MULTIPLE REASONS GIVEN FOR FAIR TO BE GREAT SUCCESS

Completion of 10,000 Miles of Transcontinental Highways Is Among Important Reasons.

By Marshall N. Dana

In 1925 America will celebrate the completion of 10,000 miles of paved continental highways.

In the same year will occur the centennial of the electro-magnet, basis of power transmission.

In the same year will occur the centennial of Vancouver's historic founding as a Hudson's Bay post.

The world fair, which these events warrants, is to be held in 1925 as a joint enterprise of Portland and Vancouver.

It has already been christened Atlantic-Pacific Highways and Electrical exposition.

INCORPORATORS OF FAIR

It has been incorporated under the laws of Oregon and its incorporators are: J. L. Meier, F. E. Beach, O. M. Clark, C. C. Colt, Edward Cookingham, Adolphe Wolfe, P. L. Jackson, H. C. Wortman, E. B. Piper, Joseph Simon, Eric V. Hauser, John F. Daly, Nathan Strauss, Mayor Baker, Leslie Butler, Charles F. Berg, F. E. Taylor, H. B. VanDuzer, Henry E. Reed, F. A. Freeman, David M. Dunne, W. H. Downing, Dr. Emmet Drake, Marshall N. Dana, B. W. Sleeman, L. M. Lepper, C. F. Holbrook, William M. Killingsworth, Dr. Andrew C. Smith, Fred L. Boalt, Eugene E. Smith, L. B. Seeley, Phil Metschan, John E. Gratke, G. L. Cleaver, Franklin T. Griffith, Henry L. Corbett, H. A. Whitney, Dr. A. E. Rockey, John B. Yeon, Emery Olmstead, and N. U. Carpenter.

The incorporators have selected as general chairman of the organization committee, Julius L. Meier, head of the Meier & Frank department store, and as general secretary, Henry E. Reed of Hartman & Thompson bank. Meier has selected as his committee associates: J. C. Ainsworth, W. B. Ayer, F. E. Beach, Mayor George L. Baker, Charles F. Berg, C. D. Brunn, Fred L. Boalt, C. C. Colt, Edward Cookingham, J. A. Cranston, Mrs. Ida Callahan of Corvallis, David M. Dunne, John F. Daly, Franklin T. Griffith, Max S. Hirsch, P. L. Jackson, F. C. Knapp, L. T. Merwin, Emery Olmstead, Edgar B. Piper, Dr. A. E. Rockey, Nathan Strauss, W. S. Short of Vancouver, B. W. Sleeman, Guy W. Talbot, H. B. Van Duzer, J. E. Wheeler and John B. Yeon.

NEED $5,000,000

The organization committee has a whale of a job.

It must secure subscriptions to the exposition stock aggregating $5,000,000. The money will be subscribed to a large extent by the people of Oregon and Southwestern Washington and the bulk of the subscriptions doubtless will come from Portland and Vancouver. Financial aid from the government beyond an appropriation of $500,000 or $1,000,000 for a federal exposition building is not anticipated.

The organization committee must secure the cooperation of all the states and territories of the United States. Each has been memorialized, but further requests for recognition in the form of appropriations for well built and better furnished state buildings will be duties of the near future.

The committee must secure formal sanction of the exposition enterprise from the federal government as a preliminary to the more arduous task of arranging for participation by many foreign nations. As the 1925 exposition is, in an important sense, to be a grateful world's celebration of peace and resumption of international trade, exhibits representing many countries and a multitude of opportunities will become part of the great fair.

SITES BEING BOOSTED

The selection of an exposition site will not be the least of the responsibilities assumed by General Chairman Meier and his committee. Already there are pressed upon the attention of the committee, with a wide variety of arguments supporting each, the following proposed sites:

Hayden island, between Portland and Vancouver.

The peninsula beyond St. Johns, near Portland's largest ocean terminal.

Oswego lake, in the vicinity of the town of Oswego.

The Parkrose site, so-called, which consists of Rocky Butte and the level area adjacent, which is the property of the O-W. R. & N.

The Sun Dial ranch, near Fairview, on the Columbia river highway.

