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PROTECTIVE TARIFF THE BEST AGENCY.

Addressing the American Manufacturers' Export Association in New York, Sir Frederick Black, of the British Admiralty, told the members they must find the happy medium between cut-throat competition and monopolistic combines which preyed upon the consumer. the Canadian contingents fighting The suggestion was received with cheers.

"One of the greatest principles we have got to look for at the end viding the home industries with a DI of the war," said the speaker, "as to get the right kind of compelabor supply to meet the existing detition. . . . We shall have to find the happy medium between unre- mands. stricted competition that may be ruinous to all of us and that proper vitalizing element of competition which is good for enterprise.

The speaker concluded his address by indicating his belief that there was little use to bother with post-war trade preparations, for no one could tell what the terms of peace would be, and what economie and territorial and tariff conditions would be agreed upon.

Certain members of his audience talking the matter over among themselves afterwards, suggested that this was the attitude which follows: Seventeen superintendents, Great Britain took with respect to preparations for the great war. a policy which cost John hundreds of thousands of lives and untold millions of treasure, and a policy which our own administration copied, nothwithstanding the example Great Britain had furnished us. trars who will be in charge of the Protection has proved itself to be the best agency in getting the right kind of competition for the United States.

It permits sufficient competition from abroad to stabilize prices buildings. These booths will be opin our market, without encouraging it to such a degree as to ruin ened from 7 a, m. to 10 p. m. American industry and slipping labor into frayed pantaloons.

There used to be an old shibboleth of the Democratic party, "the

tariff is the mother of the trusts." Even the Democrats are afraid to sound that in these days.

Suppose we had had free trade in years gone by.

How much more quickly would the big interests have gotten to- Toronto. It is estimated by the ether all over the world to combine for "mutual benefits," just as civil service commission that it will Christmas. ertain representatives of European and Americal steel interests require 450 persons to collate the ee got together in Germany with a view to fixing world prices on information, half of whom will be

And if one reads the testimony taken before the congressional committees one immediately becomes struck with the fact that few, if French language. any, of the so-called "trusts" are ultro-protective in their tariff

It is the small and the normal sized concerns that require protection from foreign competition the most, and they constitute the backbone of American industry.

So radically has the Democratic viewpoint changed with respect to trade combinations, that the Webb bill was passed under the present administration to permit combination for foreign trade without

Protection also has a general tendency to encourage importation of the more desirable goods from abroad, rather than the shoddier

The man who prefers the imported article sufficiently to pay the

rice for it, generally wants the best quality.

Surely no agency could possibly be found which would achieve the happy medium between unrestricted competition that may be ruinus to all of us" and that which is good for enterprise, more satisactorily than the protective tariff, permitting, as it does, enough ompetition from abroad to spur our home indusrites to higher effiency and workmanship, vieing with foreign competitors, but preventing the swamping of our markets with foreign goods, in which ne-half to one-third the American labor cost has been expended, to a degree which drowns out our furnaces and blows out our stacks.

The great movement of United States troops to France is growing volume. They are hurrying forward to put the finishing touches n the job of making the world safe for civilization.

Salem people are going to see to it that the cherries and the loganrries are all picked. The best people in the world will be found in he orehards and yards.

Austria is growing more hungry and more impatient for peace. Her overlords are sitting on a live volcano. Anything may happen in Austria, any hour now.

Italy holds. Hurrah for Italy!

The crops must be harvested, and

Canada will be in the war after oday; every man and woman. Canada has already done better in this spect than any other country, in

oportion to her population.

There is nothing worth saying at can not be said in English.-Los Angeles Times. Yes; but what is the atter with French, Italian, and the rty-odd other languages spoken and written by our American solilers in France?

President Wilson tells President ncare that we are in the war unthe allies win. In other words, propose to fight it out on this o if it requires any number of president in the high resolve .change. And, this being the situ-

FUTURE DATES

ne 28, Thursday.—Reunion of Ore-Pioneer association, Portland, ne 21, Friday—Annual meeting of n Commercial club. 22, Saturday—Waldo Hill's Pione 23. Sunday-War stamp rally at

ation, it is not going to take many summers-one, in all probability. and surely not more than two.

