PRESIDENT WARNS IN COMMERCE TALK OF NEED FOR MORE FOOD

He Tells U. S. Chamber of Commerce This Country Must Feed the World.

NEED FOR COMBINATIONS

Business Men Take Up President's Request to Show Him Advantages to Be Gained by Trade Alliances.

(United Press Leased Wire.)

Washington, Feb. 4.—Business men, particularly in the United States chamber of commerce, today accepted President Wilson's challenge to "show him" wherein combinations of trade would be beneficial and proper in going after the gold dollars abroad. Such combinations have the president's approval in advance, provided the chamber, before which he spoke last night, can give facts to show that such combinations would not crowd out the small dealer, or the new man in the game. The chamber will gather data immediately to convince the president that this nation can only meet foreign combinations through similar combinations here.

The president sounded a note of warning on food supply, telling his audience that the shortage of food will be "more serious a few months from now."

"Every spade and plow," he said, "must turn to increased and intensive cultivation, particularly if the United States is to feed the world."

He placed the department of agriculture at the disposal of the nation's farmers to inform them of the best means whereby to increase crop yields.

Nations' Interests Inseparable.

"I would prefer that you receive me as if, for the time being, I were one of your own number," the President said, "because the longer I occupy the office that I now occupy the more I regret any lines of separation; the more I deplore any feelings that one set of men has one set of interests and another set of men has another set of interests; the more I feel the solidarity of the Nation, the impossibility of separating one interest from another without misconceiving it, the necessity that we should all understand one another, in order that we may understand ourselves. There is an illustration which I have used many times. I will use it again, because it is the most serviceable to my mind.

"To my mind it is a picture of the world. If you have lost other interests and do not know the relation of your interests to those other interests, then you do not understand your own interests and have lost yours. What you want is orientation—relationship to the points of the compass, relationship to the other people in the world; vital connections which have for the time being been severed. So I am particularly glad to express my admiration for the kind of organization which you have drawn together.

"Boosting" Destroys Perspective.

"I have attended banquets of chambers of commerce in various parts of the country and have got the impression at each of these banquets that there was only one city in the country. And it has seemed to me that those associations were meant in order to destroy man's perspective, in order to destroy their sense of relative proportions—worst of all, if I may be permitted to say so, they were intended to boost something in particular. 'Boosting' is a very handsome thing. Advantageous boosting is a very handsome thing, but to exaggerate local merit in order to create disproportion in the general development is not a particularly handsome thing or a particularly intelligent thing.

"The advantage about a Chamber of Commerce of the United States is that there is only one way to boost the United States and that is by seeing to it that the conditions under which business is done throughout the country are the best possible conditions. There cannot be any disproportion about that. If you draw your sap and your vitality from all quarters, then the more there is in the commonwealth as a whole, and every time you lift at all, you lift the whole level of manufacturing and mercantile enterprise.

Means Liberal Education.

"Moreover, the advantage of it is that you cannot boost the United States in that way without understanding the United States. You learn a great deal. I agreed with a colleague of mine in the cabinet the other day that we had never attended in our lives before a school to compare with that we were now attending for the purpose of gaining a liberal education.

"Of course, I learn a great many things that are not so. But the interesting thing about it is this: Things that are not so do not match. If you hear enough of them you see there is no pattern whatever. It is a crazy quilt. Whereas, the truth always matches, piece for piece, with other parts of the truth.

"No man can lie consistently, and he cannot lie about everything if he talks to you long. So that I would guarantee that if enough liars talked to you you would get the truth.

"I had somewhat that experience about Mexico, and that was about the only way in which I learned anything that was so, for there have been vivid imaginations and many special interests which have depicted things as they wished me to believe them to be.

Relations to Government.

"Now, seriously, the task of this body is to match all the facts of business throughout the country, and see the vast and consistent pattern of them. That is the reason—and I think you are to be congratulated upon the fact—that you cannot do this thing without common counsel.

"I have asked myself, before I came here tonight, what relation you could bear to the government of the United States and what relation the government could bear to you. There are two aspects and activities of the government with which you will naturally come into most direct contact.

"The first is the government power of inquiry—systematic and disinterested inquiry—and its power of scientific assistance. You get an illustration of the latter, for example, in the department of agriculture. Has it occurred to you, I wonder, that we are just upon the eve of the time when our department of agriculture will be of infinite importance to the whole world?"

Food Shortage Growing.

"There is a shortage of food in the world now. That shortage will be more serious a few months from now than it is now. It is necessary that our land should yield more per acre than it does now. It is necessary that there should not be a plow or a spade idle in this country, if the world is to be fed; and the methods of our farmers must feed upon the scientific information to be derived from the state departments of agriculture and from that taproot of all, the United States department of agriculture.

"The object and use of that department is to inform men of the latest developments and disclosures of science, with regard to all the processes by which soils can be put to their proper use and their fertility made the greatest possible.

