

EFFICIENT MARKETING

OREGON COUNTRY LIFE

BETTER FARMING

PROPAGANDA USED
IN FIGHT AGAINST
FARMER BUREAUS

By R. C. Stewart

The county agent has overstepped his position and should be annihilated along with the Farm Bureau federation and all cooperative marketing associations. The county agent has been utilizing up to a lot of trouble, inciting the producers to rebellion against the dealers and, in fact, has been wasting government money to do a score of damaging things when he should have been devoting all his time to decreasing the cost of production and at the same time greatly increasing the volume of production of the staples of life.

This is in part the substance of propaganda which is being circulated by some of the National Grain Dealers Association members and by a national livestock paper which is undoubtedly under the control of some of the big packer companies. According to these ideas, the county agent and all farmers' organizations should be devoting their entire time to increasing the amount, at the same time decreasing the costs, of production. They are interested only in seeing that economic production is brought about, so that their volume of business will be kept up. It does not matter to them whether the farmer is making a profit or not so long as he keeps producing. Of course it goes without saying that as long as the farmer is able to lower the production cost, the price he will receive will be decreased accordingly. Their idea seems to be, "why should it be necessary to pay the farmer any more than the cost of production, or even this amount, if he can be kept working 18 hours a day growing the food for them to distribute at a large profit?" Naturally the packer or the grain dealer insists that he must be insured a good profit.

Of course there is always a chance packer or dealer will lose on their gamble through a declining market up. But what about the farmer's gamble? From the minute he buys or rents a farm until he is marketing the crops, he is running chances of losing an investment a thousand times greater than any investment the grain dealer or meat packer may have.

The farmer has to fight every type of disease and pest of the crops. He stands to lose through either cold or wet weather in winter or the heat of drouths in summer. There are many pests and diseases which may strike his cattle or crops and do away with them in a day. Yet he is not expected to take steps to better the marketing system.

Of what value is the crop after the farmer has it raised unless it can be marketed at a profit? It is being discovered by the producers of the country that the most important part of farming is marketing. One can not exist without the other and marketing will never be for the producers' benefit unless the system is controlled by the producers, and not by the buyers and big packing interests.

Texas Goats to Be
Exhibited at Next
Livestock Show

O. M. Plummer, general manager of the Pacific International Livestock exposition, has been advised that arrangements have been made to send a carload of goats from the Texas state fair direct to the Pacific International, arrangements being in charge of J. M. Jones, superintendent of the goat department of that fair.

It is largely through the efforts of Bob Davis of Texas, president of the American Goat Breeders association, that this showing will be made. Davis judged the Angoras at last year's Pacific International, and since that time has manifested a great deal of interest and enthusiasm in the exposition here, doing everything in his power to stir up interest among goat breeders.

Gray Digger Drive
Covers Many Acres

Grants Pass, Or., July 30.—A two weeks county-wide gray digger drive has just been completed by the county agent's office of Josephine county, assisted by Russell Ferguson of the U. S. biological survey. A total of 12,565 acres of non-resident land were covered with poison, while 9213 acres of government land were poisoned and covered, thus making a total of 21,778 acres treated with poison.

Farmers Apathetic
Over Cattle Tests

Montesano, July 30.—So far only 64 farmers have made application to have their cows tested for tuberculosis. These applications represent but 766 cows, or about 10 per cent of the number in the county. Robert Cowan, county agent, points out that in other counties applications have been made for all the cows.

In Improving Your Ranch, Have You
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ACCOMPLISHMENT CUP AWARDED



Above, O. M. Plummer, presenting the accomplishment cup given by Royer H. Brown, editor of the Jersey Bulletin, to Mrs. Anton Malar, who is secretary of the Clackamas County Jersey Breeders' association. This association won the cup in 1920 for doing more than any other county Jersey club in the country. Below, members of the Boys' and Girls' clubs holding some of Malar's fine Jerseys which they judged in a contest.

CUP'S PRESENTED
JERSEY GROWERS

The next meeting of the Clackamas County Jersey Breeders club will be held September 3 at the Jersey ranch of R. B. Seely, at Wilsonville. The meeting Saturday, July 23, at the home of Anton Malar, near Sandy, was a history-making event, for it was at this meeting that the accomplishment cup, donated by Royer H. Brown, editor of the Jersey Bulletin, given each year to the county club which makes the best showing in promoting the Jersey breed, was presented to the Clackamas club members.

