

EFFICIENT MARKETING

WHOLESALE PRICES HAVE ADDED TO USUAL DOUBLE MARKING

By E. C. Stewart
The fight carried on by some of the members of the Pacific Cooperative Egg Producers with the association has developed into a direct fight against the manager in particular and the officials in general.

LETTER FROM POULTRIAN

Our readers are here given an opportunity to read a letter from a producer and an answer to it by an official of the association.

Underwood, Wash., June 26.—To the Editor of The Journal.—The Pacific Cooperative Poultry Producers' association is either too big for the business or the management is too big and costly for the association.

CONTRAST SHOWN

Perhaps the speculators and profiteers are to blame as well as the waste of the market and the huge over-expansion of the industry.

SCHROEDER REPLIES

Portland, Or., June 28.—To the Editor of The Journal.—I refer to the letter signed by Mr. H. V. Rominger criticizing the management and operation of the Pacific International Poultry Producers, which you very kindly referred to me; I beg to advise that the letter in its entirety was forwarded to me; I beg to advise that the letter in its entirety was forwarded to me; I beg to advise that the letter in its entirety was forwarded to me.

RETAIL SALES

Again, he states that 7 cents per dozen has been charged for putting eggs on the local market. It is true that in figuring the retail selling cost of the portion of the statement of the association that it did without it.

NATURAL DEFICIT

He also states that "shipments to New York showed a loss of \$200." I do not know where Mr. Rominger received this information but assume that it must have been received through one of the many sources which are very busy at this time handing out mis-statements to the poultrymen and public.

FARMERS' DIRECTORY

POULTRY
S. G. R. Red and Blue Andalusians. Prize birds. Good layers. \$3.50 first prize on Blue Andalusians at Seattle show. Eggs for sale \$3 per 10. Have 4 breeding pairs of male and female. Write for catalogue. Mrs. W. W. Decker, 1011 N. Washington, Wash.

POULTRY BOARD HOLDS MONTHLY MEETING



Members of the board of trustees of the Pacific Egg Producers' association, which held its meeting in Portland on Friday. This association is made up of the five principal cooperative egg producers' organizations of the Pacific coast.

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STATEMENT ENTRUSTED

Mr. Rominger also states that a carload of eggs has been sold to a British Columbia dealer at a price below that which the dealer has been paying to the Washington Egg association.

USE OF ALIBI

It is very evident from the statement made by Mr. Rominger that he readily believes everything that he may hear which is derogatory to the association and it is also evident from the latter portion of his letter that the whole difficulty in the case, as in the case of some other poultry producers, is that he is not able to conduct his poultry plant as to make him a profit and then he is willing to accept any alibi available to relieve himself of the responsibility of such failure.

FOUNDACTION SECURE

Hall has not had the time to devote to his private work, but the day comes when he will return to his duties as farming and the breeding of Holsteins. He has a great foundation already.

ALASKA FOX RAISING GETTING GOOD START; KELSO MAN DIRECTOR

Kelso, Wash., July 1.—C. F. Kleitch, a local farmer, and his son have left for Alaska, where he will be for some time in connection with the affairs of the Alaska Blue Fox company, of which he is president and a director.

BREEDERS TO MEET

Eugene, Or., July 1.—Lane Jersey breeders will hold their annual Jersey meeting at Blachly this year, July 20. They will view Thompson's prize herd that, in the opinion of County Agent Whitney, will be America's champion 130 cow Jersey herd when official tests now under way are complete.

HOLSTEIN TOUR IS BIG SUCCESS

On Saturday, June 24, the Multnomah county Holstein breeders held their annual tour, under the direction of County Agent S. B. Hall, a Holstein breeder. The tour was scheduled to start from Gresham at 10 o'clock and the first stop was at the place of Jacob Luschner at Fairview.

RODGEN AIDS CAUSE

S. E. Rodgen of Kerr, Gifford company was present and to him was due much of the success of the tour. He it was who encouraged Mullenhoff to test his cow and to accept the offer of other two. Stanhope Belle Johanna appears to be of a perfect disposition, quiet, unruffled and calm.

HAY HARVEST NEAR JEFFERSON KEEPING FARMERS ON HOP

Jefferson, Or., July 1.—The hay harvest is occupying the time of the farmers in this district. Hay is selling at \$8 a ton in the field, but the price of hay delivered has not as yet been reported.

