  
Splendid new seven room house with  
full basement, nice fireplace, furnace  
heat, large improved lot, 63x165, on  
Chenicka street, just from the state  
capital. Reasonable price. Terms  
to suit. Address "A22" care  
Statesman.

FOR SALE AT A BARGAIN—5-ROOM  
house and lot at 1946 Norway street.  
Address Box 572, Pendleton, Oregon.

BOARD AND ROOM FOR FOUR  
working men; \$7.50 per week. 821  
N. Commercial street.

RABBITS FOR SALE—ALSO PEDIG-  
reed Rufus Red for service. Cap-  
ital City Realty, 1939 Chenicka  
street. Phone 75.

EXPERIENCED HELP WANTED FOR  
general office. Call at 745 South  
Commercial.

Federal Farm Loans  
2 1/2 years time  
2 1/2 per cent interest  
Prompt service  
Federal Farm Loan Bonds for Sale.

A. C. BOHRNTEIT  
401 Masonic Temple, Salem, Oregon.

SOME RARE BARGAINS—A FINE  
residence at 1780 Court street, at  
14000, if taken at once.  
Twenty-nine and a half acres 6 miles  
from Salem, on good hard road, 2 1/2  
acres orchard, fruit of all kinds.  
In fine condition. Good buildings.  
Price \$7500.  
Three room house and two lots, 65x240  
feet, outside city limits, at Albany,  
Oregon. Price \$350.  
Ten room house, large basement, large  
lot, paved on two sides; improve-  
ments all paid, near state house.  
\$4000. Must be sold soon.  
G. W. Laffier, 405 and 406 Hubbard Bldg.

FOR RENT—THREE COMPLETELY  
furnished housekeeping rooms, rea-  
sonable. Phone 1870M, or call at 600  
S. Church street.

FOR SALE—A CHICKEN RANCH OF  
one acre, all in choice fruit, with 7-  
room house, city and well water.  
Very close in. All for \$2000. At 50  
Belmont street.

FOR SALE—12 ACRES FIRST CLASS  
prune land in Polk county, 8 miles  
from Salem. Cheap if taken at once.  
Lantz Apt. No. 16, 500 East Court  
street, Pendleton, Oregon.

FOR SALE—20 ACRES: 10 IN OAK  
timber and 10 acres excellent logan-  
berry land. Abundance of water. In  
Polk county. Lantz Apt. No. 16, 500  
East Court street, Pendleton, Oregon.

FOR SALE—A FEW SIX TO EIGHT  
foot Italian prune trees. Phone 1172.

YOUNG MAN WHO ATTENDS BUSI-  
ness College morning wishes work  
afternoons. Phone 683 or 375 N.  
Capitol street.

A GOOD LITTLE BUY—21 ACRES IN  
crop; balance good pasture and a lit-  
tle timber; first-class hard soil; run-  
ning water; 4 miles out; Lantz house  
and barn; must sell, and now offer-  
ed at \$3300. Crop and some per-  
sonal goes with it. See Fleming  
Realty Co., 341 State street.

A STOCK RANCH—70 ACRES WITH  
house and barn; 7 miles out. Will  
take a town property and \$1000 cash  
balance on time. See Fleming Realty  
Co., 341 State street.

GOOD FARM BUYS—EITHER ONE—  
80 and a 100 acre in Polk; one in Mar-  
ion county; both well located, and  
bargains at \$65 and \$90 an acre.  
Come in and see them. Wm.  
Fleming, 341 State street. Fleming  
Realty Co.

FOR SALE—200 ACRE FARM, WITH  
good buildings, at a bargain. Two  
good houses close in on paved street  
on easy payments. Choice east front  
lot on summer street close to State  
House. For rent, five room flat close  
to business center. J. H. Lauterman,  
Arg Hotel.

## NEW TODAY

A GENUINE 12-14% UPWARD OF  
the finest of fruit soil and only four  
miles from Salem, on good road; well  
fenced, just the thing for devel-  
oping into fine fruit ranch and clear-  
ing its cost in a very short time. Offered  
at \$1500. See the Fleming  
Realty Co., 341 State street.

