# INDUSTRIES BUREAU

Study of Plans for Financing New Industries Feature of the Work.

SUBMITTED

Bureau Is the Largest in Chamber of Commerce and Its Present

Let Pacts Themselves Speak.
"Couldn't tell whether you meant it for a knock or a

boost," commented one man. "Conveys to me the impression that the Chamber of Commerce really has been doing more than I had been giving it credit for," said another. Both were referring to The Journal reviews of Chamber of Commerce activities, The first

man was told that the purpose is to review only in terms of accomplishment and to let the facts plainly told do the knocking or boosting. Today the manufacturers bureau. Next, the legislation and

taxation bureau,

#### By Marshall N. Danc. A payroll city-Portland.

The statement is simple. The duty is equally simple—to make the terms synonymous.

The job of getting for Portland the payroll reputation, and the money, fell to the industries and manufactures bureau of the Chamber of Commerce as heir of the old Manufacturers' association.

The bureau's greatest first year study-to devise means of financing industries. The bureau's greatest first year

labor-to interest Portland capital in industrial development, if only in the underwriting of industrial securities. In common with the trade and commerce bureau, the industries and manufactures bureau has found it some strenuous job to arouse Portland to a working faith that lines of ships and factories are good things to op-

#### Case Is Illustrated. We will illustrate with a reported

"Mr. M---, we have interested reputable concern producing a stand-ard article to consider a Portland location. To make it truly a Portland industry they suggest we put in More details calculated to arouse

the captain of capital, then-"Gentlemen, that's a fine proposition. Some one ought to take it up. Out files the committee musing about the story of the rich brother grose after an affecting appeal

and fervently said, "Let us give three cheers for the poor." The bureau could locate many desirable industries, it declares, if could finance them.

The bureau has under way a survey of the resources in raw materials of Oregon, also as to fuels and power. A survey of local industries to determine what needs are unfilled and what opportunities are unmet is being

The bureau circulated the petition which, signed by representative Portland men, induced Robert E. Strahorn to undertake the financing and building of a railroad in central Oregon.

#### Smelter Plan Discussed. Incident to the campaign to locate

a smelter on the Columbia river it was found that lime and coke may be secured in quantities required by a big smelter. The bureau has submitted proposal for a factory plant wherein small industries may secure shelter, power,

heat and other service. Other accomplishments: Organized loganberry juice manu-

facturers in order to standardize and nationally advertise the beverage. Located fireworks plant and secured for it its first order.
Secured modification of fire laws

that permitted American Lifeograph company to remain in the city.

Gave the Clarke County Iron Works welcome to Portland.
Was active in locating copra mill

here, now working for return cargoes, such as paper, anticipating that the work will aid in establishing shipping

Organized Portland planing mills for standardization of product. Secured change in public auditorium plans permitting a manufacturer's working exhibit.

Secured local paint concerns the painting of a span each of the inter-state bridge for demonstration pur-poses.

### Oregon Pir Used.

Secured change in specifications of the Portland and The Dalles new postffices permitting the use of Oregon fir rather than southern pine. Held manufacturers' show at Armory, and manufacturers' day at the ivestock show.

Brought into manufacturing comact a razor strop man and a leather hanufacturer; also a patented har-vester and thresher concern and a

Induced the governor not to have the penitentiary engage in the manufacture of brooms.

Brought here the Long fruit prod-

icts; begins operations this summer; Is carrying on experimentation to determine manufacturing possibilities of flax grown in the Willamette val-

The bureau is largest in the Cham-

ber of Commerce. It has 789 members. Its managing committee carries on most of the work. Special committees are relieved when work is done. One general bureau meeting

### Wallowa County to Have an Opening

La Grande, Or., March \$1.—More than \$000 acres lying north and west of Elgin, bordering on the Promise (Wallows county) territory, will be opened to entry and settlement May 10, according to information issued by the land office.

