

PORTLAND, OREGON, SUNDAY MORNING, JULY 18, 1920.

**Spokane Session
of Realtors
Comes to Close**

Ira E. High Chosen President,
Coe A. McKenna Vice President
and Paul A. Cowgill Secretary.

Spokane, Wash., July 17.—With the election of Ira E. High of Boise, Idaho, as president; Coe A. McKenna of Portland vice president, and the reelection of Paul A. Cowgill of Portland as secretary, the Interstate Realty association closed the most successful convention in its history here Saturday forenoon. Tacoma, Wash., was chosen for the 1921 convention.

More than 600 realty dealers from towns in Washington, Oregon, Idaho, Montana, British Columbia and Alberta attended the fourth annual convention of the association, which opened at the Davenport hotel Thursday morning. The realty men went on record as favoring legislation in all states and dominions within its jurisdiction for the protection of the public against dishonest dealers and the Oregon real estate license law was accepted.

BASIN PROJECT SUPPORTED

Income tax in lieu of the general property tax was endorsed and the association pledged its support to the Columbia river basin irrigation project, which would bring under cultivation 1,750,000 acres of land in Eastern Washington. Rent profiteering, received severe censure and a movement favoring owners of rental property to remove restrictions against families with children was supported.

One of the principal features of the convention was the five minute speaking contest. There were 19 entries from Northwestern cities and the silver trophy cup was awarded to W. H. Ross, who represented Portland. Dr. Ross won fourth place in a similar contest at the annual convention of the national association of real estate boards at Kansas City in June.

Among the Portland men who addressed the convention were: P. E. Taylor, president of the national association; Fred W. German, president of the Portland Realty board and vice president of the farm division of the national association; Tom Ingham, secretary of the national association; G. G. Rohrer, who advocated rental reform; and Frank Branch Riley, who told of his success in promoting the interests of the Northwest during a series of lectures through the East and Middle West.

DELEGATES ARE ENTERTAINED

The delegates have been invited to remain here over Sunday and will be entertained with a special dinner on the lake and mountain country. A novel feature will be a trip to the summit of Mount Spokane. The new president of the association will lead the party to the mountain top and return in an airplane. The Portland delegation will leave here Sunday night in special cars, arriving at Portland Monday morning.

Ira E. High of Boise, who was elected president of the association, is head of a realty firm in Idaho. Coe A. McKenna, newly elected vice president, is head of the Coe A. McKenna company of Portland. Paul A. Cowgill has been secretary of the association since its organization at Portland in 1915; through his efforts 12 new boards have been established during the last year and over 500 members have been added to the roll of the association.

HOSPITALITY PRAISED

E. B. Arthaud of Hoquiam, retiring president, praised the Spokane Realty board and the city officials for the hospitality tendered the visiting delegates. Arthaud will head a movement for the reclamation of logged lands in Western Washington and Western Oregon, and the colonization of agricultural lands by Eastern farmers. A telegram was received at the convention Friday evening from Frank L. McGuire of Portland, announcing the revival of a girl baby at his home, and a resolution was adopted granting her a life membership in the association.

