

PORTLAND, OREGON, SUNDAY MORNING, MAY 21, 1916.

GETTING POSITION ON STAGE IS EXCEEDINGLY DIFFICULT THING TO DO

Even When Foothold in Theatre Is Secured It Is Hard to Secure Advancement.

NO FIXED RULE APPLIES

Julia Crews Used Buss to Get Recognition in New York After Winning Out in West.

Is it easy to secure a position on the stage?

This is a question that has always bothered young people ambitious to embrace a theatrical career. The truth is, it is a most difficult thing.

A very wealthy man called on Alf Hayman, the manager of the Charles Frohman company, just fall, so disturbed in mind that he was ill. His daughter, his only child, had determined that she was going on the stage. The family was horrified. Neither father nor mother could bear to think of the girl going out to face the world alone. There was no need of it.

The manager smiled good naturedly. "Of course," he said, "your daughter alma high. She wants to play Juliet and Rosalind. She desires to be another Maude Adams. To begin with, she would accept a position as leading woman for John Drew's company. She had heard a lot about Mr. Drew's leading woman becoming stars, and then Mr. Drew is so nice and charming. She doesn't want 'Chin-Chin,' 'Sybil' or 'Watch Your Step,' or anything like that. Her ambition soars. Oh, I know the type. You remember what David Harum used to say about the skittish horse? 'Give her her head; give her her head.' Give her her head."

"Let her try it. Don't attempt to stop her; don't place impediments in her way. When she secures the kind of an engagement she wants, then come to me."

And all that Mr. Hayman knows about the young woman was told in a letter from the grateful father to the effect that the girl had been so often rebuffed that she had given up all notions of a career.

There are hundreds of English and French actors in the country seeking positions. How, then, does any one move forward? Specifically, there may be one answer, but generally there is a different answer for each individual case.

You who have seen Laura Hope Crews, John Drew's present leading woman, would never think that she had the slightest difficulty in gaining a foothold on the stage. Her appearance, manner, personality, voice and natural ability seem all adapted for the stage. And yet all these things would have probably counted for nothing without the exercise of brains, which Miss Crews possesses in abundance.

Unique Scheme Worked.

Miss Crews had worked for a season with a western stock company. She was its leading woman and could go no higher. She wanted to get recognition in New York. Reluctantly she laid aside the reviews of her work. New York managers would only smile at them. They had seen these things before. On the coast she was well known, but then the coast might have been Patagonia so far as New York was concerned or cared.

Reaching New York, the actress discovered there was a stock company playing a theatre that was almost within the fashionable theatre belt. It was not a big stock company, but it was in a theatre that was not a half-mile from the theatrical offices. She wanted a position in this company and got it. It was immaterial that the salary was not of the joyful brand, for that was of little moment just then. It might be easy for her to get managers to go to the convenient theatre and see her work.

One afternoon George Tyler dropped in at the theatre and next afternoon he engaged Miss Crews to appear with Eleanor Robson in "Merely Mary Ann." Her plan of securing a good engagement in a good theatre was well more quickly than she figured. After that it was easy sailing.

Hawaii to Furnish Theme for the Opera

Mark Klaw Believes That Some Day Some American Will Stand on Crater of Kilauea and Be Inspired.

San Francisco, Cal., May 20.—(U. P.) The great American grand opera will be written about the Hawaiian Islands, in the opinion of Mark Klaw, theatrical producer, who returned today on the Matsonia from the islands. "It will not be written by a Hawaiian, however," he said. "Their music has too much of the folksong in it, and their musicians are too primitive. But some day an American composer will stand at the crater of Kilauea and hear the famous legend of the volcano and then he will write such music as has never been written in America."

"Little Minister" Is Being Set to Music

According to Report Alice Neilson Will Sing Part of Lady Babbie; Success Is Anticipated.

"The Little Minister" is being set to music and is expected to be an active in operatic form as it is in its present form. According to report the role of Lady Babbie will be sung by Alice Neilson. It does seem as if her story would lend itself very well to a musical setting, as it is picturesque and romantic.

MOST POWERFUL SALES of the SEASON

Exceptional Events--Prices That Are Positively Unparalleled

A Commanding Sale of the Finest European Objects of Art

Ideal Gifts for June Brides

—Marble statuary from Italy—bronze figures and lamps from Paris and Vienna—Amphora pottery from Teplitz—hand-woven basketware, hand-wrought iron candlesticks and candelabra from Sweden—Berlin nickel and glass condiment sets, tea and coffee sets, sugar and cream sets, serving trays, hors d'oeuvre dishes—Berlin pottery.

