

MINNESOTA'S HEAD ILLUSTRATION USED BY MINNESOTA'S HEAD

All Life is Paralleled by Unselfishness of One and Selfishness of Other.

In an address brimfull of human interest from the opening sentence to the closing word, George E. Vincent, president of the University of Minnesota, yesterday told an audience which more than filled the chapel at Reed college his own, real, blooded philosophy of life; the philosophy that life is a game. Couched in scholastic English the doctrine that he expounded is the modern idea of the triumph of collectivism over individualism, but the address had that in it which showed that it came from the heart, not from between the covers of a book. Throughout, the lecture reflected the speaker's own experience.

Two Ways to Play Games.

"There are two ways of playing the game," he said, "that of the sportsman and that of the sport. It is easy to tell which is which. Before the game the sportsman never boasts. He says that he will do his best, but that is all. The sport makes the heavens resound with his talk. After the game the sportsman is glad he won, but he is always the gentleman, restrained and modest. But the sport, if he wins, lets everyone know that he did it. He gloats over the defeat of his rival and takes a negative pleasure in victory. When he is defeated he whines and says he wasn't in condition or that the umpire beat him.

Big Men Forget Themselves.

"We may translate this philosophy of activity to every walk of life. The people who do big things are the ones who forget themselves in their enthusiasm for an action; the ones who have the times of their lives in doing their work, and in doing it without a thought of self-sacrifice.

"The game of business is a magnificent game when played on the basis of good sportsmanship, with an eye to the common weal and a thought for the common interest. The lawyer who takes advantage of a technicality is not playing the game. The doctor, who is entirely trusted, is most despicable if he is not a sportsman.

Speaker is Humorous.

Dr. Vincent humorously but effectively illustrated the transition from individualism to collectivism by the use of stilted and hackneyed figures of speech. The road on which we used to plod past milestones has become a highway along which we ride in automobiles.

"The little canoe in which we used to row against the stream is a mighty line whose fate depends on the cooperation and loyalty of many. The battle of life is no longer a hand to hand conflict but an affair of regiments and armies. The stage of life is not a vaudeville stage, where one person does a turn, but the stage of the drama where the many contribute to the success of the whole.

In an intimate introduction to his talk, Dr. Vincent spoke highly of the work being done at Reed college, terming it hand work in contrast with the machine work of the great universities. He also congratulated Reed on her athletic policy which purposes to develop a genuine love of fair sport in every student, some participation in athletics on the part of all the students, not the special development of a few highly trained stars. It is a noteworthy coincidence that the athletic policy of Reed college exemplifies exactly Dr. Vincent's doctrine—the elevation of the many over the few.

Humor and a thorough understanding of men marked Dr. Vincent's talk throughout. He spoke with natural fluency and in a congenial manner that wholly won his hearers.

President Vincent left Portland last night for Billings, Mont., where he will make an address. He will then proceed to Washington, D. C., stopping en route at Minneapolis, and speaking at various cities during his transcontinental journey.

Yesterday afternoon he made his last talk in Portland, at Reed college, to the principals and teachers of the Portland schools at the Lincoln high school. He took up the subject of "Child Psychology" and urged that instructors should learn to see things from the child's viewpoint.

J. W. PULLIAM TO FACE GRAND JURY

J. W. Pulliam was bound over to await the action of the United States grand jury at a hearing before United States Commissioner Frederick H. Drake yesterday afternoon, on a charge of using the mails to defraud. Pulliam, until a week ago, when he was arrested, conducted a school of instruction for prospective railroad brakemen at 120 Sixteenth street.

Evidence indicated that he wrote a letter to himself, from Dunsmuir, Cal., in which the trainmaster of the Southern Pacific at that place told him that he could employ five of his students as brakemen.

Cavalry Leases Quarters.