Persons having prior valid settlement rights or preferences will be allowed to make entry in conformity with existing law and regulations.

existing law and regulations, ng settlers are also warned to in the status of the lands.

### Pathescope Free Movie

for the children, Saturday afternoon, 2 to 4 p. m., Music Hall, Sixth Floor, Five reels: 1, (2) The Haunted Hotel, (b) Dissolving Views; 2, (a) Crocodile, (b) Torn Trousers; 3, Little Maurice Loves Rosalie; 4, Fairy Tale-Bad Temper, but a Good Heart; 5, (a) Hedgehog, (b)

-Sixth Floor, Fifth Street



-Skirts cut to measure free if materials purchased here. Skirts accordion, box or knife plaited, \$1.

-Furs stored in our vaults are safe from fire, theft, moths and loss. Lowest temperature.

-"Silk Maid" \$1 Hose, finest dollar stockings on the market. All staple and latest novelty shades.

# Complete New Line of & Misses' Spring Suits, \$19.50

Actually Hundreds of Smart Suits

THE other afternoon a woman came into our Suit Shop and said: "I want a little Spring Suit-I want it to be full of style—I want good material -and I don't want to spend more than twenty dollars-less if possible. wonder if you have anything like

"Indeed we have, Madam-scores of them," said the saleswoman. And proceeded to show the customer this unusual assortment of Spring Suits at

-Jaunty cape coats, Russian blouses and Norfolks, with smart flaring skirts, of all kinds of materials that are being worn this Spring-serges, gabardines, mixtures and checks-in blue, tan, green, gray and all the popular shades. Some lined in contrasting color-others in Pompadour silk.

-This customer was delighted-and you will be pleased, too, when you see these good-looking suits

Other Suits \$15, \$17.50 \$22.50, \$25.00 to \$85.00

-Fourth Ploor, Pifth Street

## Men-See the New Silk Shirts at \$3.85

—Delightfully cool and fresh-looking — the most fascinating assortments of stripes you ever saw! Some in neat, conservative colors and others brilliant enough to suit any college chap! Both plain and satin stripes in various widths. All sizes—at \$3.85!

### New, Exclusive Neckwear 50c

-Good-looking ties in dozens of new patterns and colors. Stripes in all widths, from the tiny pin stripe to the regimental and multi-color effects-allover patterns and small figures. Every desirable style here in both four-in-hand and

### 50c Pure Silk Hose 35c

-"Mill Run" of pure-thread silk socks, full-fashioned or seamless, with double heels, soles and toes of lisle thread. Fancy stripes and accordion effects in red and black, black and blue, etc., also plain black, tan, pearl, champagne, gray, red, green, white. Three pairs for \$1.00, pair 35c.

Munsing Union Suits, Special \$1

-Desirable weight for spring and summer wear. Made of good quality cotton, your choice of white or cream color. All the popular styles—long or short sleeved, knee or ankle lengths. All men's sizes. -Up to the usual Munsingwear standard-perfectly fitting garments-well made and

tailored. Special suit \$1.



### New Muslin Nightshirts \$1

-Made of celebrated "Fruit-of-the-Loom" muslin, known for soft quality and durability! Cut full V neck and trimmed with white, red, blue and black washable braid. Or pure white.

-Main Ploor, Morrison Street.

GIRLS' SHOP

Every Day We Receive Interesting New Things in

## Young Folks' Apparel

-Dresses, coats, suits and undermuslins for the "flapper" of "in-between" years—and for the tiny little folk as well!



\$3.75-\$5 Dresses, \$3.39 -Lingerie frocks for confirmation and Summer wear. Of sheer batiste, with

full skirts and straight waists, daintily lace and embroidery trimmed. Sizes 6 to 14 years.

