

AMERICAN BUILT CARS ARE IN BIG DEMAND OVERSEAS

Foreign Requirements Will Cut
Down Supply Here, Says Dealer
on Return From the East.

Armed with renewed contracts covering every car he could lay his hands on at the Hupmobile, National, Stearns and Grant factories, A. B. Manley, president of the Manley Auto company returned to his desk at Eleventh and Burnside streets a few days ago, primed with all of the latest news of the trade in the Eastern automobile centers.

"It is my candid opinion that automobiles will be as scarce in Portland and elsewhere over the country during the coming twelve months as they were in 1919," remarked Manley. "But an entirely new situation has arisen to bring about this condition, namely, the strong demand in Europe for American made automobiles."

"To be sure, all of the factories are having more or less difficulty in getting sufficient materials, and the labor situation has been uncertain, but both of these factors have improved greatly since my last visit to the factories in September. The supply of steel and coal has been increasing gradually and strikes are becoming fewer and fewer. I would say roughly that the factories could increase their present output about 15 or 20 per cent providing the supply of materials and labor were back to normal."

"It is the European market that is mostly affecting the delivery of cars at the present time. You see nearly all of the year that they must by all means introduce their cars in the foreign field while the introducing is good. They realize that if they are to build a permanent business, they must get a foothold now before competing lines have entrenched themselves securely."

"This sentiment on the part of the manufacturers generally means that there will be fewer cars available for delivery in the United States and that there will be a shortage of the more popular makes."

Mr. Manley was idle scarcely a minute on his entire trip as is evidenced by the fact that he slept on trains all except three nights during his absence.

Buys Interest in Ferry

C. A. McCarthy has purchased the interest of J. M. Johnson in the Panama, the auto ferry plying between White Salmon, Wash., and Hood River, Or. It is hoped to start running the ferry again soon, it having been tied up since December 10 because of floating ice in the Columbia.

Lewis River Highway Is Being Endangered By Stream's Inroads

The Lewis River highway is in imminent danger from cutting by the river at Robinson Bend, and the county commissioners and Engineer Fred C. Cramer of Cowitt county are completing plans for concrete protection work which will cost in the neighborhood of \$35,000. The money will come from the permanent highway, county road and bridge, and road district number one funds.

A horseshoe bend which almost closes at the end is made by the Lewis river at this point, and a new channel at the end of the horseshoe would cost much less than the proposed protection, would shorten the river course by two miles, and would be permanent, but permission for the channel change was refused by the district engineer of the United States engineering department and the county had to drop its plans for that project.

Roseburg Man Will Demonstrate Brake

F. M. Parish of Roseburg, a representative of the Automatic Electric Brake company, left for Chicago and Detroit Saturday to demonstrate the brake in the Eastern cities before some of the large manufacturing firms. Requests for models of the brake have been received from many big factories, and it was upon the request of these that the company is sending a demonstrator to show what the brake will do, either attached to autos or on street cars or railway coaches. This invention of local people bids fair to make a success, as much stock has been sold, and especially to railroad employees who know what the merits of the brake are.

Favor Road Bonds

Mountain districts in Western Lane county want a highway from the coast to Eugene. Granges along the Siuslaw and coast country are passing resolutions favoring the proposed \$2,000,000 bond issue for good roads. Eugene pays 25 per cent of the taxes in Lane county.



NISBET RECHARGES STORAGE BATTERIES

and
SELLS THE COLUMBIA

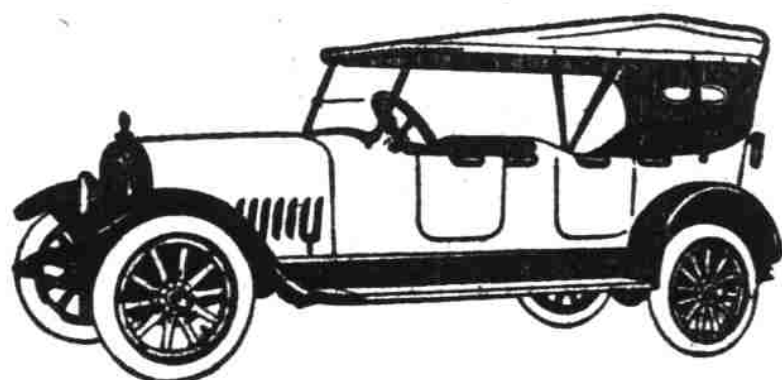
And remember—whenever you
want your battery tested he
does it free of charge.

