department stores in the chief cities of the district, which show a considerable

increase in the general trade of the

Wholesale and retail trade and col-

lections are good," reads the report.
"Reports from 20 department stores in
six of the principal cities of the district

show that the total sales were 62.4 per

Portland's increase in department

last year, and an increase of 10,8 per

..... 32.4

the belief that there will be no material

price reductions in the near future. Sev

eral of the largest wholesale dry goods firms in the principal centers of the dis-

trict report trade to be generally better

than a year ago, the greatest improve-ment having been shown during the past

Lack of rain in Washington, Oregon and Idaho, says Perrin, is causing con-

siderable uncertainty and some anxiety

as to grain production. Although the soil was well saturated with moisture

during the spring, the surface has dried out to such an extent that it may keep

The production of spring and winter

...119,069,200

favorable except from Oregon where prunes have been dropping heavily. In California navel and Valencia oranges

ing and walnuts and grapes are making

summer ranges continues good.

Total average

two months.

Totals

favorable progress.

INDUSTRY ACTIVE

RAIN IS NEEDED

May. 1919 · April, 1919

May. 1918 April, 1918
25.3 32.6
25.3 36.5
31.2 54.6
38.5 37.6
27.3 35.9
38.1 41.0

CAN'T LIVE ON WAGES, DECLARE PHONE STRIKERS

Local Brotherhood of Electrical Workers Asks an Increase From \$6 to \$6.40 Daily Wage.

PICKETING LINES FORMED

Unionists and Company Officials in Contest Before Exchanges Urging Girls to Join Ranks.

(Continued From Page One)

tains of picketing squads at each exchange were appointed and preparakeep girls from going to work.

An interesting scene is presented in front of some of the exchanges. At the Broadway exchange, before a crowd of spectators, there is considerable rivalry between the company officials and the unionists. The sunion girls walk back and forth in front of the door, and when new girls start into the building they try to coax them out, while G. E. May tries to induce them in.

If a girl wavers, the unionists generally get her, but if she walks straight along Mr. May has little difficulty.
Every effort is being made by the girls to conduct the strike in an orderly manner. They are paying strict atten tion to the laws and do not call girls They are using mild language and

"As far as the girls and the men and the company are concerned," said W. J. Phillips, "this is a perfectly friendly strike. Many of the union men have walked out and some of them did not. We think we are giving better service than we did Monday, in spite of both

"So far as I can see there is not much contention between the company and the strikers. The girls are asking for a higher maximum wage than the com-pany through its officials in San Fran-cisco apparently thought it could afford to pay. The length of time which the girl was required to spend in reaching the maximum, five years, was the original demand of the girls. The company first held out for seven, but after conference in San Francisco it agreed to come down to five. Now the girls are demanding two."

SAYS GIRLS WELL PAID About 20 per cent of the operators in Portland, or about 175 girls, are now on

strike, according to Mr. Phillips, while the girls allege they have about 400 out. The girls remaining have been dis-ributed in the various exchanges and some of the night force put on the day force to equalize the pressure and keep the service running.

The company states that the scale of wages that went into effect on June 16 gave the telephone workers an in-

gradually works up to \$19 a week unless she has been made a supervisor or given some other responsible position. The minimum monthly earning is \$54 the evening supervisor.

The operating room of the Broadway exchange is running from all appear- Her shoes will cost her \$20 a year, hats have more pay so as to be able to live

TELEPHONE GIRLS PICKET EXCHANGES



Above-Group of picketers in front of

was most serious. Below-Miss

lic donations, her total has run up to

"Of course, some girls such as my-

"People don't realize what nervous

etc., \$80, and overcoats, etc., \$50.

and others looking out the windows at the picketers below. The girls work four hour periods with an hour for

lunch between them and a rest period of 15 minutes in each four hour period. It appears that many girls who have been with the company for a long time. names who start to enter the building, are striking now though they have not struck on previous occasions. Miss Gertrude Pillsbury, who has been in the employ of the company about nine years. strikes, remained on duty, is striking this time. She joined the union at the time Miss Julia O'Connor was here, having partially made up her mind to join before then. Miss Pillsbury is not bitter against the company though she says she can see certain faults which ought to be corrected for the best interests of

"As far as the individual treatment of \$30, gloves \$7, underwear \$18, waists the girls is concerned." said Miss Pills- \$30, miscellaneous \$65, suits, dresses, bury this morning, "there is little com-plaining as a rule. So far as I am concerned, I think that the company should NOT MUCH LEFT allow the girls at least two weeks' vacation a year with pay, and I think the minimum wage should be higher and it lowance for each is pretty small when and holidays.