**Cooperation Sought
For Corvallis Plant**

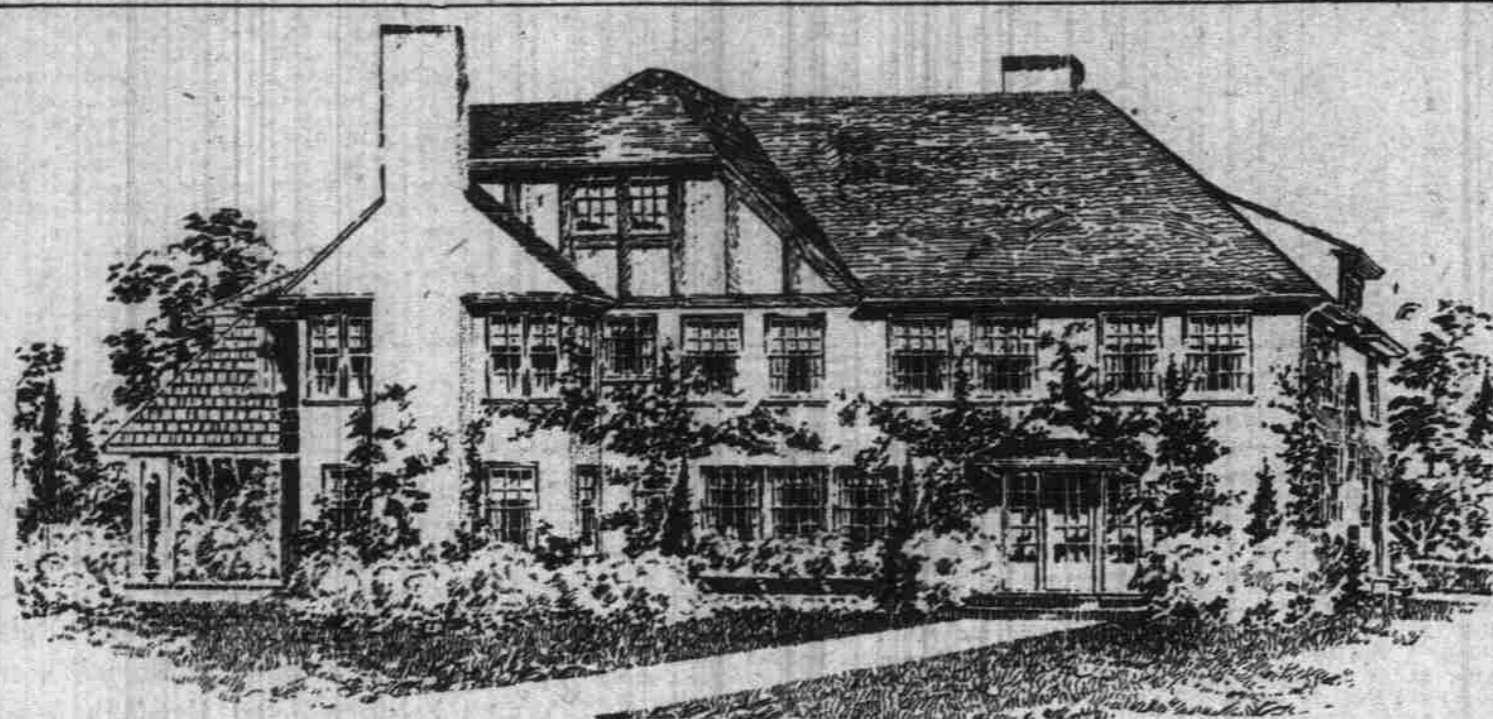
Corvallis, July 17.—Cooperation of the Oregon Agricultural college, and the city of Albany with Corvallis in the establishment of a gas plant, was proposed by Manager C. O. Lauritzen of the Corvallis Chamber of Commerce at a recent meeting of that organization. Providing high prices of fuel insure the success of the enterprise, according to Lauritzen. Progress is reported by the chamber in securing capital for the erection of a proposed 300,000 hotel. Eleven new members were elected at the last meeting of the chamber, making a total of 11 admitted during the last two months.

**Catholic Church and
School to Be Moved**

Eugene, July 17.—Preparations are being made for the removal of St. Mary's Catholic church and parochial school from their present locations on Willamette street to a new site four blocks west on Lawrence street. The move, which is expected to occupy several weeks, will necessitate the stoppage of street car traffic on Eleventh avenue, the removal of a mass of power and telephone wires and the slaying down of a row of shade trees. Large additions are to be made to the school building after locating on the new site. The present site will be either sold or leased for business purposes.

**RIDE IN THE AIR OR
OUT ON THE WATER**
COLUMBIA
BEACH

WOMEN'S BUILDING ON REED COLLEGE CAMPUS



Two story frame structure costing \$25,000 will serve as dormitory for women members of the Reed college faculty and as a center for women's social activities.

