THE OREGON STATESMAN
THE STAUE DSMAN EXCepLISHING COMPANY
215 S. Commercial St.. Salem, Oregon


## MAKING A TWO AND A HALF MILLION CONCERN

 E. A. Clark, the new general manager and viee president of theSalem King's Produets Co., speaking at the noen luncheon of the
Salem Commercial Club yesterday, predicted a great future for Salem King's Products Co
Salem Commercial Club
dehydration in this section.
He said that dehydration will teach the people of the United
States to States to cease living out of cans.
He said that dehydration, will
of fruits and vegetables, in the course of time, as the people come
to know better its adrantang As to the Salem plant, he said without reservation that it will
grow from a factory paying ont $\$ 500.000$ a grow from a factory paying ont $\$ 500,000$ a year to one paying out
two and a half million dollars a year, for the products of the farmers of the country surrounding Salem, and for the labor of Salem people.
When Just as fast and
fieient quantities.
This is certainly a fair challenge.
It is a challenge to our bankers and business men to encourage the
farmers to raise the raw products farmers to raise the raw produets.
It is a challenge to the farmers themselves, who "have the land
and who can if they will, secure the capital and who can, if they will, secure the capital and the labor.
The founders of the Salem King's Products Co. planned in the be-
ginning for the extensions proposed. They secured the necessary ginning for the extensions proposed. They secured the necessary
room. They ereeted the original buildings with a view to the ex-
tensions. tensions.
Now it is up to Salem.
So there will not be en
So there will not be enough vegetables and fruits raised for the
needs of the Salem factories this yer. But thete will be a large inerease over last year; a creditable inerease
And the campaigns for more vegetables an o go right on; right on up to the last moment this year, and al It is a long fight; but it will end in making this the solidest farm-
ng conntry on earth, and it will end in making Salem a prosperous city of 100,000 people.
it may take a good deal of time. But it is coming.
And, with the cumulative growth that has already set complishments of the next five and ten and a dozen years a
to surprise the most enthusiastic of our npresents beosters,


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## THE USE OF THE BANK

 over uses his bank. He may simply be carrying an account--little realizing the other conveniences available.

It is our custom here at the United States National Bank to endeavor to acquaint the patron with all of the facilities available.


United States National Bank



Meet me today and tomorrow at
ard K. Richardson


Meet me today and tomorrow at


Meet me today and A. W. Schrunk


Meet me today and tomorrow at
F. P. Harlan

## The American Spirit in Dentistry

Our High-Brows
Chapter I.
Dentists fail because they don't have the American spirit
They have the old European mind. The atmosphere of our colleges is like that of colleges in the Middle Ages in Europe. Students come out of it with
notions not suited to American conditions.


The aristocrats of Europe laugh at Ameri-
cans. They call us crude, unpolished, worldy, commercial. Their ridicule sometimes E. R.PARKER y, commercial. Their ridic
If we have the spirit of commercialism, they have th
spirit of the barbarous Middle Ages. If we worship wealth, they worship brute force and the glory and titles the The snob
The snobbery of European aristocrats too often passes,
ven in this country, for idealism. It is merely the even in this country, for idealism. It is merely then
tempt European lords feel for business and labor. This kind of idealism our graduates carry from college
and universities to learned professions-law, medicine. That's why they are called "High-Brows." We dentist elong to this class.
Some of us have moved away from our class-prejudices. I have been working for twenty-five years to bring dentistry to the door of the wage-earner
Under the E. R. PARKER SYSTEM is prac
ticed Dentistry imbued with American Ideals.

First-class Dental Work is
Done for Moderate Prices
Painless Parker Dentist
tate and Commercial Strecte.

