

EFFICIENT MARKETING

PRODUCER SHOULD OWN STOCKYARDS, DECLARES WRITER

Cattlemen in Control Through Non-Profit Associations May Be Solution of Vexatious Problem.

By J. F. Langner Why shouldn't the cattlemen own the stockyards themselves, not only in Portland, but in Omaha, Chicago and elsewhere?

It was the good fortune of the writer to attend in part the deliberations of the national convention of cattlemen in Spokane last week when the principal discussions centered round the Kenyon-Kendrick bills for federal control of the stockyards.

Individual opinions differ as to whom stockyards and their appurtenances will be and may be sold. The right of the individual to invest his private capital where he will has hitherto been held inviolable.

Some stockmen with whom the writer talked feel that governmental control of stockyards might be equally as injurious to the best interests of the industry from, however, an entirely different angle than packer control.

In the whirl of sentiment for and against federal control of the stockyards one thing only seems to be certain and that is that the stockyards are to be sold—the machinery of the packers, companies, must dispose of their interests—so we once more advance the suggestion that the cattlemen get together at once and own these yards themselves.

Advertisement for RMWA & CO. 1865, featuring a single wheel hoe and a brush agitator. Text: 'You Can Defeat H. C. of L. With Iron Age Garden Tools'.

NEW PRESIDENT OF FRUIT ASSOCIATION



W. E. St. John, Jr., of Sutherlin, Or. Mr. St. John is one of the best known fruit growers in the state; a county commissioner of Douglas county and one of the original incorporators of the Oregon Growers' Cooperative association.

The packers for the purpose of making an intermediate profit out of the cattlemen, but merely as a convenience to the packers and shippers, then the cattlemen can own the yards as a purely non-profit organization and operate the stockyards for the benefit of the shippers and packers equally as well as the government itself.

Such forms of organization have proved highly successful in other lines of production. Fundamental principles are the same. Such a plan will commend itself to many livestock men as a solution to many grievances and dissensions between packers and livestock men, many of which are imaginary.

But it must be pure cooperation, democratic in operation, non-profit in principle and practice; probably an association without capital stock. The plan in brief would be operation of the stockyards by the stockmen on a cost basis only, each shipper being charged actual cost of operation of the yards based upon the quantity of cattle he sent to the yards annually or semi-annually.

In the years of experience of pure cooperative associations of producers, tested out by laws which are favorable to the formation of such organizations, by custom, and the time honored attempts of inimical interests to break up producers associations, there is no fundamental problem which confronts the stockmen which has not been solved elsewhere by one group or another of producers banded together for collective marketing. Provided always, that the associations are really and truly non-profit. The writer believes that any other form of organization of stockmen to control their own stockyards will just as surely fail as has every form of alleged cooperation which was not utterly democratic in operation, and as has con-

Golden Glow's Chief, No. 180070, is a son of a gold medal bull and out of a gold medal cow. Is full brother to the champion bull, world's champion junior, 4-year-old, 929.68 lb., winner of three gold medals, and brother of Viva La France, 1931.64 lb. fat, world's champion over all ages. Tootsie Wild Rose No. 280728, with record of 642.48 lb. fat, is a granddaughter of Golden Glow's Chief. A son of Golden Glow's Chief and Tootsie Wild Rose is now offered by

GREEN MEADOW FARM

He is an excellent individual, strong, tidy and well worth your consideration. GREEN MEADOW FARM HENRY STEWART, Prop.

OREGON BREEDERS BUY AND WILL IMPORT NEW ZEALAND STUD SHEEP

Surprising Number of American Farmers Have Invaded Foreign Climes for Blooded Stock.

The livestock reporter for several of the principal farming papers in the Dominion writes to John Hall, western New Zealand agent, that having been present at most of the recent metropolitan agricultural and pastoral shows, notably those at Palmerston North, in the north island and Christchurch in the south, he was agreeably surprised to see the large number of live American "taking them in to the full" were sheep buyers, manufacturers' agents, tractor and automobile agents.

Coming up the coast in the steamer with him on his return from the South were a Mr. Clark and a friend from the "bunch grass" country in Oregon. They told him they were only the fore-runners of many other livestock owners after high blooded stock, who have recently paid a royal figure for blue blooded animals.

PRICES AGREEABLE The buyers or their agents do not confine themselves to a few flocks, but spare no time or pains to visit and inspect the best on both islands.

An indication of the increasing trade between New Zealand and the United States of America, says the leading Canterbury paper, we are informed that the H. Matson Co. have recently sold to Benjamin B. Shaw of California 15 one-shear Corriedale ewes, on behalf of H. T. Little, Hui Hul, Woodgrove, and 20 woolly Corriedale ewe hoggets, and two shorn stud ewe hoggets, on account of William C. Brisdon, Woodgrove. The price of these sheep has not transpired, but it is understood that the price given by Shaw was of a highly satisfactory nature to the breeders.