Drive up
Stop!
And he will
put a real
KICK in
the box.



Columbia
Storage Battery Co.

109 N. BROADWAY
H. M. NISBET, Manager



ANNOUNCING

Our Agency for the Sayers Six

WE are now announcing the Sayers Six, a new car with us, but one that we are sure will make many friends.

It is a car that is above the ordinary in its appointments, many of which are found only in much higher priced cars. It is a car of character and combines those four factors that are in every successful automobile—beauty, power, strength and comfort.

It is a truly beautiful car with its long, low slung body, broad full crowned fenders, sloping windshield, wide opening doors and lustrous, durable hand finish.

Under the hood there is real power. Power that takes hills on high, that crawls through city traffic and that rolls away distance along country highways.

Yet, it is an economical car to operate.

Throughout the entire construction of the Sayers Six—the chassis, body, finish, motor, mechanical parts, upholstery and other appointments, it shows itself to be an aristocrat of the highest order.

Arrange for a demonstration, today. See for yourself the beauty and value of this high grade yet medium priced car.



"A car of
rare beauty"

\$1695

f. o. b. Cincinnati

The Denis Motors Company

Washington at 21st St. Phone Main 8070
Portland, Oregon

Great Sale of Auto Supplies

DRAWING BIG CROWDS

Big Supply House—Entire Stock on sale—thousands of dollars' worth of brand-new, right-up-to-the-minute supplies and accessories for your auto, for your truck. Thousands of articles to choose from—tires, tubes, boots, patches, tools, tool kits, pumps, jacks, bumpers, spotlights, searchlights, soaps, sponges, oils, grease, etc. ALL GOING AND ONLY

Six Days Left to Do Business In This Building—We Are Forced to Vacate

Going at Less Than BED-ROCK PRICES—It Will Pay You to Come

Big Reductions On Inner Tubes, Tires, Patches, Boots, Etc.

INNER TUBES	
30x3	\$3.50 Tubes\$1.95
30x3 1/2	\$4.10 Tubes for only.....\$2.45
32x3 1/2	\$4.60 Tubes for only.....\$2.85
33x4	\$5.65 Tubes\$3.20
34x4	\$5.85 Tubes\$3.30

PATCHES	
3-inch Blowout Patches.....	25c
3 1/2-inch Blowout Patches.....	29c
4-inch Blowout Patches.....	35c
5-inch Blowout Patches.....	49c

LACE-ON BOOTS	
3-inch Lace-on Boots.....	62c
3 1/2-inch Lace-on Boots.....	69c
4-inch Lace-on Boots.....	79c

CEMENT PATCHES	
25c can No-Cement Patches.....	18c
50c large can Patches.....	39c
A Thousand Other Wonderful Bargains.	