Before the Rotary club this afternoon, Major Frank B. Tebbetts of the recently organized Oregon National Guard cavalry announced that the Keamer Riding Academy building had just been leased as quarters and drill hall of the cavalry. Equipment worth \$15,000 is to be sent to them for the use of the cavalry by the national government, he said.

NOME NEEDED MONEY TO EMPLOY MINERS AFTER RECENT STORM

Former Portland Man Explains Reason Why Appeal Was Made After Disaster.

"People outside of Nome do not seem to understand why an appeal was made for money, after the big storm that destroyed much of the business district there," said C. H. Smith, a mining man there, who arrived in Portland yesterday, and is the guest of his brother-in-law, F. W. Swanton.

"A donation of \$1 in cash would have done the work of \$2, for the money could have been used to employ the miners who lost everything they had in the storm, and with that money, he could buy his supplies from the grocers and supply men, from whom their debtors are demanding payment. In this way, both would be helped. The supplies were all right, for they helped the destitute miner but they didn't help the merchant.

"Nearly all the merchandise that had been stored for the winter was saved from the storm, for with the wind began to calm in from the sea, it was stored along the waterfront that suffered. The stock from these was moved across the streets. It is estimated that 300 homes were destroyed by the storm.

"The water rose 40 feet higher than at the highest tides. It washed over the graveyard and washed out several bodies, which were afterwards found some distance up the river. One of the remarkable features was that only three persons were killed at Nome.

"One of the greatest needs today is for baby clothes. There are none to be had there and every time there is need for some they have to be made.

"The revenue cutter Bear will leave Nome next Monday with about 75 refugees who want to get back to the states. There may be other government boats to take additional persons, but if there are they will have to leave very soon, for Nome will soon be in cold storage for the winter.

"The Cripple River, Penny River, Safety and Cape Nome road houses were totally destroyed, and there was but one telegraph pole left standing where the town of Solomon, 32 miles west of Nome, stood.

"The report that the storm uncovered much gold on the beaches was a mistake, and has been proven so since by hundreds of men who attempted to find the precious metal in the places most disturbed," said Mr. Smith.

With the exception of three weeks spent in Seattle in 1906, this is the first time Mr. Smith has been out of Nome in 10 years. He was accompanied by his 6-year-old daughter, who had never before seen a street car or tall building. He will return to Nome next summer and will come out again in the fall, to remain.

ROTARIANS LISTEN TO ADDRESS ON MEXICO

President of Club Declares Delay in Intervention Threatens Property.

Delay or failure of the United States to intervene in Mexico is causing millions of dollars of American and European money to tremble in the balance, declared C. V. Cooper, head of the Castille Rubber company of Mexico and Portland in an address before the Rotary club yesterday afternoon. Mr. Cooper is president of the club.

Huerta, he insisted, should have been recognized as president of the chaotic republic. "He had to kill Madero to keep the peace of Mexico," asserted Cooper. "I don't agree with the administration that it announced that it couldn't recognize a murderer.

"To be president of Mexico, it takes a man of iron nerve, of mental power and one who is not afraid to shoot. The only way to handle a Mexican is at the muzzle of a rifle. If you try to conciliate with him he thinks you are afraid."

Cooper gave tribute to Porfirio Diaz, declaring him "one of the ablest men the western continent has produced." At the same time he said that the Diaz party became so scientific in graft that in Mexico its members are known as the "Scientificos," and these competed with the church and Madero parties in political contest.

"Americans are ignorant of conditions in Mexico," said Mr. Cooper in criticism of the order from the department of state recalling all Americans in Mexico. The act worked harm to all concerned, he said.

Exclusive Agents Ostermoor Mattresses Exclusive Agents for "Eppo" Petticoats

"Indestructo" Trunks

The most satisfactory Trunk you can buy. It's insured for five years against loss, fire, theft or destruction.