Several hundred acres near Gresham.

The low land near Sellwood, doubtless including Ross island.

Beaverton and the Tualatin valley.

Eastmoreland, in Southeast Portland.

But where the proffered exposition sites may be numbered within a score, candidates are legion for the offices, positions and mere jobs which the exposition company will have or is expected to offer. Scores of seekers have already made their "willingness to accept" insistently known to everyone who may have the remotest connection with the fair. If the best executives are not chosen, it will not be due to lack of a wide field from which to make selection but to the confusion of mind which results from reiterated requests.

AMERICA'S SCENIC CAPITAL

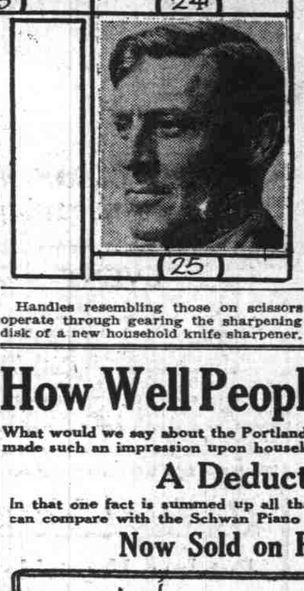
No state and no city could more logically be selected as the scene of a highway exposition than Oregon and Portland. The state is engaged on a $40,000,000 highway program. Portland is at the end of travel of the northern extension of the Lincoln transcontinental highway. It is the connecting city between California and Washington—more broadly, between Mexico and Canada—of the Pacific highway. And it is the scenic capital of America, the spot toward which all travel naturally turns in response to the resistless urge of love of natural beauty.

Portland is likewise the potential electrical metropolis of the United States. Within the Columbia basin are 21,000,000 horsepower of developable hydro-electric energy. This is a third of the potential hydro-electric energy of the nation.

The Hudson's Bay company established other posts than Vancouver, Wash., but none more inseparably associated with the romantic history of the West. From the time when Dr. McLoughlin presided over the community nestled near the shore of the mighty Columbia and voyageurs from the mountains of Canada encountered the Indians of the Willamette, it has had a distinctive place in progress. Vancouver, military post because, in a sense, the training school for men like Grant and Sheridan. Its interests, both of the past and future, worthily become a part of the exposition which will attract the attention of the world and the attendance of millions in 1925.

BOARD OF DIRECTORS OF PORTLAND'S 1925 EXPOSITION

1—Franklin T. Griffith. 2—C. C. C olt. 3—Emery Olmstead. 4—John C. Ainsworth. 5—Nathan Strauss. 6—Guy W. Talbot. 7—John B. Yeon. 8—Julius L. Meier. 9—J. A. Cranston. 10—F. E. Beach. 11—David M. Dunne. 12—C. D. Br uun. 13—E. B. Piper. 14—George L. Baker. 15—Charles F. Berg. 16—Philip L. Jackson. 17—Edw ard Cookingham. 18—Henry E. Reed. 19—W. B. Ayer. 20—Dr. A. E. Rockey. 21—John F. Daly. 22 —J. E. Wheeler. 23—B. W. Sleeman. 24—Fred Boalt. 25—L. T. Merwin. H. B. Van Duzer and W. S. Short of Vancouver do not appear in the group.



Handles resembling those on scissors operate through gearing the sharpening disk of a new household knife sharpener.

Exemptions Not Big Enough
Ring Analyses Income Tax

By Ring Lardner

To the Editor:

The ides of March is at hand, which the soothsayer once told Caesar to beware of them on acct. of it being the date when you half to give the infernal revenue collector the 1st hundred thousand and pretty nearly every place I been lately people was disgusting their income tax though as near as I could make out nobody enjoyed the conversation, but the worst crabs of all is the fathers of a family that seems to think the govt. hasn't gave them a square deal in regards to personal exampion for same.

Well they's some cheap skates that is always finding fault with the govt. for one thing another and the best way to do with them would be load them in a mud skow and send them to Russia partial post, but I want to take this occasion to say to some of my more reasonable fellow parents that the govt. has been more than generous in regards to personal exemptions provided the father of the family is a business man and runs his household on a budget system of some kind.