—An unlimited assortment of personally selected art pieces impossible to replace at any price under present conditions. Not a piece but that is now worth from a third to a half more than our regular prices.

All One-Third Off

—Sixth Floor



Smartest Model Coats At the Extraordinary Price

\$15.00

A Sale Unparalleled for Style—Quality—Variety

Coats Selling Regularly to \$45.00

That Have Been Taken From Our Regular Stock

—Selections must be made at the time of purchase. No exchanges, no C. O. D.'s.

—Third Floor

MEN

Monday You Can Buy the Best \$1.25

Faultless Nightshirts

At the Very Special Price

65c

Tuesday Price Will Be Raised to Regular

Made of Fine Muslin and Cambric in Extra Width and Length

—First Floor

40-Inch, Best Quality Crepe de Chine

Sold Everywhere at \$2.25 Yard

\$1.50

One Day Only

In black and white and from 30 to 40 different shades.

—Second Floor

Pure Silk Taffeta

Parasols

Regular \$3.50

\$1.75

—With gold frame, tailored shape, in pink, green, lavender, purple, yellow and gray.

—First Floor

17, 27 and 45-Inch Embroideries

Regular to \$1.00 Yard

45c

—Sheer Swiss flouncings, finished with ruffles, scalloping or hemstitched edges.

—First Floor

\$1.75 Kimonos

JAPANESE HAND-EMBROIDERED FANCY FIGURED CREPES

\$1.00

For Monday Only

—The Japanese kimono can be had in rose, pink, green, light or dark Copenhagen. With sash. Those of crepe in Empire style, with elastic waistline. All full size and length.

—Fourth Floor



Newest-Scarcest-Smartest Wool Jersey Knit Sports Suits

At the Unprecedented Price

\$19.85

—Positively no suits sent from the department; selections must be made at time of purchase. No C. O. D.'s. No exchanges. In gold, green, Copenhagen and Royal blue, in two styles as illustrated.

—Third Floor



Shantung Silk Sports Jackets

MONDAY ONLY Remarkably Priced

\$3.95

—Blue, rose, green. —Less than cost of the materials.

—Third Floor

Three Different Styles in Crepe de Chine and China Silk

Gowns

That Have Sold at \$5.00

\$2.75

For Monday Only

—In white and flesh. Made Empire and slip-over styles, with trimmings of net, lace and hemstitching.

—Fourth Floor

56-Inch Dress Fabrics

Midnight Blue Serge Black Coating Cheviot

\$1.00 Yard

An Extra Special Price for Monday Only

—Second Floor

Women's Pure Thread Fiber Silk STOCKINGS

Regular Price 50c

33c

For Monday Only —In black, tan, white, pink and blue. Lisle garter tops and spliced feet.

—First Floor

Women's Globe Knit Union Suits

Regular \$1.00 and \$1.25

55c

For Monday Only —Of silk lisle thread, sizes 34 to 44.

—First Floor

From the Fourth Floor Fashionable Coats

for Misses and Small Women

Styles Selling to \$10.00

For \$6.75



—Coats taken from our regular stock. In three-quarter length. Of fancy plaids and checks. With and without belts, smart, full and flaring styles.

—Fourth Floor

On Monday Only We Shall Sell English, Liberty and American Cretonnes and Chintzes

That Sell Regularly to 75c Yard

At 33c Yard

—From 30 to 36 inches wide. In the Old English designs, floral and conventional designs. And a wonderful range of colorings.

—Fifth Floor

Fall Yard Wide, Velvet Finish, Wide Wale White Golfine 95c

Our Regular \$1.25 Quality

12-Yard Bolts of Long Cloth

Full 36 inches wide, limit not more than one piece to a customer, exceptional. \$1.25

—Second Floor

Three New Styles in \$2.25 C.B. Corsets

On Sale Monday at

\$1.25

—Made of fancy Dresden figured coutil. For small, medium and stout figures. Supporters attached.

—Fourth Floor

Hook-Front Style 50c Brassieres

For Monday Only

35c

—Finished with wide cluny or filet lace, in two styles. All sizes.

—Fourth Floor

An Event Beyond Comparison

SMARTEST MILLINERY

600 Newest Mid-Season Trimmed Hats

Taken From Our Regular Stocks

Hats to \$18.00 Hats to \$9.50

\$7.50

\$4.95

—Third Floor



See the Summer Styles in Pictorial Review Patterns.

