

BRITISH GASOLINE PRICES SOAR HIGH

Pacific Coast Conditions Held Up in Contract With Costs of Fuel in London.

The recent gasoline shortage here on the Pacific coast, the present apparent stable price for the fuel, and the coming investigation of the shortage by federal authorities in San Francisco, surrounds the following London commerce report on British gasoline and benzol prices with what local men regard as considerable interest.

A heavy increase in the price of gasoline in the United Kingdom has been made recently, varying from 11d (23c) per gallon for the first quality to 7d (14c) for the cheaper grades and 8d (16c) on benzol. The new retail prices are:

Description	Today's price		Old price	
	British currency	American equivalent	British currency	American equivalent
Aviation	8 1/2	\$1.17	8 1/2	\$1.00
Best spirit	4 7/8	1.12	4 7/8	.90
Ed grade	4 1/2	1.08	4 1/2	.88
Best	4 1/4	.98	4 1/4	.82

In 1920 the price of gasoline in England was 9d (18c) a gallon; in 1906 it was 4d (8c); in 1916, 5s 2d (50c); in February, 1920, 2s 3/4d (90c), and today it is, as already shown, 4s 7/8d (\$1.12). (All conversions at normal rate of exchange.) The underlying causes for these increases appear to be the unsettled conditions, political and economic, in certain oil-producing countries and the resultant diminution or cessation of output, the high cost of ocean transport, the increased use of oil for marine fuel and the growth of motoring and aviation. Important oil fields owned or controlled by British interests are adversely affected by political conditions, and the available output of oil appears unequal to the demand. Gasoline substitutes are expected to play an important part in supplying fuel for motors until the potentially rich fields commence production and others become accessible.

AUTO SALES SHOW INFLUENCE OF CUTS

(Continued From Page One)

prices. Seldom trucks followed shortly thereafter with substantial reductions.

RAW MATERIAL INTERESTS

With automotive manufacturers looking to the raw material market for answers to drop in prices, the layman is also turning his eyes in that direction. The president of a large steel company, one of the greatest of the independents, was firmly convinced that steel would not fall. Even with the quality of high grade steels used in the manufacture of automobiles, this authority declares that as a matter of fact the automobile industry claims but a small percentage of the steel output.

Many automobile companies, thinking a slackening in demand for cars would become general, cancelled their steel contracts, only to hasten to renew them again, as they grew more confident. The steel man quoted here said that automobile companies' cancellations did not represent 2 per cent of the orders still on file with the steel companies. It will not be here that raw materials will drop in price, but with many automobile companies cutting their output and going to short time weeks, many companies furnishing them with parts are bound to feel the effects and attempt to unload at cost.

DEMAND FOR PARTS WEAK

Parts companies, upon which many manufacturers have depended for parts well for assembly, are finding, says the Wall Street Journal, that lack of demand is throwing goods back on their hands. Not long ago the demand for parts was enormous, and still is. But many parts companies extended their manufacturing facilities without taking into consideration the danger of the present quietness. Automobile and truck builders point to this condition in the material market, and believe there may be a reduction in prices ere long, though few expect much of a cut before the first of the year.

Selling conditions locally and through the state are far better than they were recently. Improvement has been noted in the past week, for with the harvest practically completed many firms report demands from men coming from the fields with money to buy cars, and from others who are realizing already on their crop profits. The demand is increasing gradually, and while locally as well as nationally the market is unquestionably in the hands of the buyer, a return to more stabilized conditions with healthy trading is expected by practically every local automobile and truck man. As the price problem makes more definite shape there is once more hitting its stride.

Long Strides Made In Transportation In Three Centuries

The history of the development of transportation since 1620 is a fascinating story. In that year, the Mayflower sailed across the Atlantic in 66 days; the pony express in 1861 carried Lincoln's inaugural address from St. Joseph, Mo., to Sacramento, 1980 miles, in seven days and 17 hours. The Union Pacific joined the Central Pacific at Promontory Point in May, 1869. Hawker crossed the Atlantic by airplane in 1919 in less than a day, and the big dirigible R-34 made the trip from England to America in the same year in approximately 76 hours. Motor trucks first engaged in overland hauling between Akron and Boston, and between New York and San Francisco in the years 1916 and 1917 under the auspices of the Goodyear Tire & Rubber company.

