

## FRENCH PEOPLE GIVE PERSHING WARM RECEPTION

Havre, Fra., Sept. 21.—(L. N. S.)—Greeted by picked American troops, French officials and masses of cheering, flag-waving civilians, General John J. Pershing arrived here today. General Pershing landed from the French liner, Paris, at 10:45 o'clock, and after two hours packed with ceremonies, departed for Paris.

### WAVES TO CIVILIANS

General Pershing was in fine health and spirits. He said he had a fine voyage.

There was a tremendous din when the liner Paris, conveyed by French men of war, entered the harbor. The steamships in port blew shrieking blasts from their sirens.

### RECEIVED BY MARSHAL

General Pershing was deeply impressed by the warmth of the greeting. He gazed with critical eye at the American guard of honor, selected from the best American troops in France. Then he smiled and waved to the civilians, who were cheering themselves hoarse. It seemed the whole city had turned out to honor the famous American veteran.

All the school children had been given a holiday, and they pressed forward with the American and French flags and little bouquets of flowers.

The escorting French warships, bedecked with American and French flags, met the Paris six miles from port. They dropped anchor as the liner was eased into her berth by tugs.

General Pershing was received on behalf of the French government by Marshal Franchet D'Esperey, who, in a few words, recalled France's gratitude to the American army.

### GOES ON MISSION

The mayor greeted General Pershing in the name of the city. There was a banquet at city hall, where further eulogizing speeches were made. When General Pershing departed for Paris he was accompanied by Marshal D'Esperey. This was General Pershing's first visit to France since the war ended. He is on a mission from the American government to honor France's "unknown warrior" who lies buried in the Arc De Triomphe.

General Pershing will select the body of the "unknown American soldier" that will be buried with national honors in Arlington cemetery, typifying the country's gratitude to the humble men of ranks in the world war.

Although lead deposits are numerous in Guatemala, the metal is mined only by Indians.

## PAPER CARRIER IS NOW BANKER



Robert E. Smith, president of the Lumbermens Trust company, started out in life as a carrier for the Minneapolis Journal, and is proud of it. Smith will address the Journal carriers at the auditorium in The Journal building at 8 o'clock tonight on the subject of "Thrift." In the picture, left to right, are shown: Axel Pearson, aged 15, and Raymond Hedington, aged 16, carriers in the Nob Hill district, in conference with President Smith regarding the progress of The Journal thrift campaign.

The habit of thrift and of systematic saving is the first stepping stone on the road to fortune. A savings account started at the birth of a boy or girl, with monthly additions of \$5, would amount to \$1702.79 in 21 years. How many boys and girls of your acquaintance have that much money in the bank when they become of age?

When a boy becomes old enough to earn money for himself he should be encouraged to do so and to save his earnings. The deposit of \$5 per month may be enlarged upon after the boy is 15 or 16 years old and a much larger amount built up to start him on his independent career at 21. Best of all, he will go out among men armed with the habit of thrift, cultivated during years of systematic saving.

Robert E. Smith, president of the Lumbermens Trust company, started out as a carrier boy for the Minneapolis

Journal when he was 8 years old. Later on he was assistant circulation manager for the Penny Press of Minneapolis, published by Aiden J. Ble then, who was afterward owner of the Seattle Times. "My first route consisted of six customers," Smith stated today, "but I worked hard and built it up to a profitable job. Best of all, I learned to save my earnings and formed habits of thrift which have continued through the 35 years that have passed since I first went to work."

In cooperation with the Lumbermens Trust company the publishers of The Journal are conducting a thrift campaign and the carrier boys on the paper are enthusiastic boosters for the movement. The Journal photographer snapped President Smith today while he was discussing the thrift campaign with Axel Pearson and Raymond Hedington, carriers in the Nob Hill district. He will address the 200 carriers of The Journal family at 8 o'clock tonight in the auditorium of The Journal building on the subject of "Thrift."

The plan of The Journal thrift campaign insures an extra reward for consistent saving. All that is necessary to start a savings account under this plan is to cut-out the attached coupon and deliver it, together with a receipt or label showing that you are a subscriber to The Journal or a member of a family which subscribes to that paper and an initial deposit of at least 50 cents, to the savings department of the Lumbermens Trust company bank at Broadway and Oak streets.

If you make additional deposits (of any amount) every week during the six months immediately following the opening of your account, the bank will credit you with \$1 on your account; or, if you make deposits every month during the first six months your account will be credited with a reward of 75 cents; or if you make three deposits during the six months' period you will receive a credit of 50 cents.

## Lloyd George May Put Off Irish Issue To 'Play Politics'

London, Sept. 21.—(U. P.)—Premier Lloyd George may postpone the Irish issue and go to the country in a general election, the Daily Mail declared today. Belief that the British prime minister feels his position with regard to Ireland to be at the strongest possible point, together with his determination not to go to Washington has given rise to suspicion that Lloyd George contemplates precipitating a political crisis in England.

