## FURNITURE BUYERS ARE BANOUETED BY BIG MANUFACTURER

Visiting Retailers Miss Theatre Party to Spend Evening Talking Shop.

GRILL MAIL ORDER HOUSES

Speaker After Speaker Adds Suggestions on Best Way to Combat Menace to Business.

Visiting retail furniture buyersincluded-missed a theatre tailing wholesalers, and mail order solo. houses from every possible angle. The Manufacturing company of this city.

After a choice assortment of viands was disposed of, the real business of the evening commenced. Mr. Doernbecher modestly stated that ne had something important to say to the Newport, Or., Aug. 12.—To Mayor guests. But he called on G. E. Stock-Bensell and the present city council ard, one of his right hand men, to say Unveils Mail Order Catalogue.

Mr. Stockard started something when pointing out what he termed its weak Then the meeting got away from him. Speaker after speaker was Other volunteers were ready with javelins for the retailer who cuts prices, gives the customer a 'card' to a wholesaler for a 5 per cent commission, etc., etc. The crux of the remarks on mail

would keep fresh goods on hand and granted as the city council has

York, he could win out. Store efficiency was urged as the solution of many of the ills of the present among furniture dealers.

Store Efficiency Urged. Questions of organization in a man-

cutting, were discussed.

J. H. Bigger, manager of the furnithis morning. Following the returned epartment of Frederick & Nelson turn of his brother-in-law, Rev. P. W. question of the city installing a muof Seattle, advised store efficiency and McClintock, a missionary, he will at nicipal water system. The vote was ers he will begin his vacation today for injuries received while employed car contains about 42 cubic yards. The vote was ers he will begin his vacation today for injuries received while employed car contains about 42 cubic yards. The vote was ers he will begin his vacation today for injuries received while employed car contains about 42 cubic yards. department store methods of doing business. "Dispose of your old stock and keep on hands up-to-date goods," he advised. F. L. Kinney of Seattle gave advice on how to get money out of stock that does not move fast "Put more samples on the enough. floor and keep up your stock," said A.

C. Neilson, manager of the Simmons Manufacturing company. Climar to Entertainment.

Among others who spoke were: George Beckman of Househ & Beckman, Seattle: Clarke E, Dye of the Oregon Chair company, Portland; Max Buren, Buren & Hamilton, Salem; R. W. Watt, Burley, Idaho; W. Hutchcraft of Seattle. W. A. Parker, manager of Doern-

women included—missed a theatre becher Manufacturing company of party last night to talk shop. They Seattle, made good in a dance, and discussed wholesaling retailers and re- Miss Susie Michael rendered a plane

The banquet was a culmination, the occasion was the banquet at the Mult- climax, of a day of pleasures, with nomah hotel, given by the Doernbecher Mr. Doernbecher as chief host. The visitors had been given luncheon at F. S. Doerntecher was mine host and the Automobile club at noon, following which a drive about the city that consumed the entire afternoon, was

Newport Water System.

belongs the credit of securing water rights on Spencer creek, 10 miles north of this place, that when developed will supply this city with the purest of he unrolled a big mail order house water for years to come, and will be catalogue and displayed it. He tore sufficient for a city with a population into the big book in ruthless fashion, of 50,000 people. The system, when developed will cost the city \$24,000. State Engineer Lewis has just granted a permit to the city for the use of in waiting to join in the attack on the 24 cubic feet of water of Spencer creek for this supply

Bonds Will Not Be Required. Hereafter it will not be necessary for the public service companies holding revocable permits from the city order competition was that if retailers to give bonds when more permits are

#### Barnes' Wild Animal Circus In Portland Monday and Tuesday



trainer of horses-makes actors of tire program is given with them.

est dances, and are one of the great features of the Ai G. Barnes wild animal circus, that is to exhibit in Portland. Monday and Tuesday Anterior forming zebras and laughing byenas and a hundred military ponies are introduced. Portland, Monday and Tuesday, Au-

Miss Martha Florine is an expert assembled in one lot. The show's en-

them—and under her direction the sixty learn world's champion dancing horses are performed.

Miss Florine's horses do all the lat-

Portland, Monday and Tuesday. August 16, 17.

The Barnes show has a troupe of over 600 educated wild and domestic animals—the largest collection ever at 26th and Raleigh.

