CITIZENS CAN VOTE ANYWHERE IN STATE TO NAME PRESIDENT

Attorney General Brown in an Opinion Says Voter Need Not Be in Home Precinct.

ELECTOR STATE OFFICER

District Attorney Also State Officer So Same Rule Applies to Him, Says Attorney General Brown.

Salem, Or., Oct. 21.—Any qualified elector, absent from his home precinct, can vote for a presidential elector in any county in the state, Attorney General Brown held in an opinion Friday. Brown says a presidential elector is a state officer and, hence, a voter who may be away from his home county and precinct may vote for him. A district attorney is also a state officer and the same rule applies, Brown also held.

In another opinion he held that a homesteader must vote for county officers where his residence is located and not elsewhere. To vote elsewhere would imply that he was not a homesteader in good faith and would prevent him from proving up.

The employment of Mrs. Maud Gould at the switchboard of the Beaver Creek Telephone company from 6 a. m. to 9 p. m. on regular duty and during the period from 9 p. m. to 6 a. m. on light duty, is a violation of the law limiting hours of labor, the attorney general told Labor Commissioner Hoff in an opinion.

Coos Road Progresses.

Salem, Or., Oct. 21.—County Judge Marsters of Douglas county told the state highway commission Friday that Douglas county has already made a survey from Camas to the Coos county line on the proposed Roseburg-Myrtle Point highway. This would leave from Roseburg to Camas to survey.

Hubbard, Or., Wins Point.

Salem, Or., Oct. 21.—Circuit Judge Galloway has refused to grant an injunction, requested by the Southern Pacific railroad, restraining the city of Hubbard from constructing a sewer ditch across the company's depot property.

Mrs. Earl Wants Divorce.

Salem, Or., Oct. 21.—Jennie L. Earl has brought suit for divorce against George W. Earl. She asks $50 per month alimony and $75 attorney's fees.

Incorporation Filed.

Salem, Or., Oct. 21.—Articles of incorporation were filed Friday by the Angela Hotel company, Portland, $143,000, Timothy Kinney, Mary K. Dougherty and Angela M. Murphy, incorporators. The Utility Manufacturing company of Portland, filed articles increasing capital stock from $10,000 to $50,000.

Upstate New York Drifts to President

New York Evening Post Owner and Editor, in Automobile Tour, Finds Surprising Change in Sentiment.

New York, Oct. 21.—Oswald Garrison Villard, editor and owner of the New York Evening Post, which has not been supporting President Wilson's candidacy, is making a personal tour up-state.

In a dispatch to his newspaper from western New York, Mr. Villard reports an unmistakable and surprising drift to President Wilson, which he says is strong, "particularly in the small towns."

"This impression was strongly confirmed by the information gained during an auto ride of 130 miles today," he adds. "From the beginning we stopped every man we met on the road. So remarkable were some of the statements made as to Republican disaffection that they were hard to believe and could not have been taken at face value had it not been that they were so often checked up by Republican sources of information.

"Everywhere the workingmen are flocking to the president, and if there are only a few farmers in every election district changing their votes, it will take a much smaller majority in New York city to carry the state for Wilson than the Republicans realize.

"Finally, it should be noted that we ran across Republican dissatisfaction with the speeches of Mr. Roosevelt."

Fire Destroys Farm Home.

North Plains, Or., Oct. 21. — The farm residence of Fred G. Brown, residing on the Shadybrook road, north of here, was entirely destroyed by fire Thursday evening, nothing being saved except a sewing machine. The origin of the fire is unknown.

STATE CONVENTION OF W. C. T. U. ENDS WITH AN OPEN AIR MEETING

Mrs. Sleeth Speaks Against Beer and in Favor of Totally Dry Amendment.

NORMAL BILL IS INDORSED

Medford and Albany Bid for 1917 Convention and Executive Committee Will Decide Between Them.

