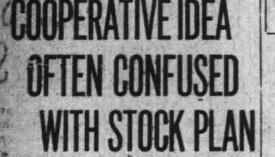
THE OREGON DAILY JOURNAL, PORTLAND, OREGON

EFFICIENT MARKETING

OREGON COUNTRY LIFE





By R. C. Stewart

There is a world of difference between a truly cooperative growers association and a farmers company or stock organization. A truly co-.operative organization founded upon a non-stock, non-capital plan, with each member of the organization having a proportionate share or interest in the association.

Farmers' companies which are often-times called cooperative associations with their capital stock owned by a few growers and perhaps by others who are not actual farmers are not really cooperative as the term is now applied to associations. The truly cooperative as-sociations and the capital stock organi-zations have often been confused and the acts of one have helped or hindered as the case might be, the other type rganization

DIFFERENCE IS SHOWN

For many years we have had the se cooperative associations which were actually operating to make profits only for their stockholder at the expense of all of the growers. In many cases however, these were a benefit to quite a number of growers for they provided outlet for the produce and sometimes. paid slightly more than the market price.

Many of these associations were sucof them were failures, due no doubt, to the fact that they were not purely cooperative and therefore did not divide tion. the entire profits among all of their nbers. A truly cooperative association, as many of the organizations are operating, returns to the grower every cent that his crop may bring, except the actual cost of doing business in

placing the crops upon the best market. Each member is on an even footing and the cooperative adsociation is actually apple leaves, especially with the Winter nothing more than a body created for e sole purpose of serving the members as a marketing agency. FALSE IMPRESSION MADE eties.

A great deal of confusion has arisen due to the great similarity of the names of different types of cooperative associations. They were so alike in name cooperative marketing, or cooperative association, has been misused many instances, solely for the purpose to sell stock or to secure crops from a lime sulphur 21/2-100. into a really cooperative association.

Capital stock organizations which are soms fall, applies to many orchards at owned and controlled by a few share-holders or producers seldom operate for the benefit of the entire membership for Comice pears and other tender skinned

O STROBMETER Golden Cymbeline, sold recently for handsome sum at Meridale farms

sale, Meredith, New York, to S. A. Guy of Shreveport, Louisiana.



The moist and warm weather of A report showing that 79 per cent the past week or two is very favor- of the agricultural graduates of the able for the scab in both pear and Oregon Agricultural college either

follow straight farming when they apple trees, according to C. I. Lewis, ssful in a way but a large proportion assistant general manager of the Or- leave or take up some related form egon Growers' Cooperative associa- of agricultural work, has been compiled by Dean A. B. Cordley of the

The problem with growers is rather to school of agriculture. The related prevent the development of scab by work includes county agents, club proper sprays than to wait until trees leaders extension specialists college leaders, extension specialists, college have become infested, Lewis says. Growers should inspect their orchards or vocational agricultural teachers.

20, Rainier.

for scab, since weather conditions have experiment station work or work with the United States department of agriculture. Nelis pear and the Newtown apples. If The school of agriculture enrolled 916 the scab is found on either of these, out of a total enrollment of 3635, who

Lewis says, the grower may be assured enrolled for the regular one or four-year that it will soon spread to other varicourse of study offered by the various schools of the college. In addition to In the care of orchards to prevent the this number, 688 students were enrolled spread of scab there are three spray by the college for the various short courses offered during the year.

periods according to Lewis. The first is known as the calyx spray. This period Bachelor of science degrees are offered n seven schools and one department of that the difference in their character has passed with almost all orchards of has hardly been apparent to most people. pears and apples, with the possible exthe college. The schools are agriculture, ception of those in the higher altitudes engineering, home economics, commerce where the last petals are falling. For those orchards, the calyx spray should mines, forestry, pharmacy. The depart creating a false impression in order be applied for scab. This consists of

who believed he was getting That known as the 10 or 15 days after blos-to be applied about 15 days after blos-That known as the 10 or 15 day spray, from 20 to 25 per cent of the student body in the last 30 years. The students, who also include the women in home economics, pharmacy and commerce, as well as the men who graduate from schools other than that of agriculture, they are operated for the sole purpose of creating dividends upon their capitali-sation. Such associations always pay go back to the farm. large salaries to their various officers boiled lime sulphur 8-8-50. This also ap-

The application known as the 30 day spray is used from four to five weeks.

after the calyx application. For scab it

is required only in exceptional cases and

then consists of an application of lime sulphur 1-50.

ever is not general, and most associa-

lies to the 30 day spray.



