

# ELECTRICITY IS THE CHEAPEST POWER YOU CAN BUY

Electricity is no longer a luxury to be enjoyed by the few. It is now within the reach of the many.

Let us show you where electricity will help YOU

PHONE NUMBERS:  
Marshall 5100, A-6131

## PORTLAND RAILWAY, LIGHT & POWER CO.

Salem Portland Vancouver, Wash

## To Every Guest of the Great Northwest

Portland salutes you. Our gates stand wide open to receive you. None could be more welcome. We do not look upon Buyers' Week as a purely commercial event. It is a congress of northwest merchants for the advancement of mutual interests. It is Portland's opportunity to demonstrate our sincere wish for the welfare of every business and business man trading with us.

We are keeping open house for you. Collectively and individually, we who are merchants, jobbers and manufacturers of Portland, desire to be hosts to you, to extend hospitality to you. We want to meet those who came last year and renew the friendships of that time. We want to meet personally those who come for the first time. We greatly desire that you test to the utmost limit the cordial sincerity of our entertainment. Enjoy this city and all provided for your pleasure. Gather at the Commercial Club and receive detail information as to program and festivities. Miss nothing. Keep this printed welcome with our names on it, and do not forget to call upon us. We can demonstrate that stocks carried here are larger than elsewhere in the Northwest, that prices are most reasonable, that service is our watchword. But, above all, we want to greet you. We desire for you the conviction that you have come to a friendly people, and that in each place of business you truly will be in the house of your friends. Again we say, WE WELCOME YOU!

## FLEISHNER, MAYER & CO.

IMPORTERS AND JOBBERS

Dry Goods - Notions - Furnishing Goods  
Ladies' Ready-to-Wear Apparel

MANUFACTURERS OF

**MT. HOOD**  
SHIRTS—OVERALLS  
and  
Mechanics' Clothing

*University*  
BRAND  
**MACKINAW COATS**  
"Made of Real Oregon Mackinaw Cloth."

## Mr. Buyer--

While in Portland we wish you to call and inspect our complete stock of

## Three Live Lines

### Automobile Accessories

The demand for these goods is increasing rapidly and a well-selected line will add to your profits.

### Motorcycles

are ever increasing in popularity. Investigate our agency proposition.

### Bicycles and Supplies

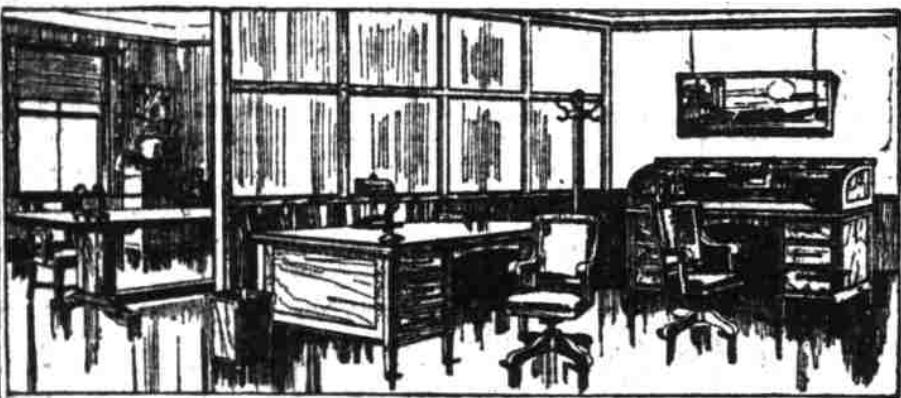
are as staple as sugar and nails. It pays to carry them.

Confine Your Purchases to one house, which is in a position to supply your requirements promptly, thereby saving time and money.

## Ballou & Wright

Broadway at Oak, Portland, Oregon  
Branch, 817 East Pike St., Seattle, Wash.

## Everything for the Office!



We carry the most complete stock of Commercial Stationery and can meet every requirement of the modern office.

Blank and Loose Leaf Books, Filing Cabinets and Devices, Safes and Safe Cabinets, Printing and Book-binding, Office Furniture, Architects' and Engineers' Supplies.

Phones  
Marshall  
6080  
A-6548



N. E. Cor.  
Fifth  
and Oak  
Streets

ESTABLISHED 1857

## THE GEO. Lawrence Company

80 TO 86 FIRST ST.

WHOLESALE  
MANUFACTURERS

Harness  
and  
Saddlery

Importers and Jobbers of Saddlery, Hardware, Leather Whips, Robes, Etc., Shoe Findings, Shoe Store Supplies, Gloves, Bags, Suitcases and Trunks.