Pendleton, Or., Oct. 21.—The annual state convention of the W. C. T. U. came to a close here last evening with a meeting on the street in which Mrs. Mattie M. Sleeth, of Portland, addressed a large crowd against the beer amendment and for the Oregon completely dry amendment. The meeting was held in response to an invitation extended by the Commercial association.

Either Medford or Albany will get the 1917 convention. Both these cities extended invitations and the convention left decision up to the executive committee. One of the last actions taken by the convention was enthusiastic adoption of a motion pledging the members to work in the interest of the eastern Oregon normal school bill and indorsing Pendleton as a city of high moral ideals, progressive spirit and clean citizenship.

Memorial Service Held.

It was followed by a tribute to Mrs. E. B. Andrews of Clackamas county, chairman of the Blue Team which won the membership contest from the Gold Team captained by Mrs. Hattie Wilson of Corvallis. In her honor the pulpit was decorated in blue.

A symposium was also held Friday at which a number of prominent Pendleton citizens testified to the prosperity of Pendleton under prohibition.

Convention Is Closed.

The convention came to a close with a program of addresses and music this a program of addresses and music last evening.

Among those who won honors at this convention was Miss Mildred Wills of Newberg, who last night was declared winner of the diamond medal in the declamation contest. She was pitted against five other contestants.

Treadgold's Slayer Is Still Alive, Dying

Joseph Coach, Marshfield, Has Bullet in Head — Arthur Coach, Brother, Jailed for Threats to Kill Attorneys.

Marshfield, Or., Oct. 21. — Joseph Coach, who Thursday shot and killed City Attorney G. T. Treadgold of Bandon, is still alive. He shot a bullet through the front part of his head, penetrating his brain, after the murder of Coach. His death is expected at any time.

The body of Treadgold was taken from Coquille, where the shooting occurred, to Bandon. The funeral will be held there Sunday. It is said that Treadgold leaves investments in property in the neighborhood of Bandon. Examination by Coroner Wilson revealed that two shots were fired by Coach. One struck the arm and passed through his abdomen; the second penetrated the heart.

Today, Arthur Coach, brother of Treadgold's slayer, was placed in jail. It is alleged that Arthur Coach threatened to kill his brother-in-law, Leo J. Carey, Attorney A. J. Sherwood and District Attorney Liljeqvist.

Prisoner Recants On Hunger Strike

Sheriff Now Afraid That Man Who Threw Wooden Leg at Judge Will Now Eat His Crockery.

Denver, Oct. 21.—(U. P.)—Last Saturday John Kelly, who weighs 265 pounds, was sentenced to the county jail for begging on the streets. When sentenced he threw his wooden leg at the judge. Sunday he "mixed" with another prisoner at the jail and drew the dungeon.

Then he refused to eat—until yesterday.

"I hope no other prisoners will diet themselves," said Warden Kratke today. "This man Kelly has finished all the food and is starting in on the crockery."

Speaks at Clatskanie.

Clatskanie, Or., Oct. 21. — Mark Weatherford, Democratic and Prohibition candidate for congress, spoke here Wednesday evening in the Columbia theatre to a large and appreciative audience. His subject was the "Brewers' Amendment and Oregon Dry."

MANUFACTURERS' CLASSIFIED DIRECTORY OF PORTLAND

(Names in capital letters have announcements, containing their addresses, on the manufacturers' page. Addresses of others may be obtained from the telephone directories. Many manufacture for the jobbing trade only, but in all cases buyers should demand the products of our home institutions.)