HAYING ON AT FULL TILT IN LANE; FAIR YIELD IS REPORTED

Eugene, Or., July 1.—Haying is on in full blast throughout the county and nearly every person living on a farm is in the hayfield. Vetch and clover are being cut and put up, and a fairly heavy tonnage to the acre is reported.

NEW POTATOES APPEAR

Eugene, July 1.—New potatoes have appeared on the local market and farmers are getting 3 1/2 and 4 cents a pound. Carrots, beets and turnips are down to 50 cents per dozen bunches and strawberries are up to \$1.50 and \$1.75 a crate.

THINNED FRUIT IS BEST MONEY MAKER, EXPERIMENTS SHOW

A return of \$312.50 per acre for thinned fruit against \$306.50 per acre for unthinned fruit in the same orchard shows the advantage of the high grade fruit produced by thinning tests on 12-year-old Weisapines in the J. F. Slover orchard at Freewater, Or.

FINE MILK RECORD

Mr. Mullenhoff holds the record of the great cow which at six years produced 22,452.8 pounds of milk and 1245.5 pounds of butter in a year—the highest record in the world.

TRADE CARAVAN TO TOUR OREGON

Participated in by a dozen manufacturers and distributors of nationally known industrial and other farming equipment, a trade caravan is about to begin a tour embracing a period of three months, in which time it is proposed to cover a total mileage of approximately 4000 miles.

THOSE IN ENTERPRISE

Associated in the enterprise are the Ford Motor company, featuring Ford trucks and the Fordson tractor; the Oliver Chilled Plow works and allied manufacturers of a complete line of farm implements distributed by the Oliver concern in the Northwest.

SPECIAL PROGRAMS

Appreciating the spirit of the exhibitors in attempting the enterprise upon so vast a scale, business men are providing special programs at various points.

ASSOCIATION WINS INJUNCTION; TRIAL TO BE HELD SOON

Dallas, Or., July 1.—A temporary injunction was granted by Judge Bell in circuit court here against P. P. Bohler, a Polk county poultry man, from disposing of any of his produce to other than the Pacific Cooperative Poultry Producers.

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JEFFERSON WHEAT IN NEED OF RAIN

Jefferson, July 1.—It is reported that clover hay is selling for \$15 per ton in the field around Jefferson. The wheat in this section is in desperate need of rain.

