

SPokane's EX-MAYOR LAUDS CITY MANAGER FORM OF GOVERNMENT

C. M. Fassett at Ad Club Luncheon Talks on "Optimistic Outlook of New Day Dawning."

"Although now a loafer and of no public importance I shall never cease to advocate the city manager form of government, the latest, and, I believe, the most efficient manner of conducting a city's business."

This was the introductory statement of C. M. Fassett for seven years mayor of Spokane, Wash., who was at the Multnomah hotel en route to California. That his executive ability was appreciated is attested in the presentation to him by the Spokane Chamber of Commerce of a beautiful gold watch when he stepped out of office last Friday.

The essential difference between the prevalent commission form of city administration, wherein four or five men are elected for a given term, and the city manager form is the election by the public of 10 to 20 men to act practically as hired men, selected for an indefinite term, directly responsible to the people, to determine what shall be done, how it shall be done, and how it shall be paid. Their term of office to endure only as long as their duties are satisfactorily performed for the city's welfare. Local selection is eliminated, city managers being eligible from any part of the United States who have proved efficient and capable in their own community.

"About 185 cities have adopted the city manager form of government and in every instance have found it eminently successful. I believe an organized campaign only will bring about a unanimous adoption of this latest form of city administration."

"In every instance of a projected installation in a city of this kind of administration the prominent citizens held it in high disfavor and got legal opinions from senators and lawyers disapproving it. Not one of those men today would counterpane a proposition to change back to the commission form."

A curious incident in Fassett's first election as Spokane's mayor was that he was notified while in California that he had been elected. The second election was secured without any campaign, at a total cost of 60 cents paid to a stenographer for preparation of briefs.

Fassett, who is a chemist and business man on the side, built the first cyanide gold mill in Asia, and during the past 25 years has built metallurgical plants in the Northwest.

He spoke today at the Ad club luncheon on "The optimistic outlook for the new day that is dawning."

Centralia I.W.W. Get Trial at Montesano

Aberdeen, Wash., Jan. 8.—Judge Wilson, presiding at the preliminary hearing in the case of the I. W. W. charged with the Centralia murders, reversed his ruling Wednesday, and decided to permit the trial to be conducted at Montesano. He fixed January 28 as the date for the trial. The entire afternoon was consumed with arguments on both sides, the prosecution favoring Montesano and the attorney for the defense Tacoma.

Everyone Should Drink TREE TEA



If you like
BLACK TEA
Ask for
CEYLON

If you like
GREEN TEA
Ask for
JAPAN

JUST THINK OF IT
One Pound 16 oz. Full Weight

49c

Half Pound 8 oz. Full Weight

25c

YOU SAVE MONEY AND
BUY THE BEST TEA
IN THE LAND

—Meier & Frank's:
Grocery, Ninth Floor



300 MEN WANTED! EXCEPTIONAL OPPORTUNITY

to young men who are experienced in retail

**Dry Goods—Clothing
or Shoes**

(Window Trimmers also Needed)

DON'T DELAY!

INVESTIGATE TODAY!

J. C. Penney Company

Now operating 197 stores

is planning to open

100 additional stores early in 1920

What will your future be if you remain in your present position? Even though you are now employed at a very good salary does the outlook satisfy you?

The ambition of most men is to have an actual financial interest in the business in which they are engaged. Do you see any such opportunity ahead for you?

The investment of money is not necessary for your success with us.

When you consider that this organization of 297 stores started in 1902 with one small store you can readily appreciate how our plan of expansion is succeeding with the very best indications that our growth will increase proportionately as time goes on.

The personnel of the J. C. Penney Company is comprised of ambitious young men who came into the organization under the same plan that we are ready to offer to the 300 men we now seek.

More than 300 men, during the comparatively few years since 1902, are now either managers or financial partners in the business and our plan of operation has made that possible.

After relatively few years a great many of these men have each secured partnership interests in several stores.

Briefly the plan is this:

These men came with us at first

as retail salesmen, some of them even sold out their own business to do so, after realizing the greater possibilities of co-operative effort, and the progress of these men has, to a great extent, been a matter of their own ability and efforts.

Accordingly as business has justified expansion, new stores have been opened and managed by men selected from the salesforce. If the men made a success of the management they were eventually sold a one-third interest in a new store and proceeded to manage that new store.

