

MARKETS FOR 1200 CARLOADS OF FRUIT FOUND BY EXCHANGE

N.-W. Apple Growers Profit by Big Gain in Business Centering Here.

An unusual example of business expansion that relates very directly to the financial welfare of northwest apple growers is furnished by the Northwest Fruit exchange as it closes its season.

With chief offices in Portland, the exchange will have cleared \$1,000,000 through local banks and will have found markets for 1200 carloads of fruit this year. It has already marketed 1050 carloads.

This means a business fully 50 per cent more than last year; it is the best of the four seasons we have had since establishing our offices in Portland.

Part of the success of the season is said to be due to a new sales policy inaugurated by the exchange. It has been the habit to market fruit blindly and unsystematically, shipping the carloads to eastern centers regardless of whether they were glutted with fruit or not.

Consequence frequently was that high grade apples failed to sell for enough to pay the freight.

Determined to correct the condition, a survey was conducted. It showed that in the United States there are approximately 10,000 dealers in fruits and vegetables in carload lots. A system was then devised which every carload of fruit at the point of shipment would be offered simultaneously for sale to each of the 10,000.

Resultant offers not only made it possible to select the best prices but gave sure proof of where the markets were dull or brisk. This plan made the distribution web center at the point of shipment rather than in some fruit congested eastern center.

To carry on such a system has entailed the perfecting of an intricate system of telegraphic and telephone communication. Constant connection has been necessary between the Portland offices and the possible markets and the correspondents located there, throughout the United States.

Running over his accounts yesterday, Mr. Gwin said that the cost of telephone and telegraph messages for the season has been \$6037.24, and it has frequently run over \$1200 a month.

Payroll is \$32,149. The payroll has been for this year \$32,149; supplies, expenses, stationery and printing have totaled \$6856 and postage \$1350.

"We claim that we have demonstrated the legitimacy of a public service corporation privately owned, if its books are as ours, constantly open to anyone to the least detail," said Mr. Gwin.

It is understood that a proposal to remove the offices of the exchange to Seattle has been made by one of the officials whose home is in the Puget sound city, and it is said, has met with the most determined opposition on the part of stockholders, growers and others interested. They feel that the disadvantages of a location in Seattle compared with the advantages furnished by location in Portland and the closer relation with important fruit growing districts here afforded, should annul any plan to move.

THANKS GOVERNOR FOR FINDING HIM WIFE (Salem Bureau of The Journal.) Salem, Or., Dec. 3.—"Please accept my thanks for your kindness last spring. I am married today to Mrs. L. A. Foster, who I feel is a most excellent lady, and I hope to be able to fill her expectations. Thank you, governor."

This letter from L. J. Turney of Ajax, Or., received by Governor West yesterday, recalled to the governor that last May Turney wrote to him, saying that he had a 320 acre wheat farm 20 miles from Condon, that since his wife died he had been hiring cook and help and that he could get none to stay or prove satisfactory. He said he was 49 years old and had four children, two boys and two girls, ranging from 8 to 14 years old.

Turney said he wanted to find a good cook who would stay on the job. He said he would pay \$20 a month until harvest, and \$2 a day through harvest, and if everything was satisfactory by that time he would consider matrimony. Mrs. Foster, 1502 East Eighth street, Portland, replied to the article about the offer she saw in the newspapers.

The summer is over; the harvest is garnered; the letter received by the governor today is evidence that Mrs. Foster, now Mrs. Turney, is an excellent cook, and capable of handling her end of the job on the 320 acre wheat farm.

Weather Observer Is Dead. Aberdeen, Wash., Dec. 3.—Everett C. Hobbs, for 27 years an observer for the weather bureau, is dead at Hoquiam. With his family he has resided in Hoquiam three weeks. His last service with the government was at Tatoosh island and Neah bay. Previously he had been in the service at Tacoma.

"Silverfield" on your fur label means as much as "Sterling" on your silver. Remarkable Sale of Black Russian Fox Handsome Scarfs and Pillow Muffs in most popular animal effects—trimmed with heads and tails. Regular \$25 to \$27.50 values. Specially Priced at \$17.50 An ideal gift—select yours now at this reduction. A small deposit will hold them for you until Christmas.

M'ELMURRY FAVORITE FOR ALBANY COUNCIL



Henry W. McMurry.

Albany, Or., Dec. 3.—The most hotly contested race in Monday's municipal election was that between Henry W. McMurry and Henry Lyons, who was up for re-election, for councilman from the third ward. McMurry won by a majority of 46 votes, the vote being 274 to 188. It was a three-cornered race with J. D. Bryant, a Socialist, polling 121 votes. Mr. McMurry was recently elected a member of the school board.

SWEET HOME MAN IS SUING PHYSICIANS

Albany, Or., Dec. 3.—Alleging that it was due to negligence that he was a cripple, as the result of a broken leg, Charles Cowitz of Sweet Home, in Judge Kelly's court here is seeking judgment against Drs. W. H. and J. C. Bools, of Lebanon, in the sum of \$5100.

