

# Glickman Can't Sell the Goods, So, IT'S UP TO ME!

## And You Can Bet Your Last Penny If I Can't Sell the Goods I'll Give Them Away!

*My understanding with Mr. Glickman is that I can sell the goods at whatever prices I see fit to move them*



Now I'm not pinning any medals on myself, but I want the people of Portland and vicinity to know that when I start anything I finish it.—I'm going to sell \$40,000 worth of this stock if I have to give it away. That is the way I do business. When I say bargains, they are bargains in every respect. My orders are to unload this stock, underprice, undersell, turn the goods and do it quickly. I am not offering any window baits. I want you to see the goods inside the store and when you see the prices I know you will buy. Remember, every article in the entire stock is doomed to go at a mere fraction of its real value.

### LOOK AT MY PRICES

<b>LADIES' RUBBERS</b> About 2500 pairs of Ladies' Rubbers that sold as high as 75c. I'm going to give them to you as long as they last for, per pair <b>10c</b>	<b>RAINCOATS</b> I'll bet you never dreamed of seeing good Raincoats that sold regularly for \$10 thrown out at such an unheard-of price. Well, here they are at <b>\$3.95</b>	<b>Men's Dress Shoes</b> And to show you that I don't care for money, I'm going to put out a special lot of men's high-grade Shoes, including Tilts, Master made and other standard makes; values to \$12, now <b>\$4.80</b>
<b>MEN'S SUITS</b> Bang-up styles, the kind that they wear on Sunday in Kansas City; cost the mutt that made them a great deal more. They sold as high as \$20. I'll shoot them out at <b>\$8.64</b>	<b>RAINCOATS</b> Well, these are genuine Mole-cloth Coats; the styles are bang-up; double-breasted, with belts all around. They sold here regularly for \$20. It's a crime to let them go at <b>\$8.95</b>	<b>ARMY SHOES</b> I will sell genuine U. S. Army hob-nail shoes, made of the very best grade of leather. I'll treat you right and let them go at <b>\$3.35</b>
<b>MEN'S SUITS</b> All the latest styles—the kind that they wear to be married in in Los Angeles. They are pippins, boys, and sold as high as \$30. My price will be <b>\$17.88</b>	<b>SLICKER COATS</b> Oh, boy, you should see these three-quarter and full-length Slickers—and guaranteed to be waterproof. They are a good buy at \$5. We must get the money, so they go at <b>\$2.85</b>	<b>WORK SHOES</b> They are the kind that I sold in the East for as high as \$8.50; all leather and of very fine make. I'll sell them in all sizes, starting Friday morning at 9:30, for <b>\$4.45</b>
<b>MEN'S SUITS</b> They spell class in every way. I know they are right, for I wore one of them on my trip here. Mine cost me \$40, but that does not cut any ice; they go now at <b>\$21.76</b>	<b>BOYS' SUITS</b> A special lot—ages 15 to 18. I sold the same thing in other cities as high as \$12.50. It's like stealing them to let them go at this price <b>\$2.85</b>	<b>LADIES' SHOES</b> A most wonderful selection of ladies' high-grade Shoes. Other stores sold them as high as \$18. They come in all sizes and a great selection of colors, now at <b>\$4.95</b>
<b>OVERCOATS</b> I could tell you a lot about these, but I want you to see them. They're worth as high as \$20. I told Glickman I'd get him the money, so out they go at <b>\$8.64</b>	<b>MEN'S SHOES</b> I'm going to sell the entire stock of men's Black English Shoes in all sizes and values to \$7. But I don't give a rap; out they go at <b>\$3.00</b>	Starting Friday Morning I am going to give away absolutely FREE OF CHARGE, hundreds of dollars' worth of money and merchandise. To ONE HUNDRED people entering the store Friday Morning I will give CASH AND MERCHANDISE. All you have to do is to be one of the first Hundred to enter the store Friday Morning and you will get a prize in money or merchandise absolutely FREE OF CHARGE. Don't forget the time and the date. Come early and get a good place.



