

JAPANESE TRADE EXPERTS DISPLAY PORT KNOWLEDGE

Visitors Intimately Acquainted With Production of District and Facilities for Shipping.

A surprise to the business men who entertained the Japanese business mission in Portland last week was the intimate knowledge that the visitors had of our port facilities and staple production. One of the speakers at the Ad club luncheon, Yoshifuro Moriaki, resident manager of the great Japanese house of Mitsui & Co., showed broad grasp of the commerce opportunities which the port presents. It was even more closely summarized information than representatives of the Chamber of Commerce and of the port bodies had prepared for the visitors. He said: "It is a great honor for me to be a member of the entertaining committee of the Japanese commercial mission to the United States and in particular a great pleasure for me to be allowed to speak before such distinguished Japanese business men as well as prominent people of Portland, especially at the time when the business between Portland and Japan has grown since last spring to a larger proportion than we have had for many years in the past."

PORTLAND GAINS
Portland handles three quarters of the grain export trade, also one half of the lumber export trade in the Northwestern part of this country, and Japan has bought nearly 200,000 tons of wheat and flour since last spring, also nearly 175,000,000 feet of lumber, since January.

Portland had during the last year outboard cargo equal to the whole export of Tacoma and Seattle in value. From the government statistics recently compiled giving the comparison of exports and imports it is readily seen that, while the foreign trade on the Pacific ports shows a decrease, Portland's loss is far less than that of other ports, and in many instances Portland shows remarkable gains in the face of serious loss of other ports.

Portland has the largest local cut-bound cargo, in comparison with other ports on the Pacific, which is the backbone of the trans-oceanic shipping service, while other ports largely depend upon the overland cargo as transit ports.

Portland, however, has now three or four regular line services direct to the Orient, established after the war, in addition to abundant tramp steamers, which is, consequently, bound to make it a transit port on the Pacific coast, as well as other competitive ports.

"When I was a young boy, I heard much of 'Meriken Ko,' given name for flour, originally imported from this country. I, however, did not know from what part of the country it came, and when I was in college I also heard of Minneapolis as being the largest milling center in the world, but did not know until I came over here that the 'Meriken Ko' flour I had heard of was shipped out of Portland, not from Minneapolis, on account of the prohibitive freight rate to the coast."

URGES CLOSER TOUCH
"You know of the American lumber in Japan by the name of Oregon pine or 'Belmatou,' which is Douglas fir, Portland being the largest distributing center in the Northwest. I have learned that much of the Oregon pine has been shipped lately to Japan for use in building the Peace exposition to be held in Tokyo next spring."

"Gentlemen, trade is the barter of commodities required by one another, and it leads one to acquaint himself with others, and it really is also the trade of civilization for the benefit of mankind."

"It is a matter of fact that much more can be learned by being in close touch with the people interested in such things and by seeing for one's self the places between which such trade takes place."

Two Scholarships Among Prizes for Commerce Majors

University of Oregon, Eugene, Nov. 5.—The university's biggest school, that of business administration, featured Thursday as Chamber of Commerce day on the Oregon campus. At a "jazz party" in the evening, attended by 200, President F. L. Campbell announced a list of prizes offered to commerce majors, including two scholarships. Beta Gamma Sigma, national honorary commerce fraternity, offers a bronze plaque on which will be engraved the names of freshmen making highest national honors, a \$50 scholarship to junior or senior girls; Oregon Life Insurance company, silver loving cup to student writing best paper and making the best talk on life insurance; Walter D. Whitcomb of Whitcomb, Whitfield & Co., member of Beta Alpha Psi, national professional accounting fraternity, will take one or two persons, recognized by the school of business administration, into the firm as Junior Accountants, and Mutual Life Insurance Company of New York, \$25 to the commerce student who passes the best life insurance examination and makes the best sales talk.

Ornaments of All Historic Periods Shown by Plates

University of Oregon, Eugene, Nov. 5.—The "Racinet Plates," a group of 220 large colored prints of ornaments of all historic periods, including reliefs, paintings, enamels, porcelains and tapestries, have been added to the art collection of the university library.

Students of the University high school will write slogans, cartoons, skits and plays, as a part of the Better Speech week program, November 8 to 12.