The presentation of this cup, as well as the crowd, the cattle, and the beautiful scenery surrounding, will be recorded by a movie man and will be sent out by a film news service. It was one event in the history of Oregon Jerseys which was recorded both by pen and picture.

NOVEL PROGRAM GIVEN

After the lunch, which was served in "help yourself" style, a program both interesting and novel was given. It consisted of the singing by a trio of specially prepared songs, which told of the virtues of the Jersey cow, and a unique little piece entitled "When I Get Older," by little Miss Malar, who told how she would judge Jersey cows, which she had strayed upon in her herd when she got older.

Several speakers gave interesting and educational ideas about the building up of the dairy industry of the state. J. D. Mickel, formerly dairy and food commissioner, and now with the Oregon Dairyman's league, spoke on "The Dairyman of Yesterday, Today and Tomorrow." He told how the scrub cow had been developed by scrub dairymen and how that in order to do away with the scrub cow it was first necessary to put better ideas into the scrub dairymen's head.

WOULD SILENCE KNOCKERS

Henry Thiesen, veteran Jersey breeder of Clackamas county, told how so many farmers' organizations are apt to criticize their own organization, rather than doing their share toward remedying any faults it might have, in that way making it a better organization.

Thiesen believes that the worst enemy cooperative marketing has is the member who has the habit of knocking his own organization in most cases not knowing what he is talking about. "The boys' and girls' club held a judging contest, using classes of Malar's fine Jerseys for their contest.

Committee Named
In Benton County
For Oregon Growers

Corvallis, July 30.—W. R. Brown, J. H. Wilson, J. T. Welch and Ray Yocom were appointed to look into the business of the Oregon Growers Cooperative association in Benton county. C. J. Lewis of Salem addressed the local stockholders Friday.

C. A. Barnes of Goldendale, Wash., of the Grain Growers Cooperative association in Benton county, is in charge of organizing farms in the Willamette valley.

Mrs. Norma B. Olson of Philomath, county demonstration agent for Benton county, has resigned. Her successor has not yet been appointed.

Miss Josephine Bothman of Portland has been appointed to succeed Miss Fay Barzee, formerly secretary for the county agent, home demonstration agent and the farm bureau in Benton county.

Russell to Speak
At Forum Luncheon

Dean Russell of Wisconsin is scheduled to appear before the members' forum at the Chamber of Commerce luncheon on Monday. Russell was secured by the agricultural committee of the Chamber of Commerce and will speak upon "Off-Land Settlement" problems, telling about the amortization plan now in use in a section of Wisconsin.

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Livestock Show Is
Impressing Cattle
Breeders of East

Fred S. Stimson, president of the Pacific International, is in Portland, having just returned from a 10,000-mile tour through the East visiting breeders throughout the country and stimulating interest in the livestock exposition. That the magnitude of the local show is impressing itself upon Eastern livestock men was the opinion of Stimson, who says that they opened their eyes when they learned that 18 acres were under one roof here, and that it was always well filled with fine livestock during the show.

Many new and distinct features are being added this year, and special efforts are being made to secure the unqualified support of local business men as well as the breeders from all over the country.

POULTRY BONDS
RETIRED EARLY

The Pacific Cooperative Poultry Producers officially announce the retirement six months ahead of time, of their class A preferred capital stock. By paying a bonus of 1 per cent to the present preferred stockholders, in addition to the regular 1 per cent that the preferred stock draws, this association, composed of nearly 600 commercial poultrymen, will clear their debt of an obligation that is not actually due until January 1, 1932.

The retirement fund has been accumulated by the deducting of one half cent per dozen from each dozen of eggs handled by the association and because of the prolific laying of the Western Oregon and Washington hen, the retirement fund has been accumulated six months ahead of the time intended. The plan of the organization was based upon the statistics as to egg production that have gathered in Petaluma, Cal.

But it is discovered that the Oregon hen on a properly conducted commercial poultry farm lays an average of 180 eggs a year compared with 120 that are laid by the Petaluma hen.

It would seem that when a hen cackles in Petaluma, there is some doubt as to whether she is laying or lying, but every time a hen cackles in Oregon, the poultryman knows she is not lying.

The poultry association is capitalized at \$20,000. Half of this is preferred stock, which is divided into three retirement classes, A, B and C. Class A is now being retired, class B is scheduled for retirement in December, 1932, and class C is scheduled for retirement December, 1933. By paying off class A stock now, the association not only clears itself of so much indebtedness, but will save 3 per cent interest.

