

800 BUYERS ARE HERE AND MORE COMING TO CITY ON EVERY TRAIN

Tonight Grand Merchants' Conclave and Concert Will Be Held in Auditorium.

OREGON CITY TOMORROW

Factory City Plans Extensive Entertainment-Trip Up Will Be Made by River Steamers.

Portland is putting its best foot forward this week. With more than 800 buyers in the city already, and more coming on every train, making it certain that there will be a record attendance, the committees feel that they have something to work for. Every buyer has something to do all of the time, and some one to show him where to do it in the easiest way.

Tonight at 8 o'clock will be the grand merchants' conclave and concert in the Auditorium. Thursday at 11:30 Supple & Ballin will be the hosts and show the visitors through the shipyards. After a luncheon there, the visitors will be taken to Oregon City, and in the evening to the Oaks. Friday evening at 6:15 there will be an informal banquet, honoring the visiting merchants and their families. Saturday afternoon the climax will come with an auto party up the highway.

Women Attend Theatre

Last night there was the theatre party for the out-of-town women, and the high jinks for the men.

Tonight W. H. Farley of Dayton, Ohio, will talk on "The Troubles of a Merchant." Adolph Weinstein and Gordon Soule will furnish music. Charles F. Berg, recently elected president of the Pacific Coast Admen, and member of the state council of national defense, will address the assembly on "Conserving Man Power and Materials for the United States Government." Mayor Baker will also speak.

Thursday will be the fullest day of all for the visitors. At 11:30, automobiles will leave for the Supple & Ballin shipyards from the Chamber of Commerce building. The company will be the host at a luncheon for the visitors, and will furnish guides to take them through the plant and show them ships in the process of construction.

Oregon City Will Be Most

At 1:30 sharp, boats will leave from municipal dock No. 2, right next to the shipyards, and from the foot of Taylor street on the west side, to take the visitors to Oregon City. Two groups of 25 Oregon City business men will be on each boat, the Grahama and the Ramona, to escort the guests. They will first be shown through the Oregon City wooden mills and the Crown Willamette mill, and then about the city until 5:30, when a box dinner will be served on the library park lawn. There Judge Grant R. Dimick, of one of Oregon's pioneer families, will make an address.

At 7 o'clock the party will gather at Bush dock and go down the river to The Oaks, where their tickets will admit them to all the concessions.

Receptions Please Visitors

The people who have visited the Chamber of Commerce are highly pleased with the cordial reception they have received. Mrs. T. B. Howell of the Community store at Penawawa, Wash., remarked, "The reception is just beautiful." The Farmers at home, she said, "thought their crops would be failures, but they have done most of their harvesting now and find the crops much better than they had expected. Everything is fine up there now."

Mrs. A. E. Lyons, who owns the Needlecraft store in Salem, says that the crops were all right in the valley, but the cherries and Loganberries have been wasted because the grower couldn't get enough help to pick them. "Things are very satisfactory here," said George Ertle, who is here with

Mrs. Ertle from Hood River, where they conduct the Model bakery. "You can do better in Portland than anywhere else. I buy almost everything here, and I'm well satisfied."

Business Conditions Good

"We only had about one third of a crop in apples this year," he explained, "and the price hasn't been good either. We had about one half a crop of strawberries, but the price was fine. General business conditions in Hood River are good."

Jacob Reap, who has a dry goods and groceries store at Chehalis, Or., is proud of the fact that he is past 40 years and is a veteran of the Civil war, having fought in Company E of the Ninth Illinois cavalry. He fought in 32 heavy battles, and explained that he was as spry as ever, this morning. He proved it, too, for he kicked the air in a style that a chorus girl would be proud of.

"If it wasn't for my eyes," he declared, "I'd be just a regular kid. I can chop up the wood now as good as my son."