## JOURNAL THRIFT CAMPAIGN COUPON

To the Savings Department of the Lumbermens Trust Company Bank: Accompanying this coupon is a receipt, or other evidence, that I am a subscriber to The Oregon Daily Journal (or The Oregon Weekly Journal), together with the sum of \$..... as an initial deposit on a savings account. It is understood that this coupon entitles the depositor to a credit of 50 cents at the end of six months from the date the account is opened, provided three additional deposits of any amount are made during that period, or to a credit of 75 cents if a deposit of any amount is made to this account each month for six months immediately following the opening of the account; or to a credit of \$1 if additional deposits of any amount are made each week during the six months following the opening of the account.

Name of Depositor.....  
City..... State..... Street..... No.....

## Operating Costs Show Drop Since Merger of Duties

Olympia, Wash., Sept. 21.—A saving of operating costs amounting to \$22,988.18 as compared with those for the corresponding period of last year is shown by the state department of conservation and development under the civil administrative code, according to figures announced by the department of efficiency. The months included are April, May, June and July of each year. The statement also shows a saving of \$2338.19 over 1919.

The department handles duties heretofore performed by the state board of forest commissioners, state board of fire warden, board of geological survey and state geologist, state reclamation board, Columbia Basin survey commission and state hydraulic engineer.

A special tax levy of one half mill was made for the support of the department and to create a trust fund of \$6,000,000.

Expenditures for the four months covered were:  
1918—Salaries and wages, \$27,778.72; operation and maintenance, \$28,162.27; total, \$55,940.99.  
1920—Salaries and wages, \$41,622.50; operation and maintenance, \$25,458.57; total, \$67,081.07.  
1921—Salaries and wages, \$31,287.16; operation and maintenance, \$12,438.73; total, \$43,725.89.

THE DALLES OFFER DECLINED  
Centralia, Wash., Sept. 21.—Rev. E. S. Askey will remain at the local First Methodist church for another year, declining an offer of the superintendency of The Dalles district.

# \$1000 Reward

To Every Man Who Has Something to Haul!

Set aside Saturday, October 8th, to see the most interesting development in RAPID TRANSIT since the wagon replaced the pack mule!

RAPID TRANSIT means a thousand dollars or more per year in added profits to every man whose business presents a hauling problem.

The busier you are, the more it will pay you to set aside time and see the great achievement in improved transportation which is made possible by the most extraordinary, economical new truck—

# REPUBLIC RAPID TRANSIT

(Copyright Republic Motor Truck Co., Inc.)

ROBERTS MOTOR CAR CO.

Park and Everett Sts. Broadway 1369 Portland, Ore.

## 24½ Million Dollars Invested by Employees of Swift & Company

More than 21,000 employees of Swift & Company own or are paying for shares in the business. These men and women have attested their faith in the integrity and good will of the company by investing their savings in the business.

Their holdings represent a total of nearly 250,000 shares, the par value (\$100 a share) of which is more than \$24,500,000.

These 21,000 represent more than one-third of our average number of employees!