Albers Bros. Milling Co., breakfast foods and health cereals.
AUTO TOP CO., makers of auto tops; repairs and rebuilds autos.
Acme Fixture Co., show cases, etc.
Automatic Mfg. Co., shoe button fastening machines.
Atkins & Co., saws, etc.
AMERICAN BRASS AND BRONZE WORKS, anything in brass, copper and aluminum.
ACME SIGN CO., sand blast, chipped glass, acid etched signs.
ARROW CEMENT LAUNDRY TRAY CO., new idea in laundry trays.
Ames, Harris, Neville Co., grain bags and sacks.
American Brush & Broom Co., splint brooms and brushes.
ADRIAN NECKWEAR CO., men's neckwear.
American Soda Works, soft drinks.
BLUMAUER-FRANK DRUG CO., Purola toilet preparations.
THEO. BERGMAN SHOE CO., men's and boys' footwear.
Beaver Glove Mfg. Co., gloves.
BALFOUR, GUTHRIE & CO., health cereals and poultry foods.
Brownsville Woolen Mills, men's and youths' clothing.
Central Door & Lumber Co., sash, doors, ornamental glass.
Clossett & Devers, teas, coffees, spices, extracts.
CARMAN MFG. CO., furniture.
COULTER CO., violins, mandolins, guitars.
Columbia Wire & Iron works, fire escapes, bank fixtures, fancy railings, feuces.
Columbia Engineering Works, machinery, boilers, etc.
COLUMBIA CARRIAGE AND AUTO WORKS, auto bodies, trucks, tops, painting, rebuilding, carriage work.
Columbia Brick Works, brick, tiling.
Clark-Woodward Drug Co., medicines, trusses.
Clauss & Son, lapidarians.
Campbell, E. C., cleansing and polishing fluids.
COAST CHEMICAL CO., insecticides, cleansing and polishing fluids.
COHN, A., ladies' cloaks and suits.
Columbia Steel Co., steel castings.
Clark Saddlery Co., harness and saddles.
COAST CULVERT & FLUME CO., corrugated steel pipe.
CRYSTAL SPRINGS FINISHING WORKS, wool bats, wool carding.
COIN MACHINE MFG. CO., money changing machines, turnstiles, electric water heaters and melting pots, light manufacturing.
COLUMBIA CARBON PAPER CO., high grade carbon papers.
CRESCENT CHEMICAL CO., liquid polishes and soaps, sweeping compounds, insecticides.
CAMTHOL CO., Camtbol for cure of catarrh, eczema, hay fever, neuralgia, piles, pneumonia, rheumatism, headache, tonsilitis, coughs, colds, burns, etc.
DUNNE, DAVID M. CO., paints, varnishes, etc.
DOERNBECHER FURNITURE CO., furniture factory.
Dondero & Nelson, cement laundry trays.
DURABLE ROOFING CO., durable paper roofing.
DAVIS-SCOTT BELTING CO., oak tanned leather belting.
EDWARDS, C. D., basket works.
Edwards, Dwight, coffee roasters, tea blenders.
Electric Steel Foundry, steel castings.
ENAMEL BAKE OVENS CO., enamel baking.
Freeland Furniture Co., tables only.
Frei Pickle works, pickles and table condiments.
Fisher-Thorsen Co., paints and varnish.
FLEISCHNER-MAYER CO., overalls and work shirts.
Freesburger, G. S., Air-Vulc, rubber mender.
Fleming, W. S., portable shower baths.
FINKE BROS., cooperage works.
Gaus, lapidary.
GRANDMA COOKIE CO., cookie factory.
Gregory & Co., lapidary.
GILL DAHLIA FARM, dahlia propagation.
GOLDENROD MILLING CO. (Balfour, Guthrie & Co.), flour and poultry foods.
Grasle Paper Box Co., paper cartons.