Thirty-two pages of Oregon wit and humor will make the first number of Lemon Punch, university humorous publication, which will be issued for the first time this year in time for homecoming.

Woman Is Bruised When Autos Collide

Oregon City, Nov. 5.—Mrs. Martin Fearman, wife of the superintendent of the garment department of the Oregon City Manufacturing company's woolen mill here, was seriously bruised this evening when the car her husband was driving skidded on the Pacific highway near Oswego and struck another automobile, coming from the opposite direction. She was thrown from the car to the pavement. The Fearmans were en route to Oregon City from Portland. The accident occurred about 5:30 o'clock. Mrs. Fearman was taken to her home in Gladstone.

GRANGE OPPOSES RECALL
Oregon City, Nov. 5.—Molalla grange went on record today disapproving the attempt to recall the unspent portion of the \$1,700,000 Clackamas county road bond issue. This is the second grange to take action against the effort to block the good roads program. Abernethy grange having voted the recall down.

VISITOR DROPS DEAD
Lewiston, Idaho, Nov. 5.—J. W. Walker of Colorado, apparently in good health, dropped dead from heart disease at the home of his brother-in-law here Thursday night.

VETERAN ZOO KEEPER TO QUIT ON PENSION



Charles Herrmann, animal trainer of Washington park zoo.

After more than two decades as keeper at the zoo in Washington park, where he has been the hero of many a young Portlander, Charles Herrmann is to be retired.

The city council will act upon the request of the park bureau at a meeting scheduled for Wednesday afternoon, and Herrmann, whose active service in the bureau has totaled 23 years, will be placed on a pension. For the last two or three years he has been in ill health and unable to take charge of the many animals in the zoo.

Born in Germany some 65 years ago Herrmann has been an animal trainer nearly all his life. In the Portland zoo he groomed the animals, and despite the fact that he was their friend, suffered many attacks from them. He bears scars galore where he has been gored, bitten or struck by the animals.

In the old days before Nero, king of the zoo, died, Herrmann was the only man who could handle the big lion. His experience with animals of all sorts made him invaluable, and it was with regret that the park bureau requested that he be put on inactive duty.

Clever Young Man Passes Bad Checks

Medford, Nov. 5.—A young man, who gave his name as J. C. Miller and his residence as Sacramento, Cal., sold a merchant here a suit of clothes for \$5, which he deposited in a local bank, receiving a deposit book. He raised the amount to \$25 and proceeded to purchase merchandise, tendering checks in payment and receiving change. Finally two of the merchants became suspicious, called up the bank and, upon finding that the depositor did not have enough funds to cover the amounts of the checks tendered, reported the matter to the police, who arrested the man.

U. S. IS FEEDING 124,500 TOTS IN RUSSIAN SECTION

American Relief Recognized by Russian Agent; Portland Man Taking Lead in Volga Work.

New York, Nov. 5.—The American relief administration today received the following cablegram from the authorized soviet representative from the Kazan province in the heart of the Russian famine area:

"This certifies that Americans during the week ending October 29 had established 772 kitchens in nine districts of the Kazan and are supplying these kitchens and 71 other institutions with food for an estimated total of 124,500 children. (Signed) Glutzev."

Kazan is but one of seven provinces where the American relief child feeding forces are operating. The first kitchen was opened in Krovoskaya, near Saratov, when 800 children were fed the first day. On the opening day in Simbirsk 740 youngsters were fed. Colonel William N. Haskell, director of the American relief administration in Russia, has been informed that relief work is progressing among inhabitants of the German-speaking communes. In the province of Saratov, George Repp of Portland, Or., representative of the Volga Relief society and member of Colonel Haskell's staff, has wired that rations to feed 25,000 children for six weeks left Saratov by river steamers for Volga points. Germans and Russians living in Oregon, California, Colorado and Nebraska, with relatives in Russia, raised \$75,000 and turned it over to the American relief administration for work in the Volga valley.

Prohibition Agents More Than Repay Cost by Receipts

Aberdeen, Wash., Nov. 5.—"Illicit liquor traffic appears worse on Grays Harbor than any other part of the state. Charges that prohibition has only increased the price of liquor are partly right. It has increased the price about six times by reducing the supply. We hope to make liquor as expensive as opium. Statements that prohibition enforcement is costing the government enormous sums are misleading. Receipts from fines and confiscation since January 1 are approximately 10 times as much as the costs of enforcement."