"Willamette" Sewing Machines

are sold in Portland by Meier & Frank only. See demonstration. Sold on easy-payment plan—\$20 down, \$1.00 weekly. Fourth Floor—Main Building



Exclusive Agents Munsing Underwear Exclusive Agents Acorn Stoves, Heaters

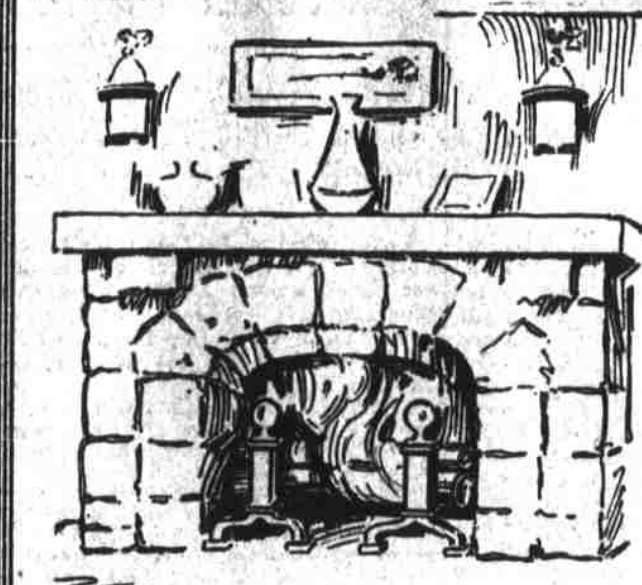
KODAKS--

make acceptable Christmas Gifts. See our immense assortment. Developing and finishing done by an expert from Eastman factory.

New Gogorza Records

may be heard in our Phonograph Parlors. Music-lovers are invited to come to the Fifth Floor, New Building.

Fireplace Fixtures Complete Fireside Comfort Andirons and Sets Underpriced at Meier & Frank's!



- \$2.75 Black Fire Place Sets—set \$2.19
- \$3.25 Black Fire Place Sets—set \$2.59
- \$5.00 Black Fire Place Sets—set \$3.99
- \$5.50 Black Fire Place Sets—set \$4.39
- \$7.00 Black Fire Place Sets—set \$5.59

A Seasonable 3-Day Sale Affording Extreme Economy

What more cheerful than a Fireplace in the home—if it's properly equipped? And you'll find it easy to select the equipment from our varied assortment of Andirons and Fireplace Sets in all the popular finishes—Black Wrought Iron, Colonial, Hammered Brass and Old Brass. You may select Fireplace Fixtures that will harmonize with the furnishings of the living-room, and so add to its attractiveness—making the long Winter evenings spent in this room most enjoyable. For three days we are making the following exceptional reductions:

- \$2.00 Black Wrought Andirons—special, pair \$ 1.59
- \$2.25 Black Wrought Andirons—special, pair \$ 1.79
- \$3.00 Black Wrought Andirons—special, pair \$ 2.39
- \$3.75 Black Wrought Andirons—special, pair \$ 2.99
- \$4.50 Black Wrought Andirons—special, pair \$ 3.59
- \$5.00 Black Wrought Andirons—special, pair \$ 3.99
- \$5.50 Black Wrought Andirons—special, pair \$ 4.39
- \$6.50 Black Wrought Andirons—special, pair \$ 5.19
- \$11.50 Black Wrought Andirons—special, pair \$ 9.19
- \$4.50 Brass Andirons—special, the pair \$ 3.59
- \$5.50 Brass Andirons—special, the pair \$ 4.39
- \$6.00 Brass Andirons—special, the pair \$ 4.79
- \$8.50 Brass Andirons—special, the pair \$ 6.79
- \$9.00 Brass Andirons—special, the pair \$ 7.19
- \$10.00 Brass Andirons—special, the pair \$ 7.99
- \$12.50 Brass Andirons—special, the pair \$ 9.99
- \$32.00 Brass Andirons—special, the pair \$17.59
- \$25.00 Brass Andirons—special, the pair \$19.99
- \$6.00 Brass Fire Place Sets—special, the set \$ 4.79
- \$8.50 Brass Fire Place Sets—special, the set \$ 6.79
- \$9.00 Brass Fire Place Sets—special, the set \$ 7.19
- \$10.00 Brass Fire Place Sets—special, the set \$ 7.99
- \$11.00 Brass Fire Place Sets—special, the set \$ 8.79
- \$16.00 Brass Fire Place Sets—special, the set \$12.79
- \$17.50 Brass Fire Place Sets—special, the set \$13.99