The rules of the tax is that for every wife you got living with you, you can take $1000 off of your taxable income and $200 apiece for all the dependents you got under 18 yrs. of old. or if they are mentally defective it don't make no differents in regards to their age.

* * *

Well in the 1st. place let us say you have got a normal son 17 yrs. old which nothing is the matter with him. Well a boy this age should ought to be in school so he has got to have clothes to go in. Well here is a list of what he needs per annum and the cost of same if you know where to buy:

1 pr. shoes	$10.00
1 suit clothes	25.00
1 overcoat	25.00
1 pr. socks	.50
1 suit underwear	1.50
1 hat	2.00
1 shirt	2.50
1 tie	.50
1 collar	.25
1 nightgown	1.50
Total	$68.75

Add $10.00 per annum for school books and you have got a total of $78.75 which you subtract away from $200 and it leaves $121.75 per annum to feed him with, or about

Every once in a wile call her fatty in a joking way.

$.33 per day which is more than ample as a boy that age ain't generally very hungry. Still and all its the custom to give them 3 meals per day so I have made out the following menu:

BREAKFAST

½ egg, toast, cereal	.06

LUNCHEON

1 bowl soup, bread and butter, 1 glass water	.06

DINNER

Meat, potatoes, vegetable, dessert	.20

This amounts up to only $.32 a day and leaves the young man $.01 per day for spending money, but if he is a chip off the old block he will save this up for a yr., when he will have $3.65 in one lump and can give his girl a theatre party provided she don't mind climbing a few flights.

In order for the kid to get along on one complete outfit of wearing apparel like listed above, it may be nessary for him to spend one day per wk. in the hay while the old lady is creaseing his pants and dusting off his shirt, collar, underclothes and etc. If the mother is a church goer she won't have time to do this on the Sabbath, so it looks like the best day for the boy to not get up would be Saturday when they's generally always no school and besides, a boy that is allowed outdoors Saturday is libel to get into mischeif.

* * *

If the 17 yr. old dependent is a gal of the opp. sex the expense of her clothes will be about $3 less per annum because she can probably get a dress suitable for all the yr. around for $18 where the boy's suit costs $25 but on the other hand the gal's hat will set you back a 5 spot and the things you don't see on her costs say $1 more than the boy's unmentionables, as undershirt and drawers are sometimes so aptly called. But while a gal's attire may be cheaper the $.01 per day allowance for spending money won't hardly keep her in tobacco of all kinds and the wise father will bring her home any 2d. hand cigarettes and etc. he picks up dureing the day.

Of course if the dependent is mentally defective you won't need no $200 or nowheres near such an amt. to keep him going. Take a old piece of leather and cup it up into different shapes and make it look like different kinds of meat.

Then when you serve one of the pieces to him at a meal, say, "The mutton ain't done tonight," or, "This steak is tough."

5 different pieces of leather will last him a yr. and he will think they's plenty of variety if you call it enough different names, and if he hollers for fish once in a wile, why stic a few pins in a piece of old sole leather and tell him to look out for bones.

As far as his clothes is concerned, rap him up in a piece of cheese cloth and tell him he's Cleopatra.

Next to a mental defective the easiest kind of a dependent to support is a man or woman under 2 yrs. of old. Their milk bill will run up to $70 per annum and a baby carriage costs $45, but it's cheaper than hireing a taxi every time the kid wants to go any place. This leaves $115 a yr. or $.23 per day to raise h—ll with and most of the kids I know can do it for nothing.

A man't won't have no difficulty keeping a wife on $1000 per yr. unlest he allows her to run a charge acct. somewheres. When a woman can tell them to charge it, she will buy all the junk in the store but if you give a gal cash money and say, "This is your own," she will hold onto it like it was a library book.

The madam's feed bag is what costs the most and the only way to keep her from eating up 5 or $600 per annum is to every once in a wile call her fatty in a jokeing way.

RING W. LARDNER.

Great Neck, L. I., March 11.