Frying Pan Saved Life

Chicago, Oct. 17.—(I. N. S.)—With a frying pan as a shield over his arm, like a gladiator of old, Robert Koehn, 40, saved his life when his wife, Annie, who belongs to the butchers' union, went after him with a butcher knife. At least that is what he told a judge here recently. His attorney produced the frying pan and the butcher knife as evidence.

One Result
If gasoline goes to 50 cents a gallon one result will be that there will be a lot of people buying gasoline at 50 cents a gallon.—New York Mail.

MOTOR DEALERS GATHER IN FAREWELL BANQUET



Members of the Dealers' Motor Car association, of Portland, who gathered at the Imperial last Thursday night to tender farewell to H. H. "Bert" Eling and A. L. Smith, local men who are going into other fields. Eling will go to Seattle to take the Oldsmobile agency, while Smith goes to Chicago and into business for himself.



Washington-Idaho-Montana-Canada

All highways leading out of Spokane have dried up materially during the seven days of clear skies. There seems to be but little drop off in tourist travel during the week of good weather. The Spokane two camping sites are being nightly patronized. Interviews with many of the motor tourists say the roads are now better than at any period of the motor season, because there is practically no dust.

Tourist travel still continues in Canada. The favorite route being via Kings Gate, B. C., which is the direct route to the Canadian Rockies and Banff.

Pacific Highway

Work on the Pacific highway is being rushed as winter approaches. One division of the construction company com-

DEALERS' ASSOCIATION NAMES NEW PRESIDENT



A. S. Robinson, senior partner in the firm of Robinson & Smith, Ford dealers, was elected last Monday night president of the Dealers' Motor Car association of Portland, taking over the administration of the affairs of the association from the hands of M. O. Wilkins, former president of the Dealers' Motor Car association of Oregon.

Family of Seven Are Found Tonsillless

Chickasha, Okla., Oct. 17.—Now comes a tonsillless family. It is that of J. W. Robertson of Grady county, consisting of himself, wife and seven children. None of the family, according to Robertson, have been bothered with the troublesome organ. The absence of tonsils, Robertson maintains, is due to natural causes and not to operations.

Executive Car Free

The United States government pays for all automobiles used by the president. Gasoline, oils and repairs are included.

There probably is no other topic of such general interest today as the motor car—its development and market conditions.

A great deal of interesting information may be gleaned through persistent reading of the classified advertisements being run in the paper by the Covey Motor Car Company, which is among the largest used car dealers in the Northwest.



Washington-Idaho-Montana-Canada

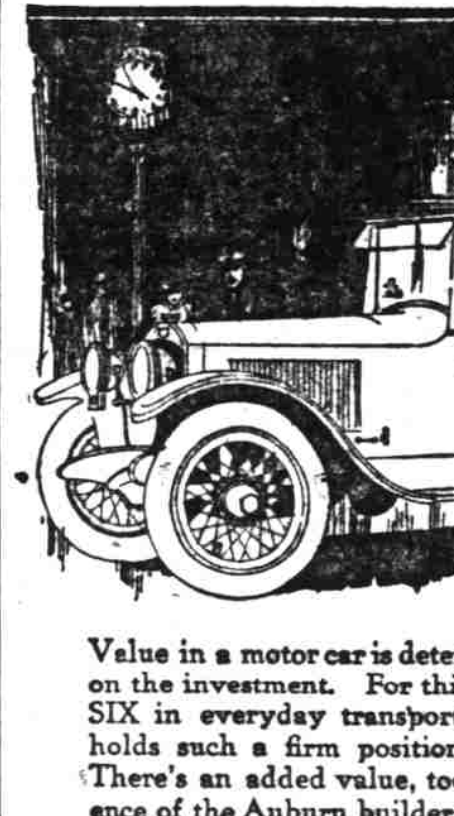
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How's th' ROAD?