Plans have been prepared by A. E. Doyle for the erection on Reed college campus of a new building similar in exterior to the residence of President Foster to be used as a center for women's social activities. The building will be of frame construction, 32 by 72 feet in dimensions.

The main feature of the ground floor will be a living room 18 by 40 feet in size. There will be offices, reception rooms and kitchen on this floor. Second floor plans call for six bedrooms and four study rooms, three of which are equipped with fireplaces. The second story will be used as a dormitory for women members of the faculty.

**WORK ON O. A. C.
CAMPUS RUSHED**

Preparations Are Under Way to
Care for Influx of Students
Next School Year.

Oregon Agricultural College, Corvallis, July 17.—Construction work on the campus is being rushed with a view to making it possible to accommodate the influx of students next school year.

Many self-supporting students are receiving a boost financially through construction work. Between 30 and 40 of them are now employed and 100 or 200 more can be used by L. N. Traver of Salem in charge of construction work, provided the men are fitted for their duties.

Concrete is being poured for the central unit of the home economics building to cost approximately \$150,000. Work on a \$80,000 swimming pool for the men's gymnasium is under way. A third story is being added to Apperson hall, better known by former students as mechanical hall. Extensions to the heating plant are being made under direction of M. C. Phillips, associate professor of mechanical engineering and superintendent of the building department.

The college foundry under A. E. Rideour is doing rush work this summer in connection with campus improvements. Traver is having trouble in obtaining material for construction work, due to car shortage. Nails, wire and galvanized iron are hard to obtain, although no difficulty is experienced in getting lumber.

The addition to the home economics building will meet a long felt want. The young women have worked under difficulties during the last year or two because of lack of space. The new central unit will provide suitable administrative offices, rest rooms, laboratories, lecture rooms and other necessary accommodations.

The reconstruction of Apperson hall will give more breathing space for students in physics and several branches of engineering. Last school year students were packed into this building in almost sardine fashion. Eventually a new physics building will be erected and Apperson hall will then be devoted entirely to electrical and civil engineering.

**Omaha Woman Buys
Irvington Dwelling**

The handsome 11 room residence at 485 East Eighteenth street north, Irvington addition, was transferred Saturday afternoon from Mrs. L. E. Rupert to Mrs. H. A. Malone who came here recently from Omaha, Neb. The price paid for the property was \$10,000 and the deal was handled by Frank Fulton of the Pacific agency. Fulton reports that the Pacific agency has a large listing of people in the Middle West who propose purchasing homes in Portland.

**Construction Begun
On Pasco's Proposed
\$400,000 Hospital**

Pasco, Wash., July 17.—Bezer Brothers, who have the contract for construction of Pasco's new hospital, began construction work Monday morning. Delays incident to correspondence with Rome, which was necessary before work could commence, has caused some anxiety lest the hospital would not be built this summer.

The new institution is being built by the Sisters of St. Joseph of Washington and will cost \$400,000, when completed. Only the left wing of the hospital will be built this summer, and it is expected to cost \$100,000. This will be fully equipped with all modern hospital conveniences, including heating plant, nurses quarters and operating rooms. The building will be three stories and will be located on Fourth street just south of the Catholic church.

**SOL MILLER BUYS
NEPPACH BUILDING**

Three Story Brick Building at
Corner of Third and Burnside
Bought for \$90,000.

The three story brick building at the northwest corner of Third and Burnside streets was sold last week by A. Neppach to Dr. S. Miller for a cash consideration of approximately \$90,000, the deal being handled by Dekum & Jordan. The building has a frontage of 100 feet on Burnside and 50 feet on Third street. It was erected by Neppach in 1885.

