

# Honey Growers of Idaho Have Started to Marketing Their Own Produce

## IDAHO HONEY IS SOLD DIRECT TO CHICAGO MARKET

By Earl L. Shaub  
 Universal Service Staff Correspondent  
 Chicago, Feb. 19.—Determined to make a market for their products, the Mountain States honey producers of Idaho have opened headquarters in Chicago and are selling direct to the consumers at little more than half the price that honey has been retailing in Chicago.

Logan R. Field of Caldwell, Idaho, a member of the organization, is in charge of the sales. He opened a store with a carload of honey and announced he has 20 more carloads to sell when the first lot comes.

**CONSUMERS PROFIT**  
 "We have a dual purpose in our move," said Field today. "We had to create a market in spite of high freight rates and commissions for brokers and we wanted the consumers to get the benefit of profits that would have gone to jobbers and wholesalers if we had sold through the old marketing channels."

He is selling 10-pound pails of honey for \$3 and five-pound pails for half that amount. Other grades are charging 50 to 60 cents a pound.  
 "Our honey, like our other crops," continued Field, "is the best in the West, but we have had one getting it to the consumer because of the freight rates and the fact that everyone gets by selling in the old way. We just decided to get the producers, wholesalers and retailers and divide the profit on honey between the consumers and ourselves."

**TO ENLARGE SALES**  
 "If we put over this honey proposition we are going to dispose of our fruit, the same way next year. Our fruit growers are now getting a cent and a half for the best apples raised in the Northwest which are selling in Chicago for 12 cents. Why should not this big margin be divided between the producer and consumer?"

The honey producers' plunge is one that has often been discussed but never tried before. Marketing experts of Chicago are showing great interest in the project. They have discussed all phases of it with Field.

"These experts are a little skeptical," Field said. "They think that we should have relief some way but they are wedded to the old channels of marketing by which the brokers, wholesalers, retailers and others make their money."

**FIGHT IS EXPECTED**  
 "I realize we are going to have a battle. Just as soon as the fellows who have been getting a rake off on the nation's produce know that we are making a success of this, they will begin to fight us in every way possible to retain their spoils."

Field is a native booster. He praises the climate, the soil and the produce there. He tells enchanting stories of the farm life in Idaho valleys and of the great irrigation projects that the government is carrying on.

"And speaking of reclamation and irrigation projects," he said: "The people of Idaho want them to be government built and managed. We don't want our irrigation water to get into the hands of monopolies."

"One of the great menaces of the West is the private interest which is trying to get control of the water in Yellowstone Park. The greatest calamity that could befall the Northwest would be for that beautiful park to pass into the hands of a private water trust."

**PROPAGANDA IS "FALSE"**  
 "I have read the propaganda they are spreading to the effect that the people of Idaho want the water of Yellowstone turned on to irrigation projects. That is false. Only a few men whose hands are itching to get hold of that project advocate it."

"The people of Idaho want Yellowstone retained as a park, every foot of it. It is worth more to us as an attraction for tourists than it would be to ruin its scenic value for the profit of a few greedy men."

