

EFFICIENT MARKETING

DRAYMEN SHOULD 'STICK' AND NOT 'LIE DOWN, ADVICE

By H. C. Stewart
No battle was ever won by laying down and letting the opposition walk all over you.

GENTLEMEN'S AGREEMENT

This manager made several statements showing that the principal milk, cheese and butter dealers constantly consult one another before any change in prices are made.

The breaking up of the dairymen's organization will not affect in the least the above mentioned agreement.

It is doubtful if there is a single man in the state who knows everything about the Dairymen's League, and there are therefore very few men who are capable of forming a comprehensive opinion regarding its possibilities.

JUDGE GIVES VIEW
Judge John S. Coke, who has confirmed the league's contracts, in a letter to Professor Hector Macpherson, research agent in marketing, states in part as follows:

"Upon my return to Coos county I took up the league cases and on May 11 passed upon every question raised by the demurrer in the Dairyman's contract was a legal, binding and enforceable contract, but requires the league to amend its complaint in two respects not involving the question of the legality of the contract.

ISSUES ARE DECIDED
You will also note from the contents of this letter that the court finally considered and passed upon all questions raised by the demurrer as to the legality of the contract in its decision of May 11 and sustaining the league in matters in which the demurrer had held against it.

MANY ORGANIZING
A recent report shows that over 200,000 farmers scattered over 22 states are organized in 50 associations for marketing of farm products.

Deschutes Ranchers Organize Hay Unit; To Market in East
Bend, Dec. 3.—Ranchers representing 1000 acres in Deschutes county have formed a unit of the Oregon Hay Growers' Cooperative association.

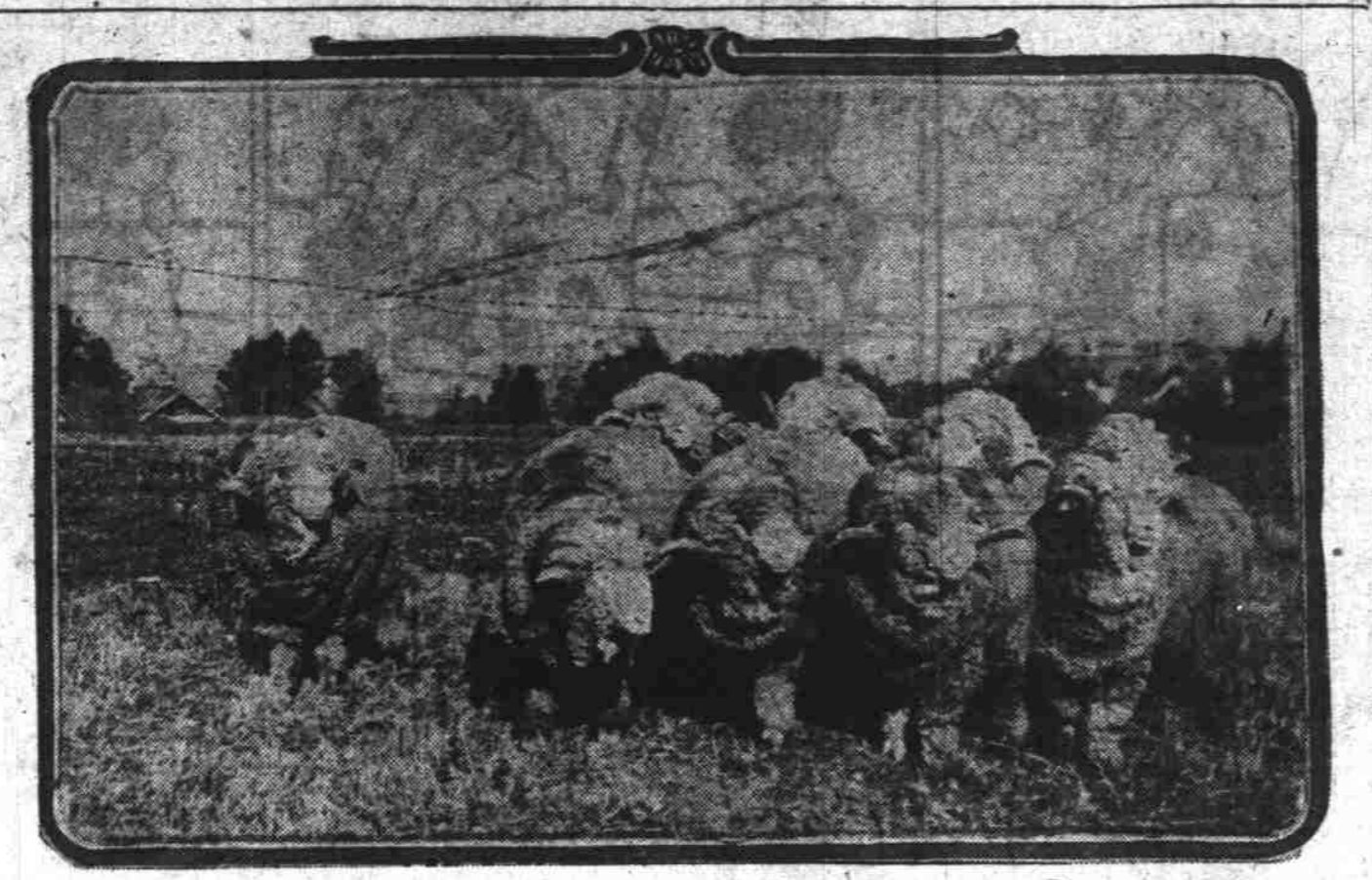
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What Should I PLANT?
Let our experts assist and advise you. Our large assortment embraces the best in all tree fruits, nut trees, shade trees, shrubbery, bush fruits, roses, vines, bulbs, etc.