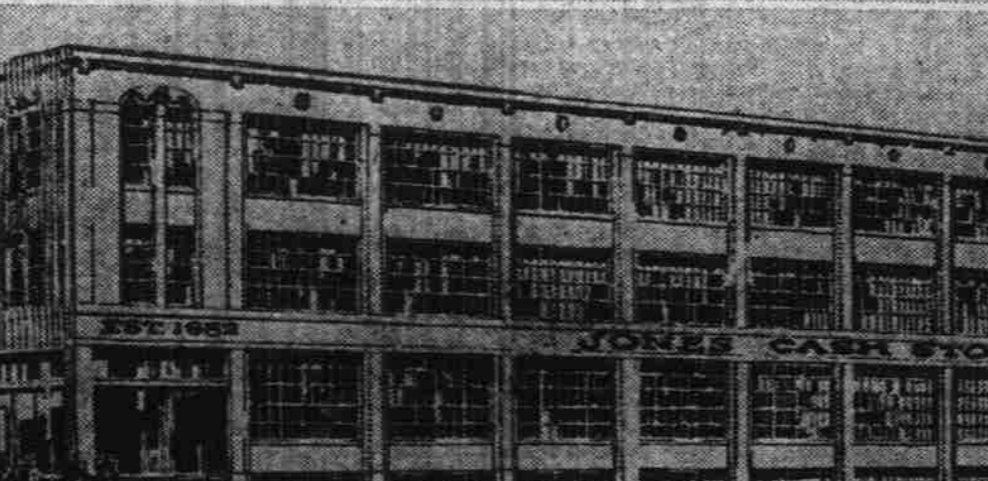
**Rogue Orchard Sold
to Kansas City Man**

Medford, July 17.—D. L. Davidson of Kansas City, Mo., a practical orchardist, who at one time was a large grower in the Hood River district, has purchased the Dan W. Stone orchard in the Willow Springs district of Jackson county for \$15,000. This orchard of 22½ acres, located on what is known as the Scenic drive, is planted to Bose and Bartlett pears, with a part in alfalfa, is under irrigation and is one of the best of the smaller commercial orchards in the Rogue River valley.

\$250,000 Power Plant Planned

Bend, July 17.—Development of a \$250,000 power plant on Tumalo creek, east of here, will be started this summer or early in the autumn, according to Charles A. Brown, president of the Bend Water, Power and Light company. Headquarters of the company are in Chicago, and Brown arrived last week for an inspection of the project.

NEW BUILDING PROPOSED FOR MAIL ORDER HOUSE



Jones Cash Store, one of the pioneer establishments of the Pacific coast, will have new home in three story building to be erected on a site 100 by 200 feet in area on the east side of East First street between Morrison and Belmont.

**JONES CASH STORE
WILL OCCUPY NEW
\$125,000 BUILDING**

Plans Completed for New Home
of Pioneer Mail Order House
on Half Block on East Side.

Plans have been completed by Houghtaling & Dugan for the erection of a three story reinforced concrete building, 100 by 200 feet in dimensions, for the Jones Cash Store. The building will occupy the half block on the east side of East First street between Morrison and Belmont, with a frontage of 200 feet on the Southern Pacific tracks, and its estimated cost is \$125,000.

Jones' Cash Store was established in 1882 by F. A. Jones. The original store was located on Front street near Alder. In 1904 the business had outgrown that building and a new structure was erected at Front and Oak which has been the exception of a few months following the fire of March 8, 1915, which gutted the building and destroyed the contents. During reconstruction the firm was located at East Burnside and Union avenue.

During the first few years of its operation the mail order business of the Jones Cash Store served only nearby farming communities. Mail deliveries were made infrequently and were attended with considerable hazard. At present the firm serves an area of 75,000 square miles, extending north to Uyak, Alaska, south to California, and eastward to Montana.

The interest of F. A. Jones in the mail order business was purchased on October 12, 1908, by Henry H. and Sigmund W. Quisenberry, who have directed the affairs of the company during the period of its greatest growth. When they took over the business a catalog of 40 pages was published monthly. The firm now issues semi-annually a catalog of more than 400 pages, with supplements every 60 days distributed to more than 50,000 farm homes.