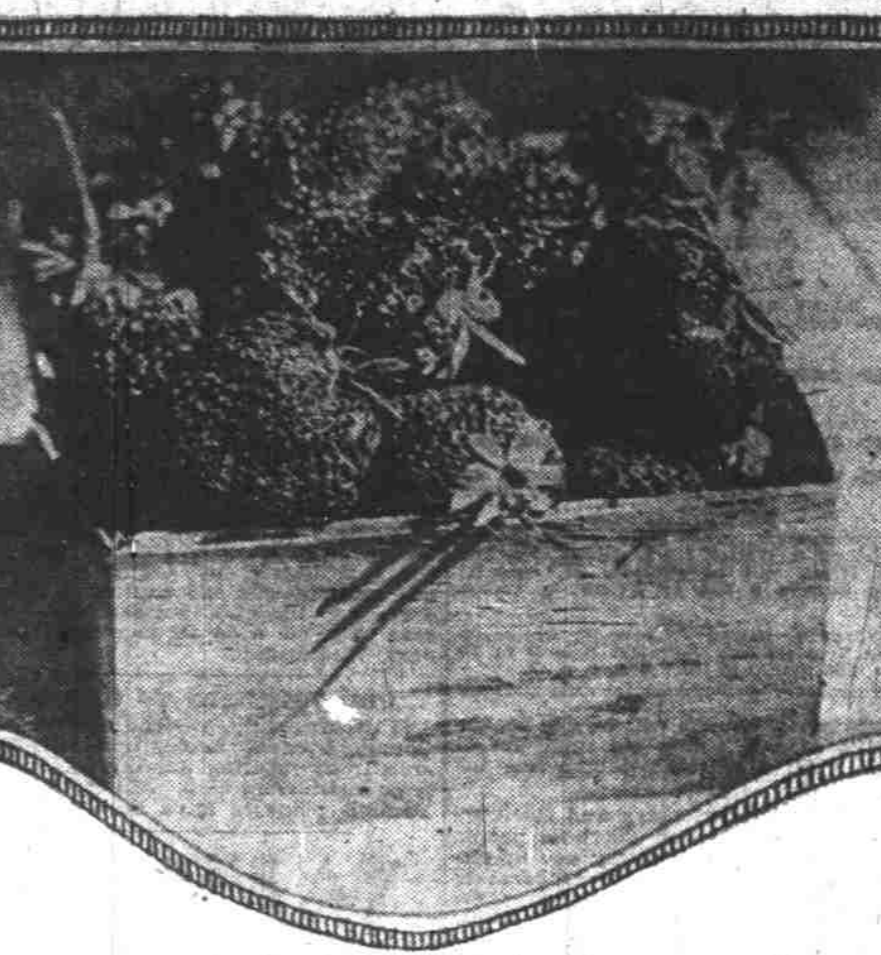
THREE SILVER MEDAL SISTERS

LULU WILDA
Junior 2-Year-Old
557.29 Pounds Better Fat
LETTIE'S BLOSSOM
Junior 2-Year-Old
629 Pounds Better Fat
BARKE'S LASS
Junior 2-Year-Old
645 Pounds Better Fat

YEARLY RECORDS MADE BY REGISTERED JERSEYS

Owned by J. J. VanKleeck & Son, Beaverton, Ore.
Fed on
KERR'S MILK MAKER
Manufactured by
Kerr Gifford & Co., Portland, Oregon

SAMPLE OF OREGON BERRIES



New Oregon strawberries, a general favorite of consumers, which appeal both to the eye and palate. This sample was raised on the Mont Vista farm, owned by Shainwald & Nave of Tigardville, Or.

1922 WHEAT CROP WILL FALL SHORT

Walla Walla, Wash., July 1.—With practically the same amount of acreage planted this year as in 1921, wheat growers of this section announce that the yield will be from 500,000 to 1,000,000 bushels short of the normal yield for the county.

WHEAT ASSOCIATION TO GET ADVANTAGES OF 10 CENT BONUS

Spokane, Wash., July 1.—D. M. Drumheller, pioneer banker and stockman of the Inland Empire, and Connor Malott, vice president of the Spokane & Eastern Trust company, attended the annual Crab Creek picnic in Lincoln county on Friday, motoring both ways.

MACHINERY BARGAINS

1 20-in. Vibrator Grain Separator, \$ 420
1 24-in. Vibrator Grain Separator, \$ 480
1 24-in. Bale Grain Separator, new, \$ 520
1 26-in. Orwash Grain Separator, new, \$ 490

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BETTER FARMING

WASHINGTON CROP OF BERRIES LARGE

Chehalis, Wash., July 1.—Owing to eastern market conditions, the Washington Fruit Growers' association has shipped 600 crates of fruit en masse on consignment to eastern centers. Evidence of the increased production in this district, the organization this year shipped six full cars east and had assembled another half car when the shipments were cancelled.

CHERRY CROP WILL SHOW IMPROVEMENT

White Salmon, Wash., July 1.—It is estimated that the cherry crop will be heavier this season in this district than last year, although only about a 40 per cent full crop is expected.

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1940 First Ave. South, Seattle, Wash. Largest mill in the West selling direct to the user. Save you all millmen's profits.

CHICKEN HOUSE SASH

20 in. by 48 in. 100 lbs. \$1.00
A dozen different sizes in stock for prompt shipment.

CHICKEN HOUSE SKY LIGHTS

10 in. by 48 in. 100 lbs. \$1.00
This is the size recommended by the Washington Experiment Station. Orders filled promptly.

FIR DOORS

Five panel door, 2 ft. 6 in. by 82-10 \$1.00
One panel door, 2 ft. 6 in. by 82-10 \$1.00

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FLIES FLEE FROM WOOD-LARK REPELLENT

It hasn't it will send you gallon for 12 cents. Postage stamps accepted.

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are being made by this bank, payable in 25 years. No bonuses or commissions charged. Loans from \$5000 Up SEND FOR APPLICATION BLANKS Oregon Washington Joint Stock Land Bank HIGHWAY AND OAK, PORTLAND Under Federal Supervision

LADDERS

They are light, long and strong, for fruit picking, painting, etc. Scores.

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HIDES-WOOL

Chicago Park, Pelee, Mohave. We are in the market.