OREGON NURSERY COMPANY
Mail Address, Oreg., Ore.
H. N. Benson, City Representative
944 Belmont Street
Phone 331-40

RAMBOUILLET BUCKS TAKE UP DRILLING



Some purebred Rambouillet bucks recently purchased by Fred W. Herrin of Ashland, president of the Oregon Wool and Mohair Growers' Cooperative association, from Bullard Brothers of Woodland, Cal.

ASSOCIATION WILL RAISE WOOL VALUE

The Oregon Wool and Mohair Growers Cooperative association, aside from its marketing benefits, will eventually increase the value of Western Oregon wools many thousands of dollars.

Dr. Macpherson who has made a special study of cooperation in general and dairymen's associations in particular, has written to The Journal in part as follows:

From many dairymen members of the league and from others in widely separated sections of the United States have come appeals urging us to save the league as its failure will be used by the enemies of the new cooperative movement everywhere as a means of discouraging the formation of the associations which are springing up all over the country.

The movement is growing very rapidly, and in spite of any temporary setback, it is bound to continue its progress until the marketing of farm products is in the hands of the producers.

W. S. C. Cattle and Sheep in Honors
Washington State College, Pullman, Dec. 3.—The seven cattle and six sheep exhibited by the state college in the Pacific International Livestock exposition and the Western Royal Livestock show brought 12 prizes and 13 ribbons.

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OREGON DAIRYMEN

I would regard it as nothing less than a calamity for the Dairymen League to vote to discontinue and liquidate its assets.

POULTRY NOTES
The size of the flock which can be kept most efficiently will depend upon the space available and upon the amount of table scraps and other waste available for feed.

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BUTTER, CHEESE MEETING PLANNED

Oregon Agricultural College, Corvallis, Dec. 3.—The Oregon Butter and Cheese-makers association will hold its twelfth annual convention at the Multnomah hotel in Portland, December 14 and 15.

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VALUE OF PURE BREED IS SEEN

An exhibit showing the practical value of using a purebred sire for increasing the profits of a dairy herd was made by the Washington State college, cooperating with the American Guernsey Cattle club, at the recent Western Washington fair in which the purebred Guernsey sire, Yerrick of Willows 25294, and three of his grade daughters, with scrub dam of one of them, were utilized.