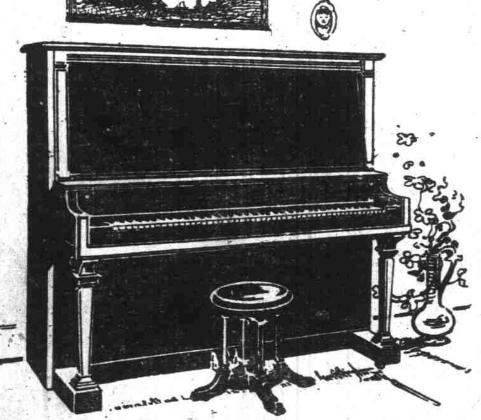
Of course, there's a lot of clowns—fifty of them—animal clowns—the funniest one ever saw. There'll be a parade, too, each morning at 10:30. Tents at 26th and Raleigh.

### It's the Tone

You're Buying When Contracting for a New Piano. How Much Tone Are You Getting for \$425 Elsewhere?

Compare With This Usual Price \$425 Piano at Our Factory Price

Full \$10 Cash \$6 Monthly Without Interest



This Piano Sent to Your Home on Payment of \$5.00 Cash With Our Double Credit Receipt for \$10.00

Other Pianos \$50 \$65 \$90 \$135 \$165 Etc. Parlor Organs-\$5.00-\$10-\$15-\$20-\$35-Etc. Player Pianos \$290 \$395 \$435 \$465 Etc. Terms \$10 Cash, \$6 Monthly and Upwards

Schwan Piano Co., 111 Fourth St.
Our Warrantee Backed by \$12,000,000.

show the customer that he could do adopted Commissioner Daly's plan to better at home than in Chicago or New abolish indemnity bonds provisions of Berkeley. ordinances granting revocable

Will Attend Convention. Principal James F. Ewing of Portland academy, will attend the annual ner so as to counteract the effects of conference of the National Education the mail order business and the price association at San Francisco. He left

Municipal Water System Favored

Ridgefield, Wash., Aug. 12 .- A mass

survey of the town made for the purpose of getting an estimate of the cost of a water system suitable for it, and it is thought that the cost will be between \$9000 and \$10,000.

COUNTY COURT NEWS

The board notified County Judge E E. Stanton of Hood River, that two vomen from that county will be cared for at Multnomah farm for \$20 per month each and directed that Miss

> farm, handle the matter without further orders from the board. A petition by Charles F. Peterson of Hillsdale, for repair of the Johnson road, was referred to the roadmaster. H. Riddy was allowed \$125 damages

on Fairmont boulevard, Roadmaster Sketches of marking posts for the Columbia river highway by A. S. Kirk- Beach, had his clavicle fractured an patrick of the city engineer's office, two ribs broken in an accident, wh were received and referred to the his horse became frightened about roadmaster.

Edith Muhs, superintendent of the An offer by the Pacific Bridge company to furnish six carloads of screen- Woodgate were on a clamming trip. ings for redressing of county roads Dr. J. E. Kane of Portland, ga free, was referred to the roadmaster. first attention to the injured man. The screenings are at Mosier. county must pay the freight. Each

Long Beach Pioneer Injured. Long Beach, Wash., Aug. 12.-H vey Woodgate, a pioneer of Lor ing. W. C. Kolb of Portland and M Dr. J. E. Kane of Portland, gav

When writing or calling on

HEADQUARTERS OREGON FEDERATION OF STATE SOCIETIES, SIXTH FLOOR, NEW BUILDING

Can't Begin to Give All the Details -- Nor List All the Items -- The Few Bargains Following in



Fifth, Sixth, Morrison, Alder Sts.

# Our Friday Surprise Event and the land the Last Days of the Removal Sale

Will Simply Give You An Idea of the Hundreds of Low Prices, of Vast Quantities of Goods We Are Shelf-Emptying in a Hurry

DRESS GOODS REMNANTS 1/2 Price

Big Final Cleanup

All wool and silk and wool black, white, good colors and mixed suitings. All half price -New Building, Second Ploor.

> CHILDREN'S COATS AT

Originally \$4-\$6.50 Checks, taffetas, Bedford

cords, pongees, sizes 2 to 8 years only; 50 in lot. No credits nor exchanges. -Pifth Floor, 6th-St. Bldg.