-of black and white checked material. -In quite as many smart styles as are being shown for grownups. Skirts are full and flaring; some on yokes; others pleated or gathered. Jackets show pleats from shoulder with small round collars-new blouse and tailored effects. 12 to 16 years. Priced \$12 to \$20

COATS

-of serge, poplin, checked and blocked material, Bedford cord and novelty weaves. Some with dainty little lingerie collars, others with deep sailor collars of self-material and many with collars and cuffs of contrasting colors. Navy, Copen, black, tan and other Spring shades. 6 to 14 years.

Priced \$4.95 to \$15

Boys' \$1.50 White Linen and Blue Chambray Wash Suits, Sizes 2 to 5 Years, \$1.19 -Second Ploor, Sixth Street

MEN! Connect Up With Style Tomorrow

# Spring and Summer Suits



—We have them as fine as they can be produced—the best fabrics in all styles, sizes and colors.

-The "BELTER" is one of the many clever distinctive models shown here. We have had this smart suit drawn so you may see just how it will look when worn. It is a style appropriate for most all occasions of Spring and Summer.

-Suits for all ages and all builds. Long, short, stout,

-Other suits-an immense assortment-for youths, \$10 to \$20; for men and young men, \$15 to \$35.

### New Golf Suits

-Mixed tweeds and two-tone gabardines. Designed to give the greatest freedom. Norfolk coats, knickers or long trousers.

-High-grade sporting clothes, \$20, \$25 and \$30.

Sole Agents "Society Brand"

For the New Spring Chapeau

### 50c New Veiling at 25c

morrow 25c. 35c-50c Black Veils, 19c Novelty Veiling, Yd. 65c-\$1. -Small and medium figured black -New border, scroll, hand-run

veils, 1 yard long. Each 19c.

and chenille dotted effects.

-New Drape Veils, priced here \$1 to \$2.50 -Main Floor, Fifth Street

HAT SHOP

Misses' and Children's Charming

# -School Hats - smart little

tailored sailors with straight or rolling brims, pokes and mushroom shapes, made of lisere and Milan hemp, trimmed with a simple bow of velvet or grosgrain ribbon. The hat sketched is of white Milan, with black velvet band and buckle of the straw. Only \$2. Other models \$1.25 to \$6. -Dress hats in profusion-made of soft

horsehair and open straws, combined with silk, chiffon and crepe. Trimmings of dainty French flowers and fruits and ribbon bows. The model sketched, natural colored tan straw, faced with brilliant blue crepe, yellowish roses at side and trimming of braided blue grosgrain ribbon. It's \$7.50. Others \$3 to \$11.50.



# "As-Born"

Shoes -are ideal for children. We've just received a new shipment in gunmetal, patent leather and tan Russia calf. On nat-

illustrated. Sizes 5-8, \$2.25 Sizes 81/2-12, \$2.75

ural foot-form last, as



-Shoes for boys are the very best that we can have made. Shoes that "wear like iron."

One is sketched. Sizes 9 to 131/4, \$3.00 Sizes 1 to 51/2, \$3.50. —Third Ploop, Pittu street A New Departure in Ribbon Novelties!

### Made-Up Ribbon Bows for Trimming New Hats

-A boon to women who would trim their own hats. Bows in about a dozen different new styles, made of the best and newest ribbons-in every color you can think of. Select one of our new hat shapes, bring it to the ribbon counter, and we will be glad to assist you in choosing the proper bow for that particular hat. -Bows priced at 50c, 75c, \$1, \$1.25, \$1.50.

Hairbows and Fancy Ribbon Novelties

### Made to Order Perrin's Gloves for Women

#### We Are Exclusive Portland Agents -Real French kid gloves-the kind that retain their shape and give

the hand the slender, graceful outline desired by all women. Wearing

Perrin's Washable Doeskin Gloves, \$1.25 Perrin's "LaMure" and "Tou- | Perrin's finest quality real French overseam and pique

kid gloves, plain, fancy, the French Kid Gloves \$1.50. Perrin's fancy embroidered glace and washable doeskin gloves,

Perrin's fancy embroidered styles, best French kid, pair \$2.25. \$2.50 Imported Long White Kid Gloves, \$1.75

-Extra special offering for Saturday only! Fine quality white kid,

16-button length, overseam style, in all sizes. While any remain-\$1.75.