THE OREGON FIRE RELIEF ASSN.  
of McMinnville now upward of  
\$43,000,000 insurance in force, rep-  
resenting over 50,000 Oregon policy  
holders. Its record is being pointed  
out by insurance authorities all over  
the United States as a most wonder-  
ful accomplishment in the insurance  
field. It has done much to adven-  
tise the name and fame of our fair  
state the whole country over. It is  
the duty of all loyal Oregonians to  
back up this reliable old home com-  
pany. Every dollar handled is cir-  
culated here in Oregon. Your state  
will develop faster and your dollars  
have a larger purchasing power. If  
you will keep as much of your money  
at home as is possible. H. A. Johnson  
insurance Agency, over Ladd & Bush  
Bank, Salem. Phone 347.

**GOOD BUYS**  
40 acre Italian prune orchard, 28 acres  
8 years old, 75% crop, 5 years out, 2  
acres of pears, balance cleared land.  
Price \$11,000.

56 acre farm and fruit, 18 acres bear-  
ing Italian prunes, 8 room house, barn,  
orchard, some timber, rock road; four  
miles south. Price \$15,000.

31 1/2 acre tract, all cultivated, house,  
barn, best of soil. Price \$4725.

51 1/2 acre tract; 24 acres in Italian  
prunes, balance in grain except 2 acres  
which is in timber. Price \$8000.

30 acres bearing prune orchard, large  
dryer. Price \$12,500.

Well improved 75 acre farm located  
close to good town, 50 acres in crop,  
good 10 room house large barn.

44 acre farm all under cultivation, good  
house, barn, family orchard, gravel  
road, best of soil. Price \$8500.

5 acres of 5 year old Italian prune or-  
chard. Price \$1400.

10 acre tract all cultivated, house, barn,  
5 miles south of Salem. Price \$2000.

220 acre farm, 240 acres under cultiva-  
tion and in crop, balance pasture, some  
timber, running water, best of soil;  
good modern house, barn, good loca-  
tion. Price \$34,000.

11 1/2 acre all cultivated, best of soil,  
6 room house, barn. Price \$2400.

Well improved 3 acre tract good 8 room  
house, 5 room barn, 1/2 acre yard, mil-  
l, fruit house, wood house, garage,  
good cow. Price \$4000.

380 acre farm, 200 acres under cultiva-  
tion, balance timber and pasture, 80  
acres in crop, stock and machinery;  
good 5 room house, large barn, rock  
road. Price \$75 per acre. 58 1/2 acre  
farm located 1 1/2 miles from small town  
and railroad, good soil, all cultivated,  
15 acres of vetch and oats, 12 acres of  
wheat, 21 acres of oats; all stock, ma-  
chinery and household goods go. Price  
\$10,000.

5 acres located close to Salem, good  
house, some fruit, close to car line.  
Price \$2500.

If you want to buy, trade or sell, see  
**W. H. GRABENHORST & CO.**  
275 State street.

**BETTER REALTY BUYS**  
Dairy farm of 425 acres. All new  
buildings, large modern house, 115  
acres in crop, 200 acres cultivated (more  
than half in crop now). Splendid range  
of timber, 8000 acres, 8000 head of cattle,  
and goats, 11 hogs, 10 head of cattle, 6  
horses, all hay and feed, seed, etc. The  
whole tract completely equipped. Close  
to R. R. town and high school.

5 room bungalow, new; very comforta-  
ble little home, 4 block off the main  
street, 2 beautiful lots. Good fruit.  
\$2000.

250 S. 14th street, Good 5 room bungal-  
ow. \$2800. Good terms.

10 1/2 acre apple orchard; no buildings.  
Fine location. \$2500.

10 acres with good house and outbuild-  
ings. All cultivated. \$2000; \$400 down  
and balance easy. A real snap.

2 acres and large modern house; just  
outside city limits; \$4750.

5 acres; 3/4 acre loganberries; fine fruit,  
Dandy soil. New buildings, 115 acres  
timber, implements, etc., etc. Off  
Silverton road. \$2200 the lot.

Look at this one! 5 acres 1 mile from  
S. Commercial street; 2 acres logan, 2  
acres full bearing cherries; good mod-  
ern house with bath, etc. Gas-light-  
ing plant. \$4500.

9 acres near Pratum. 6 acres loganber-  
ries. No buildings. Fine land. \$2450.

10 acres. 1/2 mile to R. R. 5 acres of  
loganberries, 4 miles evergreen black-  
berries, family orchard, woven wire  
fenced, no buildings. \$3200.

6 acres at Fruitland. Good buildings,  
fine little family orchard, a good log-  
anberry proposition. \$3300.