"Similarly with the bureau of standards. It is ready to supply these things by which you can set forms, you can state bases for all the scientific processes of business.

Chance for Trade Expansion.

"The government of the United States is properly a great instrumentality of inquiry and information. One thing we are just beginning to do that which we ought to have done long ago. We ought long ago to have had our bureau of foreign and domestic commerce. We ought long ago to have sent the best eyes of the government out into the world where the opportunities and openings of American commerce and American genius were to be found; men who were not sent out as the particular agents of any set of commercial industries in the United States, but who were eyes for the whole community.

"But there are other ways of using the government of the United States—ways that have long been tried, though not always with conspicuous success or fortunate results. You can use the government of the United States by influencing its legislation. That has been an active industry, but it has not always been managed in the interest of the whole people. It is instructive and useful for the government of the United States to have such means as you are ready to supply for getting a sort of consensus of opinion which proceeds from no particular quarter and originates with no particular interest, because information is the foundation of all right action in legislation.

The Trouble With Business.

"Men on the inside of business know how business is conducted and they cannot complain if men of the outside make mistakes about business if they do not come from the inside and give the kind of advice which is necessary. The trouble in the past—for I think the thing is changing rapidly—is only that they came with all their bristles out. They came on the defensive. They came to see, not what they could accomplish, but what they could prevent. They did not come to guide, but they came to block, and that is of no use whatever to the general body politic.

"What has got to pervade us like a great motive power is that we cannot and must not separate our interests from one another, but must pool our interests. A man who is trying to fight for his single hand is fighting against the community, and not fighting with it.

Service Is Country's Ideal.

"There are a great many dreadful things about war, as nobody need be told in this day of distress and of terror. But there is one thing about war which has a splendid side, and that is the consciousness that a whole nation gets that they must all act as a unit for the nation, and when peace is as handsome as war, there will be no war. When men, I mean, engage in the pursuits of peace in the same spirit of self-sacrifice and of conscious service of the community with which, at any rate, the common soldier engages in war, then shall there be wars no more. You have moved the vanguard of the United States in the purposes of this association just a little nearer that ideal.

"That is the reason I am here, because I believe that. There is a specific matter about which I, for one, want your advice. Let me say, if I may say it without disrespect, that I think you are not prepared to give it right away. You will have to make some rather extended inquiries before you are ready to give it. What I am thinking of is competition in foreign markets as between the merchants of different nations.

Feature of Anti-Trust Laws.

"I speak of the subject with a certain degree of hesitation, because the thing farthest from my thoughts is taking advantage of nations now disabled from playing the full part in that competition and seeing a sudden selfish advantage, because they are for the time being disabled. Pray, believe me that we ought to eliminate all that thought from our minds and consider this matter as if we are the other nations of the world were in the normal circumstances of commerce. There is a normal circumstance of commerce in which we are apparently at a disadvantage.

"Our anti-trust laws apparently—I say apparently because I see the Attorney General is present, and I am not sure I am right—the anti-trust laws of the United States apparently make it illegal for merchants in the United States to form combinations for the purpose of strengthening themselves in taking advantage of the opportunities of foreign competition. That is a very serious matter, for this reason: There are some corporations and some firms, for all I know, whose business is great enough and whose resources are abundant enough to enable them to establish selling agencies in foreign countries, to enable them to extend the long credits which in some cases are necessary in order to keep the trade they desire; which enables them, in other words, to organize their business in foreign territory in a way which the smaller man cannot afford to do. His business has not grown big enough to permit him to establish selling agencies.

How Can Smaller Men Compete.

"The expert commission merchant, perhaps, taxes him a little bit too high to make that an available competitive means of conducting his business. The question arises, therefore, how are the smaller merchants, how are the younger and weaker corporations—going to get a foothold as against the combinations which are permitted, and even encouraged, by foreign governments in this very field of competition?

"American merchants feel that they are at very considerable disadvantage in contending against that. The matter has been many times brought to my attention, and I have each time suspended judgment because, in this matter, 'I am from Missouri,' and I want to be shown this. I want to be shown how that combination can be made and conducted in a way which won't close it against the use of everybody who wants to use it. A combination has a tendency to exclude new members. When a group of men get control of a good thing they do not see any particular point in letting other people into the good thing.

Seeks Way for Cooperation.

"What I would like very much to be shown, therefore, is a method of cooperation which is not a method of combination, not that the two words are mutually exclusive, but we have come to have a special meaning attached to the word 'combination.' Most of our combinations have a safety lock and you have to get the combination to get in. I want to know how these cooperative methods can be adopted for the benefit of everybody who wants to use them, and I say frankly if I can be shown that I am for them.

"If I cannot be shown that, I am against them, and I hasten to add that I hope and fully expect that I can be shown."

The president said that he hoped the organization would take steps to discover the opinion of the small merchants and bankers in the country districts on the subject.