APPRENTICESHIP LONG

\$13.10 and she has allowed sothing for to \$4 a day. At present the maximum years, have cost me \$150. for day operators is \$19 a week, and they for day operators is \$19 a week, and they have to work five years to draw that. It seems to me that if the maximum is to be so low, it should not take so long to reach it, for that is not much money to work toward for five years.

"If you stop to consider what it costs a girl to live decently nowadays, you will see that she can't live on \$12 a are trying to live alone—I can't see

will see that she can't live on \$12 a are trying to live alone-I can't see crease and nearly comes up to their week. The cheapest place where she can how they do it. present demands.

"The untrained day operator starts with a minimum of \$12 per week of six days and during a period of five years she has her room and two meals a day but if they quit and later decide to go for \$6 a week. Then she pays 10 cents back the company cuts their wages. a week for the privilege of doing her GOOD JOB TAKEN AWAY laundry there.

"Her clothing can hardly run under and the maximum is \$106, which is paid an average of \$25 a month if she lives girls faint from the strain on hot days. plainly and sensibly and buys good I'm not blaming the company for that, clothes such as any girl wants to wear. but I do think that the girls ought to

well and to have the two weeks' vaca-

"I joined the union because I have the teachers and stenographers organizing, and I thought if they had to in April than during the corresponding month of 1918. May sales exceeded month of 1918. May sales exceeded have to, also. When I joined the union April sales by 4.1 per cent in 1919 and I went down to the office and told my 7.6 per cent in 1918. supervisor, and we talked about it for a while. That afternoon I was sent store trade was 30.9 per cent in May, from the information department, which 1919, compared with the same month of s rather pleasant work, to the "A" board, which is the beginners' board and cent was made in May over the precednot as pleasant work. My pay was not ing month. Percentages for each city cut, however.

complaint. The heads of departments will listen to complaints and say they'll the main exchange on Alder and see about them, and that's the last any-West Park streets, where tie-up one ever hears of them."

Vera Epling, secretary of the local SEATTLE PHONE SERVICE

CRIPPLED ON THIRD DAY Seattle, Wash., July 1.—(I. N. S.)— Seattle entered the third day of its telephone strike this morning with com-munication badly crippled in all parts of the city, despite the best efforts of the telephone officials to operate with

Total orders placed by 14 of these stores during May for fall delivery were 32 per cent greater than those placed in May of last year for fall delivery. Apparently retailers have practically abandoned their policy of waiting and are replenishing their depleted stocks in greatly reduced forces. The most accurate figures available indicate that 850 girl operators, who should not take so long for a girl to you consider what clothes cost today. struck Sunday morning, and 200 wire receive the maximum wage. Double the spends \$1 a week for time should also be paid for Sundays amusements, carfare, church and pubclining to estimate the number of operators on strike, C. O. Myers, manager of "The girls are asking wages from \$2 dentists bills, which, in the last two the company, admitted that practically the entire force of male electrical workers are out.

Increased Rates in Commercial Paper, Is N. Y. Prediction The rate for commercial paper nearly always affords, the best index to the late of the grain from filling normally. Winter wheat is standing the drouth better than was expected two weeks ago, but spring wheat is beginning to head prematurely. In California the grain harvest has commenced. Early barley and winter wheat have filled well, but the

late sown crops are in poor condition general supply of money. That rate, and some have been cut for hay. Dry long stationary at about 31/4 per cent winds during the first week in June for prime paper at New York, has stifshriveled some wheat and barley in the work it is. Lots of times I have seen Sacramento valley, but no general dam-age was done. fened to about 51/2 per cent.