The new building was planned after a careful study of the best equipped mail-order houses of the United States," said H. J. Ottenheimer. "It will be served by spur tracks from the main line of the Southern Pacific and a modern system of elevators and conveyors will insure prompt handling of incoming and outgoing shipments of merchandise. The three stories and basement of the building will afford ample floor space for the rapidly increasing business of the firm."

Plans provide for kitchen, recreation and rest rooms for employes. The building will be fireproof and fenestration window sashes will afford the maximum of light and ventilation. The ground and building are owned by Henry Everding and will be occupied by the Jones Cash Store February 1, 1921, on a 10-year lease. The lease was handled by J. Fred Staver and the aggregate rental is \$200,000.

**West Park Apartment
Site Transferred to
Sherwood Investor**

The apartment house site at the southwest corner of West Park and Harrison streets was sold last week by the Imperial Arms company to Fred Elwert of Sherwood, negotiations being handled by the F. E. Taylor company. The property has a frontage of 100x100 feet and is unimproved, except for a small residence on the inside lot.

**J. A. Wickman Takes
Ground Floor Office**

The J. A. Wickman real estate office has moved from the second floor of the Railway Exchange building to the office at 264 Stark street, on the ground floor of the same building. Increasing business in the sale of residence property necessitated the change of location, according to the head of the firm.

Castlerock Has Housing Problem

Castlerock, Wash., July 17.—The grocery store of Scott & Co. has been purchased by George Gutekunst and M. L. Hart of Belgrade, Mont., who arrived with their families the first of the week. Many new families are coming in, causing a marked housing problem, as there are virtually no houses to rent.

RIVERWOOD HOME SOLD FOR \$50,000



Ideal residence property overlooking Willamette river sold last week by C. D. Brunn to W. E. Roberts for \$50,000. The grounds comprise two and one half acres.

**REALTORS AWARD
W. H. ROSS PRIZE**

Portland Man's Speech for His
Home City Called Best at
Spokane Meeting.

W. H. Ross, representing the city of Portland, won the silver trophy cup in the five minute speaking contest at the fourth annual convention of the Interstate Realty association at Spokane. There were a dozen entries in the contest from towns in Oregon, Washington, Idaho, Montana, British Columbia and Alberta. Following is Ross' speech:

The greatest gateway to the greatest ocean on earth is the Columbia river gate, and Portland is the great city that gateway. A vast inland empire, embracing more than 250,000 square miles, is constantly pouring its products, along the lines of least resistance, to her docks and warehouses. Her 2½ miles of river front form the best fresh water harbor on the Pacific coast, and the deep open channels of the Columbia in grain and lumber, the open door to every waterway in the world.

Five hundred and sixty billion feet of standing timber, one fifth of all the merchantable timber in the United States, lies tributary to Portland. We manufacture more lumber than any other city in the world, and more furniture than any other western city. In normal times we export second in the United States in grain shipments and mill more flour than any other Pacific coast city. Portland stores more wool than any other city in the union except Boston, and is also the most important center in the northwest for livestock and fisheries. Portland people are building more steel ships today than any other city in the northwest. A fleet of 60 airships is being launched at Portland, and these winged harbingers of progress are sending their messages to the other side of the world.

PLACES ETERNAL LOYALTY

Progress we have, industry and abundance of wealth; but we have some things even more important than these; we have beauty, we have clean mountains, and a climate free from all excesses of temperature, winter and summer. Our water supply comes from the snow on the eternal snow of Mount Hood, and is absolutely pure. We have also excellent schools, churches and libraries. Government statistics prove that the people of Portland are better educated in the United States, only one tenth of one per cent being illiterate. The greatness of our water resources, the greatness of her quarter million progressive, loyal, contented citizens; for a man's home city should not be regarded as a mere assemblage of houses, business blocks and factories, but as an ideal, and every citizen should be loyal to that ideal.