Business Always Good

Mr. Reap never bothers about business being good or bad. "I can make business good," he philosophized. "I just go around in a wagon right to their door and I show the people what I've got, and I just make 'em buy." Mr. Reap came to the city Monday, and he will be here for the rest of the week. He was one of the main speakers at the Ad club luncheon this morning.

DRAFTED MEN FROM OREGON TO MOBILIZE EARLY NEXT MONTH

(Continued From Page One)

that handicap it is believed the state will be ready at least with all other states. Wires were sent each exemption board today apprising them of the early date and ordering them to report to the district boards daily the names of men examined and not exempted.

The members of these district boards left for their homes last night after an all day session in which the draft rules and regulations were given a thorough going through. Uniform policies were adopted to be followed in all sections of the state.

Strict Rules Are Adopted

Chief of these was the matter of dependency. Dependency will consist of a condition which, should the drafted man be taken, will throw his wife, mother or other dependent upon the state entirely.

This ruling is the most drastic yet announced and will leave small room for the escape from the draft of many of those whom it had been believed would be exempted.

Another decision reached was that

only those men absolutely necessary to the maintenance of an agricultural or war industry will be exempted. That means that common laborers are not exempted, nor even the semi-skilled men. The high class skilled mechanic will escape. It is said, where it can be shown that he is necessary to an industry. The farmer will be spared when it is shown that he is in continuous state of employment, and not an itinerant laborer.

The men who form Oregon's district exemption boards, most of them, have sons in the army themselves, and their intention is to see that every man who should serve, does so.

New Rulings Received

Wires from Washington further cleared up exemption cases today, when it was announced that firemen and policemen were not on the exempt list and must serve where called. Students in technical schools are also not exempted in that they cannot be considered as engaged in industries.

Another ruling made by Washington is that where it is shown that a man and woman were married after July 20, the case must be scrutinized with every care by the board. Should it be shown that such marriage was contracted for the purpose of escaping draft, the man and woman are guilty of a misdemeanor, and must be prosecuted with the man.

GENERAL CROP REPORTS SHOW FAIR INCREASE

(Continued From Page One)

and a 1911-1915 average of 1,230,000, 000 bushels. Yield per acre 32.7 bushels, against the December estimate of 30.1 bushels, and a 1911-1915 average of 31.7 bushels. Condition August 1, 87.2 against 81.5 on August 1, 1916, a 10-year average on August of 80.2 and 89.4 on July 1, 1917. Acreage 42,161,000 or 103.1 per cent of 1916. Price per bushel August 1, \$7.37.

Barley—Total production August forecast, 203,000,000 bushels, against the July forecast of 214,000,000 bushels, and a 1911-1915 average of 187,000,000. Yield per acre, 24.3 bushels, against the December estimate of 23.69 bushels and a 1911-1915 average of 24.5 bushels. Condition August 1, 77.3 against 80 on August 1, 1916, a 10-year average of 81.2 and 85.4 on July 1, 1917. Acreage 8,379,000, or 109.3 per cent of 1916. Price per bushel August 1, \$1.145.

Other Crops Estimated

The condition of other leading crops and the estimated production follow:

Cotton 70.3 per cent, 11,900,000 bales.
Rye (per cent not given), 56,000,000 bushels.
Buckwheat 92.2 per cent, 19,800,000 bushels.
White potatoes 87.9 per cent, 467,000,000 bushels.

Sweet potatoes 84.8 per cent, 36,400,000 bushels.
Tobacco 58.1 per cent, 1,370,000,000 pounds.

Flax 60.6 per cent, 12,300,000 bushels.
Rice 55.0 per cent, 34,600,000 bushels.
Hay 54.6 per cent, 100,000,000 tons.
Sugar beets 90.3 per cent, 7,520,000 tons.

Apple Crop Below Average

The total production of apples was estimated at 158,000,000 bushels compared with 214,000,000, the 1911-15 average. The peach crop was forecast for 42,700,000 bushels, compared with 49,000,000, the five year average.