Some dealers in commercial think this is merely a reflection of the wheat in the principal wheat producing states of the district was estimated on high rates for call money. But it is sig-June 1 by the United States bureau of than lenders at these rates, so that dealers' portfolios of bills are becoming clogged and they are borrowing a good deal of money to carry them. More-over, the New York banks are lending very little on commercial paper. It is placed almost entirely in the country

R. D. Wyckoff in the Magazine of Wall Street believes that commercial borrowing will increase and that the rate will work slowly higher. "With the growing activity of business; with since 1907. a building boom in the offing which ought, at any rate, to be under good headway by fall; and with no early prospect of any fall in the level of commodity prices, it seems tolerably FRUIT FAVORABLE clear that there must be a growing demand for commercial credits." are setting well, lemons are still bloom

mmittee of the Oregon State Bakers' association were kept quite busy during the annual banquet at the convention several weeks ago, so busy in fact that they did not participate in the absorption of the estables in the fashion they would have liked to. So those members were the guests of R. W. Schneer, chairman of the committee and who is a connoisseur in the art of entertaining, at an elaborate dinner party at the Benson last Monday evening. They say it was some dinner. P. A. Kinnoch, J. T. Burtchaell, S. O. Jones, Walter M. Cook, C. B. Sewall and E. H. Sensenich were the guests E. H. Sensenich were the guests.

An example of how the recent, bank robbery epidemic of the Northwest has stirred secret service officials inte quick action was demonstrated last week, when the alarm from Ladd & Tilton's tank was sounded. Workmen were engaged in remodeling the interior of the state. The situation in California is considered normal. There is a shortage of laborers in the lumber camps and in some shippards, and a shortage of workers is anticipated in the orchards, berry fields and canneries. bank to provide additional lobby space, when one of them dropped a tool, shorting the burglar alarm circuit, which resulted in a call at headquarters. With-in two minutes five plain clothes men appeared on the scene expecting action, but were disappointed in finding it a false alarm.

McWain and Tomilson went out to get some fish—but they never got a — fish. The Northwestern National bank has two persistent followers of like Walton, and like most of the modern piscatorial experts of today, they are extremely enthusiastic about getting to the hole that few knew of. Dean McWain and Frank Tomilson set out for the Trask river last week-end in McWain's French Ford. Tomilson got back with an empty creel Monday morning just before the bank opened. It took McWain until Tuesday night to doctor up the car, pry it out of the mud and get back on the job.

New Evidence Claimed New Evidence Claimed

Redwood City, Cal., July L—(U. P.)—
Granted a stay of sentence until 10 o'clock Saturday morning, attorneys for Dr. Ephraim Northcott, San Francisco physician, convicted of second degree murder in the case of Inez Reed, army nurse, today state they have newly discovered evidence to win them a new trial

neavy timber and the mills have stopped putting it and are converting the entire into yard stock. Inquiries for lumber for export are increasing but the market is seriously handicapped by lack of shipping facilities. It is expected, however, that a number of the new wooden ships will be adaptable and avail-able for shipping railroad ties, for which several large foreign orders have been received by the yards of the Pa-cific northwest. For the four weeks ending May 31 an average of 121 lum-ber mills in the Pacific northwest pro-Total Sales Heavier in Both Reduced 283,082,758 board feet of lumber, which was 12.7 per cent below normal Orders were 22.2 per cent above produc-

Year and Collections Are Good. tion and shipments were 7.8 per cent below orders and 12 per cent above pro-STORES DO LARGE BUSINESS

Building permits issued in 19 principal cities during May aggregated \$9,577,545, an increase of 25.4 per cent over May, 1918, and 17.5 per cent over April, 1919. Of this amount \$8,114,275 was for new construction and \$1,463,270 for repairs and alterations.

icy and Are Restocking With EXPORTS INCREASE No idea of Price Reductions.

Exports from Pacific coast ports during April aggregated \$56,196,000, an increase of 16.7 per cent over April, 1918, but a decrease of 19 per cent from the figures for March, of this year. Imports, which amounted to \$28,162,000, were 90 per cent less than those for April, 1918, and 33.9 per cent less than the total for March, 1919. The principal item of export, from the Washington district was railway material bound for Russia.