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NO DANCE
AT
RIVERSIDE PARK
SUNDAYS UNTIL FURTHER NOTICE
OPEN TO THE PUBLIC NEXT SUNDAY

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The Personal Writing Machine.
$50.00 WITH CASE
E. W. PEASE CO.
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300 Stark St.

People's Cause Is Served
Readers Are Appreciative

(The Journal celebrated the nineteenth anniversary of its establishment last Thursday when an account of the remarkable development of the paper was printed. Herewith are a few expressions of opinion from Journal readers, paying tribute to The Journal and its publisher.)

"The Journal owes its phenomenal success in the newspaper field largely to the genius and vision of its founder—C. S. Jackson," said Oswald West, ex-governor of Oregon, in congratulating The Journal on its nineteenth birthday. "He succeeded where others failed because through the 'common touch' he had sensed the hopes and desires of the plain people and believed religiously that the duty of a newspaper was to voice their needs and fight their battles.

"The Journal has striven from the hour of its birth to better conditions in this state and advance the interests of its people. It was one of the leaders in the fight to take our government from the hands of the political bosses and place it in the hands of the people, where it properly belongs. It led in the fight to clean out the old lieu land ring, recover hundreds of thousands of acres of land stolen from the state, and to secure the passage of laws which would fully protect the school fund against further inroads of the grafter. It has fought for the protection of our timber resources against fire as well as the grafter. It opposed—and with success—the efforts of the water-power interests to control the undeveloped water power of this state. It believed that in the development of this great resource the rights of the people should be fully protected. It has stood for the protection of our fish and game resources, believing that they could be fully enjoyed by this generation without robbing future generations of like enjoyment.

"Believing that the welfare of our state and its people depended largely upon the development of its rural sections, it has always championed good roads and the efforts which have been made to bring about the reclamation of our arid lands.

"It has consistently fought for the development of our waterways and to increase the shipping from Columbia river ports. It was largely through its efforts that Portland and other Columbia river ports were able to win their fight for lower freight rates from points in the Columbia river basin. It has always fought for free speech and other constitutional rights of the people and its columns have always been open to the public.

"Its strength and growth have been due to the policies adopted by its publisher, and so long as those policies are maintained the paper will continue to grow and enjoy many birthdays."

FREE OPINION COUNTS

"Through its free, unprejudiced expressions on public matters, The Journal has been a great factor in upbuilding Portland," declared John C. Ainsworth, president of the United States National bank. "The fact that it is assisting in the development of Portland makes it doubly valuable. In the instance of the Columbia river basin rate case, decision by the interstate commerce commission in favor of Portland was aided greatly by the stand which The Journal took. There were some who said the rate case could not succeed, but it did, and I wish to extend my congratulations, not only because of the nineteenth birthday, but for the success which has met the efforts of the paper in obtaining a just decision in the rate case. My best wishes are extended to The Journal."

"I have not always agreed with The Journal, but during its 19 years of life, under the leadership of its publisher and its able editorial staff, it has made a place of great prominence for itself, and in many instances its work has been of great and permanent advantage to the people of Oregon. May it long continue."—Franklin T. Griffith, president of the Portland Railway, Light & Power company.

FAIRNESS COMMENDED

"The Journal has made for itself a place in the community," said Rev. A. A. Morrison, rector of Trinity Episcopal church, in congratulating the paper upon its nineteenth birthday. "Perhaps the crowning feature of its virtue is its rare independence of thought in its editorials, covering many matters involving municipal and national life. One may not always agree with the sentiment, but for boldness and apparent conscientiousness of fairness in the treatment of matters discussed, The Journal is to be highly commended."

Mrs. John A. Keating, president of the Oregon chapter, Daughters of the American Revolution, said: "We read and enjoy The Jousnal, from the editorial page to the advertisements, but I am especially appreciative of the woman's department, which I think has done more to awaken the civic consciousness of the women of the state than any other factor."

"Well do I remember that in March, 1902, The Journal was founded and the public should remember it too, for The Journal has always worked in the public good," said Judge Henry E. McGinn, as he congratulated The Journal upon its nineteenth anniversary. "The influence of The Journal has been one of good."