Our Own Make Pure, Fresh

40c Butter Wafers, Ib. 29c 40c Cream Wafers, assorted, pound 29c.
50c Pecan Brittle, lb. 35c.
25c Peanut Bar, pound 19c
80c Mexican Chews, lb. 59c
—Main and Ninth Ploor
and Basement Balcony



Rectlinear Lens, \$10 -A child can operate it. Compactly built, scientifically Kodak ball-bearing shutter.

25c Eastman Fixing Powder, one pound for 19c.

Your Eyes Examined Free by our registered optometrists, who prescribe glasses only when

Eyeglasses at \$2.50

-Lenses expertly fitted to the eyes. Gold-filled mountings. Broken Lenses Duplicated From Pieces



### Exclusive Agents "Sampeck" Suits

-New Spring - model suits are in. Two pairs pants with each fancy suit. Good weight, new colored fabrics, and sold under the guarantee, "Satisfaction assured"! -New "Sampeck" and top coats, \$6.50 to \$12.50

Kaynee' Wash Togs for Boys —Spring hats for big boys—worsted, silk, felts, sizes 636 to 718, \$2, \$1.50, \$1, 50c. -Spring hats for small boys -straws, silks, worsteds and

wools, sizes 61/8 to 7, 50c -Caps for school-50c to \$1.



trimmed. Regularly 22c lb .tomorrow, lb. 20c. Eastern Bacon, 8 to 10-lb. strips, 1/2 strips, Ib. 2216c

-Fancy Eastern hams, best

cure, well smoked, closely

Fancy Butter, Royal Banquet brand, roll 73c. Boiled Ham, surplus fat removed, sliced, lb. 35c.

Weinerwursts or Frankfurters, fresh, lb. 15c. Cream Cheese, rich Tilla-mook, lb. 25c. Corn Meal, white or yellow,

No. 9 sacks 30c. New Walnuts, large imported, lb. 12%c. Victor Coffee, 35c blend, 2 lbs. 55c, lb. 28c.

Table Fruits, 15c peaches, apricots, pineapple, 3 cans for 39c.

Oranges Fancy Sunkist-126 size, case

Large Navel-100 size, case \$2.19, 2 doz. 55c, doz. 29c FREE Pancake Turner with 2 pkgs. Teco Pan- 25c cake Flour at ..... 25c

-Minth Floor, Fifth Street

\$3, 3 doz. \$1, dozen 35c.

### 25c Swansdown Face Powder, Tomorrow 15c

25c Woodbury's Facial | Mary Garden Face Pow-Cream 20c. 50c Daggett & Ramsdell's

Cream 43c. 50c Dr. Berry's Freckle Cream 45c. 75c Bourjois Ashes of Roses Compact Rouge, with lamb's wool pad,

for 59c. Airfloat Talcum, box 10c

der \$1. 25c Sanitol Tooth Powder for 20c. 25c Sanitol Tooth Paste for 20c. 25c Squibb's Talcum Pow-

der 19c. 15c 4711 Rhine Violet

Lapactic Pills, 100 for 33e

Soap, 2 for 25c.

Physicians' and Surgeons' Soap 10c. Boracic Acid, 20-Mule-Team brand, 1/2 lb. 11c Peroxide of Hydrogen, 1/2

lb. 13c. Fountain Syringes, guaran-teed, No. 2 medium, at 79c. Bathing Caps, all styles, colors, 25c to \$2.

-Main Floor, Sixth street

THE QUALITY STORE OF PORTLAND FIRE Sixth Morrison, Alder Sta

# This Columbia "Leader"



-Now "So-Long-Letty" records—the latest musical comedy hit—just in. Hear them in our soundproof parlors. —Basement Balcony

