

# OREGON COUNTRY LIFE

## EFFICIENT MARKETING

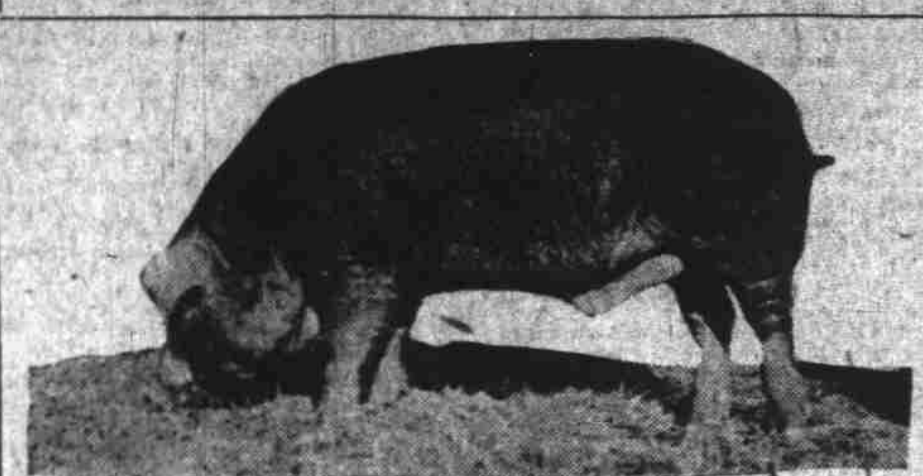
### REAL COOPERATION OF WOOLMEN AIDS MEMBERSHIP GAIN

By H. C. Stewart

The best recommendation for any cooperative marketing organization is well satisfied members. They are, in fact, more than an indication of successful operation. They are a real asset to their own association.

Satisfied members prove to be of value in several ways. Practical among them being the fact that they tell their neighbor producer about the merits of their organization and thus increase the membership of their association without causing any expense to the association for securing new members. Satisfied members are not an easy mark for tactically owned firms, who sometimes are found to be practicing "baiting" methods for the supposed purpose

## A CHAMPION DUROC JERSEY



One of the widely famous Duroc Jerseys raised by A. N. Dorfner, owner of Ioka Farm, Silverton, Or. A good demand for animals of quality now prevails, according to Dorfner.

## FAME OF OREGON JERSEYS GROWING

Oregon Jerseys are gaining nationwide fame, as is shown by a full page article in the current number of the Country Gentleman.

The article, however, which is by F. L. Ballard, evidently was in type before Oregon's most recent Jersey record was completed. It states that Oregon holds six of the nine class leaders of the breed, while in reality, she now holds seven of the eight, eight being the number of class leaders of the breed rather than nine.

With such records as have been made in the last few years by this predominant state bred in this western state, national publicity is bound to come for Oregon and its dairy industry.

If Oregon Jersey breeders keep up the pace they have set, it will not be long until Jersey fanciers from all over the nation will look to Oregon as their source of new foundation stock.

Oregon Jersey breeders will hold their fourth annual Jersey Jubilee on May 25, 26 and 27. Each year new records have been made, which offer good reasons for a jubilee, but it is doubtful if ever before Jersey fanciers had so much to be proud of as this year.

## Kenneth Miller of Sheridan Elected Growers' President

Salem, Or., April 28.—Kenneth Miller of Sheridan was elected president of the Oregon Growers' Co-operative association at a meeting of the board of directors here Wednesday.

Other officers were named as follows: Vice president, P. S. Woodin, Grants Pass; second vice, president, Allan Bellinger, Scotts Mills; executive committee: Kenneth Miller, W. B. Biddle, Medford; R. W. Hinkley, Roseburg; G. E. Sanders, The Dalles, and Allan Bellinger, Scotts Mills.

## HOLSTEIN BREEDER CREAMERY FOUND WILL HOLD SALE CLEAN, SANITARY

E. A. Frakes of Scappoose, Dr. veterinarian Holstein breeder, will hold his second annual bull sale May 4. Frakes was the first Holstein breeder in the state to inaugurate the idea of holding a sale for the dispersal of young herd sires to neighbors and dairymen throughout the state.

The sale held about a year ago was a success in every detail. Many new breeders were started into the purebred game through this dispersal of excellent young sires at moderate prices.