"As a matter of fact," he continued, "you do not have time to think in a city. It takes time to think. You can get what you call opinions by contagion in a city and get them very quickly, but you do not always know where the germ came from. You have no scientific laboratory method by which to determine whether it is a good germ or a bad germ.

Praises "Self-Thinkers."

"There are thinking spaces in this country, and some of the thinking done is very solid thinking, indeed; the thinking of that sort of men that we all love best, who think for themselves, who do not see things as they are told to see them, but look at them and see them for themselves, and if they are told they are white when they are not white, plainly say that they are black; men with eyes and with a courage back of these eyes to tell what they see.

Journal Want Ads bring results.

Skin diseases quickly yield to Resinol

If you have eczema, ringworm or other itching, burning, unsightly skin-eruption, try Resinol Ointment and Resinol Soap and see how quickly the itching stops and the trouble disappears, even in a severe, stubborn case. Resinol Ointment is also an excellent household remedy for pimples, dandruff, sores, burns, wounds, chafings, and for a score of other uses where a soothing, healing application is needed.

Resinol contains nothing of a harsh or injurious nature and can be used freely even on the tenderest or most irritated surface. Every druggist sells Resinol Ointment and Resinol Soap. For trial free, write to Dept. 27-S, Resinol, Baltimore, Md.

NEW TODAY

Mortgage Loans

at current rates on Improved City and Farm Property

WM. MAC MASTER,

701 Corbett Building.

How to Get Rid of a Bad Cough

A Home-Made Remedy That Will Do It Quickly. Cheap and Easily Made.

If you have a bad cough or chest cold which refuses to yield to ordinary remedies, get from any druggist 2½ ounces of Pinex (50 cents' worth) pour into a pint bottle and fill the bottle with plain granulated sugar syrup. Start taking a teaspoonful every hour or two. In 24 hours your cough will be conquered or very nearly so. Even whooping cough is greatly relieved in this way.

The above mixture makes a full pint—a family supply—of the finest cough syrup that money could buy—at a cost of only 54 cents. Easily prepared in 5 minutes. Full directions with Pinex.

This Pinex and Sugar Syrup preparation takes right hold of a cough and gives almost immediate relief. It loosens the dry, hoarse or tight cough in a way that is really remarkable. Also quickly heals the inflamed membranes which accompany a painful cough and stops the formation of phlegm in the throat and bronchial tubes, thus ending the persistent loose cough. Excellent for bronchitis, spasmodic croup and winter coughs. Keeps perfectly and tastes good—children like it.

Pinex is a special and highly concentrated compound of genuine Norway pine extract, rich in guaiacol, which is so healing to the membranes.

To avoid disappointment, ask your druggist for "2½ ounces of Pinex"—do not accept anything else. A guarantee of absolute satisfaction or money promptly refunded goes with this preparation. The Pinex Co., Fort Wayne, Ind. (Adv.)

MEETING NOTICES 41

WEBFOOT CAMP No. 65, Woodmen of the World, meets every Friday night in W. O. W. temple, 128 Eleventh street. All members requested to be present. Visitors welcome. GEO. ROSSMAN, C. C. A. L. BARBUR, Clerk.

COLUMBIA Lodge, No. 114, A. F. & A. M.—Stated communication this (Thursday) evening at 8 o'clock. Masonic Temple. Visiting brethren always welcome. By order W. M. FRED L. OLSON, Secretary.

Vital Statistics

Marriages, Births, Deaths.

MARRIAGE LICENSES

William Rosenfeld, 545 4th st., 27, and Bessie Fearlman, 515 Front st., 21.

Charles L. Seymour, 106 E. 35th st., legal, and Annabelle Munsch, 1518 Patton ave., legal.

Harry C. Brumbaugh, 357 E. 49th st., 28, and Gladys Patran, 1064 E. Main st., 22.

Peder Klatten, 1036 E. 30th st. N., 27, and Anna Norum, 967 E. 52d st. N., 20.

W. G. Smith & Co. Wedding and Visiting cards. Third floor, Morgan bldg.

DRESS suits for rent, all sizes. Unique Tailoring Co., 309 Stark st.

BIRTHS

WALTERS—To Mr. and Mrs. Grover C. Walters, 663 Clinton st., January 23, a daughter.

GRENZ—To Mr. and Mrs. John Grenz, 855 McAdam st., January 15, a daughter.

BIRTHS (Continued)

PIERSON—To Mr. and Mrs. Milo M. Pierson, 906 E. Broadway, Jan. 28, a daughter.

PACTRICK—To Mr. and Mrs. Phil C. Pactrick, 414 Brazee st., January 26, a son.

SHAW—To Mr. and Mrs. James Shaw, 269 Columbia st., January 11, a daughter.

RUNCIMAN — To Mr. and Mrs. Alexander Runciman, 90 E. 24th st., January 28, a son.

