

READ EVERY ITEM THEN ACT !!

I AM GOING TO MAKE A WHIRLWIND CLEAN UP

LOOK! READ!

NEVER BEFORE NEVER AGAIN YOU SAVE \$\$\$

YOU SAVE \$\$\$

SUITS AND SHOES ALMOST GIVEN AWAY

I AM SURE GIVING VALUES

**BARGAINS YOU WILL ALWAYS REMEMBER**



S. FRIEND  
OREGON'S GREATEST SALES PUBLICIST

WHAT THIS MERCHANDISE COST DON'T CONCERN ME A BIT—IT'S WHAT I AM GOING TO GET AND WHAT THE PUBLIC CAN AFFORD TO PAY THAT IS OF VITAL INTEREST TO ME

POSSIBLY NOT IN A REGULAR WAY—but this is not a regular way of doing business. I am going to sell \$75,000 worth of merchandise for \$30,000 WITH THIS UNDERSTANDING I HAVE TAKEN OVER THE ENTIRE STOCK OF GLICKMAN'S for a Period of TEN DAYS STARTING **FRIDAY, SEPTEMBER FIRST, at 10 A. M.**

IT'S ALMOST A CRIME TO DO THIS KIND OF PRICE JUGGLING—BUT WHEN NECESSITY COMPELS, AS IN THIS CASE, AND A MAN IS TOLD TO GO AHEAD AND RAISE MONEY, REGARDLESS OF HOW OR WHERE—THEN IT'S MY BUSINESS TO GET IT FOR HIM AND I DON'T GIVE A CONTINENTAL IF I HAVE TO ALMOST GIVE THESE GOODS AWAY—I AM GOING TO RAISE THIS MONEY.

TALK ABOUT GETTING BARGAINS FOR YOUR MONEY WOULD BE PUTTING IT MILD!

LOOK at these PRICES!

YOU'LL FIND EVERYTHING MARKED IN PLAIN FIGURES

And You Will Almost Have to Help Yourself to Help Us to Take Care of You.

**BOYS** High Grade Dress Shoes, values to \$6.00 will be sold at, pair... **\$2.95**  
—and \$3.45. Double and Triple Sole Bottoms.  
**BOYS' SHOES**—Army Munson last—the kind that spells Service—to go during this sale at, pair \$3.95 and... **\$3.45**  
**ONE BIG LOT OF GIRLS' SHOES** that sold to \$6.00, go at, pair... **\$2.89**

**MEN** It's not a case of whether you need any Dress Shirts right now or not—but there are close to 3000 of them here and they sold from \$2 to \$3.50—most any kind of shirt in the lot—I want to see a real shirt scramble, **88c**  
so I've put a crazy price on them of **88c**  
And to make it feel like the good, old times I'm going to tickle the working man with Blue Chambray Work Shirts at a throw... **59c**

Here's a bunch of items that's always wanted, and if the price I put on them don't bring the crowd, I'll throw up my hands:  
**Men's 10c Handkerchiefs**... 3c  
**Men's 25c Dress and Work Sox** at... 9c  
**Men's 35c Garters** at... 19c  
**Men's 50c to 75c Neckwear** at... 22c  
**Men's 35c to 50c Dress Sox** at... 19c  
**And 25c Jersey Army Gloves** at... 15c

**SHOES! SHOES!**

Here is where I am going to play havoc with the entire stock. Instead of making separate lots of the Men's Shoes and fiddling around with several prices I have taken and bunched the whole thing together at one price.

**\$4.85**

You will find shoes in the lot that sold as high as \$12, including such high-grade brands as J. E. Tilt, O'Donnell, Walkover, Peters, Avon Stratford, Seltz, Master-Made, etc.  
About 200 pairs of Men's Black, English-Last Soes that sold to \$8.00 will go at, pair **\$2.95**  
**\$12.50 Men's** Boys' \$8 High Top Shoes at **\$6.85** **\$2.65**  
**Boys' Good Heavy Serviceable Shoes** that sold to \$5.00 will go at, pair... **\$2.29**  
Any pair of Ladies' Shoes or Oxfords in the store, low or military heels; merchandise that sold to \$12, I will make a clean sweep of at, pair **\$3.85**  
I have jammed together a big mass of Boys', Children's and also Ladies' Shoes that sold up to \$4.00 **95c**  
Here's a good bargain worth going after—Grown Girls' \$5 Dress Shoes, I will sell for **\$2.29**  
Ladies, you still have plenty of time to wear them, but it's high time for us to get rid of them, so out goes a big lot of White Canvas Shoes, Oxfords and Black Patent Leather Shoes, pair **25c**

