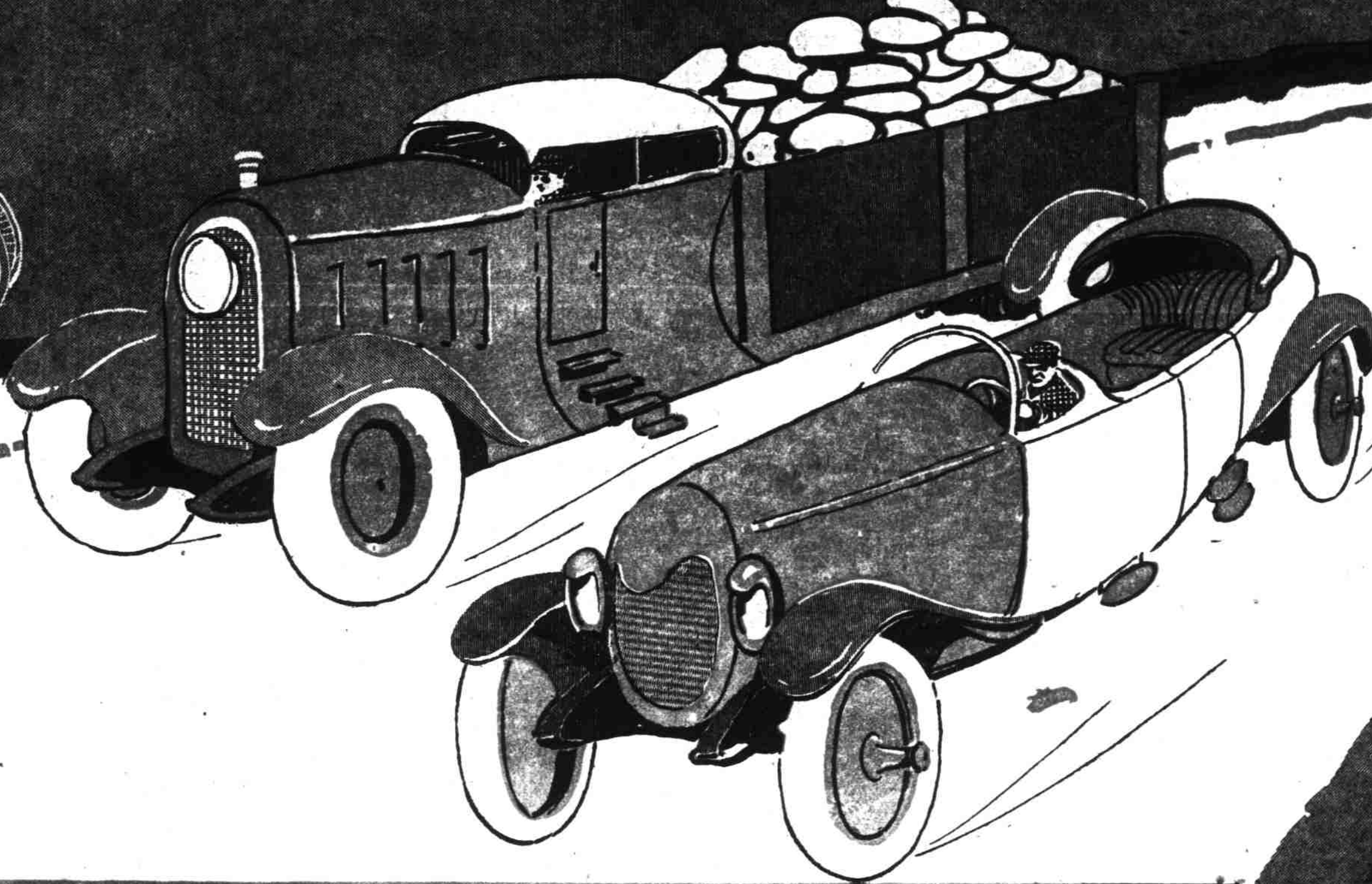
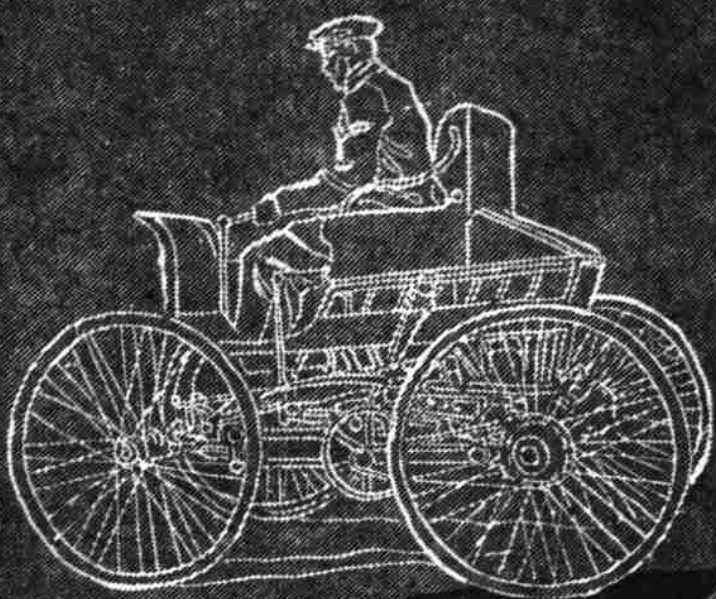