Portland is a city of high ideals, and there is much to enshrine her in the heart of every citizen. She is set like a jewel in the midst of superb mountains, venerable forests and fertile valleys, all of which are tied to her pulsing heart, not only by the great waterways of nature, but by rails of steel and by the splendid roads of civilization. The peerless Columbia River highway, winding through a wondrousland of scenic beauty, comes down to us, and through our city's center flows the tranquil, blue Willamette to the great Columbia on its journey to the sea.

**IDAHO MAN CHOSEN HEAD
OF INTERSTATE REALTORS**



Ira E. High of Boise, Idaho, who was elected president of the Interstate Realty association at Spokane Saturday.

**W. E. ROBERTS BUYS
RIVERWOOD HOME**

Beautiful Residence of C. D. Brunn, Overlooking the Willamette River, Sold for \$50,000.

One of the most important real estate transfers of recent months was announced last week by W. H. Ross in the transfer of the C. D. Brunn residence at Riverwood to W. E. Roberts, junior member of the firm of Roberts Brothers, for approximately \$50,000.

The house is a three story structure with half timber and stucco exterior, 21x78 feet in dimensions and containing 14 rooms. It is connected by a vied pergola with a two story garage of the same type of construction. The grounds comprise two and one-half acres with extensive frontage on the Willamette river.

The home was built by Brunn about 10 years ago and is one of the fairest of the many beautiful homes in the Riverwood district. The grounds are effectively landscaped and enclosed by a wall of field stone. The wooded banks of the Willamette drop precipitously from the concrete terrace on the river side of the house to a wide gravel beach some 80 feet below. The view from this terrace and the windows on the east side of the house is of singular appeal, commanding many miles of river and mountain vista.

The purchaser will take immediate possession of the property and Mr. and Mrs. Brunn propose to build another home on a site already selected.

Reery Wells Buys Kidd Farm

Medford, July 17.—Percy R. Wells, former Jackson county superintendent of schools and now superintendent of the Klamath Falls schools, has just purchased for \$16,000 from C. M. Kidd of Medford the 5½-acre orchard on Seaside drive, one mile northwest of Centra Point, as an investment and for a future home. Twenty acres are in De Anjou and Bartlett pears, coming into bearing, and the rest is in grain.

**McGUIRE AGENCY
HAS NEW BRANCH**

Crossley Heads Department for
Handling City Sales of Dwelling
Property.

To meet the demand for high class residence property, Frank L. McGuire has added a new department to his agency on the second floor of the Abington building. J. W. Crossley, former secretary of the Portland Realty board, will have charge of this branch of the McGuire agency and will assume the duties of his new position Monday morning.

During the past three years McGuire has specialized in moderate priced homes and has won a national reputation through the efficient method of salesmanship known as the "McGuire system." Separate apartments were established months ago to handle inside business property and suburban acreage. Both of these branches are showing satisfactory results, but it is as a salesman of residence property that McGuire claims supremacy on the Pacific Coast.

Crossley will handle dwellings ranging in price from \$7500 upward and will start off with a considerable list of high-class homes.

"The market for residence property was never better in Portland than at present," he said in a recent interview, "and this is especially true of property running from \$10,000 to \$20,000 in price. Recent building operations have had a tendency to ease the shortage of moderate priced dwellings, but there has been comparatively little construction of high-class residences."

Crossley was for several years connected with the Lauroburat company, and afterward was a member of the firm of Crossley & Vigers. Upon the dissolution of this partnership he came secretary of the Portland Realty board and resigned that position to cooperate with Paul C. Murphy in the sale of several hundred homes built by the government at Bremerton, Wash., and Vallejo, Cal. during the war. He has been a resident of Portland during the past 14 years and is especially well qualified to handle the new department of the McGuire agency.

Repair Kelso School Building

Kelso, Wash., July 17.—Repairs of the Kelso theatre building recently acquired by the city of Kelso, are being completed rapidly by J. A. Alexander. The council chamber on the upper floor is now ready for occupancy, and the city water office has been installed in the building for some time.

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your home that you
don't put in.**

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