OREGON COUNTRY LIFE

PRUNE POOL IS OPEN AGAIN; ALL **GROWERS INVITED**

The Oregon Fruit Growers' association has reopened its prune pools which were closed by order of the board of directors some weeks ago. All prune growers of the state who are not yet members of the association, and who have not yet sold their prunes for this year, are invited by the association to put their crop into the association pool.

The association has concluded financial arrangements with a group of powerful bankers to advance to the growon delivery of their prunes from 2 to 5 cents per pound, according to size, upon delivery to the association packing

This advance is on account of the resale price according to the contract of the association.

The Oregon Growers' association will probably prove the salvation of the prune growers of Oregon this year and in the future. To understand why, it is necessary to know the prune situation as it has always existed up to this year.

Oregon prunes have always sold on speculative market. Local buyers are not speculators in the strict sense of the word. They buy prunes from the growers and turn them over to eastern speculators at very small margins of .The eastern buyer of prunes rarely if ever appears on the scene so far as the prune grower in Oregon is BACKING POWERFUL

But he is a powerful factor in the speculative handling of the prune crop of Oregon. He has tremendous financial resources. He can borrow money from the largest and most powerful financial institutions in the country. And he has hitherto borrowed this money for a speculative account in Oregon prunes. Until this year he has always been able to borrow enough money to buy up the major portion of the to the legitimate distributors, jobbers requirements. The money borrowed in the East by these speculators in Oregon prunes finds its way back through Oregon buying channels to the prune grow-ers of the state. Thus, in effect, Eastcrop from the West to the East. SPECULATORS BLOCKED

This year, however, all this has been changed. The Federal Reserve bank, through its intimation to its member banks that they should curtail their loans to borrowers and make only those loans which are essential, has prevented the big speculator in Oregon prunes borrowing large sums of money in the East to buy the Oregon prune crop. Unable to buy the Oregon prune crop. Unable to borrow, he is unable to speculate, this period of stress? Will you help the prune growers release themselves from the growers release themselves from the growers release themselves from the grasp of these Eastern speculators who have big banks like yours to finance them in their speculative operations at Ellis island. Wallis is now trying is only a "hand-to-mouth" market prunes from legitimate wholesalers and against our prune growers? retailers because of tight credits, and ASSISTANCE ASKED this condition will continue until the

STABLE MARKET AIM

But the Oregen Growers' association and the prune grower members of the "yes." And they have made one of the association are in a different situation. largest individual loans ever made to Everything that the association sary. Everything that the association hopes to accomplish may not be possipredict the present financial situation and no one could tell exactly what steps would be taken by prune speculators to diately he delivers his prunes. try to break up the association and make it almost impossible to market prunes even at the expense of nonmember prune growers. It is stated by the association that local interests announced to the trade that when the association named its price the local buyers would cut this price by half a cent a pound.

DECLINE IS FORCED

Already this has forced the price of prunes down on most sizes 2 cents a be realized by every member. In Calipound. It is not the members of the as-sociation who are suffering by this pol-have joined their association nearly 30 as much money in a month by his own icy, but the non-members, who find that because of a falling market, deliberately product. They don't care what specu- commissioner's office on the island. He created by independent buyers, they can- lators do with the balance of the Calinot sell their prunes now at any price. fornia crop. There is not enough left with the local buyers' speculative marto hurt. But with the growers in conket in the East shut off, he is no longer trol the association names its prices and In the old days the inspectors at the in the market and the legitimate broker sticks to them, and in one day this year island were about as pleasant as a crew has reached bottom. With a fight on be- trade at handsome prices. Oregon prune tween speculative interests and the association, the legitimate distributor to and give the Oregon Growers' assowants to feel sure of the situation before he buys more than his immediate requirements. So the outside buyer of prunes is left out in the cold, with no buyer for his prunes, and no immediate prospect of a sale. PRICE IS NAMED