Big Tire Bargains

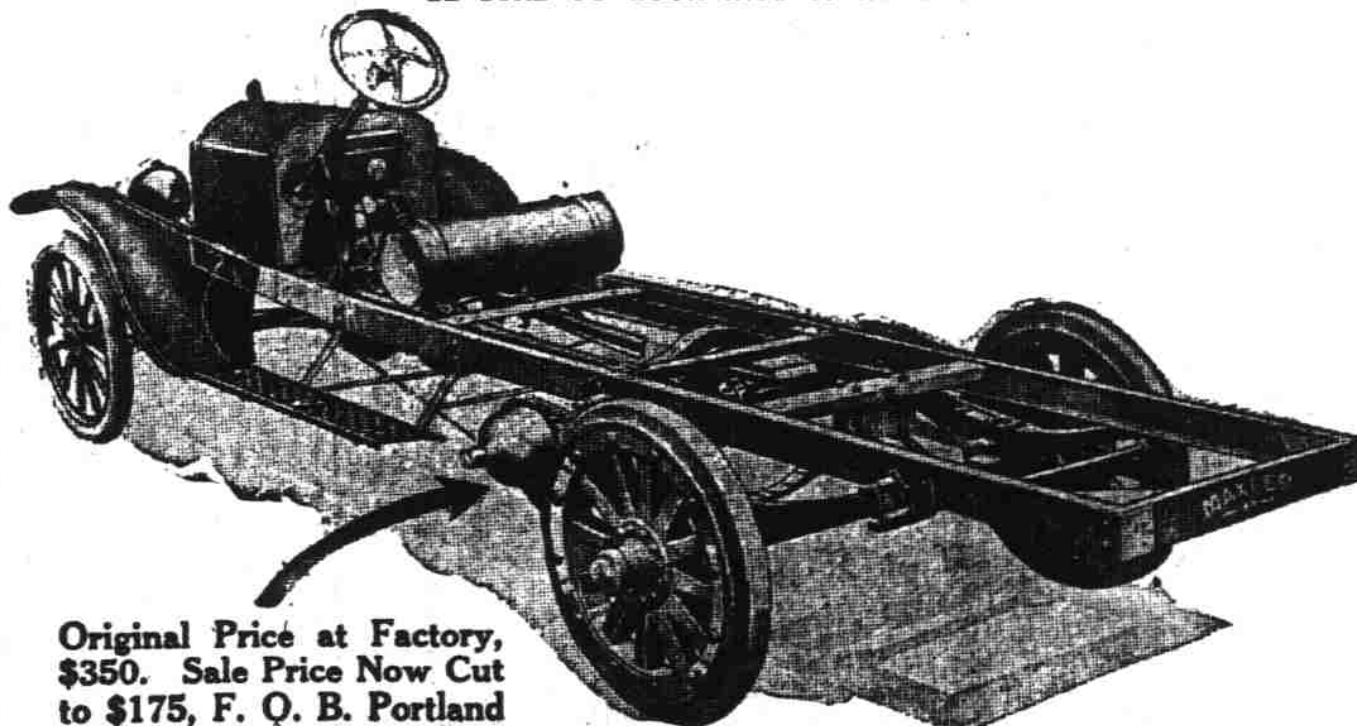
NON-SKID	
30x3 on sale	\$ 8.98
30x3 1/2 on sale	\$11.29
32x3 1/2 on sale	\$12.89
31x4 on sale	\$17.25
32x4 on sale	\$17.52
33x4 on sale	\$18.35

MAKE A TRUCK OF ANY MAKE OR OBSOLETE MODEL PASSENGER CAR

If you want a truck for little money you can make one without any trouble or delay—no matter what the make of your car—with the Maxfer Attachment. One-half of your truck is right at your door—get the other half in the form of a Maxfer Perfected Universal Attachment. It makes a perfect truck of Fords and can easily be adjusted to any make of car. There is not another attachment like the Maxfer on the market.

If you want a truck at a very small cost, the attachment we offer at this price will solve the problem. Brand new complete Maxfer attachment.

BE SURE TO LOOK INTO IT AT ONCE



Original Price at Factory,
\$350. Sale Price Now Cut
to \$175, F. O. B. Portland

Also 2 and 4 Wheel Trailers, from 1000 to 30,000-pound capacity, will be sold at a fraction of regular price.

NOTICE—Lumbermen, Road Builders, others, it will pay you to get our prices

34x4 on sale	\$18.89
34x4 1/2 on sale	\$25.45
35x4 1/2 on sale	\$26.39
36x4 1/2 on sale	\$26.75
All articles quoted in this sale subject to prior sale.	
\$1.50 Tire Gauges	98c
One to a customer only.	
\$1.00 Flower Vases for your auto.....	49c
\$3.75 Heat-o-meter for all cars.....	\$1.49

Big Reductions on All Tools

75c Rim Lug Brace.....	39c
\$1.25 Rim Lug Brace.....	69c
\$1.00 Machinist Hammers.....	69c
75c Machinist Hammers.....	52c
65c Machinist Hammers.....	42c
50c Pliers	37c
35c Steel Wrenches.....	25c
\$2.25 Set of Open-end Wrenches.....	\$1.65
\$3.00 Set "S" Open-end Wrenches.....	\$1.79
\$2.75 A. L. A. M. Sets Dies on sale.....	\$1.69

JACKS

\$1.50 Jacks on sale.....	89c
\$2.00 Rapeo Jacks on sale.....	\$1.39
\$3.50 King Jacks, screw and ratchet.....	\$2.49
\$5.00 Truck Jacks	\$3.69

Special

Every car owner needs one 5-Minute Super Vulcanizer complete outfit. The marvel of the day. Regular price \$1.50, on sale at 98c.