PATRIOTIC STENOGRAPHERS.

The stenographic force of the main office of the Pheasant Northwest Products Company, in the United States Bank building, have volunteered as a unit to enter the ranks of the pickers and will work before and after regular office hours, going to and from office by auto.

They have equipped themselves with regulation farmerette outfits, consisting of straw hats, coveralls, etc. They want to be used where needed, and the most they ask is the privilege of doing their bit towards saving the crops.

An interesting part of their offer, which has been handed to the local government employment office, is And the nation will back that they will give all their earnings from the picking to the work of the Red Cross. This is the sort of cooperation and public spiritedness that is going to save the day for our growers, and it is safe to say that they will be better stenographers. better girls, and in better health. because of this undertaking and ex-

signify our willingness to be of service to any grower of cherries or loganberries who needs pickers to help harvest the crop. We will be at their service every day after 5 p. m., and from 2 o'clock p. m. Saturdays until Sunday evening.

"All moneys earned will be given to the Red Cross.

-"Ethel Trindle. -"Maudie Rucker. -"Gertrude Ashby. -"Edna McDaniel, -"Mina Scheffe. -"Leone Dunham. —"Ethel Roberts."

REGISTRATION DAY IN CANADA.

Bright and early tomorrow mornthe noses" throughout the Dominion of Canada before the set of the sun. It will be national registration day, the day set apart for the Dominton to take stock of her man and woman power to meet the military and industrial requirements of the war. From Halifax to Vancouver and from the bleak shores of Hudson Bay to lost only two of their own. the southern boundary line, the registrars will gather statistics concerning every man and woman in the government will base its calculations for its measures in the future in the to the forces of civilization, and will way of holding up the strength of very soon be all but complete. overseas and at the same time pro-

As every British subject over the age of 16 years is required to register, it is estimated that the number of registrations will be in the neighborhood of five million. The officials required for the work which will be finished in one day are as 231 registrars, which is practically one for every electoral district in the country, and 50,000 deputy regisregistration booths which for the most part will be located in public

Owing to the difficulty of securing clerical help and also office accommodation in Ottawa, the work of tabulating the information which will be secured will be performed in ing, and I expect with great impat-French, as close on this proportion of cards will be answered in the

The seriousness of the registrathat any person failing to register tion may be gathered from the fact will be liable to a fine of \$100, will lose his vote, forfeit his right to employment of any kind within the Dominion can not travel on any public conveyance, nor will any hotel or similar house of accommodation be allowed to give him lodging.

The first appeal of the public to comply with all the requirements of derstand them. the act will be made from a patriotic standpoint; the second will be an appeal to duty; and the third and last appeal, for those who refuse to sign, will take the form of a penalty un-

In carrying out the registration considerable responsibility will be placed upon the large employers of labor, who in a large measure will be held responsible for the registration of their employes. The heads of factories, transportation systems and other large industries who do not co-operate in the movement will find themselves in a very difficult position, as the regulations provide for severe punishment for those refusing to sign. Those factories which do not make every employe sign will ited by officers the first of next week, and in the event of any employe being found unregistered the owners and managers will be subjected to the full penalties of the

Identification of every resident in Canada regarding his or her nationality, occupation, and what he or she is capable of doing if called on, is absolutely necessary the government points out, so that industrial effort may be centered on the most essential occupations and permit of men being drawn from the less vital industries to re-enforce the soldiers at the front; so that concentration will be placed on Canada's increase in the production of foodstuffs, munttions and other materials essential to the winning of the war; and to aid in the system of compulsory rationing during the continuance of

The Bolsheviki are reported as taking more towns. Who are the Bolsheviki at war with?

This war will never be won for America by the men who imagine they have done their full duty by the country when they purchased a Red Cross dance ticket.

The growth of the American army

BITS FOR BREAKFAST

Are you going to pick? The pickers will be the aces.