The association on the other hand is a stabilizing factor. It has named a price for its prunes, and is going direct to the consumer with an advertising campaign on its brand which will force distribution and force the distributors and retailers to carry association branded "Mistland"

Collectively and with the full support of the prune grower the association can the stabilizer of the market if from 75 per cent to 85 per cent of all the prunes in the state are in the association pool. The difference between the speculator and the association is that one is interested in margin of profit and the other in the industry as a whole. Every pound of prunes not in the association prune pool is a menace to the stabilizing factor the association hopes to and should be. With the majority of prunes in the pool, with a definite sales policy

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CHICKEN HOUSE-SASH lifferent sizes in stock for in

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CHAMPIONS AT MULTNOMAH COUNTY FAIR



Upper left-Champion Hampshire ram at Multnomah County fair, owned by I. G. Hubbard & Son of Monroe, Or. Upper right-Grand champion Tamworth sow, owned by I. J. Oder of Yakima, Wash., which took grand champion over all breeds at Washington State fair, and grand champion at Oregon State and Multnomah County fairs. Lower left-Grand champion Holstein bull, "Segis Walker," owned by David McKeown of Gresham. Lower right-Grand champion Ayreshire cow, "Princess Happy," owned by Earlcrest Stock Farm, Eagle Creck, Or. (Photos by De Monbrun of Portland.)

formulated, with a certain knowledge of the exact amount of prunes at its dis-Oregon prune crop. Thus he would be posal, with a knowledge of the amount in control of a year's supply of Oregon of prunes the speculators and local buy-prunes. These prunes have been fed out ers will have to break the market, if to the legitimate distributors, jobbers and retailers according to their general with its stabilizing influence.

The future of the prune market is with the independent grower. Many growers without funds will be obliged ern speculators, wholesalers with big bor- to dump their prunes to get money with rowing power, have financed, from the which to pay their harvesting and pack-East, the movement of Oregon's prune ing expenses and will eventually sell their prunes for less than the association price. It can readily be seen what effect this will have on the association prunes as well as that of the independ-

As soon as this situation was observed whole questlor up to the big financial

"Will you lend the prune growers of financial stringency is over. Thus few. Oregon, through this their association, if any, prunes are being absorbed by dis- enough money to carry them until they can merchandise instead of dump their To all these questions the Portland and state bankers have said "ves." And they have made one of the The avowed purpose of the association an association of farmers in this state. is to create a stabilized market and to Probably the largest loan. This loan is eliminate the speculator. Some growing being used by the association to make pains and even convulsions are neces- advances to all prune grower members of the association so that they will not be forced to dump their crop into the specuble in a few months. At the time the lator's lap. Every prune grower in Oreassociation was organized no one could gon who becomes a member of the association before November 1 will receive an advance from the association imme-The more growers who join the association the stronger will the market

FULL VALUE PROMISED

Every grower who joins helps himself n getting a higher price for his prunes than present market conditions, with control nowhere, would seem to warrant. But with the control of the crop in the growers' hands, through their association, the full market value will too. men can do the same if they will rally ciation the full support it deserves.

Wisconsin Leads In Hemp Production | looking over the job.

Kentucky once led in hemp production, but has turned to more profitable crops and relinquished the lead to Wisconsin, according to the United States department of agriculture. The Badger state cultivated 7000 acres, half the country's total, this year, followed by Minnesota, Michigan, Ohio and California, with Kentucky sixth.

PULLER FREE TRIAI



BOOK ON LAND CLEARING it also tells about labor saving BULL DOG STUMP PULLER MOHR STEEL 2845 26th St. COMPANY San Francisco

By Westbrook Pegler

(United News Staff Correspondent) New York, Oct. 23.—Apples are rotting on the ground and potatoes by the growers' association it put the are spoiling in the soil around about Geneva, N. Y., because there aren't question in effect was, "Do you want to enough "hands" to make the harhelp the prune growers of Oregon over vest. Naturally Geneva farmers don't to "sell" some incoming immigrants the idea of going to Geneva to pick, apples and dig potatoes, instead of going into the slums of New York and Philadelphia and Chicago.