POULTRY RANCHERS WANT LIGHTS

Centralia, Wash., July 30.—Forda Prairie poultrymen have petitioned the city of Centralia for electric light service. They cite that Forda Prairie has a large number of up to date poultry ranches and that poultrymen are laboring under the difficulty of furnishing their own lighting system.

WOOL MEN FIGHT
TARIFF SCHEDULE

The first meeting of the permanent board of directors of the Oregon Wool & Mohair Growers' Cooperative association was held Monday and Tuesday at the office of R. A. Ward, general manager of the association.

Following are the officers elected: Fred W. Herrin, Ashland, president; C. L. Beckley, Roseburg, vice president; J. B. Cornett, Shedd, secretary-treasurer. The board of directors, also elected at this meeting, includes J. W. Smith, Astoria; A. B. Flint, Beaverton; William Kiddle Jr., Monmouth; G. H. Thompson, Silverton; C. Buchanan, Corvallis; C. E. Kysar, Harrisburg; W. W. Poland, Albany; J. R. Coleman, Coburg; A. Roy Booth, Yoncalla; Scott Henry, Oakland, and W. F. De Ford, Central Point. R. A. Ward was retained as general manager.

Membership of the association includes about 1700 sheepmen, who have contracted to market their wool for five years through the association. Two hundred and twenty-five thousand sheep are owned by association members. More than 1,500,000 pounds of wool have already been received, and is now being graded at the Western Wool warehouse in St. Johns. The association plans to take in the growers of Washington and Idaho, in order to cover those wools that naturally move through Portland en route to Boston, and the Panama canal.

During the meeting held Monday and Tuesday members of the board telegraphed the Oregon delegation in congress opposing the 35 per cent ad valorem feature of the wool tariff, as adopted in schedule 11.

It was urged that this clause be thrown out entirely, because it reduces the duty on wool so low that it is practically no protection to American growers, and it is doubtful if American wool growing as an industry can profitably compete with Australia, New Zealand and South America, unless this 35 per cent clause be eliminated. It also was urged that the original bill providing a duty of 25 per cent per pound on scoured wool be retained. Senator Mc-

Adams telegraphed the association that he would do everything he could to correct the house bill before the senate finance committee.

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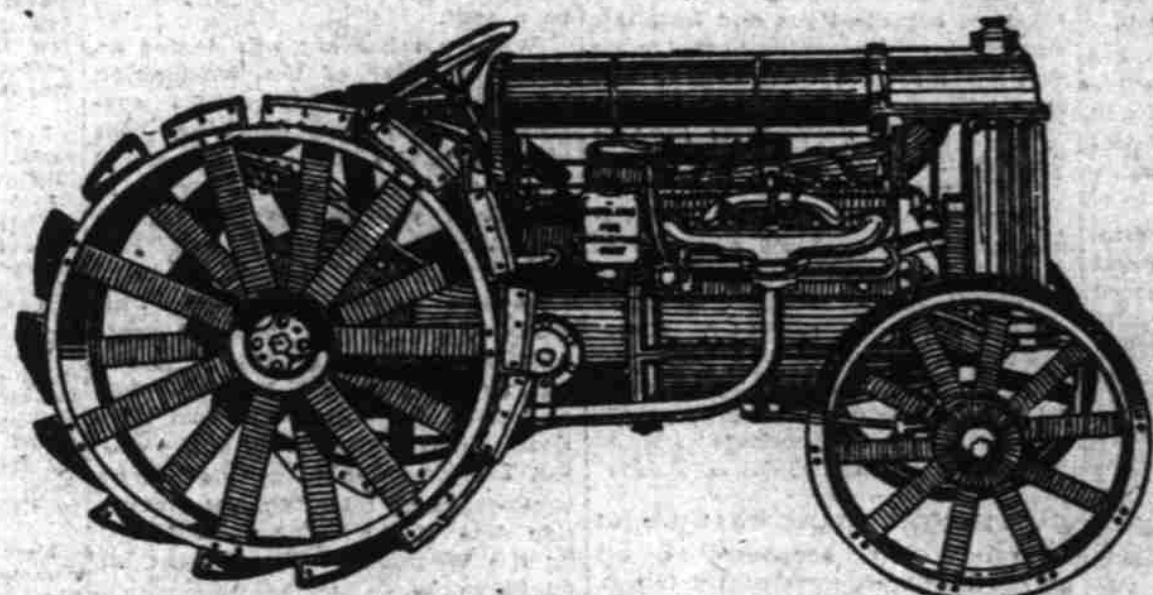
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