Boston Motorists Seek 1921 Plates

Boston, Oct. 16.—(I. N. S.)—Although the rush season of 1920, as regards issuing of automobile license plates, is hardly over, the department for the registry of motor vehicles at the state house is being overwhelmed with applications for 1921 plates. Registrar Frank A. Goodwin said that making applications now for next year's plates is futile and results only in hindering the regular work of the department. The registrar said his department is not allowed to accept applications or license fees for 1921 plates at the present time and cannot now consider requests for specific numbers.

Considered Unsafe

American left-hand drive cars are considered unsafe in Great Britain in a decision made by the English ministry of transport.

Thirty-five hundred applications for issuance of half year licenses were received in Pennsylvania.

AUBURN Beauty-SIX



Value in a motor car is determined by the service returned on the investment. For this reason the Auburn Beauty-SIX in everyday transportation, business or recreation, holds such a firm position in the moderate price class. There's an added value, too, in the twenty years' experience of the Auburn builders.

Five-Passenger Tourist, \$1895
Five-Passenger Sedan, \$2775
Four-Passenger Coupe, \$2775
Two-Passenger Roadster, \$1945
L. E. H. Auburn, Indiana

AUBURN AUTOMOBILE COMPANY, AUBURN, INDIANA

AUTO SALES CO. DISTRIBUTORS

Ninth and Couch, Portland, Ore.



Trailers Make Motor Trucks Pay

Trailers are the only transportation unit that permit motor trucks to do full duty, save time, cut costs and guarantee a satisfactory profit. These are the facts that are forcing motor truck operators to buy Lee Trailers.

A Size and Type for Every Use

William L. Hughson Co.

60 N. Broadway at Davis
Phone Broadway 321

San Francisco Oakland
Los Angeles Seattle
Portland

ONE YANKEE IN 13 OWNS AUTOMOBILE

Upkeep This Year Will Nearly Equal Amount Expended for Railway Transportation.

It is estimated that the popularity and utility of automobiles in the United States is such that their upkeep for 1920 will be \$6,019,822,966, a sum nearly equal to the total amount that will be expended this year for railway transportation.

There are 7,623,581 motor vehicles registered in the country today. A 20 per cent depreciation on these would be \$1,823,000,000; at \$1200 each they would, in the aggregate, cost \$549,000,000 in interest; they will use \$1,544,682,000 worth of gasoline and \$739,000,000 worth of lubricating oil in the year; their tires will cost \$1,000,000,000; accessories and new

Michigan Has 35 Auto Plants; 7 In New England

Michigan leads in sites for automobile factories, with 35 plants in operation. Indiana is second, with 23 plants, and Ohio follows with 22. Detroit is the largest center for the automobile business in Michigan, and it is due to the presence of this city as a hub that the Lake state is so far ahead of even its nearest rivals for automotive honors.

The standing of other states in the passenger car race is as follows:

New York	18	Wisconsin	6
Illinois	10	New Jersey	5
Tennessee	10	Massachusetts	3
Missouri	8	Connecticut	3
Kentucky	2	Oklahoma	2
Alabama	2	Georgia	2
South Carolina	2	Vermont	2
Alabama	2	Texas	2
Alabama	2	California	2
Alabama	2	Mississippi	2
Alabama	2	Louisiana	2
Alabama	2	Delaware	2
Alabama	2	Arizona	2
Alabama	2	Maryland	2

part, \$821,722,000; license fees, \$65,000,000; insurance premiums on 60 per cent of the cars, \$225,237,000; garage, storage and service, \$1,372,239,100; labor cost for repairs, \$210,100,000. There is one automobile for every 13 persons in the United States, or about one for every two and one half families.

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The finest tires that the ingenuity of man and modern machinery can produce.