Yoleski, Ohio, has a lot of jobs for coal miners at \$8.50 a day, but nobody every heard of Yoleski until Wallis began to 24-sheet the town and the opportunity among the immigrants coming here for Akron and Columbus, where conditions are not as good as before. Some of them will take this advice, but others will insist upon sailing into the industrial doldrums with a cold winter coming on. By and by they will wish they had not known so much nore about America's industrial situation than the man who is trying to start them off right.

LOUISIANA HARD UP

Louisiana is so hard up for farm abor, owing to negro exodus, that the truck farmers have asked permission to import Mexican labor. But immigrant labor entering the country by the front door is much more desirable, because it settles where it lights. Wallis has become a propagandist for Louisiana,

This Wallis is a vellow-haired, roundper cent strong. They control their own business as he can in a year at the was just the right size to give his

will not buy until he thinks the market | sold the bulk of its crop to the legitimate | of bull-pushers on a trans-Atlantic cattle packet in a January storm. But they do not dare boss people around nowadays. Even the lousiest, the most timid and frightened greenhorn from Poland gets a civil word as he goes the inspection "mill" today, because you can never tell when Wallis may be around the corner of a pillar looking over the job.



PHONE IT'S MARVELOUS WOODARD, CLARKE & CO.

BOSTON MASS

THE MANUE

Beyond the most optimistic predictions of the livestock enthusiasts most ambitious expectations of the stock show management itself, the Pacific International Livestock Exposition closed its entries at noon on October 15 with an average of

STOCK SHOW MEN

RUSH TO FIND

in all classes of breeding stock. So overwhelming was the volume of entries that poured in from all points Western country." of the compass the last few days, and particularly at the eleventh hour of the last day, that the rejoicing of the busy staff in stock show headquarters in the Northwestern Bank building was turned

General Manager O. M. Plummer imtional's building committee together for entries numbering well above the 200 though the big pavillan completed just in represented last year' by only three or time for last year's show covers an area four animals, there will be upward of of six acres, it was obvious that even 75 exhibits, and there will be a herd

be put to bed in the hospital. Some

are very tricky, too, and pretty nearly all of them are willing to take all the

handouts they can get, whether they

Immigrants from Poland have been

making a great fuss about having been

robbed at Danzig, but two English women in the steerage of the Adriatic

gave some light on this troublesome

matter last week. They reported that the crowd from Poland was pretty

much engrossed in gambling on the

boat and thought maybe some of the people who whined about robbery had

But Wallis likes to overlook all these

little faults and envision them as good, clean, industrious citizens a few years hence. And so he traits them as respectfully as he does the distinguished

men and women who come out to in-

We are promised the hatless summer

man next year. If the fashion is ever

introduced, his squint may become ter-

rifying. Man has no reserve sources of beauty to draw from.

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RAPES-

EACHES-

PLUM TREES-

Beauty

really gone broke at cards.

need help or not.

would still be a shortage of shelter for hibits that will begin pouring into Port-land from all the Pacific coast and In-Canada a few days before the opening cent larger than last year.

THE OREGON DAILY JOURNAL, PORTLAND, OREGON. SATURDAY, OCTOBER 23, 1920

of the exposition on November 13. After a strenuous session of figuring and planning it was decided that temporary annexes covering approximately two acres would have to be built and fitted with stalls and pens, these taking the form of extensions of the big beef and dairy barns at either end of the stock show stadium, and an enlargement of the sheep, swine and hog division at the rear.