—Second Floor

Lipman Wolfe & Co

Merchandise of Merit Only

Phones Marshall 5000

Home Phone H-2222

The FREE Sewing Machine is the Best Made, Regardless of Price.

—Fifth Floor

Garbage Cans

Approved by the Fire Marshal

\$3.65 heavy corrugated, 30-gallon rust-proof, leak-proof, tight-fitting cover, galvanized cans, on special sale at \$2.89
\$3.90 heavy galvanized cans, 30-gallon capacity, wood slat reinforced sides, double seamed raised bottom, special \$2.98

Home Needs

AT BIG REDUCTIONS
25c Pearlina Washing Powder 19c
20c "Phoenix" Gas Mantles, upright and inverted 15c
90c Pine Tar Moth-Proof Bags, 30x70 size 79c
25c Wire Cone Gas Toasters 19c
10c King Fly Swatters 7c
\$2.50 Nickel-Plated Casserole, Gurnsey inset, 8-in. size \$1.98
\$1.75 Family Scales, with scoop, 24-pound capacity \$1.39
\$3 Oregon Willow Clothes Hampers, family size \$2.69
\$1.50 Aluminum Rice Boilers, 1 1/2-quart size 98c

Ice Cream Parlors and Soda Fountain in the Basement.

50c Aprons 35c

Large, Long Coveralls

—Extra quality percales in light black and white figured or dark patterns. 56 inches long, regulation style, belted back. All sizes.

To \$1 Gowns 59c

Of Longcloth or Crepe

—Slipover, yoke and open-front styles, full, large size and length. Pretty trimmings of dainty laces, embroideries and tucks.

25c Hot Lunch Menu for Monday

—Cream of Tomato Soup—Roast Veal or Minced Steak with Spaghetti or Deviled Crab—Relish—Potatoes—Bread, Butter, Rolls—Beverages.

Economy Basement Store

"Where You Spend the Least and Get the Most For It"

JUST RECEIVED
875 NEW, FASHIONABLE \$3 Tub Silk Waists, \$1.98

Monday Exceptional Price
—Crepe de chine, novelty tub silks and china silks, trimmed, plain and ruffled styles, copied from expensive waists. In white, black, flesh, rose and maize. Sizes 34 to 46.



To \$1.00 Wide Lace Flouncings, Monday
—Cream and white, for graduation and Summer dresses, waists, trimmings, etc. Soft finish, in caquette, filet, diamond meshes. Beautiful designs.

Correct Newest Styles in Coats Sold to \$18.00 Monday \$9.95

—Women's dress and sports coats of wool poplin, serge, checks, plaids—black and colors.



75c Shell Goods 25c
1000 Desirable Pieces
—Plain and mounted back combs, barrettes, casque combs, hair pins and novelties for the new styles of head-dress.

Corsets \$1.19

\$1.75 W. B. Nuform
—Of fancy pink material, in styles for average figures, with hose supporters attached.
45c and 55c Children's Cantrop Waists 39c
—IN SIZES 2 TO 14 YEARS.

Petticoats 33c

50c Amoskeag Gingham
—Extra quality, all full size, with wide flounce and under ruffle. Blue and gray stripes.

Odds and Ends
Women's 50c to 85c Neckwear 25c
—All the popular new styles in collars, collar and cuff sets and vestees—impossible to duplicate at this price.

BOYS'

50c Summer Wash Suits 25c
—117 fine suits. Buy all your boy needs at prices less than cost. Plain colors and combinations, in linen and percale. Sizes 3, 4, 5, 6 and 7 years.
New Shipment of Sport Blouses 29c
—All sizes for boys 8 to 15 years. Sport collar style.

MEN
75c to 50c Athletic Union Suits 39c
Reduced for Monday Only
—Sleeveless, knee-length style, of checked nainsook, barred madras, plain soisette. Made just like \$1 suits. All full sizes, 34 to 44.
\$1.00 Overalls 65c
—This price is less than wholesale cost.
—Union-made overalls, with shoulder straps, deep bib, large pockets.

\$1.25 Longcloth 98c
—New shipment of 36-inch fine, soft cloth, free from dressing, splendid for wear.
—Limit, one bolt of 10 yards to each customer.
15c Playtime Suiting for 12 1/2c
—This Price Monday Only
—Fine variety of patterns and colors, best materials for children's wear and house dresses.