The acreage of the above crops, including apples and peaches, 337,716,000, compared with 327,352,000 in 1916 and 325,660,000 in 1915.

Lad on Bicycle Is Killed by a Train

Wapato, Wash., Aug. 8.—Clyde Johnson, 17, son of Mr. and Mrs. R. M. Johnson, was struck Monday by passenger train No. 318, and instantly killed, while riding his bicycle on the railroad right of way.

Twenty-One Men At Bend Passed

Bend, Or., Aug. 8.—Twenty-one men have been accepted for Deschutes county's draft quota of 27. Out of 21 examined today, 13 were passed as physically fit. Exemption claims will run at least 50 per cent.

Summer-Spoiled Skin Removed by Absorption

As undue summer exposure usually leaves an undesirable surface of tan, redness or roughness, often freckles, too, the sensible thing to do is to remove such surface. There's nothing better for this than ordinary mercurized wax, which actually absorbs an unwholesome complexion. The thin layer of surface skin is itself absorbed, gently, gradually, so there's no inconvenience, no detention indoors. Spread the wax lightly over the entire face at bedtime and take it off in the morning with warm water. If you will get one ounce of mercurized wax at the drug store, use it for a week or so, you may expect marked improvement daily. When the underlying skin is wholly in view your complexion will be a marvel of spotless purity and beautiful whiteness.

Don't let those summer wrinkles worry you; worry breeds more wrinkles. Banish them by bathing the face in a solution of powdered saxolite 1 oz., dissolved in 1/2 pt. witch hazel. Used daily for a while this will be found wonderfully effective. Ad.

Buyers' Week

Manufacturers and Jobbers August 6 to August 11

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sylvania, the latter now being completed to supply our
present large trade in the East. We are selling thou-
sands of cases in the Middle West, and supplying home
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To Our Merchant Visitors:

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Here is a factory which cordially welcomes you to Portland. We most graciously extend to you the right hand of fellowship. Half of your week in Portland has passed, you have probably concluded most of your purchases, and now are ready to begin to "see things." In that pursuit do not forget the United Mattress & Pad company. Take a Broadway car and ride to East Seventh street, there dismount and walk two blocks north and you will see our institution. Come and watch us make our famous "Superior Quality" mattresses—the kind you can buy at most reasonable prices, and sell to your customers, confident of giving the utmost satisfaction. We are young men, full of ginger, do business on modern principles, treat everybody right, and you will like us if you only will favor us with your acquaintance.

Most sincerely yours,

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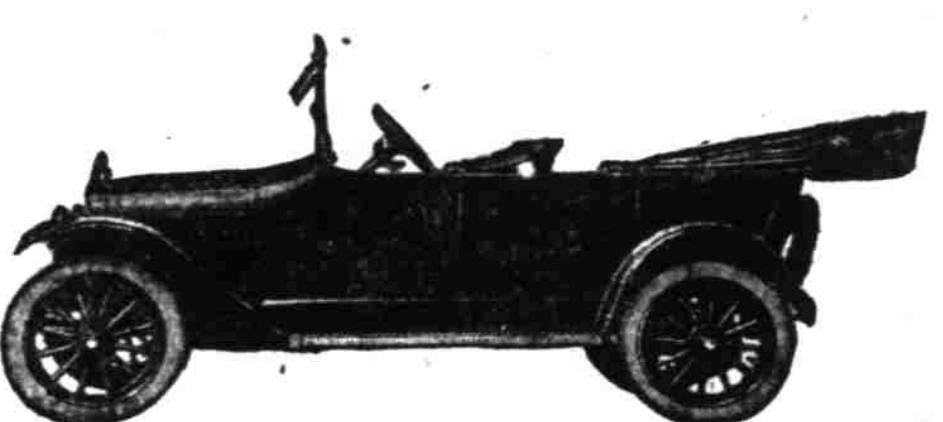
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