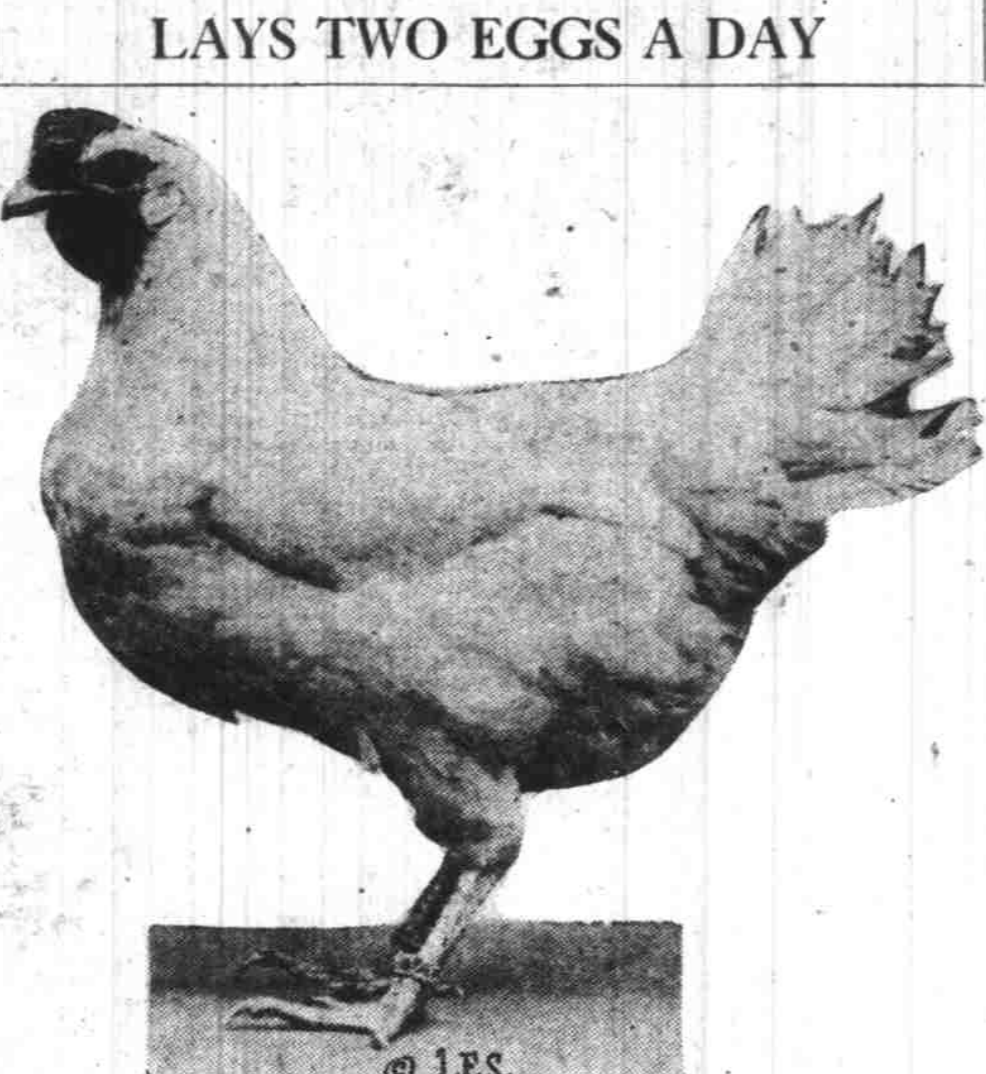
"If some one wants to do something for the people of Idaho let them help us get freight rates that will permit us to sell our fruit and hay and other products, so that the best of everything that can share in the best of everything that is grown."

**Purebred Hampshires Are Nucleus of Herd**  
 Grants Pass, Or., Feb. 19.—A shipment of 16 pure-bred Hampshire sows and gilts has been received by express by Hayes & Harter as the nucleus of their Hampshire breeding farm at Murphy. This herd will be headed by the Illinois state 1920 grand champion boar Model Defender, purchased and shipped here a short time ago at an expense of \$1000. The individuals comprising the shipment were selected with care from the Ortega-Underhill breeding ranch at Santa Barbara and three from the Fairbanks ranch at Redlands, the latter ranch being owned and operated by a son of the former vice president, and each has qualifications to recommend as breeders.

This shipment will mean much for the pure-bred stock industry of Josephine county.