"We are not certain as to the details of the Northwest, and surpassing the as to just how we are going to do it," sald Mr. Plummer the other day, "but we will have accommodations ready for all our entries by the time the show is open, and while it is going to make us hustle to take care of the overwhelming excess, we are mighty glad to have this gratifying surplus, which will make our approaching show one of the largest events of its kind ever staged anywhere and a triumph for everyone interested in the livestock industry here in our

Leading all other classes in the entries for this year's Pacific International are the Jerseys, with 340 entries, and a close second. In the dairy division, to dismay as it became evident that the the Holstein entries are almost as heavy management would be confronted with as the Jerseys, with a little less than 300 no easy problem in providing housing exhibits; the Guernseys will have 150 and accommodations for the mammoth and the Ayrshires 75. There will be assemblage of exhibits that were being some 60 milking Shorthorn exhibits and a herd of Red Polleds.

In the beef classes, second to the nediately called the Pacific Interna- Shorthorns will be the Herefords with consideration of the emergency, Al- mark. In the Aberdeen-Angus class,

"The unerring prepotency of the HERE-FORD to reproduce like is responsible for their wide popularity."



Northwest Hereford Breeders

will sell at public auction

150 Registered Herefords—150

Western Royal Livestock Show Spokane, Wash., Thursday, Nevember 4, 1920. Auctioneer-Col. Harry C. Cranke, Nezperce, Idaho

Northwest Livestock Show Lewiston, Idaho, Thursday, November 11, 1920

Pacific-International Livestock Exposition Portland, Oregon, Friday, November 19, 1920

Auctioneers-Arthur W. Thompson, York, Nebrasks, and Harry C. Cranke, Nezperce, Idaho

The splendid young cows, bred and open heifers in this 1920 offering are especially worthy of the consideration of the estab-lished breeder. An abundance of desirable type and breeding are among the many lots. Females in calf are bred to some of the leading Hereford sires of the West.

In the bull consignment are herd bulls qualified to head any registered herd. Among them will be Rupert's Model 14th, by Prince Rupert 80th; Beau Gomez Jr., by Beau Gomez: Severn, by Cuba's Panama, and Beau Hesiod, by Beau Gomez 5th.
There will be a desirable lot of RANGE BULLS—White faced range bulls that will pay their own way can be purchased at auction prices at these Fall Sales.

Sales held under the auspices of

THE NORTHWEST HEREFORD CATTLE BREEDERS' ASSOCIATION Catalogues will be mailed on request, ADDRESS—R. P. BANKS, SALES MANAGER, BOX 85, PORTLAND, OR.

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The Pacific International Livestock Exposition

is a clearing house for bigger and better livestock production, bringing together breeders and feeders from all parts of the country for exhibiting and demonstrating the methods of raising pure bred dairy and beef cattle, hogs, sheep, goats and horses.

> Portland, Oregon November 13 to 20

> > Reduced Railroad Rates

the tremendous total of pure bred ex- cent in the sheep and goat sections. The horse division will show a 40 per cent increase, and the exhibits of the boys' termountain states and from Western and girls' livestock clubs will be 50 per

A. P. Fleming, in charge of the night horse show feature of the stock show, reports keen interest and enthusiastic cooperation from owners of harness horses, gaited animals and hunters all over the coast from Victoria and Vancouver, B. C., to Los Angeles and Pass-

He plans to provide a schedule of nightly shows in the big tan-bark arena that will surpass even the brilliantly successful record of this section last

In addition to the carload lots and individual entries of fat stock in the various classes, there will be upward of 3500 of the finest purebred beef and dairy cattle, sheep, goats, horses and swine under the roof of the half-milliondollar plant at North Portland, when the tenth annal Pacific International Livestock exposition throws open its gates on November 13, and because of the increased interest of the public in fairs and stock shows, as shown everywhere throughout the season, the management hopes to have a record-breaking attendance throughout the week, to complete the triumph of a stock show which is one of the largest and the most important events of its kind ever assembled anywhere.

Make

Pacific International Livestock **Exposition** Week

NOVEMBER 13 to 20

The Big Week in Portland

60% more entries this year than last is the prediction of O. M. Plummer, Man-

If you are interested in Pure Bred Dairy and Beef Cattle, Hogs, Horses, Sheep and Goats, set aside these dates for your trip to Portland.

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