COOPERATIVE PLAN IN WHEAT MARKET MAY EMBRACE U.S.

Oregon, Washington and Idaho Farmers Propose National Cooperation in Distribution.

By J. Langner

As a natural outgrowth of statewide cooperative marketing associations of farmers came the suggestion for national and interstate control of distribution of farm products. The first step in national cooperation of farmers for national and international distribution is being taken by the wheat growers of the country. As an integral part of the community, and with that spirit of leadership which has characterized A. A. Elmore, president of Washingthe cooperating farmer of the Pacific coast, the wheat growers of Oregon, Washington and Idaho, under A. A. Elmore, president of the Washington and Idaho Farmers' union, will shortly meet to discuss plans for the furthering of the movement in the Northwest.

The marketing of farm products through cooperative associations is almost as old as the nation itself. The perfection of organization form was secured when the Oregon fruitgrowers almost identical that the graingrowers are now organizing. SUCCESS ASSURED

Many attempts have been made to organize the wheat men in various secof instances the movement was foredoomed to failure because control over eventual distribution was not secured. All successful farmers marketing organizations completely control distribution, and in many cases fix the price which the distributor shall pay. While marked ocess in some cases has been secured of the cooperative effort in the marketing of wheat has been lost because of failure to sufficiently organize the industry. Wheat, unlike the fruit-growers' associations which have been minently successful, is grown in nearly every state in the Union, and must be nationally organized for efficient cooperative selling. The movement in the Northwest, headed by A. A. Elmore of Spokane, is the first consolidated attempt to market wheat through a national cooperative selling organization. That it will be finally successful is estioned.

The full text of the resolution passed at the Farmers' union meeting in Spokane on December 10 is as follows. It will undoubtedly be an historical document in the annals of cooperative farm marketing ADOPTED RESOLUTION

vention assembled at Spokane on De- less for their product. cember 10, 1919:

(1) That the chairman of this convention be instructed to appoint from the states at large a committee of 15 by the secretary. men, including the chairman himself, a majority of whom must be wheat-growers representing the interests of wheatgrowers in Washington, Idaho or Oregon, for the express purpose of initiating and developing a movement to organize the wheatgrowers of the United States and particularly of Washington, Oregon and Idaho into co operative marketing associations, whereby their wheat will be handled on a cooperative basis for the benefit of the producer and ultimately the consumer and manipulation.

(2) That the said committee be instructed to prepare the plans for such cooperative marketing associations, work out all the preliminary details thereof. cause the proper contracts to be drawn. appoint state organization committees, and in general do everything within its judgment to bring into existence in each and all of the states of Washington, Oregon and Idaho bona fide organizations, for the cooperative marketing of wheat, and employ the necessary organassistants and agents and to take steps to extend the same methods throughout the wheat growing states

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dake it a point to see it.

HEADS WHEAT GROWERS'



ton and Idaho Farmers' union, who has been unanimously appointed chairman of organization of new Wheat Growers' Cooperative Marketing association.

of America, with the ultimate purpose States collectively and cooperatively,

organized their statewide cooperative of the existing corporations and associations in these states that may be cooperative in whole or in part, and particularly that efforts be made to assist the Tristate Terminal company to enlarge its activities and secure further capital, subject to an agreement tions of the country. In the majority by it to turn over its elevators and tions, or subsidiaries of any such cooperative marketing associations of wheatgrowers, at their appraised values, for adequate consideration in preferred stock, or otherwise, and to cease handling wheat, as soon as the said committee shall report that sufficient supcooperative elevators, the true value port has been given by the wheat-the cooperative effort in the marcooperative associations in any two of the said three states.

GROWER'S NOTES

While on a recent visit to Roseburg, Professor C. I. Lewis, chief of or- told his friend that "Big Y" apples came ganization, noticed an advertisement in from Washington and not from Oregon oranges for sale at less than wholesale ples. The true Oregon apple was not, anges direct from the growers without was explaining that the Columbia river the intervention of the association." separates Oregon from Washington, a The advertisement is a good example big motor truck drew up loaded to the of what happens to the orange growers guards with more Big Y apples. Resolved by the Farmers Union of of California when they sell without Washington and Idaho, in annual con- their association. The growers receive

> Notices of the annual general meeting of the association are being mailed out

Avery Appointed County Agent for Deschutes County

H. G. Avery, Jerome, Idaho, county agent, has been appointed county agent and the state of Oregon received its for Deschutes county following a careful usual kick from its neighbors and had and for the minimizing of speculation canvass of the Northwest by the O. A. C. extension service and the executive committee of the Deschutes county farm bureau.