The foregoing statements were made today by F. A. Hazeltine, recently appointed federal prohibition director for this state and one of the 20 members of the federal directors' personal "flying squadron." Hazeltine is publisher of the South Bend Journal.

Watson Turns on Pershing and Weeks In New Army Attack

Washington, Nov. 5.—(U. P.)—A bitter attack on General Pershing and Secretary Weeks was made in the senate tonight by Senator Tom Watson of Georgia. Watson repeated his charge that in "too many cases army nurses had been made the courtesans of officers," which previously had been characterized by Secretary Weeks as a statement that no "decent man would make."



DON'T LET IT WORRY YOU

Damaged Radiators placed in our care will be made to last a long time under our expert service. We repair bodies, fenders and gas tanks.

J. E. DURHAM THE FENDER MAN 30 NORTH 11TH ST. BDWY. 2214

At Your Service
Yellow Taxi
Main 59
NO EXTRA CHARGE FOR SECOND PASSENGER
LOWEST RATES IN THE CITY
Call Main 59

Lipman Wolfe & Co. Merchandise of Merit Only

Six Great Specials in New Pianos and Phonographs at Greatly Lowered Prices

SPECIAL NO. 1
\$375
—The best tone—best quality new upright piano in Portland for \$375—pay cash or \$10 a month.

SPECIAL NO. 2
\$875
—A small Grand of well known maker, for which you paid several hundred dollars more a year ago. Pay cash or \$20 a month.

SPECIAL NO. 3 SONORA
Imperial \$140
\$6 A MONTH

SPECIAL NO. 4
Imperial \$175
\$8 A MONTH
SONORA
The Highest Class Talking Machine in the World

SPECIAL NO. 5
\$575
You need to pay hundreds of dollars more to buy as good quality, including duet bench. Pay cash or \$15 a month.

SPECIAL NO. 6
\$595
One of the new 1922 Model Player Pianos. There are but 5 in stock and they are very choice. Pay cash or \$15 a month.

—There is but one phonograph invariably chosen in comparison—the Sonora—because its many redeeming and exclusive features give it an overwhelming superiority over all other makes.

Your Own Terms of Payment

Within Reason, 3 Years' Time.
We invite you to submit your own plan of convenient deferred payments. We will be glad to extend to you the same helpful service that has been enjoyed by thousands of homes in this city.
—Seventh Floor, Lipman, Wolfe & Co.

PRICE REDUCTION

KELLY SPRINGFIELD TIRES

CORDS	20%
FABRICS	10%
Caterpillar	15%

Solid Tires

RUBBER PRODUCTS CO.

DISTRIBUTORS
351 Burnside, Between Park and Broadway Bdwy. 1216

We Must Have More Business —The Plain Spoken Truth

We are up against one of the hardest years of our 20 years' experience. Buying is subnormal—far below expectations. The market in addition has been flooded with cheap and inferior merchandise. Sales, some genuine, others of doubtful character, have forced prices down on dependable merchandise. These are facts. They are conditions that must be faced, and there is only one way.

We Are Drastically Reducing Prices of Every Article in This Huge Store

Men's and Boys' Suits—Overcoats—Furnishing Goods

Everything Goes Including

Kuppenheimer good Clothes

The Lion's

Stock-Lowering Sale

BEGINS MONDAY, NOV. 7
Buy for Present Needs, for Winter Needs and for Christmas

Prices Here Are Now 50% Lower Than Last Year

—Here Are a Few—

Kuppenheimer and Lion Service Suits	Men's Overcoats and Raincoats	Men's Furnishings
Former	Former	Hats from
\$30.....	\$15.....	Shirts from
\$40.....	\$25.....	Ties from
\$50.....	\$35.....	Ralston Shoes from ..
\$60.....	\$45.....	Underwear from... 85c
	\$55.....	Boys' Suits from \$ 8.38
		Boys' O'Coats from \$10.08

S. & H. Stamps Given

Lion Clothing Co.

Everything in Men's and Boys' Wear

Morrison, Corner Fourth St.