Hill Novelty Turning Works, novelty manufacturers.
Hodson-Feenaughty Co., corrugated steel drain and culvert pipe.
Halvorson Co., physicians' sterilizing appliances.
HIRSCH-WEIS CO., tents, awnings, waterproof clothing.
HESSE-MARTIN IRON WORKS, mill and other machinery, foundry.
MASTER INCUBATOR CO. (D. M. Holbrook), poultry incubators.
HELSER & UNDINE MACHINE WORKS, machinery and castings.
Harper's Brass works, brass work.
Harris Ice Machine works, refrigerating plants.
HANSEN MFG. CO., liquid bluing, ammonia.
Heald corporation, Oregon maps.
INDEPENDENT CRACKER CO., crackers, cakes, cookies, etc.
INDEPENDENT FOUNDRY CO., foundry castings.
JONES BROS CO., loganberry juice, cider, vinegar.
KNIGHT PACKING CO., pickles, sauerkraut, table condiments, vinegar, etc.
KORINEK REMEDY CO., veterinary remedies.
KLENZO SOAP CO., cleansing and polishing preparations, hand and toilet soaps.
KEENEY, F. S., improved stump puller.
Kauia Co., cocoanut butter and preparations.
King-Fisher Co., mattresses, bedsprings.
KADDERLY, J. J., Kadderly's improved furnace.
KOLIE, DR. D. W., improved optical nosepieces.
Keil Mfg. Co., gas water heaters.
LEUPOLD-VOLPEL CO., surveying and scientific instruments.
LUSTEROL MFG. CO., 4610 Woodstock ave.
Leach Bros., sash weights.
Lawrence Co., Geo., harness and saddles.
Lowengart & Co., millinery.
Luckel, King & Case Soap Co., soaps.
Laher Auto Spring Co., auto springs.
LAYTON COOPERAGE CO., cooperage.
Lakin & Co., lapidary.
Lathe Mfg. Co., show cases, store finishings.
LEHMAN & CO., egg noodles, macaroni.
MULTNOMAH TRUNK & BAG CO., trunks, bags, sample cases.
MT. HOOD SOAP CO., all kinds of soaps.
McMINN, E. B. CO., horse collars, razor strops, auto tires.
Modern Confectionery, candy, confectionery.
Myers & Co., lapidary, gold and silver workers.
Marine Boiler and Machine works, improved steam boiler.
Monroe & Crissel, silos.
METALLIC HIP SHINGLE CO., improved ridge metal shingle.
Miniature Lumber Co., ready cut lumber.
Mt. Hood Soda works, soft drinks.
MILES SIGN CO., advertising hangers, pennants, process show cards, signs, etc.
MONTGOMERY, SAMUEL, improved milk strainers.
Nicolai Door Mfg. Co., doors, sash, panels.
Neustadter Bros., overalls, work shirts.
NORTHWEST LEAD & MACHINERY CO., lead pipe, lead wool, machinery.
Northwest Steel Co., steel buildings, steel ships.
Northwest Rug Co., rag rugs.
National Pipe & Tank Co., wood pipe, silos.
Oregon Mirror and Beveling works, mirrors.
OREGON BRASS WORKS, everything in brass, copper, aluminum.
Oregon Auto Painting Co., auto painting.
OREGON CHAIR CO., all kinds of chairs.
Oregon Box and Mfg. Co., wooden boxes.
Oregon Artificial Limb Co., artificial limbs.
Oregon Iron & Steel Co., steel water pipes.
Oregon Door Co., doors.
PHOTOGRAPHIC CARD CO., photographic advertising cards and novelties.
PENDLETON WOOLEN MILLS, pure fleece wool blankets, Indian robes, steamer rugs, bath and auto robes.
Pacific Coast Safe & Vault Co., safes.
PACIFIC STONEWARE CO., pottery products.
PACIFIC HARDTACK & TOAST CO., hardtack.