GEHRING—To Mr. and Mrs. Emil Gehring, 549 Failing st., January 14, a son.

DANIELS—To Mr. and Mrs. Olof B. Daniels, 246 Shaver st., January 7, a daughter.

FOSTER—To Mr. and Mrs. Alexander Foster, Raymore, Canada, January 17, a son.

RHODES—To Mr. and Mrs. Silas B. Rhodes, 485 Maiden ave., January 13, a son.

SECKENDORF—To Mr. and Mrs. Wm. G. Seckendorf, 109 E. 27th st., January 4, a son.

JAY—To Mr. and Mrs. Cecil E. Jay, 90 E. 62d st. N., January 12, a son.

BEESON—To Mr. and Mrs. David Beeson, 6406 44th st. S. E., January 21, a son.

DEATHS AND FUNERALS 75

HALL—At her late residence, in this city, 1058 E. Salmon st., February 4, Elizabeth Anna Hall, aged 58 years 11 months 20 days, beloved wife of John Hall, beloved mother of Mrs. C. F. Hastings, Edward T., George E. and Frederic Hall, all of this city, and Mrs. A. de Legh of Liverpool, England. Funeral services will be conducted at 10 o'clock Saturday morning from the East Side Funeral parlors, E. Sixth and Alder. Services at grave private. Interment Rose City Park cemetery.

EWING—In this city, February 4, at his late residence, 1029 E. 32d st. N., David M. Ewing, aged 68 years, husband of Mrs. Funeral Ewing, and father of Mrs. Myrtle M. Sutherland, Howard Ewing and Robert Ewing of this city and Mrs. C. W. Burham, Wellgh, Neb.; Ellsworth Ewing, Washington, Iowa, and Ed Ewing, Rickreall, Or. The remains are at the residence establishment of J. P. Finley & Son, Montgomery at 5th. Notice of funeral hereafter.

BERTELSEN—In this city, February 3, 1915, Sofia Bertelsen, aged 59 years, beloved wife of Engelbreth Bertelsen, late of Barlow, Or. The remains will be forwarded tomorrow morning, Friday, February 5, by the Pearson Undertaking Co., to Warren, Or., where funeral services will be conducted and the interment made.

ALLEN—In this city, February 4, at his late residence, 128 N. 9th st., Andrew Allen, aged 74 years. The remains are at the residence establishment of J. P. Finley & Son, Montgomery at 5th.

HEXTER—At 85 N. 20th st., February 3, Abraham L. Hexter, aged 52 years 11 months 23 days, of 981 Flanders st. Announcement of funeral later.

HUTCHINSON—At the residence, 54 N. 21st st., February 4, Bessie B. Hutchinson, aged 58 years, beloved wife of E. E. Hutchinson.

RILEY—Mrs. Jennie Riley, 1043 Rodney ave., January 31, 49 years; cerebral hemorrhage.

BOWIE—Louise E. Bowie, 784 Johnson st., January 31, 76 years; acute bronchitis.

DEMKES — Carolina Demkes, Robins Crest, January 30, 87 years; senile dementia.

McKNIGHT—Martha McKnight, 627 6th st., February 1, 84 years; general arterio sclerosis.

WILLIAMS—Joseph M. Williams, 189 Hooker st., January 30, 1 year; meningitis.

DUGGAN—George J. Duggan, 354 Clifton st., January 29, 1 year; bronchial pneumonia.

ZERVAS—Fred M. Zervas, 4007 E. 60th st. S. E., February 1, 52 years; lobar pneumonia.

MARTIN & FORBES CO., florists, 347 Wash. Main 269, A-1269. Flowers for all occasions artistically arranged.

CLARKE BROS., florists, fine flowers and floral designs. 287 Morrison st.

FUNERAL DIRECTORS

A splendid residence undertaking establishment, with private driveway. J. P. FINLEY & SON, Montgomery at Fifth.

MR. EDWARD HOLMAN, the leading funeral director, 220 3d st., corner Salmon. Lady assistant. Phones A-1611, Main 507.

F. S. Dunning, Inc. East Side Funeral Directors, 414 East Alder sts. East 52, B-2525.

Dunning & McEntee Undertakers. Modern in every detail. 7th and Pine. Main 430, A-4558. Lady assistant.

Chambers Co. and Kerby, Wood-lawn 3306, C-1123. Lady embalmer.

A. R. Zeller Co. 592 Williams ave. East 1088, C-1088. Lady attendant. Day and night service.

A. D. KENWORTHY & CO. calls promptly answered in all parts of city. I. O. O. F. bldg., Lents. Tabor 5267

Walter C. Kenworthy 1687 E. 13th. Sellwood 71, B-1122.

ERICSON RESIDENCE UND. PLS. M. 6133, A-2285. 445 Mrs.

Hamilton E. 80th and Glisan. Funeral services. Tabor 4313.