Shaw has also bought stud Corriedale rams from John Stringfellow and C. H. Ennor, and has also purchased from James Johns, Belfast, some Southdown, Shropshire, Border Leicester and English Leicester ewe hoggets. He also bought some stud Shropshire rams from Ruper Parry of Timaru, English Leicesters and Border Leicesters from the Cambridge Agricultural college; Lincoln, a stud Southdown ram, from H. J. Andrew of Maheno, and ten particularly good stud Corriedale rams from T. L. Haycock of Martinborough. The majority of these sheep Shaw is shipping in the wool, and will be showing them almost immediately after arrival in the States.

SHEEP ARE IMPORTED This is Shaw's first visit to New Zealand, but he has been extensively engaged in the stud business in California for many years, and it is his intention to come back to New Zealand for further shipments. With the increased demand for New Zealand sheep in America, and also the improved shipping facilities since the termination of the war, there is no reason why a good trade should not be worked up with the United States.

Read the advertisements on the farm pages of The Journal. When answering advertisements always mention the farm pages.

Control of the yards by the packers failed of permanence. So with proper organization—what the matter with the stockmen owning the stockyards and asking Mitchell Palmer to help them?

\$1000 To Be Offered In Jersey Contests At This Year's Show

Oregon is on the Jersey map. The American Jersey Cattle club, recognizing the importance of the Pacific International Livestock show, and the quality of the western Jerseys, has appropriated \$1000 for awards in the Jersey classes at this year's show.

The Oregon Jersey Cattle club is a live bunch. They get what they go after. At their meeting during Farmers' week the subject of a larger appropriation was brought up and now they have it. This places the Pacific International Jersey show in the same class with the national, and the Southern Jersey show.

Big Feed Costs Lead Farmers to Procure Better Grade Cows

Yakima, Wash., Feb. 7.—Coviche farmers have decided that the high price of feed calls for a better grade of dairy cows and have decided to do some cow-erative buying. John Watt, in charge of farm demonstrations and experiments for the Yakima project, has been called in to help the farmers in the selection of some high grade dairy cattle.

Farmers on the Yakima project last year sold a great number of dairy cattle, principally because of the high price of feed, and they wish to replace these with cows of better grade. Such a sentiment is general throughout the project and it is thought there will be a general restocking during the coming spring and summer.

Wasco Poultrymen Elect Officers The Dalles.—The Wasco County Poultry association elected the following officers: R. A. Stewart, president; A. E. Gronewald, vice president; Miss Bess Hall, secretary-treasurer. In addition to the above A. P. Watterson and Mark Sullivan were elected directors.

Livestock Questions Answered

Question No. 1—I have a cow that was constipated. I gave her four pounds of Epsom salts, two pounds to the dose; she does not seem to get any better. What shall I do?

Answer—Probably your cow has impaction of the rumen. Try giving her 30 grains of barium chloride and tartar emetic; this can be repeated every six hours for several doses. At the same time rub the cow on left side so as to stimulate the normal peristaltic action of the rumen.

Question No. 2—We are having some trouble with retained afterbirth. Do you advise the forcible removal in this condition?

Answer—If you mean by forcible the tearing of the foetal membranes from the womb, it is not advisable. The removal of the afterbirth is an act that can do much good or much harm. Some afterbirths can be removed soon after calving; others are days before they reach the stage in which the points of attachment can be profitably separated.

Question No. 3—What is the action of acetone? Why is it given in fever? Answer—It lessens pain, slows up the heart action, also the respiration and stimulates secretions. It is given in fever to lower the temperature. It does this by dilating the blood vessels. This allows more heat to be lost by radiation, also the slowing of the heart's action also lessens the heat production.

Read the advertisements on the farm pages. They contain many helpful hints on better farming. In answering advertisements always mention The Journal.

BREEDERS WHO FOLLOW SIMPLE RULES ATTAIN BIG SUCCESS AS JUDGES

Government Bulletin Gives Cattle Judging Points With Which Breeders Should Be Familiar.

The art of judging is the foundation of all beef cattle shows and is also largely means of determining the value of cattle offered in public sales, says Farmer's Bulletin No. 1068, "Judging Beef Cattle," recently issued by the United States department of agriculture. Each breeder, therefore, to attain success in his line, must be a good judge, so that he can select and mate individuals to get the best possible offspring.

Without definite standards, stock judging cannot be successful. The ideal beef type in the fat animal, to cite another example, consists in a low-set body which is broad, deep and smooth, with straight lines, and with a thick, even covering of firm flesh.

The bulletin mentioned takes up in detail various phases of judging, together with an easily understood discussion of the various types of animals and the method of scoring them. It may be had free on application.

Barss Reappointed On Advisory Board Of Plant Scientists

That the botany and plant pathology department of the college under Professor H. P. Barss is recognized as a leader in the West in the field represented, is indicated by his reappointment as a commissioner on the advisory board of the American plant pathologists of the American Phytopathological society, notwithstanding his request for release. The appointment comes because of his meritorious service to the society in the past.

BETTER FARMING

This board is now working on two big projects. One thing they find necessary is how they can solve the problem of immunity of plants. Nothing definite is known on this subject at the present time. They claim this subject must be investigated by the highest trained experts with adequate funds, lands, etc., who can only solve these problems through years of effort.