Men's Underwear

Men will find here a comprehensive assortment of high class Underwear, in all the wanted weights and all from famous manufacturers. We are exclusive agents for the noted Munsingwear—this Underwear standing in high favor with Portland men. For three days—Thursday, Friday and Saturday—we're offering you six great specials in Underwear of famous makes—and those who have not purchased their Winter Underwear will do well to supply their needs during this three-day sale.

Men's \$1.50 Gramercy Union Suits, 98c

They're medium weight—of fine combed Egyptian cotton—perfect fitting—well finished. Spring needle ribbed Suits. Made with closed crotch. Good serviceable Suits, specially priced at 98c.

Men's \$2 Corwith Union Suits, \$1.79

Of medium weight worsted-ribbed material—perfect fitting. In natural gray. Closed crotch. All sizes—34 to 48. These Suits are elastic and splendid Suits for the special price—for three days only—of, the Suit \$1.79.

Wright's \$3 Union Suits at \$2.69

Blue Random worsted and mercerized Union Suits for men. Perfect fitting garments in Winter weight. Well finished and made with closed crotch. These excellent wearing Garments are specially priced at—suit \$2.69

Cooper's Shirts and Drawers, Garment 95c

Cooper's Underwear is noted for its fine wearing qualities and these splendid Wool ribbed Shirts and Drawers for men are of natural gray Derby ribbed wool. Form fitting style. Specially priced for this great three day sale at—the garment 95c.

\$1.75 Globe Shirts and Drawers, Garment \$1.59

Steam shrunk Worsted Shirts and Drawers of fine quality, medium weight natural gray worsted. Very elastic and form fitting. Beautifully finished and serviceable Garments, specially priced—for three days only—the Garment \$1.59.

Boys' 50c Fleeced Shirts and Drawers, 39c

Ribbed cotton fleeced Shirts and Drawers, in silver gray and ecru. Form fitting style. Sizes for boys from 8 to 15 years of age. Specially priced—for this three day sale—the Garment 39c.

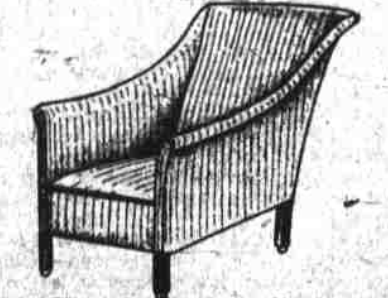
Two Unmatched Specials

These Chairs would make the most appropriate, practical, satisfactory and economical Christmas gifts imaginable—an ornament to any home. Select them NOW from our large assortment, and have them delivered at your convenience.



\$22.50 Denim-Covered Rockers, Only \$14.98

These Rockers are covered with the attractive Puritan striped denim, now so popular, and as you will note from the illustration, are the personification of comfort. These Rockers sell ordinarily at \$22.50—for this sale only they're reduced to..... \$14.98



\$20 Rockers or Chairs, Special Sale at \$12.49

These Rockers or Chairs are covered with the Puritan striped denim. And at the specially low reduction at which these Chairs and Rockers are offered, they're a great bargain. Usually \$20.00—priced for this sale only, \$12.49 each

Luxurious Furs

The Fashionable Attribute of Women's Apparel Today

The forests—the streams—and the out-of-the-way places of the earth have been visited and made to give up their treasures; and the ingenuity of man has been put to the severest tests—to produce the Furs that adorn the women of today. For this is pre-eminently a season of fur—it is used in every conceivable way—as trimming, as garniture, while Fur Coats, Fur Sets and Fur Hats are everywhere to be seen. The staples, like Mink, Seal, Marten and Fox are as strongly in favor as ever, while many novelties including Leopard, Civet and Fitch are greatly in evidence.