PEARSON Undertakers. East 1080. 369-371 Russell st.

F. L. LERCH, leading east side undertaker, E. 11th & Clay. B-1888, E. 781.

SKEWES Undertaking Co. Main 4152, A-2321. Cor. 3d and Clay.

Breeze-Wright, funeral directors, 1026 Belmont, Sunnyside. Tab. 1258, B-1252

R. T. Byrne Williams and Knott. East 1115, C-1943.

WHEN you answer these Want Ads, mention The Journal.

MONUMENTS

PORTLAND MARBLE WKS. 264-266 4th st., opp city hall. M 8564, A-1516

FOR SALE—HOUSES 61

$50 CASH, BAL. LIKE RENT. Modern 5 room bungalow, close to car. Owner, Sellwood 2204.

WHEN you answer these Want Ads, mention The Journal.

FOR SALE—HOUSES 61 (Continued)

A HOME FOR YOU. ONLY $25 A MONTH

For 5 room bungalow, less than 2 blocks from good carline, about 25 minutes from postoffice, with all modern conveniences, such as built in buffet, fireplace, sleeping porch, full basement, fine view of mountains, just the place for a home. Call me mornings and evenings. Tabor 3983.

HAWTHORNE DISTRICT.

A bargain in a brand new 6 room house, well built and nothing but the best of material used. Hardwood floors, bevel plate glass windows, full basement. Will install light fixtures and shades; also furnace if desired. Phone owner, Tabor 5483.

$100 Cash, $15 Per Month

Buys a 5 room modern bungalow; lot 50x100; 3 blocks from Hawthorne ave. car. Price $1750, $100 cash and $15 per month including 6% interest. Tel. East 3980. 625 Hawthorne ave.

$50 DOWN.

New 5 room bungalow on a beautiful corner lot on E. 39th st., near Hawthorne ave. Price $2450; $50 down, bal. like rent. May take some trade. Owner, Mar. 2574 or Main 9457.

$50 CASH, $7 per month, buys fine 4 room home; full lot. Price $700.

$50 cash, $5 per month, buys good 3 room house; full lot. Price $500.

201 Henry Bldg.

FOR SALE—8 room modern house, barn, 2 chicken houses, ground 50 by 200, 14 bearing fruit trees, berries, etc., $100 cash, $20 monthly. 1383 E. Irving st., near 49th. Montavilla car.

IDEAL suburban home, ¾ acre, on carline, just new 7 room house, good barn, chicken houses; take clear lot or mortgage first payment; price $4000, balance to suit. N-97, Journal.

LET US BUILD YOU A HOME

On your lot or ours; by your own plans or ours; pay us like rent. THE OREGON HOME-BUILDERS, 1330 Northwestern Bank Bldg.

A NIFTY 5 room bungalow on 70th st. south of Hawthorne car 3 blks.; 50x100 lot; worth $2000, sell for $1500, easy terms. Call 406 McKay bldg.

WHY pay rent when you can buy a 3 room house, west side, for $450—$70 down, $5 per month? M. E. Lee, 505 Corbett bldg.

SPLENDID E. Irvington home, cost $5500. Will take about two thirds of cost. Fine location. E. 273. W. H. Herdman.

SEVERAL homes, Irvington, considerable less than cost. Oak floors, white enamel finish chambers. East 273. W. H. Herdman.

LARGE 2 room shingled shack, water inside, 50x100 lot, $450; $10 per mo. V-124, Journal.

NEW modern 6 room house, 31st and Yamhill, block Sunnyside car. Tabor 3199.

$490 BUYS 3 room plastered house, full sized lot, bare lots in the neighborhood offered at $450. Tabor 4919.

FOR SALE—LOTS 16

BEAUTIFUL view lot, west side, 64x100, $450, $10 down, $5 per month; best value in Portland; city water. M. E. Lee, 505 Corbett bldg.

FOR SALE—Lots in Irvington Park 50x100, very cheap for cash or exchange for rooming house. M-368, Journal.

$300—4 lots at Seaside, Or., 2 blocks from depot. Railroad crosses one. The others are full 50x100. After 5, evenings, A-3072.

LOT 1 block from car, cheap for cash. 1527 Atlantic. Pen. Sta.

WHEN you answer these Want Ads, mention The Journal.

ACREAGE 57

CHICKEN and fruit ranches near Portland; Oregonian district, electric station ½ mile. New subdivision, Sunshine Valley orchard tracts; best soil, free wood; elegant location. Prices only $75 to $150 per acre in small tracts; easy terms. Frank McFarland Realty Co., 309 Yeon bldg., Portland, Or.

½ ACRE, WEST SIDE, $500.

1 ACRE, WEST SIDE, $850.

All ready for garden, 5c fare by book. Small payment down and a little each month. Call C. A. Hites, Ryan Place, Main 8392, or B. S. Cook & Co., 605 Corbett bldg.