Son Saves Father From Death in Well

Chehalis, Wash., July 1.—Albert Ross of Claquato hill, west of Chehalis, while cent greater during May, 1919, than dur-ing May, 1918, and 36.5 per cent greater

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Top Prices

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clients money by saving shipping expenses. If you wish to sell ask us to

Bushels - 1915 - 26,429,173 18,854,000 17,940,000 7,590,000 According to these estimates, this year's wheat crop will be the largest 93.99 .51 ever produced in Washington, Oregon 95.29 and Idaho, and the largest in California 2nd 94.06 3rd 95,04 1.25 94,04 94.94 Reports from all parts of this district concerning deciduous fruit crops are very



SMITH CAMP

JULY INVESTMEN

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5,000	Vancouver, B. C., 4s
11,000	Vancouver, B. C., 41/2s
24,000	Victoria, B. C., 41/28

Circular containing a full description of the above issues may be had upon request.

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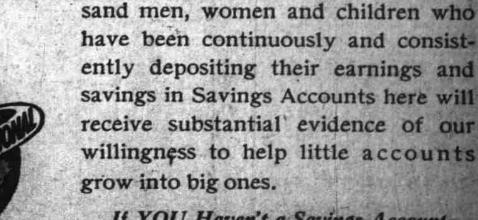
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Pay Day For The Thrifter

THIS is semi-annual Interest paying day at the Savings Department of the Northwestern National Bank. Those many thou-



ently depositing their earnings and savings in Savings Accounts here will receive substantial evidence of our willingness to help little accounts

If YOU Haven't a Savings Account -Start One Today

Wednesday Specials at FRYE'S Markets

POT ROASTS LIBERTY STEAKS SAUSAGE MEAT BOILING BEEF VEAL STEW Per Pound

TENDER SIRLOIN

STEAKS

22c Lb.

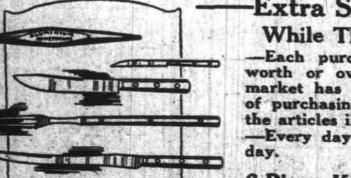
OUR FAMOUS WILD ROSE BRAND

Creamery Butter

RANCH 48c Lb. EGGS...

Guaranteed Fresh

T-BONE STEAKS 25c Lb.



Extra Special-While They Last

-Each purchaser of \$1 worth or over in either market has the privilege of purchasing one set of the articles illustrated. -Every day except Sun-

6-Piece Kitchen Set

75c Regular Value \$2.50

FRYE & CO. Frye's CASCADE Market THIRD and YAMHILL

Frye's ECONOMY Market FOURTH and YAMHILL

VEAL SHOULDER ROASTS 15c-18c

Both Shops

Open 8:30

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RIB AND LOIN CHOPS 25с сь. SHOULDER

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We BUY and SELL any amount. New York quo-tations by wire every a prning, interest in-

31/2 \$ 99.55
1st 46 95.08
2nd 48 94.41
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2nd 41/45 94.80
2nd 41/45 94.80
4th 41/45 94.94
Victory 41/45 160.39

Industry in the district is active. No

DEMAND FOR LUMBER

HEADQUARTERS

ROBERTSON & EWING

FREEMAN The first crop of alfalfa is being cut in Utah, northern Nevada, Idaho and Oregon and the second crop in Arizona, California and southern Nevada Rains during the first week in June in Arizona, Utah and Nevada greatly bene fited the ranges. Livestock generally is improving in condition and feed on the

building on the Pacific coast except that few yards are discharging some of their men as government contracts are completed. These men, however, are finding employment without difficulty. Unemployment as a problem has now disappeared and in most of the states of the district supply and demand are about equal. During the last month the number of unemployed in Utah has been reduced from 5000 to 1000 and in California from 7000 to 5000, most of whom

There is an unusually strong demand for lumber, particularly yard stocks Mills are opening up to full capacity and prices are advancing on account of the increased cost of production and the limited supply of lumber now on hand.