**Perfect Spuds Are Put on Exhibition**  
 The perfect potato, grown in the Deschutes country and Powell butte district, is now on exhibit at the trade and commerce department of the Chamber of Commerce.  
 These potatoes were grown by members of the Central Oregon Potato Growers' association from certified seed and were the first this year to be awarded a score of 100 per cent at both the New York and Portland land shows. Through cooperation with the Oregon Agricultural Experiment Station in the Deschutes district have specialized in the certified seed potato and last year 2000 sacks were placed on the market. The potatoes are uniform in size and shape, each weighing from 7 to 8 ounces.

**Rabbits Win Recognition**  
 The rabbit business as an industry is being recognized by many firms. In the past the rabbit has been a part of the poultry exhibit. The superintendent of the newly created rabbit division at the Malmouth county fair is George H. Morrow, who is president of the Oregon branch of the National Fancy and Breeders' association.



LAYS TWO EGGS A DAY  
 Two eggs in one day is one of the records held by "Lady Walnut-Hill," prize Plymouth Rock hen owned by the College of Agriculture of the University of Kentucky. The hen holds the world's record for continuous egg producing. In her pullet year, Lady Walnut-Hill laid 95 eggs in 94 days. One of the two eggs in one day was soft shelled. On January 23, Lady Walnut-Hill started her fifth year of laying. Her total egg production up to that time was 811.

## DON'T MOVE BEES EARLY IN SPRING

Some timely suggestions upon the care of bees during the winter months have been made by G. S. Crego, bee expert of a local seed firm.

In the beginning of the winter, the hives should be placed so that they will be protected against both cold and wet. These precautions will prevent it being necessary to move or disturb the hives during the winter, unless it has been positively ascertained that the bees are starving and will die if not given food.

"Don't attempt to unite, transfer or move colonies before the fruit trees are in full bloom," Crego says. "Too early manipulation of the bees may lose for you all of the advantages secured through successful wintering, and the colonies are liable to weaken and dwindle away, just at the time when they should otherwise be building up ready for the harvest."

**PROMPT START WINS**  
 "Where the hives have been protected during the winter months it has been found that the brood rearing has been started several weeks earlier, and in consequence, when the first blossoms appear, the colony will have a large number of workers ready to go to the field and bring in the new pollen so necessary to the welfare of the young brood. It is almost invariably the case that the bees in a strong and early start that later in the season brings in the big crop of honey."

Crego states that in his experience with people who are just starting to raise bees, he has found many of them who become very anxious when they find bees in front of the hives, or scattered about the yard.

**CASUALTIES USUAL**  
 "Included in the hive at the beginning of the winter are many bees hatched during the latter part of the season, who, during the months of close confinement in the hive, will die of old age," declares Crego.

"These old bees will crawl from the cluster or drop on the bottom of the hive, and on the first warm day the vigorous workers of the colony will carry out the dead bees, usually dropping them a short distance away from the hive. Sometimes they are dropped close to the hives in such great quantities as to cause the thought that the entire colony is being lost."

My book also contains my feed formulas and methods that saves me 25c to 50c a hen a year, and produced fourteen 300-egg hens out of 450 pullets. How I fed a test pen of 90 pullets one grain feed a day and got four 300-egg hens. Other items are: Prof. my new idea may work on your hoppers to make them waterproof; artificial lighting, self-cleaning chicken crates, self-cleaning nests, sanitary bearers with miteless roosts, and a wash mixer for 500 to 1000 hens for \$1. Valuable items on feeding and culling. How I selected the pullets from the general flock to be trapped at Salem, that made so many high producers.

**HART'S NEW BROODER**  
 My brooder plans tell how to make a brooder for 100 to 500 chicks. Use one-burner oil cook stove for heater. I threw out my coal and distillate stoves when I invented this system. No thermometer or thermostat needed. No over-heating, chilling, worry or grief. No burnt chicks. No brooder room hover. Don't need to teach chick to roost. A child can operate it. Very simple. Turn any old shed into a brooder house. Directions for new house. Feeding directions for chick tells not only just what to feed but exactly how much—right to the ounce—no guess work. No gapes, toe-picking, leg weakness, diarrhea, etc., in our chicks.

