### VISITOR WILL DODGE **OREGON ROADS UNTIL** THEY ARE IMPROVED

"Never Again," Says F. L Nash of San Francisco, Whose Trip Taught Lesson

#### SUMMARY OF TRIP GIVEN

Being Towed Miles Are Among Discouraging Recollections.

F. L. Nash of San Francisco says ter time until roads are improved.

He bases his assertion on his experience in attempting to go from Portland to Roseburg over the Pacific highway.

This experience is disclosed in what he says is an authentic log of the trip: "Sunday, March 11-Left Portland 12:15 p. m., going east side route to

Salem. Salem for lunch. Proceeded to Corvailis, by way of Albany, where

we stayed over night. Roads Passibly Fair. "Monday, March 12-Left Corvallis 10 a. m. Eugene for lunch. Proceeded without mishap to Cottage Grove

Found roads passably fair Portland to this point. "2 p. m. into the first mud hole in Comstock canyon; walked one mile and secured team; was towed three miles; charges \$5. Farmer left me at this point with the statement that I get along alright. I did-for a quarter of a mile. Then I stuck again. Dark and raining, Walked one and one-half miles to farm house and secured team. This time I was towed seven miles into Drain, reaching there horse drawn system would have held at 11 p. m. Charges \$7.50.

He Had Aplenty. Tuesday, March 13 .- By this time man who offered to drive car to Roseburg for \$10. (I afterwards paid him fess cost. \$15 out of pity.) Thought this a good Roseburg by train, Chauffeur motor truck, both in over night at farm house. Got Another Tow.

Wednesday, March 14-At Roseburg. Received long distance call from Oakland Charge \$5. Let driver of apparatus. team ge back. Started out on own land, Continued to hoseburg, reaching here at 10:30 p. m.

Cost Summary Given. Thursday, March 15 .- At Roseburg. Made summary of cost as follows: First tow, \$5; second tow, \$7.50; third tow, \$2; fourth tow, \$5; new axle, \$1.50; paid chauffeur for bring-ing car 36 miles, \$15; washing car, \$1.75; railroad fare taking out axle, \$2.20; total, \$39.95. In regard to washing charge garage explained that usual charge was \$1, but where it was necessary to use hose, charge was more. No account taken of extra hotel bills er of time lost.

"Time, Cottage Grove to Roseburg, 21/2 days; distance, 75 miles."

### Baker to Conduct Its First Auto Show

Baker, Or., March 31 .- The first anmual automobile show of Baker will open Thursday evening, April 5, with approximately 20 models of late cars, also motorcycles, accessories, tire vulcanizing plants and storage batteries will be on display.

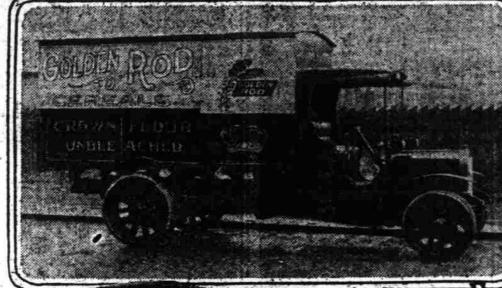
The dealers are very enthusiastic and are doing everything to make their first show a success. The Ford garage was decided on as the best place in which to hold the show. The cars that have been stored in the building have been removed and the decorators are at work getting the building in shape for the opening.

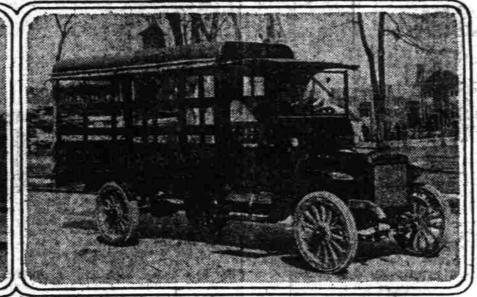
The expensive desorations that were used in the Portland automobile show and were admired by thousands will be used in Baker and the visitors will surely be given a treat at this show Several dealers expect to show stripped chassis and others are planning other stunts that will be of interest to the visitors who own cars and prospects. Music will be furnished every evening and after 9:30 cancing will be permitted until the close of the show

## Uses Motor Car to

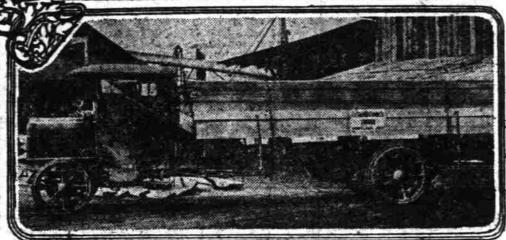
G. E. Stewart of Billings, Mont, leased his ranch last September for three years, and decided to make a thorough survey of the ranching possibilities on the Pacific slope before buying another place. Equipping his Dodge with a camping outfit, he has reserved the coast from Tacoma to searched the coast from Tacoma to San Diego, including Arizona and New Mexico, and has decided to settle in 120. the country around Ashland, Or. During Mr. Stewart's rambles his speed-ometer showed 7600 miles. While passing through Portland Universal tire filler was put in all the tires, and the majority of the trip over rough roads not a bit of tire or engine-trouble was experienced on the 6000 miles journeyed after leaving this city. with almost 800 pounds of luggage and the majority of the trip over rough

### MOTOR TRUCK FINDS READY PLACE IN INDUSTRIAL LIFE









Above, left to right-Five-ton Saurer truck used by the Crown Mills; one and one-half ton truck purchased by the Mutual Creamery from the Roberts Motor Co. Below, left to right-Five-ton Packard truck belonging to the Jones Lumber Co.; five-ton White truck in the service of the East Side Mill & Lumber Co.