* * * The farmerettes will blossom in the cherry orchards and loganberry

The German has lost his nerve. . . . This is the outstanding piece of war news this morning.

* * * He has lost his nerve on the Italian front, and on the western front, too. He knows he is licked, or has his licking coming.

Forty thousand crack German troops were told to take Rheims at all costs. They laid their plans for success, and went on in waves-but the French gunners shot great gaps in their ranks, and those who survived were glad to hurry back to their holes in the ground.

The Italians have this week shot down fifty Austrian airplanes, and

The war eyes of the Teutons are out, or being pu, out, and this will decide the war against them. An country over 16 years of age. On the army without eyes in these latter results of this special census the days is lost. The victory is bound to come to the armies having domination of the air, and this is passing

Correspondence Is Through Translator-Gifts Received by Soldier

Robert Littler, of Salem has been corresponding through a transaltor in Paris, with Alphonse Breydels, a 23-year-old Belgian lad, who is in active service on the Belgian front. But upon the receipt of a recent letter the young Belgian wrote of his understanding of the English language, and could read readily. Several gifts, such as a wrist watch, magazine, underclothing etc., which were sent by Mr. Litler, have been received, without delay.

The letter follows: "My dear friend Robert-I received your letter yesterday mornience the picture you promised me. I received the parcel you sent about

now we have a hard time to pass through and every day we expect the second time of the German offensive. If he will get through we do not know; but we have the firm hope to stand it. I wished it should he the end of the first time they went over. It is most likely the second will be as rough as the first. "I saw in the papers how the liberty loan succeeded. It is a great comfort for us to know we are so

nicely remembered by our American We now are pretty sure to have the last word on it. "Yes, I read English quite easily Of course there is no need to get your letters translated at Paris. You

can send them directly to me. I un-"What do people think in America about the issue of the war? Shall it last a long time? I want to go

home and see my people again. "Will you be kind enough send me a pair of American drawers. The one we can find here are too long and wram for summer time. "I pray you don't forget your picture. I want badly to know my American friend beter. Hoping to hear more of you within a short time, I remain your sincerely,

"Alphonse Breydels."

SOLDIERS TO BE CARED (Continued from page one)

to cooordinate the work of military preparedness accomplished in the United States with execution of the work carried out in France; to supply all the needs of the American forces in France, as well as French needs in the United States; to establish and follow, in accord with the American government, and especially toward neutral countries, the policy of the inter-allied agreements, and to supply allied, neutral or enemy countries with information concerning Franco-American cooperation. He shall execute all decisions on the above matters, refering when need-

Lustre with Sage Tea and Sulphur.

Sage Tea and Sulphur, no one can tell, becaue it's done so naturally, so Preparing this mixture though, at home is mussy and troublesome. At little cost you can buy at any drug store the ready-to-use preparation, improved by the addi-"Wyeth's Sage and Sulphur Compound." You just dampen a sponge or soft brush with it and draw this through your hair, taking one small strand at a time. By morning all gray hair disappears, and, after another application or two, your hair becomes beautifully darkened, glossy and luxuriant.

Gray, faded hair, though no disgrace is a sign of old age, and as we Wyeth's Sage and Sulphur Com- table, and with its pages scattered along the western front is worrying pound and look years younger. This so that anyone picking them up The following is their written of fer:

August 26, 27 and 28—Western Walter Association to tour nut of growers of Willamette valley

The following is their written of fer:

One of these fine days ready-to use preparation is a delight-ful toilet requisit and not a medicine. It is not intended for the cure, mitter. I had meant to show it to Dicky after I had explained about letter," he snarled. "It lay on the western front is worrying found and look years younger. This could not help seeing them.