**Men's Clothing**

I am going to sell Men's Suits and Overcoats at just about what it costs to get them tailored—the materials, wholesalers' and our own profits, including the losses, we throw in for good measure.  
**\$25.00 Men's Suits and Overcoats**, you can now have your choice of at... **\$10.75**  
**\$30.00 Suits for Men and Young Men**, we will sell at... **\$14.00**  
**\$35.00 Suits that are sure to take your eye**, we will hand out at... **\$16.00**  
**\$40.00 Men's and Young Men's Suits**, the price will sure move them at... **\$19.00**  
**\$45.00 Men's Suits**; needless to say, they are the tailor's art, but they go at **\$22.00**  
**\$50.00 Men's and Young Men's Suits**; there's nothing better, but they go at **\$26.85**

In the lot you will find most every wanted material, Worsteds, Tweeds, Chevots, Cashmeres, Serges, etc.; regulars, slims, stouts, long stouts; long slims and all sizes are here. Alterations free. Satisfaction Guaranteed or Your Money Back.  
**\$10 Men's Raincoats**... **\$4.85** **\$15 Men's Raincoats**... **\$6.85**  
**Men's \$2.25 Khaki Pants**... **\$1.18** **Men's Dress Pants to \$6**... **\$3.65**  
**Men's \$3.00 Work or Dress Pants** go at... **\$1.89**  
**\$6.00 Can't-Bust-'Em Guaranteed Corduroy Pants** go at... **\$3.59**

I have not forgotten the school boys; in fact, my pencil has slipped pretty badly for the tar is cut right out of former prices. Here's pretty nearly everything they need:  
**\$10 Boys' Suits**, choice at... **\$4.85**  
**\$2.00 Knee Pants**; you can buy at **95c**  
**\$1.50 Caps** go at half... **75c**  
**\$1.00 Union Suits**, per garment... **68c**  
**\$1.00 Boys' Blouses** at... **48c**  
**35c Heavy Ribbed Stockings** at... **20c**

Here are a few samples of price butchering that ought to make things pretty lively during this sale or I miss my guess:  
**\$3 Boys' and Girls' Wool-Mixed Sweaters** at... **89c**  
**Wool Army Blankets** at... **\$1.98** (Reclaimed)  
**Men's 2-Piece Underwear** at... **18c**  
**Men's \$2 Ribbed Union Suits** at... **95c**  
**\$1.25 Children's Play Suits** at... **78c**  
**Boys' Overalls** go at, pair... **48c**

It would cost a fortune to put every item into print with a store as chock full of merchandise as this one is, but I'll guarantee one thing: there will be an awful hole put into it before I get through—if I have to give it away! Everything exactly as represented; the same policy as always will be adhered to—satisfaction or your money back.

**FOLLOW THE CROWDS—It's Going to Be a Sight Worth Seeing—I'LL SURE MAKE IT WORTH WHILE**

Here's a real treat for those who enjoy a good cigar—I will sell Rigoletto 10c Cigars by the **\$1.85** box of 50 at.  
(Before I happened to figure that means less than 4c a Smoke.)  
**BUT WE'LL LET IT GO AT THAT.**  
Only 2 Boxes to a Customer.

I should worry—I was told to raise money, so here go  
**Men's Athletic Union Suits** at, per garment... **48c**  
**And Men's Genuine B. V. D. Union Suits** will go at... **89c**  
These prices ought to keep the cash register pretty busy.

S. Friend, Oregon's Great Sales Publicist, Now in Charge of

**GLICKMAN'S**

PORTLAND'S GREATEST BARGAIN STORE  
Northwest Corner Second and Alder

ALL MAIL ORDERS WILL BE GIVEN PROMPT ATTENTION

I've got it fixed that no man in this town need go without a new hat—  
All \$6.00 Felt Hats **\$2.49**  
go at... **\$2.49**  
All \$4.00 Felt Hats **\$1.45**  
go at... **\$1.45**  
Men's \$3.00 Cloth Hats **85c**  
at... **85c**  
Men's \$2.50 Fine Dress Caps all go at... **\$1.39**

It may not rain for a few days yet, but when it does you won't find rubbers at these prices, but I want action so here go  
**Ladies' Storm Rubbers**, at pair... **19c**  
**And for good measure, Ladies' Toe Rubbers** go at, pair... **10c**