The advisory board of American plant pathologists is an organization in larger part. It is appointed by the council of the American Phytopathological society and consists of six commissioners for North America. These commissioners arrange for international cooperation of phytopathologists and bring them to this country to confer with American pathologists at the various projects conferences, which are held at various places in the summer.

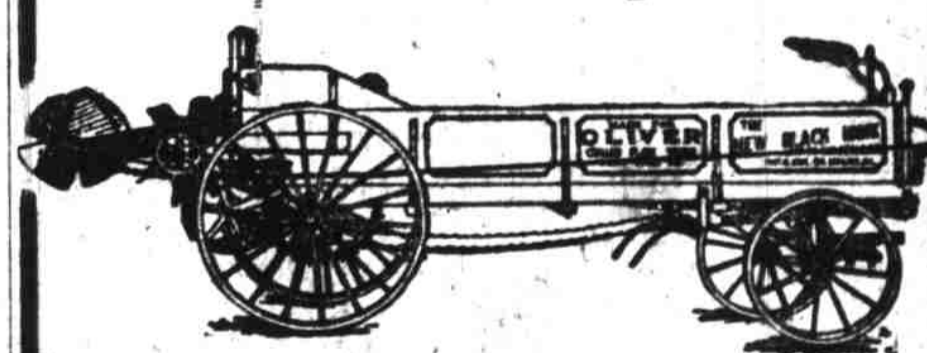
Farmers' Union Reorganized Baker, Feb. 7.—After a long period of inactivity Rock Creek local No. 44, Farmers' union, has been reorganized. The following officers were elected: George Looming, president; George Emmeringer, vice president; C. Norris Poulson, secretary; treasurer: W. F. Comp-ton, chaplain; John Long, conductor; Seth Hart, door-keeper; Frank Looming, C. E. Morris and W. H. Mayes, executive committee.

Advertisement for Giant Farm Powders. Features an illustration of a farmer and a large barrel. Text: 'The FARMER says: "for stumping genuine GIANT has no equal"'. Below: 'From recent letters of ten farmers who have used Giant Powders for Stumping we make these extracts: 1. Your Giant Farm Powders shoot the roots, 2. They have wide breaking power and less bad gases than others. 3. I get the same excellent results from them every time. 4. They are always uniform. 5. I used eleven tons and wouldn't have any other make. 6. I want to sell a lot of other powder that I have because Giant does the work much better. 7. Genuine Giant can't be equalled. 8. I don't have to use so much powder when I blast with Giant. 9. You know what we need for stumping. 10. I save money by using Giant Powders.'

Advertisement for Giant Farm Powders Co., Inc. Text: 'THE GIANT POWDER CO., INC. "Everything for Blasting" 210 First National Bank Bldg., San Francisco Branch Offices: Denver, Portland, Salt Lake City, Seattle, Spokane'.

Advertisement for Giant Farm Powders. Text: 'STUMPING FARM POWDERS EUREKA'.

The New Black Hawk Spreader



The new low down Black Hawk Spreader with its large eight-bar steel beater throws the manure from the load in an even continuous flow, and the wide spread attachment thoroughly pulverizes the manure and scatters it evenly. The front axle is of the automobile type and turns to the right or left without altering the position of the axle.

The entire wheel base is only 96 inches, therefore your wheels are always under the load and insure light draft. Write for circulars describing the Black Hawk low down spreader.

Oliver Chilled Plow Works

321 East Taylor St. Portland, Oregon

W.P. FULLER & CO. PORTLAND, ORE. PAINTS, OIL, GLASS, SASH & DOORS.

Ship your Hides, Pelts, Fallow Furs Direct to ALBANY TANNING CO. Albany, Oregon. Save the middleman's profit. Receive highest prices.

Co-operative Wheat Marketing

State-wide non-profit co-operative marketing is the only form of pure co-operation which stands the acid tests of time—and the assaults of speculators.

Pure co-operation insists that products be pooled for the benefit of every producing member of a co-operative marketing association.

Pure co-operation insists that every member of a marketing association be treated alike—that there be no distinctions made in distribution of profits.

Marketing associations which deal with members or handle the products of non-members are not pure co-operators—they are dealers and traders.

Marketing associations which pay dividends on capital stock out of profits made on purchases and resales of wheat or other farm products are not purely cooperative—they are dealers and traders.

Pure cooperative marketing associations have one purpose only—to make money for their members—not out of their members—by eliminating speculation and absorbing that intermediate profit which is paid by producer and consumer alike to unnecessary middlemen.

Under the cooperative system, wheat growers will delegate to their own association, to be used for their mutual benefit—and that of the consumer—the rights that under the speculative system they assign to interests directly opposed to them—the speculator. By assigning these powers to speculators, they are used directly against both producer and consumer.

Oregon, Washington and Idaho wheat growers are organizing pure cooperative marketing associations. They will enrich the community—minimize speculation—and help protect the consumer. Write today for literature to



302 Empire State Building Spokane, Wash. Oregon and Idaho office addresses to be announced shortly