**Bounties Increased**  
 Marshfield, Or., Feb. 19.—In response to petitions from many farmers who have lost sheep on account of the attacks of predatory animals, the county court has made material increases in the bounties which will be paid. With additional amounts which have been offered the bounties are now fixed as follows: Coyotes, male, \$31.50; coyote pups, \$16.50; coyote, females, \$32; wildcats, \$4; panther, \$30.

**Fair to Have Cattle Barn**  
 Centralia, Wash., Feb. 19.—George R. Walker, secretary of the Southwestern Washington fair, has called for bids for the erection of a new cattle barn at the fair grounds.

**HART'S POULTRY BOOK with Brooder Plans \$1**  
 REMEMBER THIS—Your money back if not satisfied with the book. Over 100 sold in the Pacific coast. You can't lose.  
**W. H. HART, R. 3, Beaverton, Ore.**

## POULTRY NOTES

The extension service of Oregon Agricultural College has developed the poultry demonstration farm as a means of making progress toward greater and more economical egg production in Oregon. The plans for this work for 1921 have been made by H. E. Cosby, poultry specialist, and have been presented to the various county farm bureau poultry project committees for consideration.

A comparison of records from the Missouri national laying test and from the Oregon demonstration farms is of more than passing interest. In Missouri the 300 carefully selected birds in the contest averaged 13.69 eggs per bird for the month of December. In Oregon, one of the demonstration farm flocks made a record of 11.14 eggs per bird for the month.

Burton McElroy of Portland, well known as a successful breeder of Buff Orpingtons, has just received from Owen Farms, Vineyard Haven, Mass., three beautiful birds, a cockerel and two pullets. The cockerel will head a pen of carefully selected females and McElroy looks for something from this mating that will make his exhibit at this year's shows better than ever.

## Best Broccoli of Oregon Gardens Not Ready for Market

Some broccoli shipped from Roseburg to Portland has been inferior and difficult to move at any price, according to statements recently published by several Portland newspapers.

"The main broccoli crop has not begun to head and what is being cut now is from one single strain which has not been widely planted and much of which is producing small heads," says Professor Bouquet of the department of vegetable gardening at O. A. C. in defense of this producing section.

"It will be at least two and one half or three weeks before the broccoli is fairly under way, this time depending entirely on future weather conditions."

**Poultry Raising Is Found Profitable**  
 E. J. McClanahan, who has been engaged in the manufacture of incubators in Eugene for the last 13 years, and prior to that time a sales agent for a large Eastern incubator company, states that poultry breeding is as profitable as anything raised on a farm, considering the money invested.

McClanahan uses Oregon feed entirely in the manufacture of his incubators. "When it became apparent that all industries must pass through the reconstruction era with some losses, he took his losses at once and gave purchasers an incentive to buy before the reconstruction era was over, although the price of his materials had increased. McClanahan and his son also have an incubator factory in Los Angeles.

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## WHOLESALE RABBIT KILLING REPORTED

The work of exterminating the jack rabbits in Harney county is now in full swing, with the bulk of the slaughtering being done with strychnine furnished by the county at cost through the office of the county agent.

The weather for the last 10 days has been favorable for this work and many heavy "kills" have been reported, the highest being made by John Culp, near Burns, of 408 rabbits from 12 pounds of poisoned hay. Several other kills approaching this number have been made by various parties, among whom is Albert Swain, employe of the biological survey assisting County Agent McDaniel in this work exterminating.

In connection with the work many puzzling features have been encountered. For instance in one night around one and a half less than 100 pounds of poisoned alfalfa hay, Swain killed 325 rabbits, while Jake Gove, using the same mixture on his ranch near Sage Hen, failed to make a single kill, yet reported the rabbits devouring all of the bait put out. Again Swain made a kill of 368 with less than 12 pounds of hay, and Ashburger, using part of the same mixture secured only 12 Frank Jackson, using 24 pounds of the same mixture with which John Culp made his record kill of 408 head, reported no rabbits killed.