Gibson Half Acres

Good soil, city water, close to carline, easy terms; will build to suit purchaser. Phone Marshall 1585 or Sellwood 476. John H. Gibson, owner.

SNAP if sold at once, 7 acres or a part, 6 blks. from center of Hubbard. In cultivation. This is a very choice piece of land. Particulars, Tabor 5985.

FOR SALE by owner, 25 acres prune land, 5½ miles from McMinnville. Terms. Write to S. Combest, Grand Ronde, Or.

A FINE 2 acre tract at Tigard, all in cultivation, close to station; sell cheap for cash. 406 McKay bldg.

WHEN you answer these Want Ads, mention The Journal.

FOR SALE—FARMS 17

ON WILLAMETTE RIVER.

168 acres, close to Newberg, on Willamette river, 135 acres in cultivation, fair buildings, on good road; price $125 per acre. Will take ½ value in good unincumbered property. Hostetler & Anderson, 725 Chamber of Commerce.

FARM LAND BARGAIN.

157 acres good soil, partly cleared, 2 miles to creamery, Clarke county, Washington, $25 per acre; easy terms. Nelson Bros., Lewis bldg., Portland.

WE WILL SELL YOUR FARM.

TEN acres, cleared bottom land, 3 room house, barn, 3 good cows, walking distance from large summer resorts. Local market. Terms. 527 Corbett bldg.

FOR SALE by owner, 400 acres, $12.50 per acre, 1½ mile from R. R. station; good road; half cash, balance time. Write 370 6th st., room 24. Phone Marshall 5882.

WHEN you answer these Want Ads, mention The Journal.

FOR SALE—FARMS 17 (Continued)

"A Money Maker"

68 acres, all fine land, situated 3 miles from Camas, 2½ miles from river and railroad town, 11 miles from Vancouver and 1 mile from railroad station, 25 acres cleared, 6 acres of orchard, 4 room house, barn and fruit dryer, plenty of wood for family use, living water. This is an A-No. 1 fruit and dairy ranch. Price $5500; terms: $2000 cash, balance 6 per cent.

Thompson & Swan

512 Main Street, Vancouver, Wash.

40 Acres

30 MILES FROM PORTLAND, ¾ mile to railroad, 30 acres cultivation, balance in pasture, fenced and cross fenced, good house, new barn, good team, 5 cows, 7 head of young stock, hogs, chickens, wagons, buggies, mower, rake, plows, everything on the farm that you need, even the stoves in house go. Some crop in and lots of feed in barn. All goes for $5000; $2000 cash, easy trems on the balance. 625 Hawthorne. East 3980.

TEN acres, all cleared, under cultivation, new 7 room house, plastered. Good water pump. New barn with hayloft and fork. 75 young fruit trees, strawberries, raspberries. This place is 6 miles from Vancouver, Wash. 1¼ to electric sta. Price $2700; terms. No agents, no trade. A. Mones, 146 4th st., Portland, Or.

78 Acres, $130 Per Acre

39 miles from Portland, 1½ miles from town and S. P. electric road. River bottom land, all in cultivation. Good buildings, running water, gravel roads, milk route, all fenced and cross fenced, new wire, some implements and hay. Owner, 625 Hawthorne.

SALE by owner, 320 grain ranch, improved, $6000. Terms. Box 7, Madras, Or.

FOR RENT—FARMS 14

Farm for Rent, Stock for Sale

40 acres with 28 under cultivation, balance open pasture, fenced and cross fenced. A good 2 story 8 room house, a fine new barn and necessary out buildings; well and living spring stream. Fine orchard and small fruits. All rural advantages, 9 miles out on good auto road and 1 mile from country town. Work team, harness, wagon, hack, plows, cultivator, about 10 tons of hay and small tools. Price $600 cash, includes rent in advance and personal property. No trades considered.

Thompson & Swan

6th and Main sts. Vancouver, Wash.

WILL give the use of part of a well furnished house room for garden and the use of chickens and fruit to an elderly man and woman or a woman with one child for taking care of place in the country near Lyle, Wash., in nice neighborhood. Plenty of fuel and good water. Jno. S. Beall, Woodlawn 2171.

FARMS WANTED RENT OR BUY 38

WANTED FARMS.

Families (foreigners) with from $2000 to $5000 want 40 to 100 acres, improved Valley farms; prefer stock with place. Address 805 Yeon bldg.

FARM wanted, furnished with few cows and team, by an experienced man; references given. 616 N. Hayes, St. Johns, Or.

STOCK and chicken ranch on shares by man and wife, no children. Address box 26, Maplewood, Or.

WANTED—To rent 10-20 acres within 10 miles with good buildings; cash rent only. N-114, Journal.

JAPANESE farmer wants farm to rent near city. W-313, Journal.

FRUIT LANDS FOR SALE 45

FOR SALE—Equity of $1750 in Hood River orchard; mortgage $2750; 10 acres, 4 bearing 3 4-year-old, house, barn and other buildings; close in. OX-84, Journal.