AT 25% OFF

For a limited time to introduce these new cord tires we will sell you one or more at wholesale price, including a liberal 10,000-mile adjustment.

NOW THEN—HOLD YOUR BREATH PERFECTION TREAD

Built to run 8000-MILE FABRIC AT HALF PRICE

Wait a Minute—I Nearly Forgot Perfection Rit Skid

Built to run 6000-MILE—FABRIC Beat these prices if you can

Regular Price	Size	Sale Price	Includes Tax
\$23.50	30x3 1/2	\$12.51	
\$27.45	32x3 1/2	\$14.62	
\$32.80	31x4	\$17.47	
\$37.40	32x4	\$19.92	
\$39.25	33x4	\$20.91	
\$40.10	34x4	\$21.33	
\$53.25	34x4 1/2	\$27.93	
\$55.65	35x4 1/2	\$29.47	
\$56.50	36x4 1/2	\$29.88	
\$65.35	35x5	\$34.41	
\$69.25	37x5	\$36.47	

Limited time only. New tires direct from factory. Terms cash. Delivered from sales room only.

Perfection Tire Co. Tenth and Stark Streets

Stewart Trucks have won—By costing less to run



Stewarts make money for owners

Many Stewart owners started with one on trial and soon bought more. They found this wonderful truck to be a time and money saver, a profit earner; costing less to buy and less to run; saving on first cost and on gasoline, oil, tires and repairs.

In only eight years Stewart has become one of the world's leaders in truck building. Starting with \$58,000 total sales in 1912, today business men and farmers are paying more than a million dollars a month for Stewart Trucks. They are making money for owners in 800 American cities, on hundreds of farms and in 38 foreign countries.

Capacities: 1/2, 1, 1 1/2, 2, 2 1/2, 3 1/2 Tons

Stewart MOTOR TRUCKS DISTRIBUTORS BROADWAY 118

54-57 N. 7TH ST. Some Territory Open for Live Dealers.

20 Days' Sunshine Needed to Complete Highway to Astoria

Twenty days of sunshiny weather, either consecutive or intermittent, must fall to the lot of the road men on the lower Columbia river highway if the route to the sea is to be put under hard surface this year, according to officials of the Warren Construction company, handling the work.

Between Scappoose and Deer Island, in the vicinity of Warren station, there are two stretches, one 2400 lineal feet in length, the other 1600 feet long, a total of three quarters of a mile. Crushed rock has been placed here in many places and hard surfacing is going forward as rapidly as the weather permits.

In the second sector, the stretch in the vicinity of Westport and the Bugby loops, 3.8 miles are yet to have a coating of hard stuff. This portion of the work is the old rough macadam, cursed so fervently and so frequently by motorists

Astorians Plan to Buy Highway Park

Astoria, Oct. 16.—A movement has been started here which it is expected will terminate in the purchase by the county of the small tract of land at the very top of Clatsop Crest, on the Columbia river highway. Local residents are enthusiastic over the proposed plan to convert this spot into a tourists' park, as hundreds visit this point between Astoria and Portland every Sunday of the year.

At a meeting of the Chamber of Commerce last evening it was decided to ascertain the price of the tract with the purpose of purchasing it for the use of tourists who care to stop and camp there while en route to Astoria over the highway. A view can be obtained from the crest that has few equals in the Northwest.

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Free from Rainour Sulphation and 259-31 Oak St., Near West Park
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CLUTCH PARTS Successors to United Motors Co.
SALES AND SERVICE Oregon Distributors
Washington at Fifteenth St.
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David Hodes Co. AUTOMOBILE GEARS PARTS AND ACCESSORIES AT REDUCED PRICES ENGINES A SPECIALTY
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EDISON Gibson Storage Battery Co. Distributors
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Jordan Sixes Mitchell, Lewis & Staver Co.
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They're More Than Accessories
Official Service—Genuine Parts
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First Car in the U. S. Sold Complete, including license and 52 weeks of free service.
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