PORTLAND LINSEED OIL WORKS, linseed oil meal stock food.
Pacific Coast Cone Co., ice cream cones.
PACIFIC IRON WORKS, structural steel and iron; foundry.
PACIFIC TENT AND AWNING CO., tents, awnings, ship sails.
Pacific Coast Biscuit Co., crackers, table foods.
PACIFIC LADDER CO., ladders, adjustable scaffolds, breakfast tables.
PENINSULA IRON WORKS, machinery, foundry.
PETTIT FEATHER & BED CO., mattresses, pillows, bedsprings.
PHOENIX IRON WORKS, machinery, foundry.
Parelius Mfg. Co., interior finishing, caskets.
Portland Curled Hair Factory, curled hair mattresses.
Portland Wire & Iron Works, bank railings, fire escapes, wire work.
PORTLAND BOLT & MFG. CO., bolts, upset rods, dies, forgings.
Portland Cigar Box Factory, cigar boxes.
Portland Elevator Co., elevators, hoists.
PORTLAND OXYGEN & HYDROGEN CO., oxygen, hydrogen.
Portland Shipbuilding Co., river boats.
Portland Woolen Mills, woolen cloths.
Portland Mfg. Co., veneering.
Portland Iron Works, iron and steel manufacturers.
Portland Wood Pipe Co., wood pipe, silos.
PORTLAND RUBBER MILLS, anything in rubber.
Portland Knitting Co., knit clothing, gloves.
PORTLAND SAW WORKS, stoves, ranges.
Portland Cordage Co., hemp ropes, twines.
PURDIN, FRED A., airtight heaters, camp stoves.
PURITAN MFG. CO., soft drinks.
Pioneer Soda Works, soft drinks.
Ross Candy Co., candies, confections.
RASMUSSEN & CO., paints, varnishes.
RENO, MRS. L. Q., gas mantles.
RELIANCE WIRE & IRON WORKS, wire work, railing, fences, park seats.
Ready Built House Co., ready built houses.
Rhyner-Dicke Co., high class cement work.
Royal Nut Mfg. Co., peanut butter.
SMITH & WATSON IRON WORKS, machine shop and foundry.
Supple Shipyard, ship builder.
Stettler Paper Box factory, paper boxes.
SHARKEY, P. & SON, horse collars.
SHOPE BRICK CO., improved patent cement bricks.
Star Drilling Machine Co., well drilling machinery.
Specialty Mfg. Co., collapsible poultry crates.
Simmons Glove Co., men's work gloves.
SHAVER-GULLEY MACHINE CO., auto truck builders and remodelers.
Standard Broom Factory, brooms.
St. Johns Shipbuilding Co., shipbuilders.
Storey Mfg. Co., orchard ladders, fruit buckets, pruning hooks.
SOMMER, CARL, Piano manufacturer.
Sheasgreen Box Mfg. Co., wooden boxes.
Tru-Blu Biscuit Co., crackers, biscuits, cakes, cookies, confectionery.
TRIPOLINE CO., polishes, hand, toilet and fancy soaps.
Tuerck, I. K., wire and iron work.
Tenny, H. O., agricultural implement maker, wagon maker.
Utility Garment Co., women's house dresses.
UNITED MATTRESS & PAD CO., mattresses, cleaning works.
Von Der Worth Bros., pleasure boats.
Vaughn Motor Works, machine shop.
Willamette Iron Works, machine shop, shipbuilders.
WILLOWCRAFT FURNITURE CO., wicker furniture.
OLD FASHIONED HEALTH CEREAL CO., health foods.
WEBBER TANNING CO., tanners.
Western Fixture & Show Case Co., showcases, fixtures.
Western Saddle Tree Co., saddle trees.
Williams Bros., portable houses.
WESTERN TOOL & DIE WORKS, tools and dies.
Western Fluff Rug Co., rag rugs.
WESTERN SODA WORKS, soft drinks.