## YESTERDAY and TOMORROW



### DRIVER LICENSE LAW EFFECTIVE ON JULY 1 NEXT

Provisions of Amendment to Motor Vehicle Law Compel Motorists to Demonstrate Abilities.

The drivers' licensing act, known in legislative circles as senate bill 35, which was passed during the special session of the legislature, goes into effect July 1, 1920, and will govern the behavior of automobile drivers and riders of motorcycles on and after that date.

The bill was passed as an amendment to the motor vehicle law contained in chapter 395 of the General Laws of Oregon of 1919, and modifies that statute in the following respects:

No person less than 16 years of age, or who is mentally incompetent or physically incapacitated shall operate a motor vehicle. Owners of motor vehicles so operated shall also be responsible for a violation of this provision.

Persons with defective sight or hearing, or who have lost a limb or the use of one or more limbs, shall not operate a motor vehicle unless the secretary of state can be satisfied that such person is competent to do so, when a special license may be issued. The special license fee is 25 cents.

Every person, other than a licensed chauffeur, shall obtain an operator's license to operate a motor vehicle, "operator" being defined as any person who operates, rides, or drives a motor vehicle. The application for license shall contain a full description of the applicant, and a statement of experience in operating a motor vehicle. Upon receipt of the application and a fee of 25 cents, the secretary of state shall issue a license, which shall be carried at all times when the licensee is operating a motor vehicle. In case of loss or mutilation, a duplicate license may be issued. Change of residence must be sent to the office of the secretary of state within one week after such change has occurred.

A learner's license may be issued to persons over 16 years of age who have not operated a motor vehicle for over five days, and which may be in force for 15 days, until qualification as an operator can be sworn to.

Any person who is known to be a reckless or careless driver may be refused a license by the secretary of state. License may be suspended or revoked upon recommendation of magistrates and certain peace officers, state, county or city, if such official is convinced that the operator should not be permitted to drive a motor vehicle because the safety of the public is endangered. Demand for a hearing before the secretary of state may be made within 30 days after the date of such suspension or revocation. If such hearing be not demanded in that time the revocation or suspension stands.

Violation of the provisions of the act may be punished by a fine not to exceed \$400; or imprisonment in the county jail for a period not to exceed one year; or both such fine and imprisonment. The license may also be suspended for period not to exceed one year.

#### Heads Akron Tire

John D. Otwell, president of the Overland Tire company, has been elected president of the Akron Tire company.

### Hard Surfaced Road Contract in Yakima District to Be Let

Final plans for the construction of 14 miles of hard surfaced highway to be built during the coming year through federal aid are being worked out at a conference here between James Allen, state highway engineer, E. R. Hoffman, federal aid engineer, and the Yakima county commissioners and county engineer.

Two contracts out of three covering this distance have already been let, and the third covering six miles extending from Piland Bridge to Buena will be let at Olympia early in February. The three-mile section between Parker bridge and Piland bridge was graded last fall and is ready for surfacing as soon as spring opens. The other contract, let to Savage & Cornell, is 5 1/2 miles from Outlook to Sunnyside.

Very little grading was done on this last fall. The county will add to this in the way of connecting lines two miles of hard surfaced roads from Wapato to Donald and three miles from Toppenish to Buena, connecting these towns with the main trunk highway.

### GASOLINE PRICES UP EVERYWHERE

Wall Street Journal Attributes General Increase to Recent Advance in Crude Oil.

The rise in the price of gasoline in this state does not put the Oregon country in a unique position at all. The Standard Oil company is doing things to the motorist in other sections, whether there be gravity test or no.

"Standard Oil company of New York has advanced the price of gasoline 1 cent a gallon to 26 1/2 cents a gallon wholesale," says the Wall Street Journal.