H. T. LACELLE  
AMERICA'S GREAT PUBLICITY EXPERT

## I AM GOING TO GIVE \$500 FREE

DURING THIS SALE STARTING  
**FRIDAY 9:30 A. M.**

### YOU CAN'T BEAT MY PRICES

<b>BOYS' SHOES</b> They are the famous Krider make, the kind the kids can't kick out, and you can take my word for it they sold as high as \$6.50; sizes 1 1/2 to 2 <b>\$3.45</b> Sizes 2 1/2 to 5 1/2—\$3.95	<b>Army Overcoats</b> There are only 1000 of these, so you will have to hurry. They are ALL WOOL and worth \$15 of anybody's money. I like the people of Portland, so I'll treat you right and let them go at <b>\$2.95</b>	<b>LOGGERS' SHIRTS</b> I can't tell you how good they are; you'll have to see them. They are double, front, back and sleeves. They were cheap at the regular price of \$8; my price will be <b>\$4.90</b>
<b>Boys' Overcoats</b> The real dressy kind and all wool; sizes run from 8 to 18 and a great variety of the latest colors. The regular prices run as high as \$15; my price will be <b>\$3.98</b>	<b>MEN'S SOX</b> Oh, boy, they are fit for a bank president. They always sold for a quarter. I want to raise \$40,000, and every little bit helps, so I'll fire them out at <b>12c</b>	<b>NIGHT SHIRTS</b> Now everybody needs a nice, warm Night Shirt; that is why I am going to sell the people of Portland and vicinity these TWO BUCK Night Shirts as long as they last for <b>88c</b>
<b>MEN'S PANTS</b> They spell real value and are made of cotton worsted. They were sold cheap when they sold regularly for \$4, but we need the money, so they will be thrown out at <b>\$2.38</b>	<b>WOOL SOX</b> Now, listen; these are worth as high as 50c, and they are heavy wool mixed. Well, instead of soaking you the regular price for these wonderful sox I'll let them go at <b>19c</b>	<b>WORK SHIRTS</b> They are in all colors and include the famous BIG YANK BRAND. I've got them in all sizes, and the values are as high as \$1.50. I want everybody to get a crack at these, so they go at <b>72c</b>
<b>ARMY COATS</b> Genuine Army Coats. They are made of all-wool under the instructions of the United States government. When Glickman sees this price he will shoot me, but I'll die to get him the money. Take them at <b>65c</b>	<b>WOOL UNIONS</b> Just think of this—the genuine Wright's wool Union Suits that sell regularly for \$7; just the thing for this time of year. Why, at my price the merchants in town will try to grab them; now <b>\$3.88</b>	<b>MEN'S HATS</b> You may be stuck on your shape and want to be a swell dresser. Well, if you do, I'm here with the goods. I've got a bunch of classy Hats; values to \$5. Take your pick at <b>\$2.46</b>
<b>U. S. BLANKETS</b> It's a crime to sacrifice merchandise this way, but I don't care—it doesn't belong to me. I'm here to get the money, so these genuine Army Blankets go at <b>\$2.88</b>	<b>COTTON UNIONS</b> And to prove to you that I don't care for money, I am going to let you take your pick of these wonderful cotton Union Suits that sold regularly as high as \$2; my price <b>96c</b>	

## SALE STARTS FRIDAY MORNING 9:30 O'CLOCK

And believe me the Prices I am Going to Make will make you sit up with Astonishment

Remember this—Every article sold at this sale will be sold with a money-back guarantee, same to be returned within 24 hours and the goods to be accompanied by the sales slip.

## MY POLICY IS: IF IT ISN'T RIGHT--BRING IT BACK AND GET YOUR MONEY

H. T. LACELLE, AMERICA'S GREAT PUBLICITY EXPERT, NOW IN COMPLETE CHARGE OF

NORTHWEST CORNER  
Second and Alder Sts.

# GLICKMAN'S

NORTHWEST CORNER  
Second and Alder Sts.