

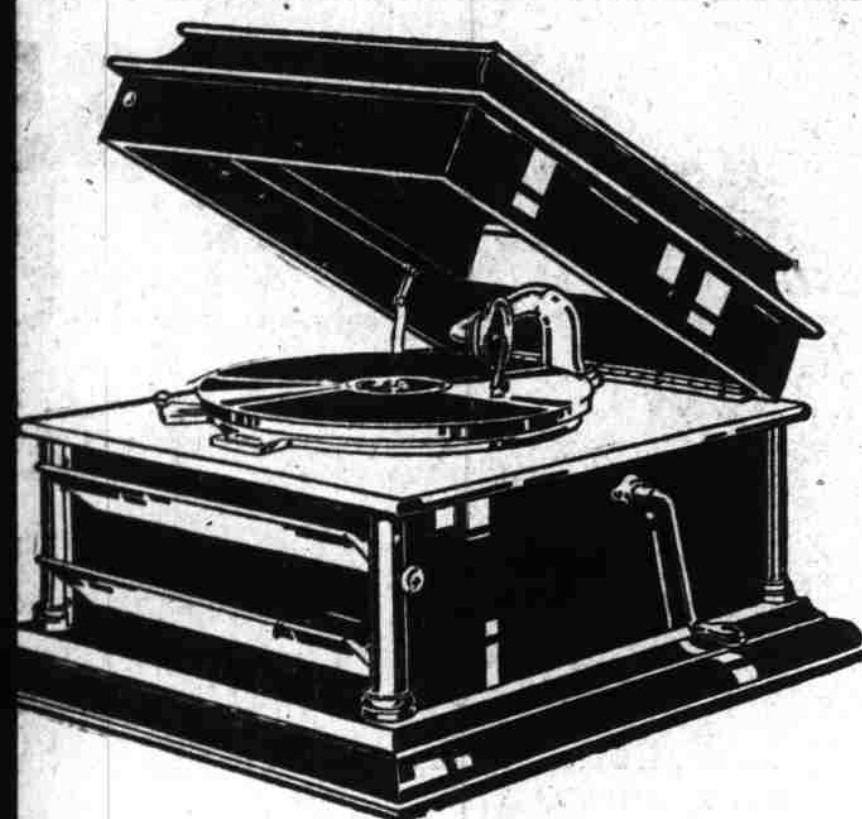


**Clip the Dance
Record Coupon**
Page 2, Main News Section



Dance Outfits for Xmas \$5.00 Down

Popular-priced, easy-payment tango outfits. Each outfit includes a Columbia Grafonola and supervision of G. Hepburn Wilson, M.B. the greatest authority in this country on modern dancing



Favorite \$50
Without Records...

\$50 At \$5 a Month and on Free Trial

The "Jewel" tango outfit includes the Columbia "Jewel" Grafonola illustrated here, together with an assortment of 34 dance selections on seventeen Columbia Double-Disc Records, to consist of



9 Tangos 11 One-Steps 1 Matichiche
11 Hesitation Waltzes 2 Tango Matichiches
AND A SUPPLY OF NEEDLES

GRAPHOPHONE CO.
431 Washington St., Nortonia Hotel—Open Evenings Until Xmas



Anna Pavlowa Says—
*The Premier Dancer
of the World Today*

Since I have been in your country I have been amazed to see the popularity of the talking machine record when used with the dance. This so excited my curiosity that I have made it a great study and think it is due you to say that Columbia instruments and Columbia dance records over all others have my unqualified indorsement. I used your Grafonola and dance records in my rehearsals with complete satisfaction and find your dance records truly represent the very spirit of the dance. Their tempo, rhythm, clarity and musical qualities simply charm me. I am convinced that all who dance can get great satisfaction from the use of your Grafonola and records.

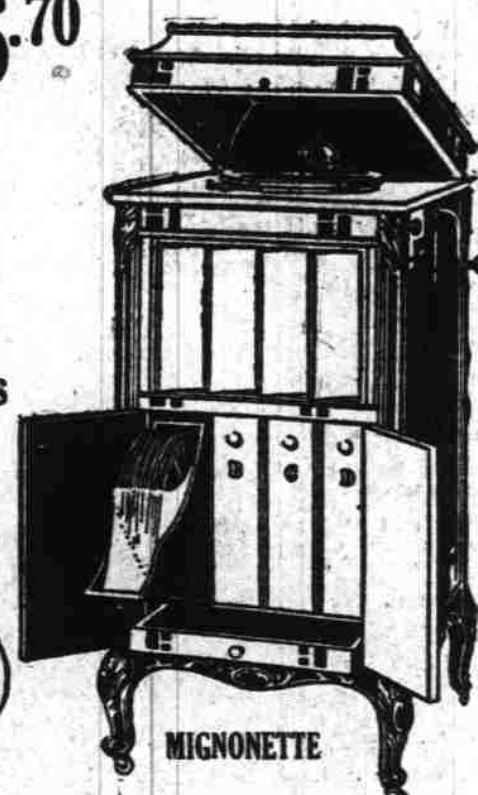
On Sale

at all stores selling Columbia Grafonolas and records. See list of dealers on Coupon elsewhere in this section of today's paper.

**Your Home Is Not Complete
Without This Grafonola Outfit**

\$106.70

on
Small
Monthly
Payments



Including
20
Selections
Consisting
of the
Latest
Dance,
Vocal
and
Instrumental
Music



**In Your Home on 30 Days' Trial
PAY FOR A FEW RECORDS ONLY**

We Carry a Complete Catalog of Columbia Double Disc RECORDS, Also a Full Line of GRAFONOLAS at Prices Ranging From \$10.00 Up to \$225.00.

BRING YOUR RECORD COUPONS TO US

Clevenger Music Co.

Morgan Building, 125 Broadway

Bring Your Coupon

(See Journal's Special Offer)
(Page 2, Sec. 1 This Paper!)

To Meier & Frank's

Phonograph Parlors! Temporary Annex No. 1
Fifth and Alder Streets

And for 35 Cents

We Will Give You the

Maxixe Dance Instruction Record

Reverse
Side of
Record
Has Popu-
lar Song
Selection

Read These Three Great Christmas Offers!

Outfit No. 1

Columbia Grafonola
"Leader"

and 36 selections with a large list to choose from and a liberal supply of needles

\$88.80

Outfit No. 2

Columbia Grafonola
"Favorite" With Cabinet

and 24 selections with a large list to choose from and a liberal supply of needles

\$67.80

Outfit No. 3

Columbia Grafonola
"Jewel"

and 34 selections with a large list to choose from and a liberal supply of needles

\$46.05

"A 'Columbia'—the Gift for All the Family"

All
Phonographs
Sold on
Club Plan
Easy Payments
When Desired.

Meier & Frank Co.
1907 1914

Phonograph Parlors—Temporary Annex No. 1—5th and Alder Sts.

Best of All!

**Price
\$500**

Others as Low as
\$10

self-stopping gold-
baby Grand design.
full tone.

Biggest, Busiest, Best

The only house in
the great West
where every
worth while make
and every
record for it
may be compared
side by side
at Eilers



ay at Alder
Piano House

Phone us Main
6655 or Home
Phone A-2350 for
free trial of any
make of machine
whether \$10 or up
to \$500. We glad-
ly send any instru-
ment out to you
and if found suit-
able in every way,
start paying
weekly or month-
ly.