Admits Robbery of 10 Rooming Houses

Man Claiming to Be Son of Methodist Minister of Cincinnati Says He Stole Suits, Overcoats and Jewelry.

Harry Johnson, 21 years old, who claims to be the son of a Methodist minister of Cincinnati, was arrested yesterday at First and Columbia by Patrolman Cameron and Detectives Goltz and Howell, charged with larceny from rooming houses.

Johnson is on parole from the Walla Walla penitentiary, where he was serving a term from one to 15 years for burglary. During his parole he says he has been working for the Southern Pacific railroad.

He admits, say the police, having robbed 10 different rooming houses since October 9. This he acknowledged. All his jobs were done in daylight, and sometimes two houses a day were robbed.

Fall Campaign in New York Opened

The fall campaign of the church pension fund was started by a meeting on October 2, of the executive committee of the Diocesan committee of New York.

The meeting was held at a luncheon given the members by William Fellowes Morgan, the chairman, at India House, New York City. Plans for results adequate to the greatness of the New York diocese were worked out. Within a few weeks all of the other dioceses will start their active work or revive the campaign of last winter and spring.

MANUFACTURER FINDS A READY SALE FOR HIS HOME-MADE GOODS

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WHOLE WHEAT MEAL
(The Real Graham)
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Between the old-fashioned way of finishing automobile fenders and hoods with paint and varnish, and the modern way of "BAKED ENAMEL." Auto manufacturers are now using Baked Enamel exclusively. It's delightfully beautiful—and lasts. "There's a reason."
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Custom Made Webfoot Dress Shoe for the BUSINESS, STREETCAR, RAILROAD OR POLICEMAN.
Awarded Gold Medal P. P. I. E. 1915

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THE PACIFIC LADDER WORKS has removed from 85 East 8th St. to 505 Albina Ave. Phone East 299.
See us for ladders, breakfast tables, adjustable scaffolds, stepladders, stools, etc.

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Makers of Horse Collars, Razor Strops, Auto Tires rebuilt and double treaded. Vulcanizing and repairing. We buy old auto tires.
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Manufacturers of Corrugated Ash Cans, Air Tight Heaters and Camp Stoves.
F. A. Purdin, Prop. Phone East 4601
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early as possible, thus helping us to fill them promptly. We do a big business all the time in paper boxes and novelties, and your early orders will be appreciated.
OREGON PAPER BOX FACTORY, F. Dielschneider, Prop., 3d floor, 241-245 Stark St.

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A New Idea and Most Perfect on Earth!e
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Makers of Every Kind of Splint Baskets Known
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Klenzo
A soap for each purpose, 10c to 50c per pound.
Ask your grocer—he should have it.
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371 Hawthorne. East 3478.

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of making over all kinds of mattresses at small cost into
Sanitary Folding Mattresses
is the way shown here. Feather beds made into folding mattresses with summer and winter sides.
Wool Batts Carded, Too
Phone for literature which we will gladly mail.
Folding Mattress Co.
506 Williams Ave. Phone East 5874.

Wool Bats and Mattresses
ANY SIZE AND WEIGHT.
Buy Direct From Manufacturer. Blankets, Mattresses and Feathers Renovated. We do Custom Carding.
Crystal Springs Finishing Works
135 10th, Near Alder. Phone Main 2674

PETTIT FEATHER & BEDDING CO.
213 N. 12TH ST., PORTLAND, OR.,
manufacturers of high-grade Comforters, Pillows and the famous Never-spread Mattress. Ask your dealer to see them.

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EAST 7TH AND HANCOCK.
"The Place That Pleases."
MATTRESSES MADE and Scientifically Renovated.
Satisfaction or no pay. We call and deliver. Phone East 870.

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better than the ordinary and at very reasonable prices. See us before you place that order. Everything guaranteed.
OREGON HEARSE & BODY WORKS, Second and Taylor Streets.

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AUTOMOBILE BODIES, SPRINGS, FORGINGS, PAINTING, GENERAL REPAIRING.
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124 2d, near Wash. St.
Mfg. Furriers
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SUCCESSOR
Estab. 1870. Main 491.

DAVID M. DUNNE CO.
PAINT MANUFACTURERS
Patronize Home Industry—Buy Your
PAINTS
DIRECT FROM THE FACTORY
19th St. and Sherlock Ave. Phones Main 137, A-1312. David M. Dunne, President.

Factory Has Prospered by Industry and Square Dealing

Here is a story indicative of what may be accomplished in Portland in the manufacturing line by men of ceaseless industry, high ideals and strict integrity:

For many years up to 1904, Theodore Bergmann owned and operated a small shoe shop in which repairing was the chief industry. Being an ambitious man he was not content with so small a business, and in that year incorporated a shoe factory with a capital of $1000. Two men and himself constituted its working force. From the beginning his motto was, "the best that can be made of leather," and from that day to this never has lowered the standard in the smallest particular. A good name and first-class products, he declares, are inseparably linked together, and at least one of these treasures cannot be acquired without the other.

