NEW STUDIO TO HAVE HOMELIKE ATMOSPHERE

to Good Photography, Says Artist.



Photograph by C. Elmore Grove C. Elmore Grove.

Years of experience as a photogra-Tears of experience as a photographer have convinced C. Elmore Grove, formerly of the Majestic building, that there is a good deal of psychology in the taking of pictures. That is to say, the surroundings have a tramendous effect on the subject. If living in a bare and gloomy house will make a person gloomy, taking a picture in bare, cold warehouse sort of a studio will cold warehouse sort of a studio will have a disheartening effect on the sub-ject. How many of us nave too often sat for our pictures in a so-called stu-lio, self conscious and tortured in mind because of the incompatibility of the room with our natures. Perhaps in the old days, too, our heads were held in an iron clamp, and then we wondered afterward why the picture did not "take." C. Elmore Grove has gotten off the beaten track of the conventional and in a new studio built especially in accordance with his ideas on the eighth floor of the Morgan building, he will en-deavor to impart to his subjects an at-mosphere of perfect comfort and home-

"My new studio," said Mr. Grove "will be as much like a comfortable, tastily furnished home as I can pos-sibly make it. The hangings, the fur-niture, the whole atmosphere, are intended to suggest to my patrons, the home. I can take better pictures whon they are at ease. Again home por-traiture is coming to be the recognized thing in high class photography. Portraits are most attractive when taken with a comfortable background of a room. My new studio will be the most modern on the coast, It will have all the latest lighting effects and will be as near perfect as possible,"

Mr. Grove is a specialist in home portraiture. Not only does he endeavor to bring the home to his studio but he also visits the home when requested. This obviates the necessity of bring-ing a number of changes of dress to a

ing a number of changes of dress to a studio, and makes possible the photographing of elderly people without the fatigue incident to a trip downtown. "The idea," said Mr. Grove, "that special lighting arrangements are necessary for a good portrait is entirely erroneous. The light from an ordinary window is all that is necessary for the finest specimens of the photographer's

window is all that is necessary for the finest specimens of the photographer's art in home portraiture."

Mr. Grove has been a resident of Portland since 1904 when he came here from the east. For four years he conducted the Cottage Studio on Washington street between Tweifth and Thirteenth streets, moving from there to a studio ever the Royal Bakery on Morrison street. His location in the Majestic building has been purely temporary.

porary.

One of the features of Mr. Grove's location in the new Morgan building is the showcase built in the lobby of the building. This was constructed according to his own ideas and will be according to his own a permanent part of the structure.

Before coming to the clast Mr. Grove conducted studies in New York, Denver and other cities of the east.

NATIVE SON HEAD OF **INSURANCE BUSINESS**

Several Years' Experience in Rallroad Work Preceded Present Occupation.

Joseph A. Boyce, a native son of Oregon, is the secretary and general office man of Morgan, Fliedner & Boyce. He is also in sole charge of the firm's insurance business. Mr. Boyce first became associated with Mr. Morgan as an employe in 1906. Upon the organization of the present firm he was made secretary and general manager of the inof the present firm he was made secretary and general manager of the insurance department. Mr. Boyce has had a wide experience in the insurance business and was for some years in the local railroad field. We was for a while with the New York Central and just prior to joining the Morgan firm he was contracting freight agent of the Great Northern.

Northern.

Mr. Boyce was born in Washington county but has resided in Portland for

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ATHLETE MADE GREAT BOATLOAD OF DYSTERS SUCCESS IN BUSINESS WAS START OF CAREER

Comfort of Subject Essential Sartorial Artist Who Started Proprietor of Fine Billiard Par-With Almost Nothing Has Big Establishment.

lors Got Start in Life in Odd Way,



Herbert Greenland

With practically nothing to start on, Herbert Greenland, tailor at 209-213 Rothchild building, began his business career in Portland, 10 years ago in the old Canterbury building and in that

After starting up his business in the Canterbury building, which stood where the Spalding building now is, he re-mained there for four years and then moved to the Rothchild building where

dustry and honesty toward his patrons come to stay.



A boatload of frozen oysters gave J T. Lewis his first business experience; the establishment of a first class billiard parlor in the new Morgan building will be his latest. With the comold Canterbury building and in that time has made it one of the largest of its kind in the city.

Twenty-three years ago Mr. Greenland came to Portland, working his way west from New Tork, and as he says, "not in a box car." He was born in Dover, Kent, England, March 28, 1869, and at the age of 17 emigrated to New York where he remained for some time. After starting up his business in the billiards.

It is a long cry back to the time of Mr. Lewis' monumental deal in oysters but nevertheless he likes to recall the moved to the Rothchild building where he has built suits for men for the past six years.

In addition to being a popular sartortal artist Mr. Greenland is an athlete, having been the amateur lightweight wrestler of the Pacific slope from 1893 to 1897. He was the first bonorary member of the Multnomah Amateur Athletic club.

Clubs and secret societies are in the good books of Mr. Greenland and in addition to being a member of the Multnomah club he is also a member of the Muitnomah club he is also a member of the Muitnomah club he is also a member of the Muitnomah club he is also a member of the Muitnomah club he is also a member of the Muitnomah club he is also a member of the Muitnomah club he is also a member of the cupitel Mr. Lawis converted a law of the cupitel Mr. Lawis converted to the cupitel Mr. Lawis cupitel Mr. Lawi day when as a mere boy in Washington, dition to being a member of the Muitnomah club he is also a member of the
Commercial club, the Scottish Right
branch of the Masons and the Royal
Arcanum. Mr. Greenland, also, is
president of the Merchant Taliors Exchange.
Mr. Greenland says that he attributes
his success in his business life to industry and honesty toward his patrons





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> Our success and growth has come from always striving to give a little better quality and style than the other fellow-but not to charge more for it.

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