I had forgotten all about the letter?" I asked quietly it to be our patriotic duty, do hereby letter. I had meant to show it to Dicky after I had explained about letter," he snarled. "It lay on the What he would be, for he went gation or prevention of disease. (To be continued)

AN ECONOMICAL DELIGHTFUL LIGHT PLACE TO TRADE

United States working, Boy reserve

Let the children help. Let not us grown folks be selfish in our service. Let us give the children, too, their chance. Let us mobilize our youngsters-willing little hands in the great cause. Let us enlist them in the freeing of the world

Smart Sport Coats, Sweaters and Skirts

As soon as you see them we have no hesitation in saying you will not be satisfied until you have one of them. A beautiful showing of the Ladies' New Sweater Coats, Pure Silk Fiber. Price \$8.50 to \$19.50

Misses \$3.50 to \$5.50 All Wool Silk Fiber Slipon \$3.65 to \$5.50

SILK DRESS SKIRTS

The demand for Silk Skirts is unprecedented, and to meet it they are made of a great variety of weights and weaves in scores of pretty styles and remarkable values \$4.98 to \$19.50

postage.



416 STATE ST SALEM, ORE.

ed to the prime minister.

General To Be Head. Third-To fulfill the objects of this mission the secretary for Franco-American war cooperation has at his disposal (1) the services of the high commission of the French republic at Washington and New York: (2) the central office of Franco-American affairs, organized by the decision of December 19, 1917; (3) the Amertcan department of missions office; (4) French missions with the Americans in the interior zone.

Alkali Makes Soap **Bad for Washing Hair**

Most soaps and prepared shampoos contain too much alkali, which s very injurious, as it dries the scalp and makes the hair brittle.

The best thing to use is just plain mulsified cocoanut oil, for this is pure and entirely greaseless. It's very cheap, and beats the most expensive soaps or anything else all to pieces. You can get this at any drug store, and a few ounces will last the whole family for months.

Simply moisten the hair with water and rub it in, about a teaspoon ful is all that is required. It makes an abundance of rich, creamy lather, cleanses thoroughly, and rinses out easily. The hair dries quickly and evenly, and is soft, fresh looking, le. Besides, it loosens and takes out every particle of dust, dirt and Mayme L. Hayden of South Cottage Eithelberger is a sister of Mrs.

nett, who has been appointed grand afternoon for Oregon City for a visit, chaplain of the grand chapter of the Later in the week she will go to Order of Eastern Star of Oregon, a Portland to attend a reunion of Orerecetpion was held Tuesday night in the Masonic temple, with about 125 Portland Saturday by her daughter, persons present. Among those from out-of-town were grand officers of the state. They were Mrs. Mabel Settlemier of Woodburn, worthy Woodburn, grand Martha and Thomas J. Ryan, past grand patron.

A short musicale was given and dancing was the diversion later. Participating in the program were Mrs. Rose Babcock and Mrs. Percy Cupper, who gave a vocal duet: Miss Edna Ackerman, a solo: and a class of ten pupils of Miss Elizabeth Levy apepared in violin numbers.

Mrs. Maurice E. Crumpacker, wife of of Mrs. G. W. Laflar, 1190 South Lieutenant Crumpacker of the spruce Liberty street. Mrs. Laflar is also division was featured recently on entertaining Mr. and Mr s. R. G. bright, fluffy, wavy and easy to hand- the front page of the Portland Jour- Eithelberger and daughters Ruth and nal. Mrs. Cook is a sister of Mrs. Edna of Waltsburg, Wash. Mrs.

For an outing at the Goltra cot tage at Seaside, a bevy of Salem girls has left for a ten days' stay at the coast. In the party were the Misses Genevieve Avison, Ruth Spoor. Mabel Garrett and Helen Goltra.

Mrs. Charles Gray has returned from Eugene and will remain for the summer at the Moody home on Court street.

In honor of Mrs. George H. Bur- Miss Ida Babcock left yesterday gon pioneers. She will be joined in Miss Mayme Babcock.

Mrs. George W. Math, who often grand matron; Mrs. Alberta Mc- visits in Salem was chosen as the Murphy of Eugene, associate worthy chairman of the women's committee grand matron; Mrs. Maud Scott of of the council of national defense at a meeting held Tuesday in Portland when the resignation of Mrs. John F. Beaumont was accepted. Mrs. Math. was formerly president of the Oregon Congress of the Women's Cooperative league and is active in parent-teacher circle work. She was the unanimous chose of the committee which representes 200 of the most prominent clubwomen of Portland.