GROWTH HAS BEEN CONSTANT

Though not rapid at the beginning the growth of the Bergmann shoe factory, 621 Thurman street, has been continuous. It had not been long in operation until its capital was increased to $5000, then to $10,000, and later to $50,000, and its working force from the three originals to 40 skilled workmen, among them two sons and two sons-in-laws of Mr. Bergmann. One of the former is cutter in the faactory, and his father's solemn injunction to not turn out a shoe not "the best that can be made of leather," is most rigidly adhered to, and now, after 12 years of manufacturing experience, is more and more stoutly demanded.

"The name of the Bergmann shoe is synonomous with the best shoe factory production," Mr. Bergmann declares, "and I would not exchange that distinction for all the money I ever have seen or expect to see. I prize my good name more than I can tell you. It is more to me than a fortune, and I assure you I shall maintain and deserve it so long as I live. Honesty and steadfastness of purpose in dealing justly with my fellow-man has been the making of my business and the cause of the increase of my workers from three to 40 men.

HAS WORKED LIKE A TROJAN

"But my success has not been accomplished without a struggle. I have worked like a nailer. I went with the business men's excursion to Coos Bay last week. I rode in a Pullman. It was a wonderful transformation from the footpath and wagon road I had previously traveled over the mountains on foot in order to sell shoes to Coos Bay merchants, for I have been my own salesman all these years. I have sold my own goods, and, therefore, know that they have not been misrepresented. At times I have found reports preceding me that 'Bergmann has sold out,' and 'Bergmann is dead,' circulated for the purpose of getting one of my customers away from me. To counteract these misrepresentations, I at last had large cards printed offering a reward of $100 for evidence that would convict anyone guilty of the falsehood, and they were hung up in the stores of my friends in the four Pacific coast states. This effectually stopped the rumors.

RECEIVED A GOLD MEDAL

"At the Panama-Pacific International Exposition at San Francisco our factory was awarded a gold medal, the highest recognition that could be given it, a fact of which I am proud, for the reason that it was merit rewarded. It covered our entire exhibit, consisting of loggers', cruisers', mill men's, and our comfort Webfoot dress shoe for business men, as well as our sportsmen's footwear intended for hunters, fishermen and mountain climbing. These latter are the pride of dealers in sporting goods, and hundreds of pairs are sold each fall.

"And here is a letter from Ernest Paul, a Portland young man now in Minneapolis. Read it."

It stated that the writer had walked 2500 miles in a $9.50 pair of Bergmann shoes, and they were still in perfect order. Mr. Paul said he could walk back from Minneapolis to Los Angeles, and yet his shoes would not be worn out.

"I have not a bit of fault to find with the people of the Pacific coast in the matter of patronage," Mr. Bergmann declared, "but still if the men and youths of this region would stick to me they would be saved a great deal of money in their footwear bills, and I would employ a much larger force of workers. In the lumber regions I have an immense trade. Lumbermen long ago learned the value of our product, pay our price and are satisfied.

NAME WRONGLY SPELLED

"By the way, while on the Coos Bay excursion I noticed a telegram in The Journal in which my name was spelled 'Bertmann.' Wonder if that was the fault of the telegrapher or of the printer. However, the error didn't break my heart, nor did it make any difference with the quality of our shoes. We will continue to work and continue to grow just because we will deserve the good will, confidence and patronage of the shoe-buying public.

"And, in conclusion, let me say that The Journal prospers because it deserves prosperity, and that any useful institution which deals honestly with the public will prosper, too. But the dollar must not be the one thing sought. While in San Francisco I was offered a contract at my own price for 50,000 pairs of men's shoes for the use of European soldiers. I could have made at least $1 profit on each pair, but turned the offer down. I desire to slumber with a clear conscience. I could not do so if I contributed in the least mite toward the cause of war."

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