MEN! 3500 Prs. Cotton or Silk Lisle Hose

> That Have Always Sold Regularly at 25c and 35c

21/2C

A cleanup!—lowered in price to a point that promises to pay you more for coming than any Hose sale this store ever held.

Extra fine qualities. All with double toe and heel. Such good shades as black, tans, navy, burgundy, heliotrope and green. All sizes in the lot, but broken assortments.

-Temporary Annex, First Ploor

### Men! Tomorrow You Will Buy One of These Suits at \$7.50 Were \$12.50, \$15.00 and \$16.50. Exactly 286 Suits

Divided into the following group of styles and sizes, which tells the

Build	Size 30	Size 31	Size 32	Size 33	Size 34	Size 35	Size 36	Size 37
RegularStout	10	3	11	22	26	3 1	36	16
Long-Stout	,			ā	1	3	3	2 2
Build	Size 38	Size 39	Size 40	Size 42	Size 44	Size 46	Size 48	Size 50
Regular	14	6 5	8 · 9	5	12	1 3	6	2
Long-Stout	2	2	3	8	7	3	4	4
Short	1							

fabrics you know have been the leaders this season. There are Tartan checks, Glen Urquhart plaids, pin, regimental and Roman stripes, plain browns, blues, greens and grays. Made in regulation or box back styles. NOTE—Many suits in lot suited to young men and high school boys wear. All alterations will be charged for. Temporary Annex, 2nd Floor

WOMEN'S



"EPPO" **PETTICOATS** 

Another Lot for 79c Washable cottons, sateens, seersuckers, ginghams and Hydegrades. String top or fit-

-Fifth Floor, 6th-St. Bldg.

GOOD **PERCALES** 61/4C

Reduced From 10c Fine selection of light and dark colors, and all the desired patterns; 36 inches wide,

-New Building, Second Ploor,

WOMEN'S UNION SUITS

Worth Regularly 85c "Pandora" make, fine lisle in Summer weight, low neck, no sleeves, lace trimmed knee.

-New Building, Second Ploor.

PUMPS, OXF'DS

Have Sold \$3.50-\$4 Lace Oxfords or Pumps with one, two and four or crossstraps. Patents, gunmetal, suede and tan leathers -New Building, Third Floor, \$2.50 to \$7.50 Values

Trimmed styles and readyto-wear models, including a few of the new sports hats. -Second Floor, 6th-St. Bldg.

WOMEN'S

WAISTS

98c

Very Special Friday

Japanese silks and linens.

Long or short sleeves, high or

low neck, all sizes.

Plain and figured voiles,

Fifth Floor, 6th-St. Bldg.

WOMEN'S

HATS AT

Several Baskets

RIBBON

Every kind and color, including taffetas, grosgrains, satins; big lot black velvets. No -Pirst Ploor, 6th-St. Bldg.

WOMEN'S

HOSIERY

35c and 50c Grades

and colors; silk boot hose col-

ors only. Big cleanup Summer

weights, sizes 81/4 to 10.

Lisle and silk lisle, black

-First Ploor, 6th-St. Bldg.

**STRIPS EMBROIDERY** 

Worth 25c to 40c

Edges and insertions, 1/2 to inches wide. Strips measure 3 and 4 yards. Good patterns. Special for tomorrow. -Pirst Ploor, 6th-St. Bldg.

> **INFANTS'** FLOUNCING

Regularly 50c to 75c Dainty, neat patterns, with either plain or hemstitched edges. Good assortment to select from.

STEAMER CHAIR

Maple—

Was \$2.00

Special of ex-ceptional worth.

Annex, Tenth Floor,

A Furniture

-First Floor, 6th-St, Bldg.



\$5 Tomorrow buys, while they last-60 of these

Women's Palm **Beach Sport Suits** 

This Season's \$10.00 and \$12.50 Norfolk and Loose-Belted Styles and a Few New Style Golfine Suits Great big final cleanup of those desirable Palm Beach Suits that

have had such a run of popularity this season-owing to their utility and beauty. If you don't need a Suit this season, buy it for next-that's the

beauty of the Sports Suits, they're bound to be in style indefinitely. As there are only 60, we advise early shopping that you may share in this splendid \$5.00 offer Palm Beach Suits. -Pourth Ploor, New Building.