Ford Front Radius Rods

List price \$3.00, on sale.....	\$1.89
\$2.50 Ford Auxiliary Rods on sale.....	98c
Copper Ford Cylinder Head Gaskets.....	27c

Ford Cast Iron Brake Shoes, set.....	69c
75c Windshield Cleaners.....	39c
\$1.50 Ford Timer on sale.....	75c

Pumps

\$2 Single-action Tire Pumps.....	\$1.39
\$4 Extra Big Single-action Pumps.....	\$2.79
75c Grease Guns.....	39c
\$1.00 Grease Guns	59c
\$2.00 Grease Guns	\$1.29
\$3.50 Grease Guns	\$2.79

Horns and Spotlights

Reg. list \$3.75 Hand Phone Horns.....	\$2.59
Reg. list \$4.00 Standard Hand Horn and Special Bracket for Ford cars.....	\$2.79
\$6.00 Electric New Tone Horns.....	\$4.39
\$7.50 Chime Horns, complete.....	\$4.79
\$7.50 Silver Beam Spotlights.....	\$5.39
\$5.00 Williams Spotlights	\$3.98
\$5.00 All-Black Spotlight	\$3.69
\$3.50 Special Spotlight	\$1.85
Engines with complete equipment for Stationary, Marine and Auto, ALL ON SALE.	

Big Reduction on Grease and Oils

50c Cup Grease in tubes.....	39c
25c one-pound can Cup Grease.....	19c
No. 600W, gallon cans.....	49c
Special—Medium oil, one-gal. can.....	59c
Reduction on all others in stock.	

Spark Plugs

Regular Standard Auburn \$1.00 Spark Plugs	59c
Set of four	\$2.00
Reg. 75c Spark Plugs.....	39c
Reg. 90c Spark Plugs.....	49c
Reg. 50c Spark Plugs, 4 for.....	98c
\$1.50 Gas Gauges for Fords and Chevrolet.....	79c

Ford Radiator Caps.....	22c
\$4.50 Ford Bumpers	\$1.98
Stewart Speedometer Heads.....	\$1.79
\$3.00 Cables for Stewart Speedometers on sale	\$1.98
\$3.00 Swivel Joints for Stewart Speedometer	\$1.98
Fiber Pinions for Speedometers.....	6c
\$10.00 American Magneto Speedometer, complete outfit for Fords and other cars	\$4.89
\$7.50 2-in. Channel Bar Bumpers.....	\$5.19
\$10 2 1/2-in. Channel Bar Bumpers.....	\$5.95
25c to 35c Auto Sponges.....	9c
50c large Auto Sponges.....	28c
75c to \$1 large Auto Sponges.....	49c
\$1.25 Rock Island Sponges.....	89c
\$57.00 Bosch Magneto, D. U. 4.....	\$44.85
Heco High-Tension Magneto.....	\$24.50
Size "E" Prest-o-lite Tank, fully charged, on sale	\$9.50

SPECIAL OFFER

6-volt Starting and Lighting Batteries on sale	\$22.50
12-volt Batteries	\$31.75
Medium size Lighting Batteries.....	\$15.75
Large size Lighting Batteries.....	\$17.95
\$2.50 Mirrors	\$1.39
\$1.75 Mirrors	89c
25c Petcock Wrenches	13c

SPECIAL BIG REDUCTION ON TOOL KITS AND ALL KINDS OF FILES

\$3.00 Ford Oil and Electric Tail Lights on sale	\$1.79
Ford Headlights, list price \$7, sale.....	\$4.89
\$1.00 Robe Rails for Fords.....	29c
Special sale price Ford Fan Belts.....	19c
Fan Belts for other cars.....	29c
Ford Spark Plug Wires.....	8c
Ford Timing Wires, set.....	49c
25c Clear-View Windshield Protector on sale	10c

All articles quoted in this ad subject to prior sale.

Hundreds, yes, thousands of other wonderful bargains—the entire stock going—Just 6 days more—Sale closes Saturday Night—We Must get out of the building.

SALE OPENS TOMORROW 8 A. M.
TILL 8 P. M.—EVERY DAY ALL
WEEK—SIX DAYS

David Hodes Co.

Corner of Broadway and Flanders
Open Evenings All Week 8 o'Clock

NOTICE—For further information the balance of truck attachments not sold during the next six days, will be offered on sale at our new location of parts—dismantling and auto wrecking—at 105-107 North 11th Street, near Flandres, the new home of a million parts.