Misses Amanda and Anna Dow of A striking photograph of young Manning, Ia., are visiting at the home street and recently visited in Salem. Laflar.

Revelations of a Wife

The Story of a Honeymoon A Wonderful Romance of Married Life Wonderfully Told by ADELE GARRISON

A TENSE MOMENT "You've made a great conquest,

Madge," said Dicky, when we had calmed down after the distressing episode from whose danger his op-'Lil thinks you're about the nicest little piece of calico she has ever measured - those were her own words. She's planning a frolic for the whole crowd some night your convenience."

That is awfully kind of her. myself on my careless tone, Dicky gave me a shrewd glance. "Why at the studio of course.

Her studio is on the same floor as You Can Bring Back Color and mine, you know. Atwood and Barker and she and I are all on the one floor, and we often have a dish of tea together when we are not I busied myself with the coffee

machine until I could control my voice. How I hated the glimpses of this intimate friendship which must exist between my husband and "I suppose we ought to have them

tion of other ingredients called all over some night," I said at last, "but I'll have to add a few things to our equipment, and wait until I get a maid. "That will be fine," Dicky assented cordially, pushing back his

"Did the papers come?

when you're ready and I'll wipe the dishes for you." He strolled into the living room. all desire a youthful and attractive and I suddenly remembered that I appearance, get busy at once with haid laid my letter from Jack on the

chair.

Jack. It was not quite the letter | papers. I could not help but see for a bridegroom to find without ex- this this whatever it is," he finpectation. I realized that.

Dicky finds Jack's letter. I could not get the letter without attracting his attention. I waited every nerve tense, listening to the sounds in the next room. I heard the rustling of the newspaper; then a sudden silence told me his attentention had been arrested by something. Would he read the letter? I did not think so. I knew his sense Where did you see her." I prided of hohor was too keen for that, but I remembered that the last page with its signature was at the top of the sheets as I laid them down. That was enough to make my loving

husband reflect a bit. How would Dicky take it? wondered. I was soon to know. heard him crush the paper in his hand, then come quickly to the kitchen. I pretended to be busy with the dishes, but he strode over to me, and clutching me by the shoulders with a grip of the letter before my face, and said hoarsely:

What does this mean?" "Till I see you dear.

Dicky's face was not a pleasant sight. It repulsed and disgusted Subconsciously I was contrasting the way in which he calmly expected me to accept his friendship for Lillian Gale and his belook them over for a little. Whistle havior over this letter. Five minutes earlier I would have explained to him fully. I resolved now to put my friendship for Jack upon the same basis as his for Mrs. Under-

A comparison strikes home.

ished lamely, "and I have come straight to you for an explanation."

like an angry curious child in his eagerness to know everything about "You have no brother. Is this

man a relative?"

I could have laughed at Dicky

had I been less angry. He was so

"No," I returned demurely, "An old lover then, I suppose a confident one, I should judge by the tone of his leter. Won't it be too cruel a blow to him when he finds his dear little girl is married?" Dicky's tone fairly dripped with

"He will be surprised certainly," answered, but as he was never no lover, I don't think it will be any blow to him."

"Who is he anyway? Why have

you never told me about him? What does he look like?" Dicky fairly shot the questions at turned and went into my

room. There I rummaged in a box of old photographs until I found two fairly good likenesses of Jack. carried them to the kitchen and put them in Dicky's hands. He glared at them then threw them down on

"Humph! Looks like a gorilla with the mumps," he growled. Who is this precious party, then, if he is not a lover or a relative?" "He is an old and dear friend. His frienship means as much to me as-well-say Lillian Gale's means

Dicky stared at me a long, long look as if he had just discovered me. Then he turned on his heel. "Wil I'll be-" I did not find out what he would be, for he went into