No justifiable explanation can be given for the "spotted kills" being made other than the theory advanced by Colonel Archer that the rabbits have been feeding on shrubs which are proving an antidote for the strychnine. This line of reasoning is supported to a certain extent by the fact that in every instance of a failure to kill in Harney county with the poison distributed the rabbits have been feeding exclusively on the sage brush or greasewood areas.

## Douglas County Is Waging War Against Diseased Orchards

Roseburg, Or., Feb. 19.—Douglas County Fruit Inspector Armstrong is devoting much time to an inspection of the orchards in this section with a view of destroying diseased trees. In some instances he has authorized the orchards have been found in such condition that it is necessary to cut all trees down and burn them. These orchards are mainly old trees which have ceased heavy bearing. In some cases where the trees are not in bad condition Armstrong sprays and disinfects the orchards. He is authorized to use his own judgment in every case, and if the owner refuses to pay for the work done the county supplies the funds, afterwards charging the amount to the property to be paid as taxes.

"I want it clearly understood," said Armstrong, "that this does not apply to the orchards in the Kennewick-Richland section. The Kennewick-Richland farmers are mainly old trees which have ceased heavy bearing. In some cases where the trees are not in bad condition Armstrong sprays and disinfects the orchards. He is authorized to use his own judgment in every case, and if the owner refuses to pay for the work done the county supplies the funds, afterwards charging the amount to the property to be paid as taxes."

**Examination for Agronomist**  
 The United States civil service commission announces an open competitive examination for specialist in tropical agronomy. Vacancies in Hawaii and several parts of the States are to be filled.

## Pasco Has Branch of Kennewick-Richland Marketing Society

Pasco, Wash., Feb. 19.—A meeting of farmers of this section was held in Pasco this week, the result of which was the forming of a Pasco branch of the Kennewick-Richland Marketing association. The purpose of the farmers in joining this association is to facilitate marketing methods for disposing of fruits, large and small, more especially the earlier fruit, as well as the early vegetables.

Because of the comparatively small number of farmers on this side of the river, it was thought advisable to affiliate with the Kennewick-Richland association rather than attempt to organize an independent association.

It is believed that by marketing their crops through the Kennewick-Richland association the farmers will be able to get better prices for their produce than by individual marketing.

The director of the association will be elected to the board of trustees, so the farmers of this section may have an equal opportunity to have a voice in the business management of the concern.

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 Big Hatchery  
 Healthful Chickens that Live and Grow  
 Route 1, Beaverton, Ore.

**WHITE LEGHORN CHICKS \$17.50 PER 100. EGGS, 90 PER 100. 8 WEEKS OLD PULLETS, for delivery May 1 to 10. The chick bred in Oregon, and standard requirements. May and June chicks discounted. Order now and avoid disappointment.**  
**GRAHAM'S POULTRY FARM**  
 ROUTE 3, WOODBURN, OREGON  
**S. C. W. LEGHORN BABY CHICKS**  
 From the famous O. A. C. Strain White Leghorns. There is none better; they have the vigor and egg laying qualities; matings consist of 2 and 3 year old hens mated to choice cocks and have unlimited range. Chicks \$18 per 100. ROSDALE POULTRY FARM, SHEDD, OR.

## Sewer Project to Offer Employment To Needy Workers

Work on the new Mount Scott and Arleta district sewer, estimated to cost approximately \$400,000, will be started by the middle of March, supplying employment for a large body of men. Assistant Commissioner Johnson of the department of public works has advised the chairman of the unemployment commission of the American Legion.

Plans and specifications for the mammoth sewer contract will be presented to the city council at its regular meeting next week, when the advertising bids will be authorized by the council. The bids will be opened three weeks thereafter, and it is expected that work will start immediately thereafter.