Gasoline price advances in Eastern territory are attributed by large refiners to the advance in crude oil prices and to the fact that refineries situated along the Atlantic seaboard have to buy their crude oil on a day-to-day basis and are not well stocked with crude at former lower prices.

Gasoline prices have advanced 2 cents a gallon within nearly a week in New York state and New England and 1 cent a gallon in every other state on the Atlantic seaboard from New Jersey to Florida. On the other hand, Standard Oil company of Indiana, which is the largest marketer of gasoline in the country, its territory comprising the principal states of the Middle West, has not advanced the price as yet. It is expected to in the near future, however.

At the present wholesale price of 26 1/2 cents a gallon in New York, gasoline should retail at around 30 cents a gallon. This is the highest price at which it has ever sold in this territory.

#### Shipments Fall Off

Shipments of crude rubber from the Amazon district and Iquitos, Peru, to the United States amounted to 6,169,173 pounds in November, 1919, compared with 8,770,823 pounds in November, 1918, according to Journal of Commerce.

### STANDARDIZING OF PRICES IS THE PLAN OF REPAIR FIRMS

Subject Is Principal Topic at Regular Monthly Meeting of Association Held Wednesday.

The meeting of the Portland Garage and Repairmen's association Wednesday night in the Benson hotel was one of the most important gatherings of the association in recent months, from the point of actual business done and new ideas discussed.

The main theme of the discussion was that of taking official action to standardize the rates of charge for work done in the garages that are members of the association. It is the plan to make these rates so uniform that there will be the same service rendered to customers all over the city for the same money.

Not only will the plan go into effect, if it is decided upon, and there is every reason to believe that it will be, for actual repairing of broken parts and the repairing of tires, but will include work done on electrical systems and equipment, painting, washing and throughout the whole gamut of garage work.

The scheme was taken up from every angle and thoroughly discussed and it is probable that by the time the next meeting is called a month from now, that a program and scale will have been perfected by the committee in charge of the work.

Besides the actual business of the meeting a "feed" was served and a moving picture of a trip through the Ford factory and a comedy was reeled off for the amusement and relaxation of the assembled throng. The supper and the pictures, together with the customary light forms of discourse that go with the two, topped off the business meeting.

### Do You Know--

That a roadster is an open automobile holding two passengers?  
That a coupe is a closed car with two doors, one on one side and one on the other, holding from two to five passengers?  
That a touring car is an open automobile holding from five to seven passengers?

That a sedan is a four-door closed car holding five or more passengers?  
That a limousine is a four-door closed car of about the same capacity as a sedan, but with a partition between the driver's seat and the passenger compartment in the rear?

That in the so called town car, and in the brougham and cabriolet, the driver's seat is unprotected, while the passengers occupy the closed portion to the rear, with or without a rear-half collapsible top?

That a landaulet is on the order of the limousine, but without the streamlined top, or continuous roof? And that the back portion of the top is collapsible?

That a speedster is a roadster with snappy, speedy lines?

That a sport model is a four passenger model on the order of the touring car?

That a phaeton is a four passenger open model?

That a chummy roadster is an open car with two to four passenger capacity, with less space between the rear seat and the front seat than in the touring model?

That many manufacturers have pet names, such as sportster, tourster, run-about, sport coupe, and so forth, and that you may know the meaning of them all and what they are when you see them—some day?

That if you are interested, we hope you live until you do?

### AIRPLANE IS USED BY AUTO SALESMAN

Air Pilot During War Beats Competitor in Race for Customer and Closes Deal.

The airplane, up to a few months ago regarded purely as a war weapon, or as the plaything of some dare-devil exhibitor, has taken its place as a real, honest-to-goodness factor in the competitive phases of commercial life.

This was demonstrated in a unique manner in Canada last week when the Lexington Motor Sales, Ltd., used an airplane to beat a rival salesman to a prospective buyer of an automobile.

When W. J. Walker, a Lexington salesman in Toronto and a former air pilot, reported to F. E. Knapp, manager of the company, that a rival salesman was on the way to the prospective purchaser, Walker was not only authorized to use an airplane to get to the prospect ahead of his rival, but Manager Knapp requested that he be allowed to accompany Walker.

