

EIGHTH ANNUAL BUYERS' WEEK TO OPEN TOMORROW

Industrial and Social Portland
to Be Viewed by Northwest
Merchants During This Week.

Merchants from Alaska, Canada and the states of the Rocky mountains and Pacific coast are arriving in anticipation of the eighth annual Buyers' week, which will officially open Monday evening.

All preparations are made for the week, which members of the executive committee believe will be the greatest Buyers' week in the history of this event in Portland. There will be many more local manufacturers and jobbers participating than in former years and from acceptance of invitations it is estimated that the visitors will exceed in number any previous gathering of this kind.

Buyers' week has been an annual event in Portland for eight years. It is a time when the retailer and wholesaler become better acquainted, when merchants of the West meet to exchange ideas and when the Portland trade territory extends its limitations.

PREPARATIONS ARE MADE
This year Buyers' week has attracted merchants from many trade territories. Districts which normally are covered by St. Paul, Denver, Salt Lake, Los Angeles, San Francisco, Seattle and Vancouver, B. C., have been invaded by Portland through this event.

For several months a committee, headed by Nathan Strauss, has been preparing for this gathering of merchants. Invitations have been sent broadcast over the Western part of North America and even the airplane has been resorted to in getting the message to the buyer.

An excellent round of entertainment awaits the visitor. Something has been provided for every hour that might not be used by the merchant in visiting industrial plants and jobbing houses in this territory.

Sufficient time has been allowed, however, for the visitors to see the beauties of the city and highways near the city. **OREGON BUILDING HEADQUARTERS**
This year 147 manufacturers and jobbers are participating in Buyers' week. These distributors represent practically every manner of product upon which Portland bases its claim of trade supremacy on the Pacific coast.

Registration headquarters will be opened on the first floor of the Oregon building, Fifth and Oak streets, at 8 o'clock Monday morning. Each registered guest will be furnished with a coupon entertainment ticket which will entitle him to all features arranged by the Buyers' week committee.

Monday evening the week will be officially opened with an informal reception to visiting merchants and their families on the seventh floor of the Oregon building. Mayor Baker will deliver an address of welcome and a program of music and refreshments will follow.

LADIES WILL MEET
Visitors may register at headquarters Tuesday from 8 a. m. to 8 p. m.; Wednesday, 8 a. m. to 7 p. m., and on each succeeding day from 8 a. m. to 6 p. m. Tuesday visiting ladies will meet at headquarters on the first floor of the Oregon building at 7:30 p. m., to be escorted to a theatre by members of the ladies' reception committee. At 8:15 p. m., the men will gather for the annual "Hi Jinx" in the Oregon building.

Wednesday at 11:30 a. m., the visitors will gather at the Oregon building to take automobiles to the Lewis & Clark aviation field, where luncheon will be served and airplanes of the Oregon-Washington & Idaho company will go through military stunts in the air. Special prize awards of airplane trips will be a feature of the luncheon.

At 8 p. m., Wednesday evening, a vaudeville and window trimmers' contest will be held at the Baker theatre.

Hospitality for Visiting Buyers Formally Asked

Portland has established a reputation for its hospitality. Another opportunity to make this reputation will present itself during the week of August 9 to 14, "Buyers' week." During this week we will have several thousand merchants and their families visit us from all over the Northwest. Visitors can be distinguished by their gray badges, and it is earnestly requested that Portland residents, especially those driving automobiles, offer a "lift" to the wearers of gray badges and extend whatever courtesies they can in showing our visitors about our beautiful city.

"BUYERS' WEEK"
EXECUTIVE COMMITTEE,
Nathan Strauss, General Chairman.

Live models will be used by the trimmers to dress dresses from uncut goods.

OPEN HOUSE TO BE HELD
Thursday the visitors will leave from the east end of the Morrison street bridge on the pleasure ship Blue Bird, for a trip to municipal terminal No. 4. Dinner will be served aboard the vessel at 6 p. m., and a dance will follow. The vessel returning to the Morrison street landing at 11 p. m.

Friday Buyers' week participants will keep open house in honor of visiting merchants from 8 a. m. to 5 p. m., and at 6:30 p. m. an informal banquet will be given the merchants and their families in the main dining room of the Chamber of Commerce in the Oregon building.

Saturday a city sightseeing trip will be conducted from headquarters. Automobiles leaving at 1 and 3 p. m. Chairmen of the various committees are: Monday night reception committee, A. J. Bale; ladies' reception committee, Mrs. W. F. Norman on Monday, Wednesday and Friday and Mrs. W. D. McWaters on Tuesday, Thursday and Saturday; "Hi Jinx" committee, Paul DeHase; vaudeville and window trimmers' contest, H. C. Huntington; river trip and dance committee, Frank Woodward; banquet committee, Frank A. Spencer and automobile committee, W. J. Roope.

In addition to Chairman Strauss members of the executive committee are: A. J. Bale, W. H. Beharrell, Paul DeHase, Harry C. Huntington, David T. Honeyman, P. J. Spencer, George Lawrence Jr., A. H. Devera, O. W. Mielke, Henry J. Frank, F. M. Sells and E. N. Weinbaum, secretary.