EXCHANGE—REAL ESTATE 24

Have Trade for Auto

Very choice lot, 44th and Division, 10 acres good land on Tillamook line. Equity in house and lot, mgt., $775. Hoyt-Quigley Co., 310 Stock Exchange.

6 ROOM modern bungalow, Irvington district, corner lot, 50x100, price $5500, mortgage $1500, 5 years, 7 per cent, exchange for close in acreage. Stout Investment Co., 723 Chamber of Commerce.

WANTED—Home in Portland; must take acreage 10 miles out, $4600; mortgage $1600. Owners only. N-103, Journal.

INCOME property bringing good revenue, on corner and carline. Will sell or trade for good merchandise business. V-242, Journal.

MY beautiful home on corner, fine location, 8 rooms, fine plazza and sleeping porch, all conveniences; will trade equity for bungalow. Tabor 5649.

ROGUE RIVER orchard, pears, apples, peaches. Price $2700. What have you? Owner, 961 E. 28th, N. Woodlawn 2583.

ACREAGE on carline, close in. Trade for modern home, $5000 to $15,000 value. P-894, Journal.

CASH and 2 good lots for acreage near Portland. 92 E. 69th st. Tabor 3599.

IF you have any good property to trade, we will match you. Ayres & Smith, 501 Northwest bldg. Main 7266.

PURCHASER for equity in Rose City bungalow, with or without furnishings; very reasonable. V-391, Journal.

CITY lot, value $1600, and 6,000,000 yellow fir for modern house. A-493, Journal.

WANTED—Clear corner lot on east side for acreage. W-315, Journal.

WHEN you answer these Want Ads, mention The Journal.

EXCHANGE—REAL ESTATE 24 (Continued)

60 ACRES in Molalla river, part clear, 4 room house and barn, best of soil, lays level, one mile to two electric lines; 1¼ acres, 5 room house, barn, finest view point Willamette river, 8 blocks from car; 50x100 lot on 82d near Holgate. What have you? Call evenings. Main 1985. E. R. Cherryman, 169 16th st.

GOOD improved farm in the valley, cash price $6800. Will take house and lot as first payment. Also highly improved farm close to town on electric line, 200 acres, cash price $15,000. Will take city property as first payment. Claude Cole, 917 Board of Trade.

WANTED—REAL ESTATE 31

YOUR farm for sale or trade? Write Nelson Bros., Lewis bldg., Portland.

ROOMING HOUSES 53

Good Trades

We can match you. See us.

30 rooms, for improved acreage.

52 rooms, for house and lot.

18 rooms, acreage.

15 rooms, for city lot property.

10 rooms, for lot, some cash.

JAMES 88 10th, near Stark.

Bargain No. 1

17 rooms, 4 block off Wash. st., running water in all rooms, furnace heat, 3 private baths, large lawn and trees; rent only $40, all full, clears $60 monthly. Well worth $900. Price today for all, $400, terms. Peters, 15 N. 5th st.

See the Rent

44 rooms, new brick, hot, cold water all rooms, call bells, closets, cleanest place in city, rent only $75; good location, well worth $3500; price today for all $850, terms. Peters, 15 N. 5th st.

38 rooms, on Washington st., running water, all rooms steam heat, rent 33 room, all full and turns people away; will guarantee this worth $3500; price today for all, $1750, half cash. Peters, 15 N. 5th st.

11 ROOMS, fine location, rooms all rented; furnace heat, good home and $30 month profit; only $150 cash required; is a forced sale and won't last long. Call 38 10th, near Stark.

TODAY'S SPECIAL.

18 room rooming house, 1 blk. Wash. st., rent $40; 3 private baths, large lawn, furnace heat, price for all, $400; ½ cash.

PETERS, 15 N. 5th st.

$100 is all you need to buy beautifully furnished modern rooming house that will pay for itself and provide good living. 502 Couch bldg. Peters.

BUSINESS OPPORTUNITIES 29

WE have several openings for establishment of independent mail order business. Energy, good habits and sound judgment more important than capital. Spare time to start. Particulars free. Opportunities Exchange, Buffalo, N. Y.

CIGAR AND CONFECTIONERY LIGHT GROCERIES

New brick, rent $12.50, with 3 furnished living rooms, stock and fixtures invoice $500. Price today for all $240. Peters, 15 N. 5th st.

FOR SALE—Well established weekly paper, electric power plant, job department, fine Willamette valley town on S. P. R. R. Only $2500. GX-310, Journal.

GROCERY, delicatessen, lunch, confectionary, ice cream, etc. Nobby little place for woman. Can be bought for $650. Call 420 Lumber Exchange bldg., 2d and Stark sts.

STOCK and chicken ranch on shares by man and wife, no children. Address box 26, Maplewood, Or.

