

## PORTLAND HAS

91 Public Schools
51 Private Schools and Colleges 76 Churches
5 Transcontinental Railroads
5 Interurban and Suburban Railroads 286 Miles of Street Railway

+ Daily Newspapers
3 Stout-Lyons Drug Stores
and Anotere One on he Way!
Yesterday we served 3232 satisfied customers
Were you one of them?


## Stouf-Lyons DrugCo.

Northern Pacific Pharmacy, Third and Morrison<br>Oregon Hotel Pharmacy Broadway at Stark $\quad$ Perkins Hotel Pharmacy

##  Extra Special

In appreciation of the extensive patronage accorded my tailor shop by men of Portland during the year 1921, I will start the New Year with this Extra Special Offer of an All Wool

\section*{Suit or Overcoat $\$ 1.00$

Tailored to Measure <br> for the Price of a Ready-Made

My regular exclusive woolens and the careful hand workmanship of my skilled cutters and tailors will be embodied in every garment at this special price.

It follows, also, of course, that when I make your clothes to order you get the very latest style, for you will dictate the style as well as the fabric you want.

\section*{Extra

## Extra <br> Special

Come Early In the Day

This Extra Special Offer also carries my regular guarantee that the coat front must stand up during the life of the garment-or a new coat FREE:


## He Who Serves Best Gets the Business:

The month of December was the best December I have had in the long history of my business career; and $80 \%$ came from old customers.
Notwithstanding the seeming competition of assignment sales, retirement sales and other "reduction" sales that prevailed during the month, men found their way to my shop in greater
numbers than ever before-and they bought because my prices on tailored clothes were about the same as sale prices on ready-mades.
This demonstrates that the people are not "hard-up". and that business is good if business is done at a legitimate low price level. RAY BARKHURST.

## RAY <br> BARKHURST <br> For 14 Years Portland's Leading Tailor SIXTH AT STARK ST.