APPRECIATES LOCAL NEWS

"From a meager commencement I have observed The Journal grow to a point, where it is sending an influence throughout the state and the Northwest which is unquestionable," said Captain A. E. Burghduff, state game warden, who came to Oregon on almost the same date that The Journal was issued for the first time. "Of one thing I have always been appreciative; The Journal has always carried more local news, set up in better form, than any other Portland newspaper."

"May The Journal long continue to be an inspiration to the business, industry, education, philanthropy and church life of our enterprising city," said Rev. W. T. McElveen, pastor of the First Congregational church, who extended his most hearty congratulations on the nineteenth birthday of this newspaper.

WOMAN ADDS TRIBUTE

Mrs. S. M. Blumauer, first vice president of the National Council of Jewish Women: "I wish to express my congratulations to The Journal on its wonderful accomplishments during its 19 years of service to the city of Portland and the state of Oregon. The Journal was the first newspaper in the state to give recognition of any consequence to the women's movement. I recall that it generously gave its entire paper to one of the women's organizations of the city for one day and that it was conducted with great profit to the club. The Journal is recognized as a real force in the woman movement and its power in furthering women's work in the state is inestimable."

A. D. Charlton, general passenger agent for the Northern Pacific railway system, in congratulating The Journal upon its birthday said: "The Northern Pacific was one of the first to recognize The Journal. We recognized the worth of such a publication in the community at that time. Our judgment has been substantiated during the past 19 years, not alone for the powerful good it has done but for the accomplishments in various lines. It has been a power in the upbuilding of the city and state and has certainly been a big factor in the development of Portland."

PROGRESSIVE POLICY APPROVED

"Hearty congratulations to The Journal and its staff on its birthday anniversary," said H. B. Van Duzer, president of the Chamber of Commerce. "The Journal has always been a consistent advocate of measures that tend toward development of the city and state. In local affairs it has maintained an aggressive stand in encouraging the development of shipping and for adequate port and dock facilities essential to that program.

"The Journal is entitled to special felicitations on this occasion for its persistent and consistent fight for the public recognition of the natural advantages of Portland's location for handling domestic and foreign commerce. Its vigorous fight in connection with the Columbia basin rate case has been a valuable community factor."

FOREIGN TRADE HELD BACKBONE OF U. S. SHIPPING

Solution of Economic and Industrial Problems Lies With Our Merchant Ships, Says Goethals

(By United News)

New York, March 12.—The solution of America's economic and industrial problems depends, according to General George W. Goethals, engineer and shipping authority, upon one thing—our foreign commerce.

This, in turn, depends upon a second factor—an adequate merchant marine service.

And this hinges upon the third proposition which is that "the country that does not finance its exports by long term credits can never expect to have a real merchant marine service."

URGES LONG CREDITS

Long term credits, such as will be established by the foreign trade financing corporation, will, in the opinion of General Goethals, develop such facilities for trade abroad that the United States should be able to compete for leadership in world commerce

General Goethals illustrated his point, in an interview with the United News, with a story on conditions to the south during and after war.

"During the war," he said, "the Panama Railroad company entered into agreements as to merchants in Haiti to carry on the commerce which previously had been handled by the English and the Germans. German ships had been entirely stopped and the British vessels were employed for other purposes. The Panama Railroad company thus was enabled to develop a profitable business between New York and Haiti.

CANADA IN FIELD

"Not long ago the British returned to this field. A Canadian bank established itself in Haiti and offered Haiti long term credits with two restrictions:

"First, the merchants to buy only British products, either in Canada or the British isles.

"Second, the purchases must be carried in British vessels.

"Had such corporations as the foreign trade financing corporation been in operation, the story might have been a different one."

General Goethals also declared that America must develop proper facilities at the other end of their various routes.