Quarter of a city block; splendid fruit  
and fine soil; 1000 sq. ft. lot; \$2500.  
Restatives direct to the wearers. It  
shows you how to build "for keeps" and  
how to make up to \$2500 a year as  
some are doing. Write for it to-  
day. Clava Knit Hosiery Co., Phila-  
delphia, Pa.

GET YOUR WAR AND ROOSEVELT  
books near home, and save heavy  
freight charges. Big 2 book, wonderful  
official pictures. Pershing's own story,  
filled promptly from any of follow-  
ing places: Los Angeles, Calif., 301  
mod. Bldg., Everett, Wash., 2811 Wal-  
den, Denver, Colo., 1434 Glenasm,  
Waco, Tex., 1504 N. 9th, Chicago,  
635 Plymouth Place, Outfit both  
books free to workers. Address near-  
est office. Geo. G. Clava, Co.

**EMPLOYMENT**  
**AGENTS—THE KEYES**  
writes any language beau-  
tifully. Mechanically the best. Per-  
fect alignment. Lowest in-  
corrected agency. Y. U. Eas. Mfg.  
Corp., W. 42d St. New York.

"HOW TO START IN BUSINESS FOR  
YOURSELF" is a little book sent free by  
a large hosiery manufacturer selling  
its entire output through special rep-  
resentatives direct to the wearers. It  
shows you how to build "for keeps" and  
how to make up to \$2500 a year as  
some are doing. Write for it to-  
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good buildings, at a bargain. Two  
good houses close in on paved street  
on easy payments. Choice east front  
lot on summer street close to State  
House. For rent, five room flat close  
to business center. J. H. Lauterman,  
Arg Hotel.

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Arg Hotel.

**FEMALE**  
A GOOD HOME FOR GOOD GIRL: TWO  
in family, Christian training and a good  
education. Mrs. M. Jones, Rt. 3, Box 204C.

WANTED—FIVE BRIGHT, CAPABLE  
ladies to travel, demonstrate and sell  
dealters \$25 to \$50 per week. Rail-  
road fare paid. Write to: Geo. G. Clava,  
Rich Drug Co., Dept. 702, Omaha,  
Nebr.

**MALE**  
PHONE 1601 FOR GARDEN PLOWING.

WANTED—GARDEN PLOWING. PHONE  
8275.

MEN WANTED FOR DETECTIVE  
work. Write J. Ganor, former U. S.  
Agent, Detective, Danville, Ill.

WANTED—MARRIED MAN TO WORK ON  
fruit ranch. Steady job to right party.  
Address "Fruit" care Statesman.

MEN WANTED AT WEST LINN PAPER  
MILLS 42c HOUR, 8 HOUR DAY. SEE  
MR. F. T. BARLOW AT HOTEL ACROSS  
RIVER FROM OREGON CITY. CLEAN  
BEDS 20c NIGHT; BEST MEALS 35c.

**SALESMEN WANTED**  
HIGH GRADE SALESMEN—EXPERI-  
enced selling the sales board trade.  
We are seeking experienced men in the  
country. Commission \$5 to \$10 per  
order. Canfield Mfg. Co., 4001 Broad-  
way, Chicago, Ill.

FOR SALE—BUSINESS OPPORTUNITY  
SEND A FREE OR M. OF THE  
state of Oregon. Good man should  
own Oil Brokers Exchange, 216 1/2 East  
Houston St., San Antonio, Texas.

FOR SALE—BUSINESS OPPORTUNITY  
JUST SECURED FROM EASTERN  
manufacturer Pacific Coast rights for  
Auto Accessories used by Ford; not a  
luxury; an absolute necessity. Want  
party to take full charge of business  
as interested party owner; my time  
occupied elsewhere; or will sell the  
company or stock. Address 147 Golden  
Gate Ave., San Francisco.

FOR SALE—BUSINESS OPPORTUNITY  
EXCLUSIVE NEW AUTO-DEVELOPER  
desires live person possessing both sales and  
mechanical ability to act as county  
distributor. Small amount of capital  
required for stock, fully protected by  
patent. Good man should make  
\$100 per week with steady in-  
crease. Accellister, 1449 Polk Street,  
San Francisco, Cal.

**PERSONAL**  
YOUNG LADY, 21, WORTH \$60,000  
cash, city property also, would marry  
honorable gentleman. Mrs. Warr,  
2216 1/2 Temple, Los Angeles, Cal.