From then on these men automatically obtain partnership interests in other stores that are the outgrowth of the one in which they first receive an interest.

Thus in time men usually acquire interests in more than one store and the possibilities for growth are not hampered but very much encouraged.

NOTE.—To men who do not possess the capital required, at the time they are offered one-third interest in a store, money is loaned by the J. C. Penney Company and repaid to the Company from the subsequent profits.

The merchandise we sell in all our stores comprises Dry Goods, Men's, Women's and Children's Clothing, Shoes and Kindred Goods. Only men experienced in the retail selling of these lines may avail themselves of this opportunity.

Imperative Qualifications: Thorough Experience, Good Habits, Highest reference. Ages 25 to 35.

FOR MORE DEFINITE INFORMATION
AND PERSONAL INTERVIEW

See Mr. Wm. M. Buskneil

Saturday and Sunday, Jan. 10, 11, 1920, Multnomah Hotel

(NOTE.—Only men experienced in lines mentioned will be considered.) If unable to arrange to be present for personal interview make written application to our New York Office. Advise us in first letter size of years of retail selling experience in Dry Goods, Shoes, Clothing and Ready-to-Wear, or Window Trimming.

J. C. Penney Co. 354-4th Avenue New York, N. Y.

Annual Meier & Frank January White Sale

Substantial savings are offered on women's and children's American-made undermuslins, Philippine and Porto Rican hand-made lingerie, silk underclothes, laces and embroideries, linens, white goods, etc. Large special purchases of new merchandise are included at particularly advantageous prices with regular stock sale groups.



1561st Friday Surprise Sales---SAVE!

MEIER & FRANK'S 1561ST FRIDAY SURPRISE SALES

1000 Pairs of Women's

**Fiber Silk Hose
59c**

Extraordinary surprise values!
Fine lightweight fiber silk stockings with lisle tops and double lisle heels and toes. Black only. Sizes 8½ to 10. Less than present wholesale while any remain, at pair 59c.

Infants' Cashmere Hose 49c

Another excellent hosiery value.
720 pairs of infants' fine cashmere hose with silk heels and toes. White only. Sizes 4 to 6½. Pair 49c or 2 pairs 90c.

—Meier & Frank's: Hosiery Shop, Main Floor.

MEIER & FRANK'S 1561ST FRIDAY SURPRISE SALES

600 Children's Winter

**Vests and Pants
25c**

These are regularly priced at 50c—while any remain exactly HALF.

Children's medium weight fleece-lined cotton vests and pants in gray and white. High neck, long sleeve vests; ankle length pants. A few sizes are missing which accounts for this Friday disposal.

—Meier & Frank's: Underwear Shop, Main Floor.

MEIER & FRANK'S 1561ST FRIDAY SURPRISE SALES

**Women's High Shoes
\$3.85**



An unusual Friday Surprise clearaway of short lines of serviceable shoes. Good looking, comfortable and durable shoes in lace and button models. Included in the lot will be found a goodly number of famous

J. & T. Cousins Shoes

Spread out on tables for convenient selection. Because of the low price every sale must be final—no exchanges, approvals, C. O. D.'s or phone orders.

—Meier & Frank's: Shoe Shop, Third Floor.

A Special Two Days' Sale of

**600 Pairs of Gloves
\$1.69**

Women's gloves that were priced as high as \$4. Well-known makes. Cape gloves in Newport, mode, heaver and white; gray mocha gloves; real kids. One and two-clasp styles. Broken lines of sizes and colors.

No exchanges, C. O. D.'s or phone orders.

Children's Gloves Pair 72c

Cape, doeskin and chamois gloves—all WASHABLE. Wanted shades of Newport, pearl, gray, canary, tan, etc. Plain and fancy embroidered backs. Sizes 8 months to 12 years.

No exchanges, C. O. D.'s or phone orders.

—Meier & Frank's: Glove Shop, Main Floor.

MEIER & FRANK'S 1561ST FRIDAY SURPRISE SALES

Special \$5.95 and \$6.45

**Fine Silk Blouses
\$4.45**

Big surprise values. There are usually only two or three blouses of a kind—but what wonderful affairs they are at the price.

Mostly georgette crepe, some of crepe de chine. Plain and fancy styles. Many quite a bit different. Broken sizes.

—Meier & Frank's: Blouse Shop, Fourth Floor.