The sewer will run from Sixty-sixth to Ninety-sixth street and Foster road, and from Ninety-second street to Johnson creek. The sewer will provide drainage only until the Johnson creek sewer is constructed, probably within two years, and until the other sewer is constructed there will be no connection for sanitary purposes made with the Mount Scott and Arleta sewer, Johnson said.

The contract will be let on the progressive payment plan, as provided in a recent ordinance, which means that 50 per cent of the contract price will be paid to the contractor on each section of the sewer as completed. By this means the city council expects to save the property-owners the amount of interest which has heretofore been added by contractors who were compelled to borrow from the banks until each contract was completed and paid.

## Three New County Agents Named by Extension Director

Oregon Agricultural College, Corvallis, Feb. 19.—Three new county agents have been appointed in Oregon, according to an announcement by Paul V. Maris, director of extension at the college. The new field men are William B. Tucker, for Crook county; E. W. McIndes, for Clatsop, and F. C. Hollibaugh, for Jackson county.

The addition of Crook to the list of counties now having agricultural agents makes a total of 27 out of 36 counties in the state. Tucker, the new agent, is a graduate of the University of Illinois. For the last three years he has been a successful county agent in Ada county, Idaho, ranking as one of the three best in the state. McIndes graduated from O. A. C. in 1918 with a bachelor of science degree in agriculture. He has been farming in Oregon since 1909. Hollibaugh has farmed in Pennsylvania, raised cattle in Montana and Eastern Oregon, and for the last eight years has operated his own farm in the Rogue River valley. He was formerly assistant superintendent of the Eastern Oregon branch station.

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**Conkey's Buttermilk Starting Feed**  
 It carries your chicks safely through the critical first 8 weeks. It prevents the belly rot and gives chicks the quick, snappy get-away that produces early broilers and makes them profitable.  
 The buttermilk puts an edge to the appetite, while the lactic acid strengthens and tones up the sensitive digestive organs and helps to prevent White Diarrhea.  
 Conkey's is different. It is an appetizing combination of pure, sweet grain and concentrated sanitary buttermilk and is on the grain by a special process. Conkey does not use dried buttermilk.  
 Conkey's is clean, sweet and genuine. No mill ends, shrivelled or unsorted grain, weed seeds or mill sweepings used—only the best and purest. No poultry man can afford to be without it.  
 Ask your dealer for Conkey's or write us and we will tell you where it can be secured. Send for free 64-page Poultry Book on Feeding and Care of Chicks.  
**G. E. CONKEY CO.**  
 1827 Broadway, Cleveland, Ohio  
 SOLD BY ROUTLEDGE SEED & FLORAL CO., 145 2D ST., PORTLAND, OR.

## NEW SUBSTANCE IS NAMED ULTRACLAY

One of the most important discoveries in the science of soils has been made by experts of the United States department of agriculture within the last year in the separation of a hitherto unknown substance which has been designated as ultraclay, a gelatinlike substance, very sticky and plastic when wet and having in the dry state the general appearance of resin.

It appears to be a silicate of alumina, usually with some iron and traces of potassium, sodium, magnesium, and calcium, whether combined or merely absorbed being a point not yet determined. This ultraclay is believed to be the principal factor in making the soil plastic, but when added to loose and incoherent sand in proportions up to 10 per cent, and the mixture made into briquettes and dried it gives to the sand a crushing strength greater than an equal amount of Portland cement. The briquettes made with ultra clay, however, fall to pieces when put in water, while those made with Portland cement retain their form.

The discovery has an important bearing upon the physical properties of the soil and is being studied in cooperation with the bureau of public roads as a guide in adjusting the structure of concrete and other pavements to the texture of the soil on which they are built.