WANTED—To rent 10-20 acres within 10 miles with good buildings; cash rent only. N-114, Journal.

JAPANESE farmer wants farm to rent near city. W-313, Journal.

FRUIT LANDS FOR SALE 45

FOR SALE—Equity of $1750 in Hood River orchard; mortgage $2750; 10 acres, 4 bearing 3 4-year-old, house, barn and other buildings; close in. OX-84, Journal.

EXCHANGE—REAL ESTATE 24

Have Trade for Auto

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1000 Business Cards 75c

Ryder Pig Co. S. W. cor. 3d & Morrison

CONFECTIONERY and cigar store, good location; some cash required. 225 N. 23d.

FOR SALE—Van Atta's combination grill room and cafeteria, 403 Main street, Vancouver, Wash.

500 BUSINESS CARDS 59c

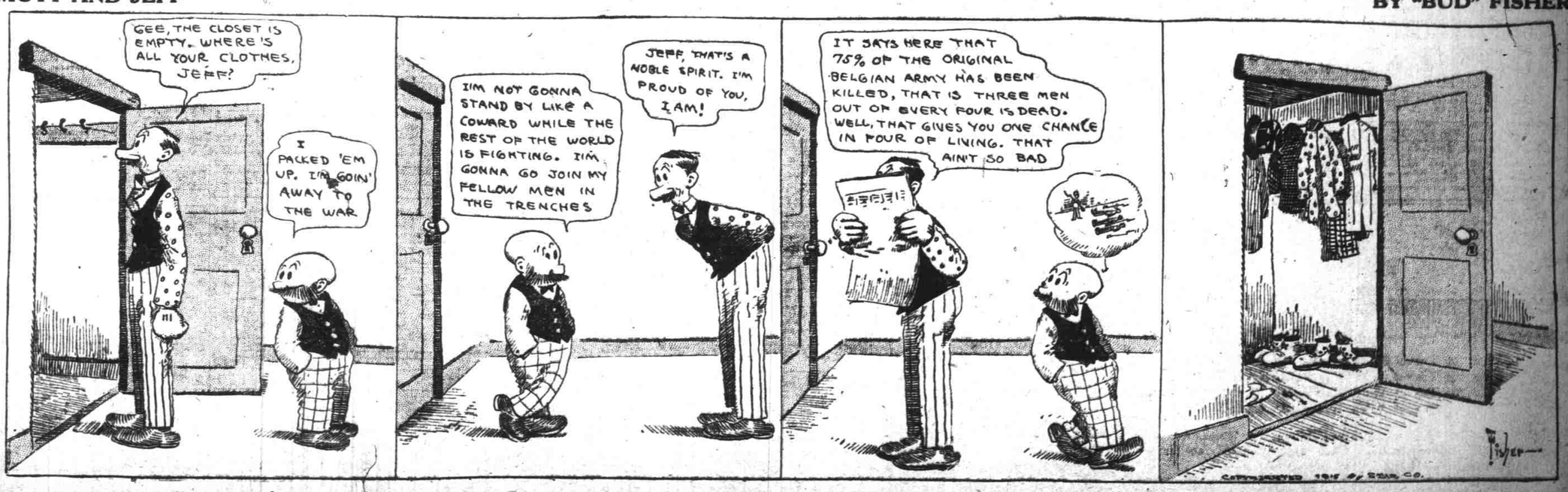
Rose City Printery, 3d at Taylor

(Continued on Next Page)

A Real Flesh Builder For Thin People

A New Discovery.

Thin men and women—that big, hearty, filling dinner you ate last night. What became of all the fat-producing nourishment it contained? You haven't gained in weight one ounce. That food passed from your body like unburned coal through an open grate. The material was there, but your food doesn't work and stick, and the plain truth is you hardly get enough nourishment from your meals to pay for the cost of cooking. This is true of thin folks the world over. Your nutritive organs, your functions of assimilation, are sadly out of gear and need reconstruction.

Cut out the foolish foods and funny sawdust diets. Omit the flesh cream rub-ons. Cut out everything but the meals you are eating now and eat with every one of those a single Sargol tablet. In two weeks note the difference. Five to eight good solid pounds of healthy, "stay there" fat should be the net result. Sargol charges your weak, stagnant blood with millions of fresh new red blood corpuscles—gives the blood the carrying power to deliver every ounce of fat-making material in your food to every part of your body. Sargol, too, mixes with your food and prepares it for the blood in easily assimilated form. Thin people gain all the way from 10 to 25 pounds a month while taking Sargol, and the new flesh stays put. Sargol tablets are a scientific combination of six of the best flesh-producing elements known to chemistry. They come 40 tablets to a package, are pleasant, harmless and inexpensive, and all druggists in Portland and vicinity sell them subject to an absolute guarantee of weight increase or money back.—Ad.

MUTT AND JEFF — BY "BUD" FISHER