MEIER & FRANK'S 1561ST FRIDAY SURPRISE SALES

Wilton Carpet Samples

\$3.98

Just 100 of these Wilton carpet samples in sizes 27x50 to 27x72 inches on sale tomorrow at \$3.98, which is less than present wholesale. Early selection is advised.

—Meier & Frank's: Carpet Shop, Seventh Floor.

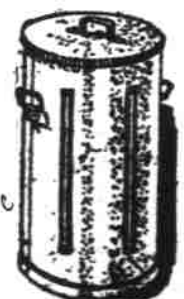
MEIER & FRANK'S 1561ST FRIDAY SURPRISE SALES

Sale of Ash Cans

\$2.98

Heavy well made galvanized ash cans, 15-gallon capacity, 24 inches high, 13½ inches in diameter. Illustrated. Specially priced while any remain at \$2.98.

—Meier & Frank's: Basement, Fifth Street.



January Sales to Bring Down Living Costs

We are not letting the difficulties of getting good merchandise or of replacing the merchandise we have with goods of equal quality at like prices stand in the way of our determination to carry out our Bringing Down the Cost of Living program as planned months ago. It is your opportunity to save on quality merchandise.

MEIER & FRANK'S 1561ST FRIDAY SURPRISE SALES



... DOWN ...

Women's, Misses' Winter COATS
\$19.50 to \$27.50 \$10

100 big substantial coats, partly lined or unlined, in black, brown, navy and green. Good woolly materials, nice to the touch, heavy enough to keep out winter winds. Plain, plush and a few fur collars. Half or fully belted. Sizes for misses and women from 16 to 44. No phone or mail orders, approvals or C. O. D.'s.

—Meier & Frank's: Apparel Shop, Fourth Floor.

MEIER & FRANK'S 1561ST FRIDAY SURPRISE SALES

Bits o' Luck

**Wash Laces
10c**

1000 yards. Filet, Cluny, Plat Val, Shadow and Venice edges and insertions from 1 to 5 inches wide. Yard 10c.

—Meier & Frank's: Main Floor.

**Remnants Each
10c**

and up to 50c. Short lengths of laces and embroideries from 1 to 18 inches, also nets from 18 to 40 inches. ¼ to 2 yards.

—Meier & Frank's: Main Floor.

**Neckwear
10c**

400 pieces. Women's and girls' lawn collars in flat and roll styles. White and cream Venice collars and sets. 3 for 25c.

—Meier & Frank's: Main Floor.

**Veilings Each
25c**

Short lengths of plain and fancy mesh veilings in chenille dotted and bordered effects. All wanted colors. EACH 25c.

—Meier & Frank's: Main Floor.

**Brassieres
\$1.73**

Women's back fastening bandeaux brassieres in plain and fancy materials. Pink only. All sizes. Were \$3-\$3.50.

—Meier & Frank's: Third Floor.

**Petticoats
\$1**

Limited number. Black petticoats which look like heather-bloom. Trimmed with ruffled flouncing. Very special.

—Meier & Frank's: Third Floor.

Ribbon Remnants Each 10c

Thousands of ribbon remnants—satins, taffetas, brocaded wash ribbons, grosgrains and other novelty ribbons that have accumulated from regular stock selling. All widths and shades.

Remnants of heavy brocaded bag and camisole ribbons at HALF

—Meier & Frank's: Main Floor.

MEIER & FRANK'S 1561ST FRIDAY SURPRISE SALE

1/2 PRICE 1/2

Here are four extraordinarily good Friday Surprise offerings at HALF our regular lower-than-elsewhere prices. Early selection is advised, as some quantities are limited.

**Velvet Bags
1/2**

A special assortment of good-looking velvet bags in black and blue. Limited number. Were \$3.98—now \$1.99.

—Meier & Frank's: Main Floor.

**Leather Goods
1/2**

The assortment includes tie cases, handkerchief cases and shirt cases. Regularly \$3—in this sale \$1.50.

—Meier & Frank's: Main Floor.

**Ivory Pyralin
1/2**

Pyralin and other popular brands of white imitation ivory toiletware—mirrors, hair receivers, powder boxes, etc. Slightly marred or scratched by handling. All at HALF.

—Meier & Frank's: Main Floor.

**Package Goods
1/2**

Center Aisle sale of desirable package goods, including Royal Society, Pacific and the Artmo brands. Children's dresses, carriage robes, aprons, laundry bags, centers, scarfs, etc.