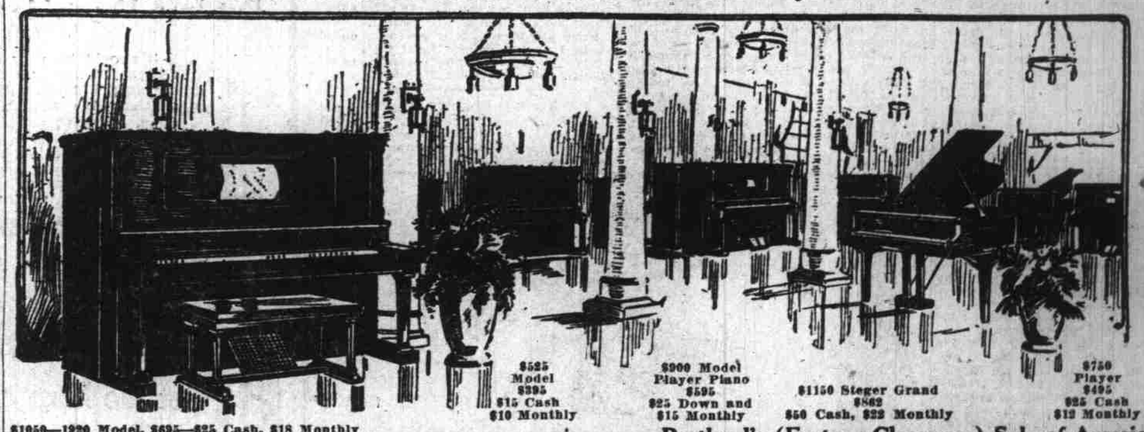
How Well People Know the Piano Sale That Means Most to Them

What would we say about the Portland (Factory Clearance) Sale of America's Pianos that can possibly mean more to you than the one big fact which has made such an impression upon housekeepers, the fact that the sale is backed by every piano or player piano in our stock at

A Deduction of 25, 33⅓ and in Some Cases 50 Per Cent

In that one fact is summed up all that is individual, unusual, incomparable in the sale for the simple reason that there is no piano stock in Portland that can compare with the Schwan Piano Co. stock in extent and amplitude, excellence and desirability—no, not one.

Now Sold on Reduced Terms—3 Years Time to Pay In—As Before the War



$1050—1920 Model, $695—$25 Cash, $18 Monthly

$15 now sends new Piano home and then you need pay but $10 monthly until fully paid.

Portland's (Factory Clearance) Sale of America's Pianos

Over One-Quarter Million Dollars in Pianos, $260,340.00 in Pianos and Player-Pianos are now being sold for $178,237.00. The Schwan Piano Co. sales, based on large volume through lower prices, in this sale produced savings to Portland and Coast Piano Buyers of $82,103.00, in which you share or still will share, provided you buy during the time of sale of the balance of now $107,625.00 to be sold at $76,028.00, therefore at a saving of $31,597.00. Prices cut with a view of sacrificing some profit in an effort to increase the volume of sales. That's the Schwan Piano company's selling policy today.

Visit Our Quality Store, Exhibiting the Most Valuable Pianos in the World

Local Market Prices	$15 to $25 Sends Piano Home $10, $12 to $25 Monthly 1921 Models	Our Sale Price
$1500	Steger, parlor gr'nd, mah.	$1125
$ 900	Steger & Sons, pol. mah.	$675
$ 625	Thompson, dull mahogany	$468
$ 900	Steger & Sons, cir. walnut	$675
$ 675	Singer, golden oak	$495
$1150	Reed & Son, player, mah.	$862
$ 950	Thompson player, mahog.	$712
$ 800	Reed & Son, upright grand	$595
$ 900	Steger & Sons, dull mah.	$675
$1000	Steger & Sons, dull walnut	$750
$ 800	Reed & Sons, pol. mahog.	$565
$1050	Singer player, dull walnut	$795
$ 650	Thompson, pol. mahogany	$487
$ 700	Reed & Sons, dull oak	$525
$ 625	Thompson, pol. mahogany	$468
$ 800	Reed & Sons, pol. mahog.	$595
$ 675	Wood & Sons, dull oak	$495
$ 650	Thompson, dull mahogany	$487
$ 800	Reed & Son, dull oak	$595
$ 950	Thompson player, pol. mah.	$712
$1300	Steger & Sons, pl., pol. oak	$975
$ 950	Thompson player, gol. oak	$712
$ 650	Thompson, polished oak	$487
$ 675	Singer, golden oak	$495
$1000	Steger & Sons, splen. wal.	$750
$ 650	Thompson, pol. mahogany	$487
$ 625	Thompson, fumed oak	$468
$ 950	Thompson play'r, dull mah.	$712
$ 675	Wood & Sons, pol. mah.	$495
$ 950	Thompson player, walnut	$712
$ 625	Thompson, dull mahogany	$468
$ 700	Reed & Son, oak	$525