Frakes is a believer in the boys' and girls' club work, and has succeeded in placing several young sires as well as females among club members. In the coming sale 15 females and 20 bulls will be placed at auction. A few consigned by John Farr and J. A. Morassa. The lot includes a splendid offering of proven cows, bred-and-open heifers and tippy bulls. The sale is under the auspices of the Oregon Holstein Cattle Club.

Spain has more than 1,000,000 fig trees, of which about one fourth are in regularly planted orchards.

## BETTER FARMING

and you are interested in publishing this letter in the Oregon Daily Journal, please send me your name, address, and telephone number. (Signed) L. H. FIDELL, Creamery Inspector.

## Mrs. George Shoup Talks on Poultry

Centralia, Wash., April 28.—Mrs. George Shoup, poultry specialist from the Western Washington experiment station at Pullman, addressed a well-attended meeting of the Forthright Poultry association Thursday night. Mrs. Shoup was accompanied on her tour about the county by H. G. Fowler, county agricultural agent.

## HERMISTON FARM BUREAU

Hermiston, Or., April 28.—A successful meeting of the Farm Bureau was held at the Columbia school house with more than 100 in attendance. A musical program was followed by addresses on "Community Life" by Rev. J. H. Seor of Pendleton and "Farm Organizations" by County Agent Fred Denton.

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Notes for hatching birds. 100, 200, 300, 400, 500, 600, 700, 800, 900, 1000. Special attention given to correspondence. THOMAS SANDOZ, ROSELVY, WASH.

### JERSEYS

Production Jerseys

Cows are bred to produce reliable milk in troubled times. Jersey cows bring world record. The Jersey is supreme in Oregon. See the for reliable information for the breed that is making Oregon Jersey famous on official test.

## TARIFF PROTECTION ASKED ON WALNUTS

Washington, April 29.—(WASHINGTON BUREAU OF THE JOURNAL)—Senator McNary has received an appeal for greater tariff protection and special investigation in China of the Manchurian walnut, forwarded by Earl Peary of Salem, Or., of the field department of the Oregon Growers' Co-operative association. Peary says the Chinese nut is the greatest menace to normal development of walnut culture in Oregon and California, in which states the nut growers have an investment of \$110,000,000, covering 90,000 acres.

Senator McNary has learned that an agent of the agricultural department made some investigations in China three years ago and he has promised to do what he can to secure further appropriation to provide full data upon which legislation may be based.

C. W. Pagnley, acting secretary of agriculture, has advised Senator McNary that C. W. Mann of the bureau of markets and crop estimates, who is on the Pacific coast, has been authorized to go to Roseburg to investigate the causes of difficulties of brocol growers in the shipment of their crop to market. Mann is also to advise with pear growers at Roseburg on the use of oiled paper on pears.

## Freshman's Pullet Working Diligently To Win Egg Honors

Oregon Agricultural College, Corvallis, April 29.—A group of hard-working Rhode Island White pullets is trying hard to win the third Western Washington egg laying contest at Puyallup, Wash. for their owner, Ben Peters of Wenatchee, Wash., a freshman at the college here. The contest is being held for the highest value for individual production for February against 700 competitors. One of his Barred Rock pullets from the college was ninth in that contest's production.

For 12 years this student has been a fancier of the Rhode Island breed, but since 1911 he has been specializing in the whites of the breed, because, he says, they combine size, beauty and productivity, making them an all-around breed.

## Six Grades for Hay Meeting Opposition Registered Jerseys Shipped to Idaho

Yakima, Wash., April 29.—Proposals to establish six grades of hay for the coming season, which will be presented at the special haygrowers conference to be held in Yakima on May 2, will meet with strong opposition from the haygrowers of the lower valley. They declare that the present system is bad enough, but that grading hay into six classes means there will be no profit in haygrowing. Sunnyside haygrowers have decided to send a large delegation to the Yakima conference, which has been called by E. L. French, state director of agriculture, and will at that time present their objections to the plan.

La Grande, April 29.—L. M. Jensen, a local poultry raiser, challenges all Oregon hens to lay larger eggs than his Leghorns have produced. He has three eggs placed end to end that measure 8 1/2 inches, weighing 3 1/2 ounces.

