

Trunk Factories Could Employ More People if Better Patronized by Local Dealers.

Every time you buy a Portland made article you are helping a Fortland family.

Always ask the dealer if it was made in Portland.

There is but one way to build a great city here, and that is to make it a manufacturing center. When capital feels that Portland people will buy Portland made articles there will be no hesitation about building factories and giving employment to labor, but if Port landers won't patronize Portland mer chants and won't consume Portland made products capital will be slow in developing Portland as an industrial center

For years there has been more or less complaint of failure on the part of the people of Portland to patronize home industries by insisting that the merchants buy home made goods. One of the industrial lines in Portland that has suffered most in this respect is the trunk and suit case manufacturing business. More than \$150,000 is invested in local trunk factories, and the owners of these factories find it exceedingly difficult to induce Portland merchants to handle their product.

Could Double Output.

"We could double our annual produc tion if we could sell the goods," said the manager of one of Portland's trunk factories. factories. "Not ten per cent of the trunks and leather suit cases that are sold in Portland are-manufactured here, in spite of the fact that the factories of this city meet eastern competition and turn out as good an article as is made anywhere in the country. Outside of Portland, that is in the smalle towns of Oregon and Washington, we have less trouble in placing our prol uct with the merclants, but here in Pertland we can't induce some of the larger dealers to put our trunks on their floors or to put our suit cases on their shelves. We know that we manufacture as good a trunk, grade for grade, as is made anywhere, and that out suit cases will stand the test of comparison with the output of the best of eastern factories, and we know that our prices are right."

More than 100 men are employed in the manufacture of trunks and suit cases in this city. The value of the annual output is estimated at \$150,000. With the present equipment the local factories could double the number of employes and double the annual output. That would mean giving employment to an additional 100 skilled me It would mean the addition chanics. of a tidy sum of money to Portland s pay roll, but so long as Portland's merchants refuse to encourage the industry and continue obtaining their stock in the east that particular branch of Portland's industrial life will languish. Of course, if the Portland retail dealer can get a better article at a lower price from eastern factories he is justified in doing it, but there is every reason to believe that the Portland trunk manufacturer meets his eastern competitor both as to price and quality.

Helps City Generally.

Whenever a Portland buyer picks a Portland made article he is doing something for some of the working men and women of this city. The greater the demand for home products the great er the number of working hours fo working people of all classes. Wages paid for r goes into circulat quickly so that the money keeps moving and doing some good every time it is turned. Portland made staple articles do not cost more than those made elsewhere; the market prices on the staples varies very little, Portlan manufacturers are necessarily compelled to meet eastern prices, plus the freight, and they do it, so that there is no ex-cuse for a retail merchant or a jobber to fill his floors and shelves with east-ern made articles when the same thing is manufactured in this city.



Charter Amendment Submitted to the Voters by the Council An Act to amend Section 306 of of the City Charter of Portland so as to exclude the Superintendent of Parks and the Secretary of each Commissioner from the civil service provisions of the Charter.

Shall Section 306 of the Charter of the City of Fortland be amended? Charte: Amendment Submitted to the Voters by the Council An Act to amend the City Charter of Portland so as to provide that the Council, in the transaction of legislative business shall act only by ordinance, and on all other mat-ters the Council may act by ordinance, resolution or mo-tion, instead of requiring that the Council, in the transac-tion of legislative and judicial business shall act only by ordinance.

Shall the Charter be so amended?

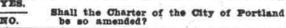
Charter Amendment Submitted to the Voters by the Council. An Act to amend the Charter of the City of Portland by adding thereto a section giving the Council authority to reject any and all bids for bonds or public utility certifi-cates, and to place not more than one-half of such bonds or certificates with the Treasurer for sale in such quantity as purchasers may desire at a price not less than the price theretofore fixed by the Council.

Shall the Charter of the City of Portland be so amended?

Charter Amendment Submitted to the Voters by the Council An Act to amend the Charter of the Voters by the Council An Act to amend the Charter of the City of Portland by adding thereto a new section providing for the issuance and sale of bonds not exceeding fifty thousand dollars to provide a fund for the construction, equipment and maintenance of a Municipal Paving and Street Improve-ment Repair Flant.

Shall the Charter of the City of Fortland be so amended?

An Act to amend the Charter of the Voters by the Council An Act to amend the Charter of the City of Portland by adding thereto a new section providing for the issuance and sale of bonds not exceeding twenty-five thousand dollars to provide a fund for the establishment and main-tenance of a public market or markets in the City of Portland. Charter Amendment Submitted to the Voters by the Council



Charter Amendment Submitted to the Voters by the Council An Act to amend the Charter by adding thereto a new section authorizing the issuance and sale of bonds in an amount not exceeding two hundred thousand dollars to provide a fund for the improvement of existing parks and playgrounds and for the improvement of existing boule-vards and parkways, and reserving to the Council the right to assess property specially benefited by the im-provement of property for park purposes

Shall the Charter of the City of Portland be so amended?