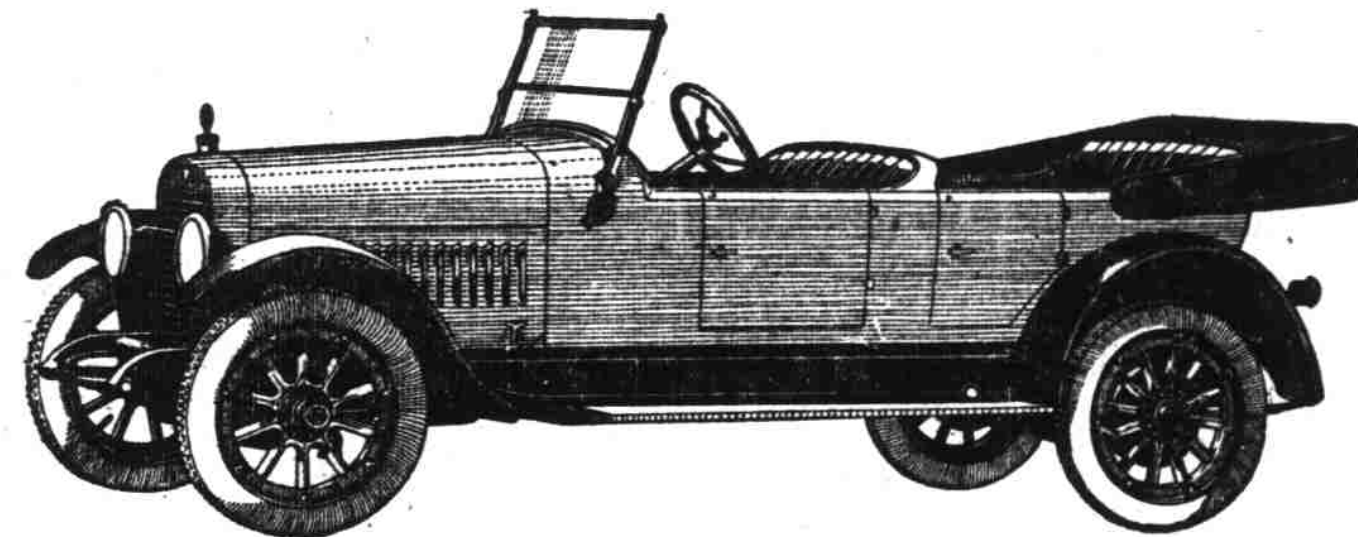
The prospect, Rheinhold Laing, lived at Kitchener, Ont., 70 miles from Toronto. Walker and Knapp pressed into service a Curtiss biplane. It took them less than an hour to make the trip to Kitchener. To say Mr. Laing was surprised when the two flyers approached him with blank forms and a request for his signature to a contract is putting it mildly.

Mr. Laing went to the landing field with the two flyers. There, on a wing of the machine, he affixed his name to the contract while large crowds of Kitchener folks, attracted by the news of the unusual feat, swarmed about the machine.

The sale, considering all elements entering into it, stands as one of the fastest on record. Mr. Laing's car was delivered the next morning. The net result of that flight was beyond expectations. Several other orders were received and some likely prospects booked as a result, largely, of the enterprise shown.

From the time Manager Knapp and Salesman Walker left Toronto until they returned, only three hours had elapsed. Actually they were back in Toronto before the rival salesman had arrived in Kitchener.

## Rebuilt Super-Sixes With New Car Guarantee



Our Clearing Sale Offers a Variety of Models at Attractive Prices

Every one of these rebuilt Hudson Super-Sixes carries a new car guarantee.

We can afford to protect you from any risk, because we have perfect confidence in every car we offer.

Can you get a new car guarantee in any other used car?

Wouldn't you feel more confidence in a car that is so protected?

Not only our guarantee, but our reputation stands back of each rebuilt Super-Six.

### Here Are Hudson's Endurance Proofs

The Hudson Super-Six has proved greater endurance than any car in the world. See its unequalled records in official tests.

That stamina in rebuilt Super-Sixes will outlast in fine performance many high-priced new cars. These are facts, proved and proved again.

Our rebuilt Super-Six sales offer unrivalled values, because Hudson endurance retains the new car performance qualities through years of service.

We consider every Hudson in Service an asset to our house. And as distributors for the Hudson and Essex, it is our interest that every rebuilt Hudson reflect the highest credit on Hudson quality.

### Hudson Performance Plus A New Appearance

Rebuilt and refinished in our own shops, these cars have all the qualities that made Hudson the largest selling fine car in the world.

The Super-Six motor, which increases power 72% without added weight or size, is responsible for Hudson winning all the worthwhile records of motordom—speed, hill-climbing, acceleration and endurance. No car has ever matched them. You get those qualities in the rebuilt Hudsons we offer.

## C. L. Boss Automobile Co.

615-617 Washington St.

Portland