Linn Farmers Are Saved \$90,000 by Bureau Assistance
Albany, Or., Dec. 3.—Nearly \$90,000 in cash was saved to the farmers of Linn county during the last nine months through the agency of the Linn County Farm Bureau, according to the report of County Agent J. C. Heyman.

Two Weeks' Course At O. A. C. to Cover Vegetable Growing
The most important problems in the production of vegetable crops in Oregon under Oregon conditions of growing and marketing will be covered by the two-week course in horticulture, December 3 to 17, at O. A. C.

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Horticultural Gain In Reconstruction Period Is Observed

The thirty-sixth annual meeting of the Oregon State Horticultural society was held December 1-3 at Forest Grove. Prominent leaders in horticultural circles were in attendance from Oregon and Washington.

CONVENTION HELD BY NUT GROWERS

Ferd Groner of Hillsboro was elected president of the Western Nut Growers' association during their seventh annual meeting, November 29 and 30, in Portland.

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GRAYS HARBOR IS MAKING RECORDS

Montesano, Wash., Dec. 3.—Marked progress in the farm extension work of this county is indicated by the annual report of Robert Cowan, county agent. He characterizes 1921 as a highly successful year, both from the standpoint of crops and the growing interest that is being taken in scientific farming.

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BETTER FARMING

Farm Bureau of Grays Harbor to Meet December 9

Montesano, Wash., Dec. 3.—The Grays Harbor county farm bureau will have its annual meeting in Montesano December 9, and on the same day members of the organization will be guests of the Montesano Commercial club at a non-day dinner.

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EASY TO PLAY TO PAY. Buescher Band, Orchestra Instruments. The Artist's Favorite. PIANOS, VIOLINS, SHEET MUSIC.

Seiberling-Lucas Music Co. 123-127 Fourth St. Portland, Oregon. TASTES LIKE A DATE. Fruit Cakes Uniform. Large Sugar Cakes. Dried, A Delicious Treat. Wholesale.

THE DATE PRUNE. A cut line in the Oregon County Life issue of November 26 in the identification of the best in the Pacific International Livestock exposition poultry show should have had "Black Minorca" instead of "Black Langshan".

Cheer Up! TOWER'S FISH BRAND REFLEX SLICKER. Knocks rainy day gloom into a cocked hat. A. J. TOWER CO. TOWERS.

SASH and DOORS. O. B. WILLIAMS CO. 1948 FIRST AVE. 80. SEATTLE. CHICKEN HOUSE SASH. 20 in. Wide by 25 in. High. \$0.60. A dozen different sizes in stock for immediate shipment.

WE ARE NOW IN OUR NEW HOME. Inspect our stock of Ornamental and Utility Trees, Shrubs, Vines and Plants and let us show you how to make your home more profitable as well as more beautiful.

WALNUTS! YUONIAN FRANCHISES GRAFTED ON CALIFORNIA BLACK WALNUTS. We Grow the Variety Exclusively. Write for Leaflet and Prices Nursery at Canby, Or. FLEETQUETTE NURSERY CO. 761 Morgan Blg. Portland, Oregon.

CROWN STABLES, Inc. For Sale or Exchange—100 Head Horses. Have some 1200 and 1300-pound farm chunks, 4 and 5 years old, well matched teams, from \$75 to \$125. We are going to sell in lots.

THE SIMPLEX LINE. SIMPLY SILO PAPEE ENSILAGE CUTTERS. DAIRY CREAMERY AND CHEESE FACTORY MACHINERY & SUPPLIES.

J. B. Pilkington NURSERYMAN. S. E. Cor. 24 & Salmon, Portland, Or.

J. B. PILKINGTON. FRUIT NUT ORNAMENTAL. For All Purposes and Needs. Write or call for new descriptive booklet. Free if you mention this paper.

HIDES-A-WOOL. Causes Bark, Felt, Wool. We Are in the Market. Write for Prices and Shipping Tags. PORTLAND AVE. A WOOD CO. GEORGE H. SUTLAND, Manager. 107 Union Ave. N. Portland, Or.

PHIL SUETTER, PRES. 285 FRONT ST. PORTLAND, OREGON

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