FUR COATS

Entirely new is a beautiful Leopard Skin Coat, in three-quarter length, tail-trimmed, beautifully lined and perfectly made, that is priced at \$175. Hudson Seal Coats are extremely popular. Made in the modish length, with self collars. Priced at \$275. Near Seal Coats, with Beaver or Civet collars and cuffs, priced from \$150 to \$175. Lovely Sable Squirrel Coats—priced at \$150. Marmot Coats, with natural Raccoon collar and cuffs, priced at \$115.

FUR MUFF AND STOLE SETS

The most unique combinations are seen—Hudson Seal with Civet Cat—Seal and Ermine, Silver Tip Fox with Hudson Seal, Leopard and Wolverine are some of the novelties to be found in our immense stocks—at prices ranging from \$75.00 to \$375 the-set. Decidedly new is a Fitch Set—then there are the Stone Marten, Alaska Mink, Scottish Mole, ranging in price from \$250 to \$275. In the less expensive Furs there are the Black Fox, Genuine Red Fox, and Sitka Fox ranging in price from \$65 to \$150. Japanese Mink, Squirrel, River Mink and Mink Marmot, priced all the way from \$15 to \$75 the set.

A full line of Misses' and Children's Fur Sets, in all the popular Furs, at prices from \$2.50 to \$20.00.

FUR LINED COATS

Suitable for automobiling, or general wear. We are showing a very comprehensive assortment, with linings of Siberian Squirrel, River Mink and Marmot, with Raccoon or Squirrel collars and cuffs. The prices are most moderate—from \$50 to \$75.

\$5, \$6 Curtains, \$2.85

There are several lots of broken lines of Curtains that have been selected for this sale, including Cluny edges with insertions, mounted on French net; Irish Point Curtains, in handsome scroll designs; Scrim Curtains, trimmed with lace and insertions, and Cable Net with neat borders. These Curtains are 40 to 50 inches wide and 2 1/2 and 3 yards long. They sold originally at \$5 and \$6, and have been reduced, to clear up the lines, to pair \$2.85

65c to \$1.00 Kimono or Drapery Silks—soft in texture and graceful in design—in a wide range of attractive colors. These Silks sell regularly 49c at 65c to \$1—reduced for this sale, to the yard 49c

Meier & Frank's—Third Floor—Main Building

Groceries Low Priced for Thursday

- Shoulder Cut Hams Pound 14 1/2c
- Fine sugar-cured quality, closely trimmed, sweet and tender.
- New Beans—small white..... 5-lb. cotton sacks 39c
- Salt Pork—best for beans Pound 16c
- New Codfish—in No. 2 bricks 20c
- Salmon Bellies—fine pink fish Pound 12 1/2c
- Red Salmon—rich, flaky fish..... No. 1 cans 15c
- Tomato Catsup—Knight's excellent make, bot. 15c
- Corn Flakes—Quaker, fresh roasted dozen 88c
- Package 7 1/2c
- Pure Lard—No. 10 pails \$1.59. No. 5 pails 69c
- Prepared Mustard—large No. 12 bottles 10c
- Sweet Potatoes—killed dried 10 lbs. \$1.59
- Eastern Flour—Gold Medal Brand sack \$1.59

Face Food Grocery, Basement—Mail Orders Filled

The Champion Egg-Laying Hen of the World

WILL BE AT MEIER & FRANK'S THURSDAY

Mrs. C-543—product of Oregon, who beat the world's record by laying 291 eggs in one year.