CALIFORNIA WIDOW, 32, WORTH  
\$25,000. Maiden 21, worth \$60,000,  
anxious to marry honorable gentle-  
man. Mrs. Earn, 2216 1/2 Temple, Los  
Angeles, Cal.

MARRY FOR SPEEDY MARRIAGE.  
Best, largest and most successful  
established 14 years, thousands wish-  
ing early marriage, confidential  
descriptions free. The Old Reliable  
Club, Mrs. Wrubel, 732 Madison,  
Oakland, Cal. Select members, both  
sex, strictly.

MARRY IF LONELY: FOR RESULTS,  
try me, best and most successful  
"Home Maker," hundreds rich wish  
marriage soon; strictly confidential;  
most reliable; years of experience;  
descriptions free. "The Successful  
Club," Mrs. Purdie, Box 555, Oakland,  
Calif.

**FOR RENT**  
**HOUSES**  
FOR RENT—HOUSE, APARTMENTS  
and garage. True puller, 441 State  
street. Phone 794.

**ROOMS**  
ROOMS FOR RENT—1030 CHENICKA.  
Phone 1280.

FOR RENT—5-ROOM FLAT, \$10. 5-ROOM  
flat \$7.50. J. H. Lauterman, Phone 900  
or 678.

**FOR SALE**  
**LIVESTOCK**  
FOR SALE—FRESH COW. PHONE 1037P11.  
Just fresh. 715 S. Twelfth St., upstairs.

FOR SALE—1100 LB. MARE, SOUND,  
gentle, good lady's horse, 10 years old.  
Price \$75. P. E. Goodell, Macleay.

FOR SALE—GENERAL PURPOSE LIGHT  
work mare. A little old but guaranteed  
sound and gentle. True puller, works any  
where, very gentle. E. B. Flake, 290 S.  
17th St.

**MISCELLANEOUS**  
ORGAN FOR SALE—EASY TERMS. 519  
Court.

FOR SALE—BANS \$4 PER HUNDRED.  
1601 Center St.

FOR SALE—1918 DODGE TOURING CAR.  
Good shape. Phone 3797.

STRICTLY FRESH UNFERTILE EGGS  
for preserving. Delivered. Phone 86722.

PRUNE GROWERS ATTENTION—SEE  
patented prune tray at Salem Fruit Union.

FOR SALE—DE LAVAL SEPARATOR, No.  
15, works like new, \$35. 2650 Portland  
road.

FOR SALE—GARAGE, GOOD LOCATION  
on Pacific highway. C. G. Miller, Box 73,  
Jefferson, Oregon.

FOR SALE—1 TEAM HORSES, WEIGHT  
about 1100 lbs. harness and wagon \$125.  
Phone 231W or call 1145 N. Winter.

CADILLAC TRUCK FOR SALE. WHITE  
touring car for sale or will take light  
car in trade. 233 S. Com'l. Phone 302.

DALLAS BOX CO. OF DALLAS, ORE.  
manufacturers of all kinds of boxes and  
fruit trays. Write them for price  
list. P. O. Box 100, Dallas, O. Write to  
White & Non Food Store, Salem.

PERLESS GASOLINE ENGINE, \$5  
horsepower, 3 cylinders. Suitable for  
grain elevator. Formerly used as  
auxiliary in electric light plant. In  
good condition. 100 gallons tank.  
Price \$1000. Scott Booth, Spalding  
Bldg., Portland, Oregon.

BOOKS OF KNOWLEDGE—A com-  
plete set of 30 volumes, cloth bound,  
for less than cost. Address "Book,"  
care Statesman.

MUST SELL ONE 45 H.P. BOILER: ONE  
70 H.P. boiler: one 100 H.P. boiler;  
these boilers have full cast iron fronts,  
stacks and all accessories. 40 damping cars  
for R.R. construction work, 1 1/2 and 2 yard  
capacity, 24 inch and 25 inch 3-4 inch  
bolts, 12 inch to 30 inch lengths. Will  
sell all or any part of the above at bargain  
prices. Inquire Steinbeck Junk Co. (auto  
wrecking) 326 N. Commercial St., Salem.  
Phone 305.