According to the complaint the plaintiff's leg was broken November 1, 1912. He called on the Lebanon physicians to attend him. It is alleged that they unskillfully and negligently attended the fracture, resulting in his being laid up for nine months, during which time he spent considerable money for medical attention.

In reply to the complaint, the defendants allege that the plaintiff has completely recovered from the fracture and that his leg is as capable as it could be under the circumstances. They asked that the complaint be dismissed and for judgment in the sum of \$260 for services rendered.

SANDY HAS HOPES OF GETTING "JUICE"

Sandy, Or., Dec. 3.—C. B. Boswell, agent for this district for the commercial department of the Portland Railway, Light & Power company, was in Sandy recently investigating the proposition of bringing electricity to Sandy from the Bull Run station. While the policy of the company at present is not to encourage extension work, he said, Mr. Boswell admitted that this is such a promising field that he thinks the company will act favorably in the matter and begin construction of the line at once.

Rich and Mellow

—that's the distinctive feature of our fine old SPECIAL WHISKEY—

SUNNY TRAIL WHISKEY

We honestly believe it gives you more in rich flavor and quality than any other at

\$1 Quart \$3.50 Gal.

PHONES Main 589 A-1117

SPRING VALLEY WINE CO.

"The Big Store" on the Corner Second and Yamhill

"Silverfield" on your fur label means as much as "Sterling" on your silver.



Remarkable Sale of Black Russian Fox Handsome Scarfs and Pillow Muffs in most popular animal effects—trimmed with heads and tails. Regular \$25 to \$27.50 values. Specially Priced at \$17.50 An ideal gift—select yours now at this reduction. A small deposit will hold them for you until Christmas.

Buy direct from the manufacturer and save middleman's profit. Remodeling of furs by experts. Mail orders filled on these. Send for Profusely Illustrated Catalogue. Silverfield's Leading Fur Manufacturers 294 Morrison Street

NEW COMMISSION TO WORK OUT SOME NEW REGISTRATION LAWS

Governor Recognizes Need for Definite Instructions Following Recent Muddle.

(Salem Bureau of The Journal.) Salem, Or., Dec. 3.—Recognizing the need of new registration and election laws, Governor West has appointed a commission of 11 persons to study the present laws and draft measures for submission to the people or the legislature for approval.

Since the supreme court declared the permanent registration law enacted by the last legislature to be invalid because its operation depended upon a decision of the supreme court, much confusion over registrations has existed in every city or town holding an election since the decision was handed down.

This confusion need not extend to the registration for the primaries and general election next year because there will be time for legal registrations to be made under the old registration law. But it is declared the old law has been proven inadequate and cumbersome.

Makes Extra Work. Resuming registrations under the old law will make much extra work in the offices of the various county clerks, practically all of whom had installed the necessary cards and equipment for use under a permanent registration law. The secretary of state's office had made exhaustive preparations for handling the permanent registrations from all counties.

The permanent registration feature in the 1913 law seemed to meet with general approval, and it is probable that the commission just appointed by the governor will include such a feature in any measure drafted. But it is not likely that another compulsory registration law will be attempted. In its recent opinion, the supreme court did not pass directly upon that feature, but indirectly it held the compulsory feature to be unconstitutional.

The 1913 law provided for compulsory registration, but it contained a section which said that in case the supreme court held the compulsory feature to be unconstitutional then the use of blank cards for swearing in votes on election day would be authorized. The court's decision declaring the law unconstitutional was based on this section, the court holding that the alternative provision of the law could not be legal because it depended upon a decision of the court as to the constitutionality of the compulsory feature. Inversely, this in effect held that the compulsory feature was not constitutional.

New Commission. In view of the preparations made by the county clerks for handling permanent registrations, some of the county clerks consider the need of a new registration law of enough importance to justify the calling of a special session of the legislature to enact a law for use before the elections next year. They have written to the governor to this effect.

BELMONT SCHOOL Belmont, California

Belmont School does for its boys what thoughtful and careful parents most wish to have done. Its location, beyond the diversions and temptations of town or city, the fineness of its climate, the excellence of its equipment and the spirit of its faculty combine to make this possible. It prepares boys for the best colleges and schools of engineering, and offers in addition such elective courses as boys may wish who are not planning for university work. Later. Write for catalogue giving detailed information. Spring semester opens January 12th, 1916. W. H. REID, Headmaster. GILBERT N. BRINK, Assistant Headmaster. Address Superintendent, Belmont, 25 Miles South of San Francisco.

POISON SOLD INSTEAD OF CREAM OF TARTAR

Burns Epidemic of Sickness Traced to Local Drug Store.

Houlton, Or., Dec. 3.—While duck hunting Sunday, Vergil Stevens, son of Emmett Stevens, of Scappoose, shot himself in the right side. As he stepped into his blind a twig caught the trigger, sending the charge upward through the right side, but not deep enough to inflict a death wound. He was taken at once to the Pacific Coast hospital at St. Helens.