Canadian Oriental Mails to Be Sent Via San Francisco

Vancouver, B. C., Aug. 7.—(I. N. S.)—Because the Canadian government and the Canadian Pacific ocean liners cannot agree on the remuneration for carriage of mails, Canadian mail for the Orient will go south from this port to be shipped off the Tynareus at San Francisco, August 14. A week later the Katori Maru from Seattle will pick up the Canadian bags at Victoria, B. C. Meanwhile, the United States postoffice is shipping American mail on the fast Canadian Pacific boats from this port, which crosses the Pacific in several better time. There is no prospect of immediate settlement.

Fish Lake Road Rough
Albany, Or., Aug. 7.—Although a few automobiles have negotiated the trip, the road to Fish Lake in the Cascade mountains is by no means a rosy one, says C. C. Hall, Santiam forest supervisor, who has returned from a tour of the forest.

Attention Merchants FOR SALE CHEAP

Lamson basket carriers complete with fixtures for store use. A-1 condition. Can be seen at Meier & Frank's Delivery Department, Second and Jefferson.

Portland's Jobbers and Manufacturers Bid



LOUIS J. CLARKE,
President-Manager.

*To Our Welcome Guests, Friends,
Patrons From the Great Commonwealths of the Northwest:*

THIS is a brief word of welcome, a cordial appreciation of your presence, with a sincere invitation that you make use of our building, our business organization, our facilities in every possible degree, for your comfort while in the city.

We regard "Buyers' Week" not so much as offering an opportunity for the sale of merchandise, but rather an occasion for closer acquaintanceship with "the trade," and an opportunity for creating new friends in a personal as well as business way. 'Tis not a mercenary occasion. It is, or should be, a pilgrimage wherein guests and hosts come together upon the plane of pure friendship where other considerations are lost or made secondary.

Alder Street at West Park



Wood-Lark Building



WILLIAM F. WOODWARD,
Secretary-Treasurer.

The principals of this organization have long followed their calling. Their welcome is based upon years of faithful effort in this community. They are anxious to meet you personally and serve you well.

Clarke, Woodward Drug Co.
Wholesalers and Importers.

FLEISCHNER, MAYER & CO.

WHOLESALE DRY GOODS

Notions, Men's and Women's Furnishing Goods
Women's and Children's Ready-to-Wear Apparel

MANUFACTURERS of "Mt. Hood" Shirts, Pants and Overalls, "Jenny and Joe" Play Suits, "University Brand" Mackinaws and Overcoats

*We maintain the largest stocks in our
lines on the Pacific Coast and are pre-
pared to make your visit to Our Store in-
teresting and profitable*

VISITING MERCHANTS

are cordially invited to make our establishment their headquarters, and to have mail addressed in our care. We look forward to rendering any service that will add to their convenience.

WHEN in the store, avail yourself of our **MERCHANTS' SERVICE BUREAU**, which is maintained for the benefit of our customers, to assist them with their advertising and sales promotion. There is no charge for service.

Automotive Equipment

OF ALL KINDS

Racine Tires --Veedol Oil

Buyers Invited to Make
Our Store Their
Headquarters

Ballou & Wright
BROADWAY AT OAK

Greet

The Jobbers
Portland, O.

Eighth Annual August 9

The latch string has been thrown out in hospitality and a right welcome. Various entertainment excursions have been planned for your families.

Accept of these hosts the great gathering of the Northwest and adjacent states.

Upon your arrival immediately at BUYERS' WEEK HEADQUARTERS, OREGON BUILDING.

When registering, your badge and coupon ticket will participate in the various honor of visiting merchants.

After making purchases during BUYERS' WEEK HEADQUARTERS, you have purchased tickets for you to railroad and Pullman.

**Portland O
Buyers' Week**
(Signed) NATHAN S.

Buyers' Week
Aug. 9 to 14

Can We Book Your
Reservation?

New Perkins Hotel
Washington and Fifth Streets
PORTLAND, OREGON

Rates **\$1 Per Day**
With Private Bath, \$1.50 and up

Street Cars from Union Station
Pass Our Doors
Auto Bus Meets Trains

BUTTERFIELD BROS.
Wholesale Jewelers and Opticians

Tools, Materials and Supplies
Elgin, Waltham and Howard Watches
Keystone Watch Cases
Sole Agents for Seth Thomas Clock

Second Floor
Mohawk Bldg.

Corner Third and
Morrison Sts.

A Desk, a Table, a File, a Chair,
Can make an office anywhere;
But if a REAL OFFICE you wish to equip,
Just let KILHAM'S furnish it.

Office Furniture and Appliances

The beauty and durability in construction and genuine quality of our office furniture are impressive and lasting assets in any business.

Ask about the **SAFE CABINET**—"The World's Safest Safe"

"EVERYTHING FOR THE OFFICE"

Printing
Engraving
Bookbinding

Seals and
Rubber
Stamps

Fifth and Oak Streets

Marshall 6080; Automatic 565-48

Attend Portland's 8th Annual

Great

Our main plant and warehouse are bulging and our display rooms are bristling with Drug Store Merchandise and Holiday Lines, including

Novelties	Christmas Ornaments	Perfumes
Ivory Pyralin	Seneca Cameras	Toilet Preparations
Leather Goods	Films and Supplies	Popular Cigars
Brushes	Candies	Smokers' Novelties
Manicure Sets		
Dolls		
Rubber Goods		

EXCLUSIVE DISTRIBUTORS FOR STRADIVARA PHONOGRAPHS

BLUMAUER - FR

355 Everett Street

Make Our
Have Your M

WHOLESALE