

$=4=4$ $\pm=$
 In that hat dramation winter of
war．
里里黄景


Jamous
Since the days of
Barbana Jrietchice Chase 仍rothers qumb

The Pieno You Have Always Wanced
Music lovers have dreamed of such a creation for
years But，untill many of them actually heard the emarkable Chase Brothers Reproducer re－create very tone，ahade and climax with the precision o， Think of it．A plano that waftu you into music－
land on wiags of rich singing melody，by syimply sherting a roll and turning a switch．A piano operating pedala．in handsome fiostrument in Choice Frgured Mahogany，flawlessly finished
Abd withala a piano distinetively Chase Brothers You are invited to come in and Hear the Chase
Brothers Reproducer play melodies youtve atwer Brothers Reprofucer play melofies yourve always
loved．Avail yourself of this opportunity today Soule Bros．
166 10th St．

## Kuppenheimer <br> 

$100 \%$ Value with Prices Fifty per cent Lower than a Year Ago
Men＇s and Young Men＇s Suits，Overcoats and Raincoats．Our entire stock Kuppenheimer Good Clothes and Lion Service Clothes reduced in ou
Great Stock Lowering Sale
Suits，Overcoats，Raincoats at ${ }^{\text {s }} 21$ 른 Suits，Overcoats，Raincoats at＇ 29.17 Suits，Overcoats，Raincoats at＇34．00 Suits，Overcoats，Raincoats at ${ }^{3} 38.25$ Suits，Overcoats，Raincoats at＇ 42.75 Suits，Overcoats，Raincoats at＇ 46 근

Entire Stock Furnishing Goods，Shoes and Hats for Men

## LionClotitingla <br> Portland＇s Best Clothes Shop

\＆H．Stamps

Morrison at Fourth


## A Sales Campaign

When the business man says the market is dull he refers to the market where has been accustomed o sell his products．Business will remain dullend his territor

Keen business men are always on the alert to find a market beyond their usual territory．Some hibited at the recent and thus enlarged their trade area．in Porland

There is always a market if you can find it． Many wideawake firms are securing orders from points hundreds of miles beyond their usual terri－ tory by use of the Long Distance telephone．Such orders are secured at small expense and without undue delay．Pacific Long Distance lines reach
all Pacific Coast points，with connections to all points east

Ask for Pacific Long Distance or dial 211 from Automatic telephones．


The Pacific Telephone and Telegraph Company