Cordially invites you to inspect their building and stock while in the city Buyers' Week.

## HERE WE ARE--

A new wholesale house for Portland with a strictly new, up-to-date line for the holidays. We are located at 65 Fifth street near Oak. Come and see us.

CHAS. S.

*Lipschuetz*  
COMPANY

"THE LIVE WIRE HOUSE"

Publishers Importers Wholesalers

## WHAT WE HAVE--

Christmas, Easter and Valentine Season Novelties, Greetings, Booklets, Postcards, Etc., Stationery Specialties, Toy and Gift Books, Bells, Garlands, Tree Decorations, Etc., Etc.

We extend a Special Invitation to the Merchants from out of town who are here to attend Buyers' Week Aug. 10 to 15  
WHOLESALE ONLY—NO GOODS SOLD AT RETAIL

## ZAN BROS.

Incorporated

Manufacturers of

**BROOMS  
AND  
MATCHES**

WOODENWARE  
WRAPPING PAPER  
WASHING MACHINES  
AXE HANDLES  
STATIONERY  
CLOTHES WRINGERS  
CLOTHES LINES  
MOPS, OIL CANS  
BRUSHES  
BASKETS  
TWINES  
PAPER BAGS

52 Front St.

We extend to our customers a cordial invitation to visit us during Buyers' Week in Portland. To dealers in other lines than ours the same invitation is made, as we have installed the very latest and most modern facilities for handling merchandise, thereby insuring good service, and will be glad to explain the details to merchants in any line who may be interested.

We have the largest and most varied stock of general hardware, water systems and gasoline engines carried in the northwest.

We have arranged for our Sales Department to take care of all visitors promptly and in a satisfactory manner, and will appreciate favorable consideration of our invitation to call upon us while in this city. Phone us and our machine will call. MAIN 5600; A-6551.

Pacific Hardware & Steel Co.  
Wholesale Distributors—Importers—Exporters

## SACKS

New and second-hand Sacks for Wheat, Barley, Oats, Onions, Potatoes, Hops, etc. We guarantee our grades of second-hand bags. We manufacture new burlap bags of all kinds. Delivered prices made to any point.

Bags,  
Hop Cloth,  
Twine

WHILE IN THE CITY

Buyers' Week

Be sure and call on us. We have a plant fully equipped to manufacture bags of every description. "If it's made of Burlap we have it."

WINKLEMAN BAG CO.

Oldest, Largest Second-Hand Bag Dealers in Northwest.  
175 FRONT ST., COR. YAMHILL,  
PORTLAND, OR.

## Denny-Renton Clay & Coal Co.

Manufacturers of

Vitrified Paving Brick	Vitrified Paving Block
Vitrified Sewer Pipe	Vitrified Sewer Brick
Vitrified Building Blocks	Vitrified Electric Conduit
Architectural Terra Cotta	Vitrified Wall Coping
Pressed Brick	Mantel Brick
Partition Tile	Hollow Wall Tile
Standard Fire Brick	Special Fire Brick
Drain Tile	Fireproofing
Flue Lining	Chimney Pipe
Acid Brick	Fire Clay

FACTORIES

Image, Wash. Portland, 21st and Sherlock Ave.  
City Yard—Front and Couch Streets

General Offices—Portland, 176-178 Burnside Street

## BUYERS!

Make This Establishment Your Headquarters  
**Marshall-Wells Hardware Co.**  
WHOLESALE  
HARDWARE AND IRON  
MERCHANTS  
COR. FIFTH AND PINE STREETS  
JAY SMITH, Resident Manager

## BUYERS BUY

"Quality-Plus" Goods at the Right Place  
EVERYTHING GOOD FOR THE AUTOMOBILE  
**ARCHER AND WIGGINS**  
OAK STREET, CORNER SIXTH.  
FISHING TACKLE, WRIGHT & DITSON ATHLETIC GOODS

## YOU ARE INVITED

WHEN IN THE CITY  
TO CALL AND BE SHOWN  
THROUGH OUR PLANT.

**Albers Bros. Milling Co.**  
Cereal Millers  
Shippers and Exporters of Grain

MILLS AND OFFICES

Portland Seattle Tacoma Oakland  
San Francisco Los Angeles

Portland Office and Mills, Front and Marshall, Take Broadway Car.

## Preferred

Stock  
Groceries

**Allen & Lewis**  
Distributors