**WANTED**  
TWO CARLOADS OF USED  
furniture. Will buy, sell, trade or  
exchange household furniture. Will  
pay the highest cash price. I also  
handle clothing. See J. A. Rowland  
Furniture Store, 347 N. Commercial.  
Phone 14.

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**MISCELLANEOUS**  
CAPTIVITY OF THE OSMAN GIRLS  
—This true story of western immi-  
gration has been carefully revised.  
Making a handsome little book. It  
tells in graphic terms of the mas-  
sacre of the Osmans family, of the es-  
cape of Lorenzo, and the captivity of  
Mary and Olive. Mary died of mar-  
tyrdom and Olive was purchased from  
the Indians five years later. The  
price is 15 cents. Postpaid. Address  
Oregon Teachers Monthly, Salem, Or.

**POULTRY**  
MALLARD DUCK EGGS FOR HATCHING.  
10c each. John Lorenz, Rickreall.

FOR SALE—WHITE-FACED BLACK  
Spanish eggs, \$1.50 per 15 eggs. M.  
A. Vandenberg, Route 2, Salem.

544 STATE ST. PHONE 400.  
Headquarters for baby chicks. Leghorns,  
Reds, Rocks, Minors, Best stock. Prices  
reasonable. C. N. Needham, Box 412,  
Salem, Or.

IF YOU WANT TO GET THE BEST  
farm paper, send 10c to the Pacific  
Homestead, Salem, Oregon, for a trial  
subscription. Mention this ad.

**BUSINESS CHANCES**  
IF YOU HAVE \$2000 TO \$3000 CASH  
capital and would be interested in  
opening an entirely new line of busi-  
ness in your locality which should  
net you \$10,000 to \$15,000 annually,  
write at once for particulars, McHenry  
1914 S. Dearborn, Chicago, Ill.

**WANTED**  
**LIVESTOCK**  
WANTED COWS, FRESH OR COMING  
fresh. Phone 483.

**MISCELLANEOUS**  
WANTED—FURNISHED HOUSE. PHONE  
3797.

WILL TRADE FINE PHOTOGRAPH OR  
pay cash for good used piano. Phone 492  
between 5 and 6.

HIGHEST CASH PRICES PAID FOR  
clean rega. Dress Room States-  
man.

**AUTOMOBILE DIRECTORY**  
IF YOU WANT TO BUY OR SELL A CAR,  
see us. Three floors, 1915, 1916,  
1916 and 1917 models, 1916 Excelsior  
Motorcycle and side car, 1918 Overland  
touring, 1914 Studebaker, Detroit  
bargain, \$250. First class auto laundry,  
Salem Auto Exchange, formerly Campbell's  
Exchange, 326 N. Commercial St., Salem.  
867. List your property trade with us.

WASH, POLISH AND GREASE YOUR CARS  
at 320 N. Commercial.

IF YOU NEED ANY SECOND HAND AUTO  
parts see Steinbeck Junk Co. (Auto  
wreckers), 326 N. Commercial St. Phone  
305.

**AUTO SERVICE**  
SHIPP'S AUTO SERVICE—CITY 463;  
country trips. Phone: Day,  
night, 353.

**TIRES REPAIRED—VULCANIZING**  
GATES HALF-SOLE TIRE SERVICE  
Station, 177 South Commercial St.  
Phone 423.

**REPAIR WORK**  
A. E. HUTCHISON—244 STATE STREET.  
Phone 311. Overland service and gen-  
eral repair shop.

**LODGE DIRECTORY**  
**MODERN WOODMEN**  
MODERN WOODMEN OF AMERICA—  
Oreg. V. Cedar Camp No. 644, meets  
every Thursday evening at 8 o'clock  
in D. by building, corner Court and  
High streets. J. F. Day, V. C. P. A.  
Treasurer.

**BUSINESS CARDS**  
**DRAYS AND EXPRESS**  
LARMER TRANSFER—WE MOVE AND  
store goods. Day phone 320. Night  
phone 1894.

CAPITAL CITY TRANSFER COMPANY  
Packed, stored, shipped, insured and  
equipped transfer company. Get our  
reduced freight rates on eastern ship-  
ments. Also for storage, as we have  
three warehouses in connection with  
business. Furniture moving, pack-  
ing, shipping and storing on a  
daily basis. Office, 125 State St.

**FINANCIAL**  
FREE INFORMATION—IF YOU WANT IN-  
formation about ANY KIND of life in-  
surance, call on J. F. H. H