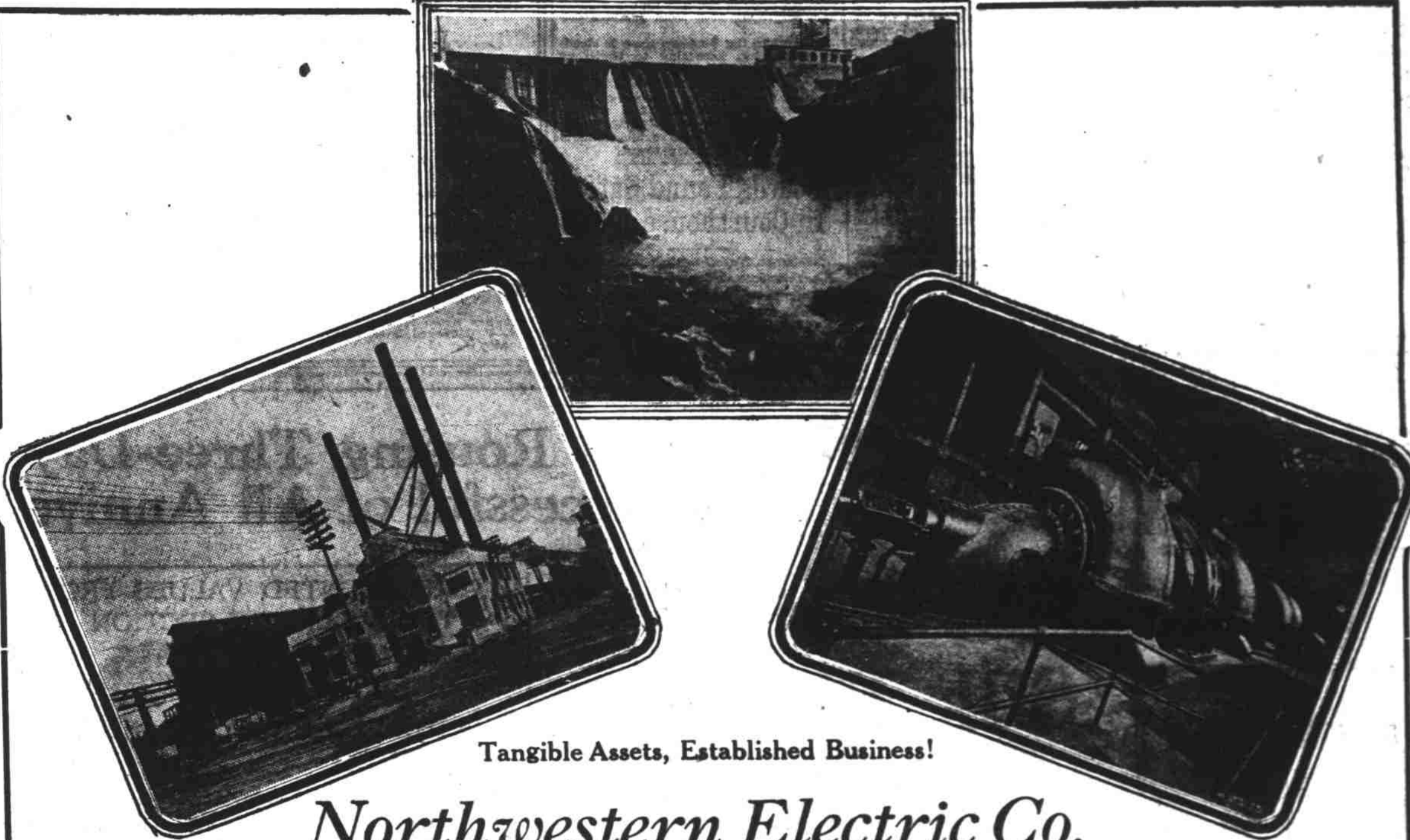
One man out of every three, in plant, office, and branch house, from the handworker on the floor to the brainworker at the desk, working with us as well as for us; devoting himself to his own business while devoting himself to ours; promoting his own interests in every motion or moment saved, in every product improved or maintained at perfection, in every service rendered through prompt, thorough, effective distribution of products.

This interested, eager group of fellow partners working with us for the good of Swift & Company and the public which we serve, constitutes one-half of the ownership of Swift & Company in point of numbers, and nearly one-sixth in point of shares outstanding.

It represents practical and successful progress toward the end at which enlightened modern industry is aiming for the solution of industrial problems—toward cooperation, mutuality, brotherhood in business, for the good of all.

## Swift & Company, U. S. A.

4th Street Market, 285 Gilliam St., Cor. 4th St., J. E. Forrester, Manager  
Packing Plant, North Portland, Oregon, R. C. Dornell, Manager  
Packing House Market, North Portland, Oregon, G. E. Parkhill, Manager



Tangible Assets, Established Business!

## Northwestern Electric Co.

is a going concern and does a profitable business supplying over 14,000 customers with the electric energy produced in these huge power developments.

### Its Business Statement Over a 4 Year Period

Gross Earnings	
Year	Amount
1916	\$713,581.00
1917	\$870,022.00
1918	\$1,037,175.00
1919	\$1,307,726.00
1920	\$1,578,001.00
Increase, 1916 to 1920, inclusive, 121%	

Power Sales	
Year	Kilowatt-hours consumed
1917	63,649,877 K. W. H.
1918	70,502,648 K. W. H.
1919	81,705,444 K. W. H.
1920	87,294,583 K. W. H.
Increase, 1917 to 1920, inclusive, 37%	

Net Profit After Interest	
Year	Amount
1916	\$192,205.00
1917	\$220,072.00
1918	\$278,034.00
1919	\$354,400.00
1920	\$353,206.00
Increase, 1916 to 1920, inclusive, 85%	
Since its establishment, Northwestern Electric has paid 25 consecutive dividends to Stockholders.	

Consumers	
Year	No. of Customers
1918	11,487
1919	12,107
1920	13,328
1921	14,424
Increase, 1918 to 1921, inclusive, 22%	

Northwestern Electric Has Paid 25 Consecutive Dividends On Its Preferred Stock

(J) Mail This Coupon for Full Information  
J. G. TAVARES, Stock Sales Manager, Northwestern Electric Company  
10th and Washington Streets, Portland, Oregon  
Please send me your free booklet, "Hydro-Electric Dividends and How to Get Them."  
Name.....  
Address.....

### Northwestern Electric Has Paid Twenty-five Consecutive Dividends on Its Preferred Stock

Northwestern Electric Cumulative First Preferred Stock is now being offered at \$95 per share on easy terms of payment. At the above price this security nets the investor 7 3/4% on his investment.

Anyone who is self-supporting can participate in the profits and increasing prosperity of The Northwestern Electric Company. Telephone or write for booklet, "Hydro-Electric Dividends."