To Ask Legislature For New Seed Law

Oregon Agricultural College, Corvallis, June 18.-To draft a revised seed law for ission at the next session of the gislature will be the purpose of a As a butter producing food, prunes committee to be appointed by C. L.

at 3 cents a pound are not only the most economical food for cows, but the cows like them, and the milk has none of the flavor that often has none of the flavor that of the second se

kale. This new cow food for man ing butter is advocated by O. B. Nichols, an extensive prune grower Newbill Newbill

prunes of small sizes to cows. Nichols Great Display of said :

"From a limited trial, I believe that dried prunes are a good butter making feed. The butter is of excellent color, quality and flavor, well granulated and

churns easily.

"Cows break some prune pits at first, but soon learn to handle them in na-ture's way. That is, to swallow them into the first stomach or cudbag, where the heat and moisture makes them soft. Then regurgitate, separate and drop nost of the pits out from the sides of o'clock in the morning of August 22. the mouth.

edly, and believe I am right. I have emplied quantities of bare prune pits out Farm Bureau Will of the feed box. **Give Demonstration** "Prunes can be fed before milking and

produce no evil taste like turnips or kale and cows soon become fond of them. My Freewater, June 18.—The farm bureau will hold a thinning demonstration in Freewater on June 22 and 23. C. F. Long, O. A. C. horticulturist, and County Agent Fred Benion of Pendleton will

opinion of the value of prunes as cow feed would be around three cents a pound, although I have no chemical chemical analysis to compare with mill feeds. "To haul away prunes at three cents a pound and haul back mill feed seems to me a losing game."

the two days in the orchards consulting with the growers concerning the following questions: "How much thinning increases the size and color field at the assembly Tuesday. "Our plan of the fruit?" and "How much it will help retain the vigor of the tree and whose object will be to get the producer **Breeders** Discuss

prevent the alternate bearing habit."

Dairymen at Oregon Farmers' week Chehalis, Wash., June 18 .- The memwill have a chance to buy a young col-lege station bull of either the Holstein. ers of the Lewis County Pure Breeders club held a meeting Wednesday morning in the office of Secretary George R. Walker to discuss plans for the annual picnic to be held at the fair grounds Wednesday, July 27. The big new stock lines of the country. The 120-head col-iere herd can be seen by buyers, and it barn will be dedicated at the picnic, lege herd can be seen by buyers, and it which will be the principal feature of contains numerous relatives of the young the day's program. A committee on ar- animals. A descriptive circular will b issued early in June, which can be had rangements was appointed as follows:

of the county; H. R. Shoultes of the tural college, Corvallis. Holstein club; R. G. Fowler, Lewis county agricultural agent; E. A. Donald-son, president of the Pure Breeders' club, and George R. Walker, secretary of the

Pure Breeders' club. ment offering a four-year course is chemical engineering. Agricultural students have constituted **Tubercular** Cattle

Eugene, June 18 .- Work of testing

cattle for tuberculosis will be started

again in Lane county this summer, says

Plans for Picnic Herd Improvement Favored

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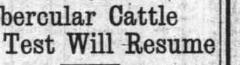
1943 First Ave. So.,

tion and prices.

they last.

N. C. Sears, president of the Jersey club on application to the Oregon Agricul-

WESTERN



Farmers of Oregon and nearby That breeders should develop their states who have been in attendance

home market is the belief of C. M. Talat the sessions of Farmers' week madge of Salem, who delivered the ad- 10, was a great success. Weather held this week at the Oregon Agri- dress at the Berkshire meeting. "Owcultural college have been given an ing partly to the high breeding rates days' exhibit was attended by large opportunity to meet and confer with and general financial conditions, it ir crowds. agricultural leaders of the country hard to induce men to do this." he said. The race meet was the best ever hi who brought to the assemblage new He urged the use of local newspapers