> Avery has had three years of successyear having been passed in Lincoln county, Idaho, and two years in Jerome county. His work in those counties in farmers' marketing associations brought him to the front rank among Idaho county agents.

Avery formerly lived on a Kansas

ASSOCIATION THAT HOOD RIVER IS IN WASHINGTON

Well-Known Publicity Man Has Strange Experiences in Hunting Oregon Apples in the East.

Here is a story told by W. P. Strandborg, publicity manager of the Portland Railway, Light & Power company, and one of Pertland's best known residents. Strandborg recently made a trip back East, visiting amongst other cities, New York, Cleveland and Detroit. Picking up the New York Times one morning, Strandborg saw a big advertisement of the joint apple campaign of Northwest distributors, advertising Oregon, Washington and Idaho ap-

FINDS OREGON APPLES "I was really proud of coming from Oregon and seeing our Oregon apples advertised in the New York Times," says Strandborg. "So I walked down Seventh venue and came to a grocery store near Forty-second street where they had some apples displayed. I produced the gon apples. The dealer picked me out some good looking apples and said, These came from Oregon.' I asked him where and he told me that they were a famous brand from Wenatchee, Oregon. Cleveland, Ohio, is Strandborg's home town. On arriving there he picked up a copy of the Cleveland Plaindealer and

Oregon, Washington and Idaho apples, commenced another still hunt in Cleveland for an Oregon apple. Once more did Strandborg swell with pride that he, gon apple duly 'advertised as such, in one of America's mightlest publications. One of Strandborg's friends is an apple dealer in Cleveland—a jobber in large way. Down went Strandborg to his apple dealing friend and there in the window was the selfsame advertisement of Oregon, Washington and Idaho apples as it appeared in the paper that morning. At last, thought Strandborg,

can boost my state and get an Oregon apple, and proceeded to ask for a box. 'Certainly," said his friend, and calling to a man, said, "Bring Mr. Stranborg the finest box of Big Y apples you can

MIXED GEOGRAPHY

Roseburg paper reading substantially and that he wanted some Hood River "Oranges. California's or some other fine quality Oregon ap-We bought this carload of or- however, procurable. While Strandborg

"Where do they come from?" Strandborg asked the checker-in.

"Blowed if I know," was the reply.

"Ever have any Hood River apples?"

Strandborg asked. "Sure," was the reply.
"Where is Hood River?" continued Strandborg.
"Seattle," he was told.

OREGON LOSES OUT

"In Detroit, says Strandborg, the same thing happened. Strandborg's visit to these cities was made during the time that the so-called national campaign of selling Northwestern apples was being carried on all through the Eastern states Apparently the Oregon apple growers about as much advertising out of this

campaign as it usually does unless it stands alone. The only product,' says Strandborg, which anyone knows comes from Oregon ful experience in farm bureau work, one is Phez loganberry juice, which is advertised by an Oregon concern, capitalized with Oregon money, directed by Oregon brains, and stands on its own merits. connection with the organization of wool Even Hood River, in the minds of most pools, hay growers associations and oth- of the consumers of apples in the East, is a part of the state of Washington.

Nearly every advertiser on the farm pages issues a catalogue containing stock farm and attended the Kansas valuable information to farmers. An-Agricultural college. He will report at swer these advertisements—always men-Redmond, December 20.

OREGON QUALITY

Oregon berries made into jams and sold as "a Washington

Oregon apples sold as Wenatchee and Yakima apples. Oregon prunes sold as "a California Product."

Oregon cherries sold as "California Glace Fruit." Oregon salmon sold as "Puget Sound Salmon." Oregon pears sold as "Canned California Pears."

Oregon peaches sold as "Canned California Peaches." Oregon berries made into "Washington Pure Fruit Syrups." Hood River apples sold as "Coming From Near Seattle."
Oregon cherries sold as "California Royal Anne Cherries."

Oregon panes sold as "California Glace Prunes." The best boost California and Washington ever had was when Oregon started to produce the finest fruits grown on the

DRAINAGE MEETING WILL BE CONDUCTED

Plans for Procuring Trenching Machine Will Be Proposed at Conference Soon.