—Meier & Frank's: Main Floor.

Groceries

1561ST FRIDAY SURPRISE

50c Chocolate

Nut Fudge

25c

This delicious candy is made of pure sugar, cream, honey, butter, chocolate and nuts. This is a staple goody that sells regularly at 50c—pound at 25c.

No phone orders, no deliveries.

—Meier & Frank's: Ninth Floor and other Candy Sections.

Tomato Catsup, Empson's, small cans, limit 2 doz. to a customer, doz. 60c.
Catsup, Del Monte, highest quality, pint bottles, case \$5, doz. \$2.60, bottle 22c.
Soft Shell Walnuts, new crop, fancy, No. 1, 10 lbs. \$3.90, lb. 40c.
Coffee, M. & E. Special, 3 lbs. \$1.30, lb. 45c.
Northern Flour, Bear brand, fancy patent, 49-lb. sack \$3.15.
Baking Powder, Schilling's, 5½-lb. can \$1.14, the 16-oz. can 48c.
Applesauce, Tipton, Del Monte, No. 1 square cans, 3 cans 95c, can 32c.

—Meier & Frank's: Grocery, Ninth Floor.

MEIER & FRANK'S 1561ST FRIDAY SURPRISE SALES

Men's Leatherette Coats

\$18.75

Save a fourth on these wind-proof, water-proof coats with the appearance of leather and costing substantially less.

Dark tan leatherette coats in three-quarter length. All-around belted models, double breasted, with convertible collars, capacious pockets.

All sizes up to 44.



300 Boys' "Kaynee" Blouses

87c

An offering mothers will hail with delight. 300 fancy striped percale blouses of the famous Kaynee (K. & E.) make. Colors guaranteed. Sizes 5 to 16 years.

—Meier & Frank's: Third Floor, Fifth Street.

MEIER & FRANK'S 1561ST FRIDAY SURPRISE SALES
Mr. & Mrs. Lower Price Down Store

**Downstairs Surprises
For Men and Boys**

In the Lower Price Downstairs Store for men and boys you can always count on finding dependable furnishings at lowest possible prices. Tomorrow we substantially reduce our regular low prices, affording more than the ordinary opportunity to save in this section.

Specials for Men

Men's Gray Cotton Flannel Shirts, with flat and military collars, all sizes **\$1.98**

\$1 for Men's Serviceable Shirts, pretty striped effects, flat collar, all sizes.

Men's Durable Muslin Pajamas, plain colors and stripes, with frogs **\$1.49**

\$2.29 for Men's Warm Flannelette Pajamas, plain colors and stripes, all sizes.

Men's Union Suits, winter weight and style, gray only, all sizes. Special **\$1.98**

85c each for Men's Shirts and Drawers, heavy fleeced, gray, broken sizes, limited number.

Men's Flannelette Night Shirts, plain colors and stripes, flat and military collars **\$1**

\$1.49 for Men's Gray Sweaters, large storm collars and two pockets, all sizes.

Men's Sleeveless Sweaters, a good selection of colors, all sizes. Very special at **\$1.49**

85c each for Men's Shirts and Drawers, good medium weight, ecru color only, all sizes.

Men's Shirts and Drawers, medium weight, ribbed, gray, all sizes. Special each **89c**

10c pair for Men's Cotton Sox, black only, all sizes, some subject to slight imperfections.

Men's Cotton Sox, heavy ribbed tops, black only, some slightly imperfect, 3 pairs for **69c**

45c pair for Men's Suspenders, durable elastic web, leather trimmings, for work or dress.

Men's Sweaters, wanted ruff-neck style, broken sizes, may also be worn by boys **\$3.29**

Specials for Boys

\$1.69 for Boys' Sweaters, wool finish, ruff-neck style, oxford, blue and maroon.

Boys' Durable Waists, khaki color, with attached collars, sizes 12 to 14 **89c**

75c for Boys' Union Suits, good weight and style, ecru and white, sizes 6 to 16.

Boys' Blouses, made of Eden cloth in dark and light stripes, sizes 8 to 16 years, at **\$1.19**

\$1 for Boys' Flannelette Night Shirts, in plain colors and stripes, 8 to 18 years.

—Meier & Frank's: Lower Price Store, Basement Balcony.