The motor truck is doing great work in nearly all lines of business, and illustrations of what one will do in comparison with a horse hauled vehicle come to the light every day. With the aid of these motor conveyances contractors are able to finish jobs ahead of time where the

Leading department stores now fine their delivery systems solely to had a plenty. Was on the point of the use of immense fleets of motor shipping car when I found a garage trucks, enabling them to give superior, more reliable and quicker service at

The lumber industry tends to bargain, so wife, baby and I came on revolutionized with the aid of the started south out of Drain with car cutting of timber and the delivery of at 1 p. m. During the afternoon he cut lumber for commercial purposes. got stuck in mud; hired farmer to pull Almost every make of heavy trucks him out; charge \$2, friendship making is being used today in the movement bill low. 8 p. m. broke axle and stayed of Oregon's greatest resource. Trailers have been added to the trucks, the lumbermen making them do the work of the logging railroad,

The motorization of the fire fighting apparatus has reached a high development. Throughout the entire country new exle, reaching him at 2 p. m. this evolution is rapidly taking place, opposite Rise hill. Put in new axle: and a great many motor car manufac-hired team to tow car through mud five miles, to within two miles of to the building of motor driven fire

Recently an item was published in power; stuck again at 5:30. Managed this paper on the motorization of a to get out on own power (for first circus, by which it is expected to save time). Proceeded on low gear to Oak-

Today there are hundreds of Portland business men who will testify to the efficiency of the motor truck, The various departments of the city government including the street cleaning and maintenance work, have adopted the motor truck in place of the horse drawn vehicles, and find it invaluable n services throughout the city.

Another example is of Uncle Sam's ndorsement of the motor truck in the ostoffice department. Throughout the United States 539 motors are in use for the handling of the mails. A total of 2413 motor trucks and

ielivery cars, including light cars built over for hauling purposes, were regisered in the state of Oregon up to March 1, according to records compiled by M. O. Wilkins, president of the Dealers' Motor Car Association of Ore-

### Roads Bond Issue Benefits Discussed

Whitney L. Boise Addresses Auto Dealers and Salesmen; Other Speakers on Program; Special Peatures. Just to what extent the good roads bond issue would benefit Portland's future was made plain to the Portland automobile dealers and salesmen at their dinner Tuesday evening at the Hotel Portland, when Whitney L. Boiser good roads advocate, told the assem-

blage what the issue really meant. Mr. Boise went into details in explaining all points of the issue to the automobile men and enlightened them on the reports that are being circulated against it.

Walter H. Evans, district attorney gave an excellent talk on salesmanship that contained good pointers and will be well remembered by the salesmen resent. / C. C. Chapman also addressed the audience and told what a legislature had accomplished for the automobile industry. A monologist, Robert Tegin, entertained for a shore while Look for New Home M. O. Wilkins, president of the Deal-

acted as toastmaster Concluding the after dinner speeches

The dinner Tuesday night was the most successful of the Portland Motor

To Compete With Ford,

London, March 31 .- Automobile manufacturers, authorized by the min-ister of munitions, are getting to-

### GASOLINE COMING DOWN 20c Per Gallon

FREE AUTOMOBILE ACCESSORY CATALOG UPON APPLICATION A. J. WINTERS COMPANY AUTO SUPPLY DEALERS

65-67 Sixth Street

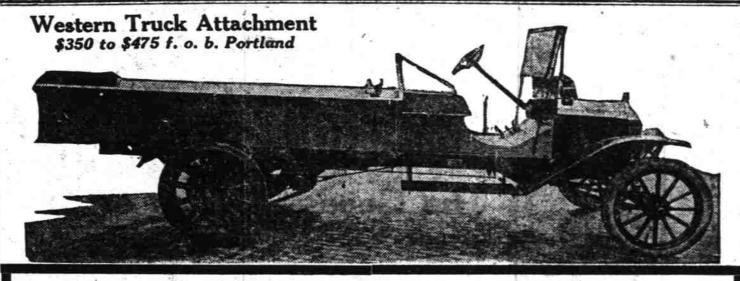
# FOR SERVICE BUY

# MACK TRUCKS

# SAURER TRUCKS

F. C. Atwell, Oregon Sales Agent International Motor Company 21st and Washington Sts.

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### Convert Your Old Car Into a Truck-

Auto Trucks are one of the greatest factors in developing business. The demand for the Western Truck Attachment is increasing. It will fulfill your needs at a nominal cost. Oversize Timken bearings, 2500 pounds per wheel, are features on this truck that are not to be overlooked.