Oregon Agricultural College, Corvallis. Dec. 27.-The call has been issued

This meeting is to be held at the Oregon gricultural college during farmers' week and comes just ahead of the meeting of the Oregon Irrigation congress. Plans for securing a trenching machine will be brought up for discussion. "The Jones bill now pending in con-

gress should aid reclamation by drain-

age as wel las irrigation, as the Oregon

laws permit the reclamation to contract with the drainage districts," says W. L. Powers, professor of soils at the college and secretary of the association. "All the 38 drainage and 44 irrigation dstricts in Oregon are entitled to and should have representation in the conference. It is planned to hold a joint irri-

gation session January 2 in which mem-

bers of the Oregon irrigation congress

are invited to participate."

Needed improvements in the water aws of Oregon will be considered at the Motor company, eventually all of the outjoint conference, Friday, January 2, and put of the Ford factory will be dismembers of the legislative assembly are tributed through one sales organization. specially urged by the officers to be Vick Brothers of Salem, Oregon dispresent and participate in the discus- tributors of the Fordson, will handle

nvestigation of the United States de- pany branches will take over the distripartment of agriculture and leading bution.

scientific authorities on irrigation and drainage from neighboring states will ad-

week assembly of great importance will be given by Dr. Harris Weinstock, state market commissioner of California-The drainage association will enterain the irrigation and drainage delegates attending this conference at the college conference banquet Friday evening and in order that proper provision be made, delegates should, if possible, advise the secretary of the drainage as-

A lecture before the general farmers

U. S. Butter Exports

In spite of vast grazing lands in the United States, this country furnishes less than 1 per cent of the butter that Oregon State Drainage association to figures in world or international trade, convene at Corvallis, January 1 and 2. according to statistics recently compiled by the United States department of agriculture. However, the same fact, expressed in terms of the total number of pounds of butter exported, does not look so insignificant, since the annual total for at least one year in each of the last six decades has approached 30,000,000 pounds. There has been marked fluctuation in this country's exports of butter, the amount frequently dropping to less than one third of the total for the big years. The relation between domestic and foreign prices has been the determining factor in these changes. During the last few years our exports, small as they are relatively, have been going to 70 different countries, colonies and dependencies.

Sell Tractors Direct Owing to the fact that Henry Ford has purchased the entire stock of the Ford this tractor only until August 1, 1920, The chief of irrigation and drainage after which time the Ford Motor com-

guarantee is satisfaction or your furs back at our expense. Ship all your available furs now while the prices are high. Send for our late price list and mark your packages Portland, Or

TO OTHER LINES OF WORK

29 Agents Have Been Lost to Service Since Plan Was Adopted in 1913.

Oregon Agricultural College, Corvallis, Dec. 27.-The appeal of higher salaries has been responsible for the loss of many county agricultural agents since the county agent plan was established in Oregon in 1913. This is shown by records compiled by Paul V. Maris,

state leader of agriculturists. Twenty-nine county agents, whose resignations have been received in the last few years, served but 18 months on the average. Four were in the work for more than three years, seven more than two years, and 12 less than one year. Four of 10 men who accepted higher salaries in commercial positions became bank agriculturists. Five were experiment station men giving part time to county agent work who resigned to give way to full time men. Three engaged in farming, three remained in the service, Small in Volume but were promoted to higher positions, and one was transferred to another

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Farmers to Destroy Squirrels in Spring

in the spring. Poisoning of rabbits has The future for county agricultural agent work looks bright, believes Mr. Maris. Twenty-three agents are now already begun and thousands of animals have been destroyed. A mechanical mixemployed in 23 counties. Polk and er for polsons and 10,000 quarts of mixed Harney counties have placed the neces-sary items to provide for county agent work in their budgets, while Lane and Malheur counties will start the work the beginning of the year. ingredients are to be used in the cam-

committees in different localities to superintend the work under direction of to crops from ground squirrels and rodents amounts to thousands of dollars every season.

Read the advertisements on the farm pages of The Journal. When answering Klamath Falls, Dec. 27.—Farmers of advertisements always mention the

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your shipping, Send in now and



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still, there will be some farm owners who will want Ford-

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And when spring comes, which will be soon, you will have your

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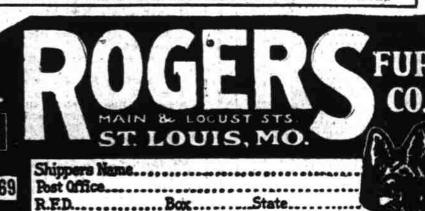
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