Enormous losses are caused annually

**Conkey's Buttermilk Starting Feed**  
 It carries your chicks safely through the critical first 8 weeks. It prevents the belly rot and gives chicks the quick, snappy get-away that produces early broilers and makes them profitable.  
 The buttermilk puts an edge to the appetite, while the lactic acid strengthens and tones up the sensitive digestive organs and helps to prevent White Diarrhea.  
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## HOUSEWIVES FIND PRUNES USEFUL

One of the greatest benefits fact derived from prune week is the fact that thousands of housekeepers have discovered that prune bread, prune cake, prune muffins and such, are really finer than the same made with raisins.  
 Bakeries in Salem alone are making 500 loaves of prune bread daily and now attention is being given to prune angel cake, prune layer cake, prune coffee cake and even to prune ice cream.  
 Salem bakeries are using a proportion of 14 pounds of prunes to 100 loaves of the one-pound size. This figures the use of about 70 pounds of prunes alone for bread.  
 A pitting machine capable of pitting thousands of prunes daily will soon be in operation at Salem. At present the pitting is done by hand.  
 With the prune taking the place of raisins in the leading bakeries of the state, it is estimated that within a few months thousands of pounds of prunes will be used weekly in the state in the making of prune bread and cakes.  
 This will solve some extent the problem of the smaller sizes of prunes. The eastern markets are calling for the larger sizes, not only in prunes, but in all Oregon fruits.

**Rabbit Show Is Success**  
 The Oregon branch of the National Fancy and Pet Stock association held a successful rabbit show Thursday, Friday and Saturday of this week at 111 North Broadway. There were 175 entries, all local with the exception of a few entries from Beaverton.  
 The hutches, which were bought new for the occasion, were well arranged and displayed the entries to advantage. The rabbits which were exhibited ranged from the utility class to the fancy classes. The judging was completed Friday.

**For a Record Crop—Plant DIAMOND QUALITY SEEDS**  
 MAKE EVERY seed planted, and every acre cultivated, yield the biggest return. Diamond Quality Seeds are tested and adapted to the climatic and soil conditions of the Northwest. You can "bank" on big crops when you plant Diamond Quality Seeds.  
 Ask for Catalog No. 500  
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 PORTLAND, OREGON  
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**Here's Real Proof of our faith in the fuel economy and heating satisfaction of the COLONIAL PIPELESS FURNACE**  
 We offer to install it in Your Home Now for a reasonable first payment and you can PAY NEXT FALL on the balance, or on easy payments in the meantime if you wish.  
 We know of nothing more convincing of the satisfactory performance of this Western Furnace for Western Homes, Western Fuel and Western Climate than this liberal offer. It's an inducement that should prompt every home-owner who is tempted to get along with some unsatisfactory heating method, to enjoy low cost and efficient heat during the remaining four months of this season and for all seasons to come by installing the

**It's the Firebox**  
 and it's a wonderful and scientific feature of the COLONIAL that makes it THE furnace for Western homes and conditions.  
 It is oval in shape and specially constructed to burn all standard fuel—wood, coal, briquets or coke, but particularly wood in 24-inch (half length) which lie flat in the firebox, thereby burning evenly and steadily, and not by the wasteful upright method common in other fire-ports. It's a feature that insures LOW-COST HEATING

**BUILT ON SCIENTIFIC HEATING PRINCIPLES—EVERY PART OF IT**  
 The Colonial furnishes a thorough heating and ventilating system for your home, giving a complete change of air approximately every half hour. It is clean, air tight and dust proof.  
 It is constructed of the very best materials and backed by the Montag Stove Works (formerly Portland Stove Works), largest manufacturers of heating units in the West.  
 It is easily and quickly installed.  
 It is the best furnace you could possibly install in your home—bar none. Come in and let us prove it—now.

**You Can Learn About the Many Other Interesting Features of the COLONIAL at 106 Second St. NEAR WASHINGTON Automatic 523-83 MONTAG STOVE WORKS (Formerly Portland Stove Works) Factory at Kenton Station, Portland, Oregon**

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