Eugene, April 29.—Twenty-eight registered Jersey dairy cows recently have been shipped from Coos county into the Ada community to replace grade animals sold to Idaho farmers. E. U. Worthy, Yakima county agent, says that the Ada community has done more than any other in Lane county for the promotion of purebred dairy stock.

9000 CATTLE TESTED

Eugene, April 29.—Almost 9000 cattle have been tested for tuberculosis in Lane county at a driving to farmers of \$2000. The state charge is 25 cents a head, but the federal government tester has examined 7500 cows for 10 cents each. Over 1000 cattle remain to be tested.

## FILM FEATURES JERSEY FARMING

"Hearts and Jerseys," a five-reel film featuring purebred Jersey farming, was shown at Hillboro Monday, April 17, by the Washington County Jersey club.

The club is enthusiastic over this high-class film and has succeeded in securing a return date for the Banks hog and dairy show, September 20 to 22.

A short session of the club was held following the show and plans were made for a Jersey tour and picnic dinner some time in June.

J. J. Van Klok and Dave Storer are on the committee to make arrangements for the tour. L. R. Campbell, P. L. Brown, A. E. Westcott and others are giving their time and assistance also to make this feature of the Jersey club work a success.

The Jersey club voted to give a prize of a suitable watch at both the Banks hog and dairy show and the Scholla Grange and community fair to the boy or girl club winner in the Jersey classes. A championship banner will be awarded to the championship winner of the two shows.

The Boys' and Girls' Jersey club members of the county now numbers 17 and efforts are being made by the club to bring this enrollment up to about 25.

## California Packers Reported Lessors

Salem, Or., April 29.—It is understood here that the California Packers' association, the largest fruit and vegetable concern in the world, has secured a lease on the big Southern Pacific wool warehouse here. The Pines company has had the warehouse under lease for several years, at one time using it as a warehouse and storeroom and a factory for the manufacture of wool and jeans. The California corporation owns the Oregon Packing company here.

## Duty on Foxes to Be Cut to \$200

Washington, April 29.—(WASHINGTON BUREAU OF THE JOURNAL)—The tariff rate, on silver foxes, fixed by the Fordney bill at \$500 per head, is to be reduced to \$200, according to report of action to be taken by the senate committee on finance. This applies to the importation of foxes for breeding purposes.

## GUERNSEYS SELL AT HIGH PRICES

To supply some of the demand for Guernseys in the Yakima valley, 30 Guernseys, 27 of which were purchased in Wisconsin, were sold at auction at Fawcetts farm, near Sunnyside, Wash., Tuesday, April 18, at an average of \$22.68 per head.

The day was ideal with an attendance of more than 200. A beautiful and tippy heifer, "Jewel of Elmwood," No. 22296, was the sensation of the sale, and was purchased by Dr. Paul F. Cooper at a price of \$700. The first Guernsey to view the contenders was Fairview's "Goldenrod," No. 6392, who brought a price of \$365 from J. L. Shannon of Walla Walla.

Since one-third of the animals sold were calves and as the auction was held in a comparatively early part of the season the average of the sale was considered good. George Gue, auctioneer of Yakima, handled the sale.

## POULTRY NOTES

One of the best ways of keeping the poultry healthy and in good condition is to provide two runs for each pen of birds. While the birds are using one run, plow the other up and sow it with grass seed. This will furnish the flock with ample green feed. Very little trouble with worms and several other poultry troubles will be experienced if this plan is carried out.

Dandelion tonic is excellent for both old and young stock. Grub out a basketful of the roots and tops, chop very fine, and give to the chicks. It has a wonderful lining effect. Given to hens it is an excellent egg former.

Egg production on the average Oregon flock does not net a profit above interest on the investment, reports A. G. Lim, professor of poultry husbandry at the experiment station. It is necessary to reduce the cost of production to realize a profit, and the easiest way to do this is to increase the egg yield by better stock and management.

## Information Helps Texas Woolgrowers

Realizing that there may be as much as 15 cents a pound variation in price in different grades of wool, Texas woolgrowers last year took advantage of information regarding grades and grading given them by extension workers cooperatively by the United States department of agriculture and the State College of Agriculture and the organization of county and state pools. Through these wool pools the growers were enabled to attract larger buyers and obtain the higher prices offered for well-graded wool in large quantities.

The Brazilian state of Rio de Janeiro has granted a concession for the development of its extensive peat beds.



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