Greek Fisherman Assassinated. San Francisco, Dec. 3.—J. Servas, a Greek crab fisherman, was shot dead yesterday as he was returning home from work, and there was no clue to his assassin.

Journal Want Ads bring results.

POISON SOLD INSTEAD OF CREAM OF TARTAR

Burns Epidemic of Sickness Traced to Local Drug Store.

Burns, Or., Dec. 3.—Wholesale poisonings, none of them fatal, have resulted during the past two weeks from the sale by a local druggist of tartar emetic, poison, in place of cream of tartar. The druggist's wholesale package was labeled cream of tartar, and as the two powders are identical in outward appearance, much of the poison had been sold before the error was detected.

Twenty or thirty persons who partook of Thanksgiving refreshments prepared by the local Mothers club as a feature of the day's entertainment, were stricken with more or less serious illness following the meal. The cause was traced to the same source. It was at first believed that the several cases of sickness reported the past

FEDERAL BUILDING PLANS START TROUBLE

Medford, Or., Dec. 3.—Recent information that the plans of the new federal building for Medford had been drawn and construction could be expected soon, has revived the old sectional fight which broke out when the site west of the Southern Pacific tracks was first chosen. A petition has been circulated opposing the site on Sixth street which was given to the government by Anderson and Green, real estate dealers, three years ago, and there are rumors of a bitter municipal fight. The majority of the citizens deplore this action and a strong effort will be made to quiet the threatened outbreak before the east and west side lines are drawn again.

GAME WARDEN HAS RIGHT TO CONFISCATE GUNS AND TACKLE

That State Game Warden Finley has the right to confiscate guns and fishing tackle when hunters and anglers are found guilty of breaking game and fish laws, was decided by District Judge Dayton when he upheld Jack Rasmussen to retain a shotgun which had been confiscated.

The evidence showed that Dick Weber, a nephew of Rasmussen, had pleaded guilty to shooting on a highway and that the gun had been forfeited. Rasmussen alleged that fraud had been used in getting the boy to plead guilty and that the gun was only given to the game warden as security for the boy's appearance.

Asks Help of Papers.

Salem, Or., Dec. 3.—Governor West sending to the newspapers of the state today a blank form offer of employment, which he asks the papers to publish in cooperation with his efforts to connect the jobless men in the cities with jobs for the winter.

Great Sacrifice Sale Men's Suits, Overcoats and Raincoats



Every fine garment in the store is greatly reduced for quick disposal; clothes of the highest quality at the most attractive prices you'll find.

Full Dress Suits, Blues and Blacks are also included—Not a single garment reserved

The above reductions are in effect on all Men's Overcoats and Raincoats.

BEN SELLING LEADING CLOTHIER

Morrison Street at Fourth

Reduced Prices

On all House Coats, Smoking Jackets, Bath Robes and Dressing Gowns. This store carries the largest and finest stock of these garments in the city; now is the time to buy for Holiday Gifts.

- House Coats and Smoking Jackets Beautiful patterns in fine flannels, matelasse, velvet and silk, all nicely tailored. \$ 5.00 Garments now.. \$ 3.95 \$ 6.00 Garments now.. \$ 4.95 \$ 7.50 Garments now.. \$ 5.95 \$10.00 Garments now.. \$ 7.95 \$12.50 Garments now.. \$ 9.95 \$13.50 Garments now.. \$11.95 \$25.00 Garments now.. \$19.95

- Bath Robes and Dressing Gowns \$ 3.50 Garments now.. \$ 2.95 \$ 4.50 Garments now.. \$ 3.75 \$ 5.50 Garments now.. \$ 4.65 \$ 6.50 Garments now.. \$ 5.35 \$10.00 Garments now.. \$ 7.95 \$12.50 Garments now.. \$ 9.95 \$15.00 Garments now.. \$11.95 \$20.00 Garments now.. \$15.95 \$25.00 Garments now.. \$19.95 \$37.50 Garments now.. \$31.95

BENA. BELLAMY Thursday and Friday Sale Wholesale and Retail Grocer

Table with 4 columns: SUGAR, BUTTER, Tomatoes & Corn, LARD, CANNED MILK. Lists prices for various items like 20 POUNDS BEET \$1.00, 18 POUNDS CANE \$1.00, etc.

THESE FOUR STORES - Cut the Price - THESE FOUR STORES

Table with 4 columns: POTATOES, ROLLED OATS, Free! 20 S.H. 20 Green Trading Stamps, BULK MACARONI, FLOUR, BACON-HAMS, CREAM OF WHEAT, SNIDER'S CATSUP. Lists prices for various items like 6 POUNDS FOR .25c, 3 lbs. Rice, best, .25c, etc.

Table with 4 columns: STORE NO. 1, STORE NO. 2, STORE NO. 3, STORE NO. 4. Lists addresses and phone numbers for BENA. BELLAMY stores in Portland.