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Charter Amendment Submitted to the Voters by the Council An Act amending an Act adopted June 2, 1913, which amended Section 176 of the Charter of the City of Portland, by amending subdivision nine thereof fixing the amount to be withheld from the salary of members for the Fire-men's Relief and Pension Fund, and by adding a new sub-division authorizing the granting of a pension to W. H. Whitcomb and C. D. Shane, firemen disabled in the service before said act was adopted, but are barred from receiving pensions because said act recognizes only disabilities sub-sequent to its adoption.

Shall said Act be so amended? insures the town a new water system and all metropolitan conveniences. Malcolm McDonald, president of the Oregon Nursery company, was reelected mayor over L. A. Brush, formerly a member of the council; Ralph L. Wann, principal of the schools, was reelected



WONDERFUL SALE, giving you an opportunity to buy some wonderfully beautiful and serviceable garments for your Winter wear at prices far below the ordinary.



buys any of these ladies' and misses' fancy man-tailored Suits in the ladies' store, on which regular prices until now have been \$39.50, \$44.50, \$49.50, \$54.50 and \$59.50.

Suits of tweed, cheviot, brocade, duvetyn, eponge and novelty woolens, fashioned in the latest Winter modes. You are cordially invited to compare the quality and price of these garments with any other offering in the city.

All season long our coats have been sold freely because they were correct in style and reasonable in price; on each succeeding visit to the store you have seen new coats, and they are the coats now offered at these remarkable reductions.

\$10 Coats are now only \$ 6.85 \$15 Coats are now only \$ 9.85 \$18 Coats are now only \$11.85 \$20 Coats are now only \$13.85

This store never seeks to exaggerate, mislead or deceive. A reduction here means an absolute downward revision of the normal price-there is no juggling with price under the guise of "value."

Winter coats for girls are all reduced; warm and serviceable, and made by men-tailors in the same thorough manner as our ladies' garments.

\$10.00 Coats, Sale Price \$6.85 \$12.50 Coats, Sale Price \$8.35 \$15.00 Coats, Sale Price \$9.85

Ladies' Store, Third Floor, Elevator Service.

BEN SELLING

LEADING CLOTHIER

Morrison Street at Fourth

Could Afford to Pay More.

One manufacturer says that the peo-ple of Portland would not gult any loser if they bought Portland made goods to the exclusion of all others and paid 10 per cent more for them. His argument is that the Portland manufacturer would be able to keep just so many more people at work and that the wages pa'd would come back through many channels and be beneficial to everybody in one way or another. How much less excuse when the Portland manufacturer not only meets the quality but meets the as well.

A shopper who starts out to buy anything-a table, a stove, a ham, a bed, sack of flour, a chair, a trunk, or a pound of candy even-can find out whether the article was made in Portland. It is a simple matter to make a comparison in price and then to try out, and if it is satisfactory, remember it next time and tell the neighbors about it.

ing called upon to patch pavements he If you get your living out of Portland tand by your home town, encourage ome enterprises and don't make the spite of stiff prices charged for repair stand by your home town, encourage home enterprises and don't make the work the contractors are not anxious mistake of playing into the hands of those who are trying to surpass Port-land in growth and enterprise and who for the jobs. The claim is made that if the city owned a repair plant it would be possi-

are depending upon unpatriotic Portland peopla to help them succeed. effecting a considerable saving in cost

Fire at Eugene,

Eugene, Or., Dec. 3 .- Fred C. Bean's general merchandise store at Donna, a village on the Wendling branch of the Southern Pacific railway, was destroyed by fire Monday morning. The owner of the store and his family were at Ray-mond, Wash., at the time of the fire. The store was in a large two story frame building which was owned by the Mohawk Lumber company. The to-tal loss is estimated at \$7000, with par-tial insurance. Title of Amendment No. 13. An Act to amend the Charter of the City of Portland by adding thereto a new section providing for the issuance and sale of bonds not exceeding Twenty-five Thousand Dollars to provide a fund for the establishment and maintenance of a public market or markets in the City of Portland. the store and his family were at Ray-mond, Wash., at the time of the fire.

You Save Money

When

A. L. MILLS,

President.

Your Life Insurance is in

Claim Made if City Repaired Own Paving Saving Would Result; Commissioners Refer Question of Establishing

Public Markets to Vote of People,

Shall the Charter of the City of Port-Title of Amendment No. 12. An Act to amend the Charter of the land be so amended? City of Portland by adding thereto a new Yes, 124. Section providing for the issuance and 125. No. sale of bonds not exceeding fifty thou-

The city commissioners decided to sand dollars to provide a fund for the inance public markets by a bond issue. construction, equipment and maintenance There was some talk of putting an item for this purpose in the budget, but the

of a Municipal Paving and Street Improvement Repair Plant. Shall the Charter of the City of Port-

land be so amended? 122. Yes.

nents in good order.

the only

Best for Oregonians

Home Office, Corbett Building, Fifth and Morrison Streets, Portland.