Pay as You Can, $15 to $50 Cash $10 to $25 Monthly

Downstairs Store Underpriced New, Factory Rebuilt and Used Pianos

Local Market Prices	$15 Sends Piano Home $6, $8 to $15 Monthly	Factory Sale Prices
$ 850	Steger & Sons, dull mah.	$595
$ 700	Thompson, pol. mahogany	$495
$1050	Singer player, golden oak	$750
$ 850	Steger & Sons, dull mah.	$595
$1050	Singer player, pol. mah.	$695
$ 800	Reed & Sons, dull mahog'ny	$565
$ 675	Wood & Son, dull oak	$495
$ 675	Wood & Son, dull oak	$495
$ 575	Schroeder Bros., fumed oak	$395
$ 575	Schroeder Bros., dull mah.	$395
$ 700	Singer, polished oak	$495
$ 595	Thompson, fumed oak	$395
$ 625	Thompson, mahogany	$435
$ 575	Schroeder Bros., fumed oak	$395
$1000	Erard-London dl. ac. harp	$650
	Factory Rebuilt and Used	
$ 900	Steinway & Sons, pol. mah.	$395
$ 650	L. V. Chase, oak	$295
$ 575	Krell, mahogany	$245
$ 525	Vose, dark mahogany	$235
$ 575	Vose, dark mahogany	$295
$ 850	Conover, fancy	$395
$ 475	C. A. Smith, ebony	$295
$ 575	Arion, fumed oak	$295
$ 600	Kranich & Bach, golden oak	$295
$ 700	Conover, golden oak	$295
$ 950	Thompson player, pol. mah.	$495
$ 450	Hallet & Davis, rosewood	$195
$ 950	Thompson player	$595
$ 250	Collard & Collard, walnut	$95
$ 275	H. Bord, rosewood	$95
$1050	Singer player, dull walnut	$695
$1750	Berrywood Orchestrion	$495
$15 to $50 Cash, $6, $10 to $25 Monthly		

PARLOR ORGANS

at a Fraction of Their Original Cost

$125	Western Cottage, mirror
$100	Great Western, high top
$150	Clough & Warren, mirror
$150	Schoeniger, chapel
$185	Estey, mahogany top

$10 Cash, $5 Monthly

SAVE $130 TO $438 BY BEING YOUR OWN SALESMAN The Schwan Piano Co. makes it easy for you to buy and own a new, improved quality Piano by its organized method of distribution. It considers as unnecessary, for instance, great numbers of city or traveling salesmen, and you benefit by these fully 20% to 25% savings. We are not interested in your name and address if our 25% lower (than local market) prices on new, and still lower prices on specials, factory rebuilt and used pianos do not sell you.

LIBERTY BONDS ACCEPTED SAME AS CASH—TRUTHFUL ADVERTISING This store satisfies the people through its unprecedented values, truths fully values not be observed? Why should you pay inflated prices? Your old piano, organ or city lot taken as first payment. named. Why should pianos not have a price identity? Why should market

ORDER YOUR PIANO BY MAIL Read, study and compare our quality, prices and easy terms, as advertised, and you will understand why we have thousands of mail-order buyers. We prepay freight and make delivery to your home within 200 miles, besides the piano will be shipped subject to your approval and subject to exchange within one year, allowing full amount paid. This virtually gives you a one-year trial of the piano you may order. Every piano or player-piano purchased carries with it Schwan Piano Co.'s guarantee of satisfaction; also the usual guarantee from the mnufacturer.

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Portland's Largest Piano Distributors