problems and the advancement of WOOL MARKETING PROBLEM Cooperative marketing of wool is of tures. the agricultural industry. Members paramount importance, according to R. A. of the agricultural committee of the Portland Chamber of Commerce suspended their regular weekly meeting to be in attendance at the knows so little concerning its mar-

meeting to be in attendance at the conference. Among those in attendance were George A. Mansfield, president of the Oregon Farm Bureau Federation; C. I. Lewis of the Oregon Cooperative Fruit Growers' association; J. D. Mickle of the Oregon Dairymen's league: U. L. the Oregon Dairymen's league; U. L. 165,000 fleeces signed up.

Throughout the sessions of Farmers week, the spirit of cooperation was evi-Upson, manager of the Pacific Cooperative Poultry Producers; Mrs. Max West, formerly of the United States Children's denced, and it was shown that cooperabureau; Dr. B. W. DeBusk, professor of education at the University of Ore-gon; R. A. Ward, organization mana-ger of the Oregon Wool and Mohair association; E. L. Westover, field man for the American Guerney, Cattle club;

for the American Guernsey Cattle club; Rev. E. V. Stiver, pastor of the Eugene Christian church, and several others of

equal fame. COOPERATIVE MARKETING URGED Vision, courage and "pep" were named as requisites for success in cooperative marketing, in an address given by Mans-

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what is coming to him and still not



force the consumer to pay an exorbitan price," he said.

"Public opinion is the greatest problem we have to face, and public opinion must have a goat," said Lewis of VALUABLE ADVICE ion must have a goat," said Lewis of the Oregon Cooperative Fruit Growers' association, "The first opposition to legislation for the farmer came from the farmer himself."

Clubs to Give Outing

Union,-June 18 .--- The Union Livestock show, held here June 8, 9, and conditions were ideal and the three

at the Union stock show. It consisted of trotting, running, relay, automobile and charlot races. There were bucking contests and various other fea

The world's record in charlot race made at Walla Walla in 1915 of 54 seconds was broken by William Byers with his Oregon Cremolines in 53 3-5

seconds. The management obtained the serv ices of Judge W. L. Carilsie of the Prince of Wales farm in Canada as judge of livestock exhibits. Judge Car-lisle is of international repute as a stock judge, having judged in many differ-parts of the world. He pronounced Union Livestock show the best lo show on the American continent, and said that there was stock exhibited here

equal to any shown in the great state shows. He also stated that this is the tion in every line of agriculture is only local show recognized by the Amer-wanted. associations.

Castle Rock, Wash., June 18.—The Cowlitz County Holstein clubs, with Howard Huntington of Castle Rock as president, will hold a picnic at Wood-land, Wash., June 30. Cove Farm Bureau Cove, Or., June 18.—The regular monthly meeting of the Cove branch of the farm bureau will be held Fri-day.





BETTER FARMING

SATURDAY, JUNE 18, 1921.

Livestock Promised

Centralia, Wash., June 18.—Premium list books for the thirteenth annual Southwest Washington fair, to be held here August 22 to 27, have just been

are also the shareholders. This has always been the cause of the failure, for in a lean year the salaries more than ate up the profits. Contrast with this, the plan upon which purely cooperative fations are organized. Each member in such an association has an equal voice in the control and running of the oclation. He receives his proportionate share of the net returns upon a commodity basis.

tions are operating upon an economical basis, paying good returns to their mem-That is, no matter how much or how bers. Big overhead expenses may be cut by little of the aggregate he will receive. proportionate share will be according the number of bushels or pounds the action of the membership of such an association and the association brought back to a highly efficient basis. hich he delivered to the association. VOICES ARE EQUAL

The spread between the producer and When it comes to electing the managethe consumer is greatly lessened if the business is conducted upon a truly co-operative plan. While the expense of ment and taking care of the business end of the matter, each cooperative grower has equal voice in electing the ntermediate handling cannot be eliminated, yet the profits which had been go-ing to the middlemen before cooperation tors and management of the organization. If unworthy or inefficient manment gets into office, it is the fault was adopted, may be kept for the actual of the majority of the growers. Some

grower of the crops. The difference between the various really cooperative associations have per-haps built up too elaborate an organizatypes of associations will be better unwith the result that there has been derstood as time goes on and capital o much overhead connected with the stock associations are gradually dis-erating expenses. This condition how- placed by truly cooperative associations.