General Manager,

L. SAMUEL.

life insurance company

"Exclusively Oregon."

C. S. SAMUEL.

Title of Amendment No. 13.

ject by bonds is the fact that most of the initial investment will be for per-123. No. This amendment contemplates the manent improvements. purchase of a paving repair plant so No program has been decided upon. It that the city can do its own repair work. s suggested that should the bonds be Repairs in pavements are now made by voted two markets will be established. contractors.

one each on the east and west sides. Pavements are laid under five-year guarantees, the contractors binding themselves to make all needed repairs ROYAL ARCANUM TO

incident to the natural wear and tear of CREATE GRAND COUNCIL traffic. But the original contracts do not cover cuts in the pavement made for the purpose of putting down sewers Grand Council of the Royal Arcanum or for any similar purpose. will be instituted in Portland tomor-All repairs not covered by the con-tractors' guarantee are made by con-Pa., supreme regent of the organizatract or open order, each contractor betion

Mr. Wickersham will arrive from Se attle on the Shasta limited at 5:30 this afternoon. An informal reception in his honor will be held in the green room of the Commercial club between and 8 o'clock in the evening. This will be followed by a banquet in the

dining room of the club. ble to group cuts in the payements, thus At the banquet, Mayor Albee will deliver a formal address of welcome and Commissioner Dieck will speak in behalf There is the further consideration that guarantees are running out on many streets, so that the city will soon be compelled to pay for keeping these paveof the Pennsylvania society. A review of the work of the order in the state will be made by R. J. Kirkwood, deputy

supreme regent, who has been in charge of the work the last 12 months. Tomorrow morning at 10 o'clock the Grand Council will be instituted at Masonic Temple, Park and Yamhill streets, when officers will be elected and installed.

At 8 o'clock tomorrow night a class of 100 candidates will be initiated. The new Grand Council will be com

posed of 10 subordinate councils with a membership of 1135. WOMAN LEADS TICKET IN CALIFORNIA ELECTION You Get Superior Service Santa Barbara, Cal., Dec. 3 .- Defeating her male opponent 3 to 1, Miss Chris-tine Holmberg is city clerk-elect of Sana Barbara today. Miss Holmberg, who was the only woman candidate at yes-terday's municipal election, ran far

> cally every precinct. Mayor Frank Smith was reelected over John B. Henck.

Orenco Is Progressive,

Orenco, Or., Dec. 3.—Orenco had its first political fight yesterday. Two The only company which invests all of its funds in Oregon Securities. parties were in the field-the Progressive and the Peoples, the former being strongly in favor of adopting the new charter as proposed for the town, also strongly favoring putting in a water system, while the latter party stood opposed. The new charter carried by a Assistant Manager. plurality of nearly four to one, which

office, was reelected treasurer over J. E. Frank; Roy McDowell was reelected marshall over Grant Brown, the contest being close. The councilmen elected were Robert Schneider, Spencer Jones, E. A. Mincemoyer, John A. McGee, H. V. Meade and John Borwick, Messrs. Jones, McGee and Borwick being new members. Fifty-three women voted.

Purdy, the only woman candidate for

LOS ANGELES RAILWAY TO ISSUE \$50,000,000

Los Angeles, Dec. 3 .- The Los An-geles Railway company has announced

a proposed bond issue of \$50,000 0a0 decision was to submit the question of and the securing of \$14,000,000 New public markets to the people. One pur-York capital for extensions and improvepose is to test public sentiment. A reaments of the Los Angeles street car on for financing the public market prosystem.

In addition to these plans, the Huntington interests, controlling the street railway system here, contemplate the erection of a large office building to house the offices of the Huntington concerns

According to present plans, the bond issue would be used in approximately equal portions to cover the company's bonded indebtedness and push improve ments.

Moses Couldn't Get In.

New York, Dec. 3.—"If Moses, Jesus, or Isalah should land at Ellis Island, he probably would be deported," said Chairman Sulzberger, of the United Hebrew Charities, in a speech on "Immi-



Wait

forThem

The New Amber Glow Light

Latest Invention from the Welsbach Laboratories

157-CANDLE POWER

1/3 of a Cent's Worth of Gas per Hour

So carefully has this new invention been worked out that the absolute minimum of gas is used to supply the maximum of candle power, together with the wonderful, soft, mellow light, which has made the AMBER GLOW one of the most popular lights ever offered to the public.

ITS BENEFIT TO THE EYES AND HEALTH ALONE IS ENOUGH TO WAR-RANT ITS UNIVERSAL USE.

SCIENTISTS tell us that of all the colors of the spectrum, Amber reflects most light. So why not have Amber Light in your home-why not a genuine AMBER GLOW LIGHT?

We install them in your home, you pay nothing down, but remit in three monthly installments of 75c each, with your gas bill.

We replace any defective part within three months of date of sale.