**FACE** 

VEILING

35c and 50c Values

fashionable colors. Good as-

sortment meshes to choose

from at, yard 19c.

Black, white and attractive

-First Ploor, 6th-St. Bldg.

**SWIMMING** SUITS AT

Were \$1.75 to \$3.00

Women's sizes, 34 and 36, children's 10 to 16-year sizes only. Big final cleanup; cotton, serge, mohair. No credits. -Fifth Floor, 6th-St. Bldg.

> BAREFOOT SANDALS

Regularly 90c Pair Children's sizes 5 to 8 in this 59c lot. Also \$1.00 sizes 81/2 to 11, pair 69c; \$1.25 sizes 111/2 to

-Third Ploor, New Building,

2. pair 790.

OSTRICH **NECK BOAS** 

Very Special Friday All white, all black, black and white combinations. Ex-

cellent quality ostrich flues, -First Floor, 6th-St. Bldg.

WOMEN'S KERCHIEFS

Regular 19c Stock 6 for 50c, Sheer Shamrock lawns, embroidered corners pretty scalloped edges. Full

-First Ploor, 6th-St. Bldg.

CHILDREN'S

PARASOLS AT

# Closing Out Rag Rugs

Very Specially Reduced Prices

Clean, sanitary Rugs that may be tubbed as often as necessary. You'll want them for bedroom, bathroom, etc. Greens, blues, tans, browns and grays in this assortment:

RUGS, SIZE 24x36 INCHES, 650 RUGS, SIZE 30x60 INCHES, 950 RUGS, SIZE 27x54 INCHES, 850 RUGS, SIZE 36x72 INCH, \$1.35 PECIAL AT SPECIAL AT TEMPORARY Annex, 7th Floor

FINE NET

CURTAINING Regular 60c Values

Block, stripe, filet motif ef-

fects and meshes, all attrac-

tive patterns, and durable net.

-Temporary Annex, 9th Floor.

Yard for 23c.

**BAGS AND** SUITCASES

> \$8.00 to \$10 Values Cowhide, leather lined, some sewed frames. Bags 16, 17 and 18-inch size; cases 24 and 26inch size. -Temporary Annex, 5th Floor

4 Bedspread Specials A Limited Number of Each Style!

WIRE MEAT SAFES FOR

All Season They Have Sold at \$1.25 Indispensable if you have no refrigerator. Absolutely flyproof and made with one

99c

Also \$1.50 Wire Meat Safes, 2 shelves, for \$1.19. —Temporary Annex, 3d Floor.

THESE FINE JELLY MOULDS

The Dozen Tomorrow

Like picture on side. 6ounce size. with lacquered covers. 1500 dozen on sale. Temporary Annex, 4th Floor,

Pink-Blue-White Well made, good size Parasols for children. Good steel frames and attractive natural -First Ploor, 6th-St. Bldg.

High grade Absorbent Cot--First Ploor, 6th-St. Bldg.

## The Well Known "Mount Vernon" Milk Is Specially Priced Tomorrow at Five Cans for 19c

Small cans that are so convenient for use during these warm days. Strictly pure brand—a household favorite. Thrifty women will buy liberally at this price. Small cans that are so convenient for use during these warm days. Strictly pure brand—a nousciloid lavoinc. Thirty wollich will only noticing at this place.

B U T T E R, BLUE RIBBON, 63c ROLLED OATS, FRESH ORE. 39c WHITE SOAP, COTTONBOLL, 25c COVE OYSTERS, 5 - OZ. CANS, 9c LOG CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c PANCY OREGON MAKE, Roll 63c GON MILLED NO. 9 SACKS. 39c EXTRA QUALITY, 7 BARS... 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c PANCY OREGON MAKE, A PACKAGES FOR... 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c PANCY OREGON MAKE, A PACKAGES FOR... 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$1.00; THE CAN... 9c CABIN SYRUP, HALF- 69c CO R N STARCH, EASTERN 25c DOZ. CANS \$

DEVELOPING AND PRINTING AT VERY MODERATE RATES BY A FORMER EASTMAN CO. EXPERT

-Second Ploor, New Building wood handles,

HOSPITAL COTTON

For Full Pound

ton; a necessary toilet and medicine chest adjunct, Friday at the special price.