Ira P. Whitney, county agricultural agent. The federal government has set or vo were not included in the survey prepared aside funds for this work, and will pay by Dean Cordley. Opportunities for non-graduate or vocational students in the closely related fields of agriculture are for all diseased cattle ordered slaughtered. Work of organizing the districts for the cattle inspectors, who will innot, as a rule, open to them. If the survey included these students, it is bevestigate in any section where 90 per cent of the stock is signed up for diag-

lieved the percentage actually operating farms would be far greater. Smith-Hughes agricultural teachers nosis, will start at once.

Coyote Hunters May Smith-Hughes agricultural leachers number 22 and county agents 18. The Smith-Hughes teachers are: James Q. Adams, '11, McMinnville; W. A. Averill, '17 Gresham; Edward G. Axtell, '17 Wilbaux, Mont.; A. Burr Black, '16, Dufur; Glenn I. Banta, '20, Filer, Idaho; Paul H. Crouter, '16, Prairie City, E. J. Edwards, '20, Cottage Group; Be Put on Salary

Marshfield, June 18 .- Members of the county court of Curry county have found unsatisfactory the plan of paying City; E. J. Edwards, '20, Cottage Grove: Virgil Fendall, '16, McMinnville; James C. Gibbs, '17, Thatcher, Idaho; Marion bounty of \$75 for coyotes killed. The offer has resulted in only 38 of the ani-Harrison, '17, Hamilton, Cal.; Oliver F. Kilham, '14, Newberg: George L. Jes-sup, '20, Milton; Ralph L. Morgan, '20, Union; Oscar I. Paulson, '20, Alsea; Henry I. Padgham, '12, Santa Ana, Cal.; J. E. Pitman, '17, Napa, Cal.; O. L. Straughan, '18, Lewiston, Idaho; Martin A. Schrabar, '16 Weadhum, Uncold H mals being killed. The coyotes are causing the sheep men heavy losses. It is probable that instead of paying money on bounties the county will employ professional trappers and pay them salar

A. Schreiber, '16, Woodburn; Harold H. White, '20, Lebanon; R. J. Werner, '17, Esparton, Cal.; C. W. Williams, '20, Chico, Cal., and Harold Watenpaugh, 75,000 Gray Diggers Killed in Campaign County agricultural agents who are

285 Front Street

The good old summer time is here at last and with it swarms of pesky flies. Keep your home free of these troublesome insects with O. B. Williams screens. These screens are so well made that they has longer and look better than the ordinary kind. Eugene, Or., June 18.—More than 75,000 gray digger squirrels have been killed by poisoned balt in Lane county during the last two months, according to the estimate of Ira P. Whitney, county agricultural agent. He estimated the saving to the farmers as \$37,500, as each or of these animals can do 50 cents

one of these animals can do 50 cents worth of damage to grain each summer. Other sizes in proportion,

SASH FOR CHICKEN HOUSES A well organized campaign was put on for the extermination of the redents.

This is the size recommended by the Western Fashington Experiment Station. **Big Help to Farmers** The Pioneer Employment Co., 14 N. Second St., Portland, Or., is of great benefit to the farmers of Oregon in securing for them season-able help. They make a specialty of farm labor, and have been doing so for 21 years. They make no charge to the employer, the employe paying a small fee for the service. They are publishing a small magazine telling how to em-ploy help through them. Write them at any time.—Adv. Sash and Doors at greatly reduced prices All orders receive prompt and careful at-Our large illustrated catalog No. 32, showing full line of building material, free on request. O. B. WILLIAMS CO.

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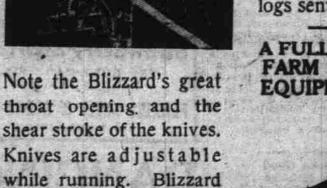
logging and express horses that have been shipped to this market in many a day. Come and give us the once over. We have the goods. We guarantee all stock as represented. Will exchange for horses, mules or cattle. Liberty bonds accepted.

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