### CAPACITY 1 AND 2 TONS—GEAR OR CHAIN DRIVE

Fords, Maxwells, Chevrolets, Studebaker and Overland cars have been converted into Trucks by the Western Truck Attachment

Dealers Can Make Money Selling This Truck. Write for Territory

W. H. WALLINGFORD

Distributor for Oregon

### Record Coast Drive Made by Salesman

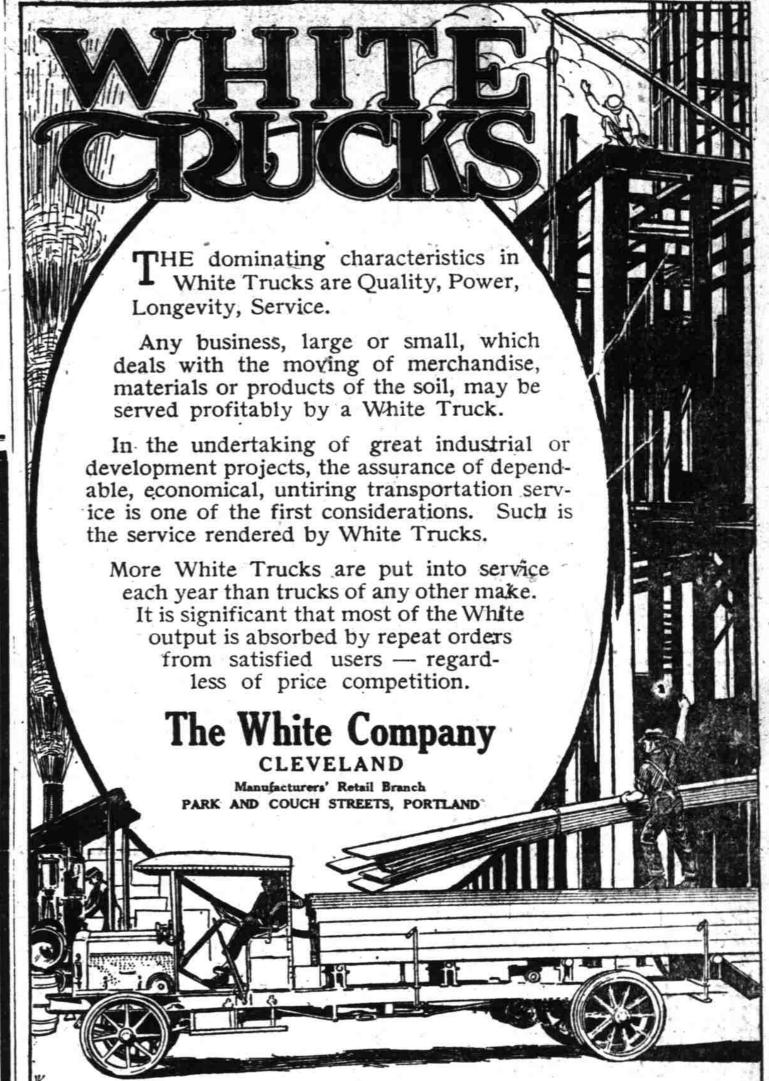
Coming all the way from San Franfornia over the highway. This is the cate the car. first car to come through the moun-

tablish an automobile record. All along the route Allen was urged by his tisco over the Pacific highway in an automobile at his time of the year is record that very few cars hold.

The part was a relative to the persistency with the next town, but persistency won out for him. In several places he was compelled to undergo hardships and in Don Allen, coast representative for one instance the machine became stuck carburetor concern, arrived in this in a very bad hole. The water was city one day last week in his Saxon- over the vital part of the engine, and Six, having come through from Cail- Allen resorted to the starter to extri-Mr. Allen left Portland for Seattle last Friday, a strong advocate of the rule the road is impassible before the good roads bond issue in Oregon,

#### Motorist Reaches Mr. Allen left San Diego on March to call on the Pacific Coast trade, Baker From Boise and was in no way attempting to es-

Baker, Or., March 31.—Claiming the distinction of being the first car over the road from Huntington to Baker this spring, a Dort machine, driven by arrived here from Boise, covering the entire 150 miles on nine gallons of fuel. Johnson reports the roads very bad all the way from Olds Ferry to



# INDIANA TRUCK

### HORSE DELIVERY

YOU BUSINESS MEN WHO DELIVER with horses-have you ever consulted our truck expert in regard to an INDIANA truck in your business?

Have you ever explained to him the nature of your deliverieshow long the haul-how big the load and what it costs? 'Ever asked him to figure with you and to SHOW YOU IN ACTUAL FIGURES how an INDIANA TRUCK would SAVE MONEY in YOUR business?

If you have not done this-then you are not making the most of your opportunities as a modern business man to make money. You are overlooking a LEAK in YOUR PROFITS, which no man can afford.

CONSULT WITH US about your delivery business and prices of our Indiana Trucks, ranging in capacity from 1 to 6 tons. Prices from \$100 to \$1000 lower than other trucks in this class.

### Northwest Auto Company

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F. W. Vogler, Pres.

C. M. Menzies, Sales Mgr.