

And Mr. Newell likes to tell how Weich used to pore over books on elec-

of an envelope to draw his diagrams. "He drove the street car in the days of the harse," Mrr Newerr Said the other day. "Part of the time he was night other line. hetween times that

"One of the reasons Mr. Welch has "ul," said a business associate, "is that bother line. - He must get into an - He route the man he assists to do a certain task. Then he doesn't bother with it any more until hostler at the stables, currying the enough however, to get hold of the doesn't bother with it any more until horses, getting them ready for the Baker light plant. He was not alone in he gets results. If he doesn't get them

night relief, faking them back into the this, but managed to interest enough be merely puts some one else on the capital to put the deal over. The power look as always displayed in organizing

new company or building a project is caution. He takes plenty of time to

onsider and when he is through con-

n speed at first he makes up afterward

Welch Broad Minded.

Besides that he is reckoned

being branded

What he loses

Picks Trustworthy Men.

Weich used to pore over books on elec-tricity and engineering, pencil and paper in hand, solving problems of horse power and kinetic energy, using a bit of string and the straight edge of string and the straight edge a bit of string and the straight edge overed that if ever he was going to out a real swath, he must get into an-

that lighted Baker was then generated by steam, and it was one of Mr. Welch's he would do his studying, and he knew a lot about the theory of electricity be-fore he quit the horses." first tasks to change it to water power. This done, he extended transmission lines to La Grande, and the towns on through to Cove. Three years later he

Trades Jobs With Firemen.

doing all the "heavles," helping pry derailed cars back to the tracks on rainy nights, mending harness, nailing new boards on car platforms, improvising devices to make the service northward. With this publicler, one of the firemen became disget outdoors.

That was when the system had been electrifico, and Mr. Welch was occupying the dizzy heights of being a motor-man. So Welch traded jobs with the Welch, already versed in the rudiments of electricity, was making all sorts of in eastern Oregon he organized the of electricity, was making all sorts of in eastern little devices to demonstrate what the Willamette books were teaching bins books were teaching him.

Willamette Valley company, which bought small light, water and trans-mission propositions and built them up "I used to go past the power house sometimes of a night," said Mr. Newell, "and often I would see Weich hard at into new properties. This company's holdings were represented at Cottage Grove, Eugene, Springfield, Dallas, Independence, Albany and other valley work on some technical book. That was one of the things that made me like him-he never failed in the work cities. His next project was the organization

men.

at hand, but he always found time to add to his knowledge. Then one day I discharged my chief engineer because of the Northwest corporation, which in-cluded ownership of water, light and power properties at Baker, Walla Walla, Pendleton, North Yakima, Lewiston, and other cities of eastern Washington he was inattentive to business and generally unsatisfactory.

Welch Becomes Chief Engineer.

and Oregon and Western Idaho. Properties Sold At Profit.

"Welch came to me and told me he anted the job. I asked him if he wanted the job. thought he could take care of it, and All these properties, further developed and extended, were transferred in one big deal to the Bulleshy company he was very positive that he could. So I let him try it. Although he had no teaching in electrical matters except at a profit of something like \$1,000,000. what he had taught himself through his reading and experiments, before he It has been estimated that Mr. Welch's personal share of this exceeded \$200,-000, which represented a commission on had been on the new job a week he had the system running better than it ever had been run since its electrification. Finite in organization and develop-PASTOR KUHLMAN IS

ment. From that time on he was constantly The beginnings of the P. E. & E. be-

came Mr. Welch's next conception. He And now Mr. Welch, at 47, is head started in with an associate who was of a dozen enterprises, trolley lines, to furnish half the money for an elec gas plants, waterworks, electric light and power companies, power sites and tric line northward from Eugene. But the associate took cognizance of the land companies. His sobriquet of "railroad builder" came from his buildland troublous financial times, of the uning of the beginnings of the Portland, Eugene & Eastern northward from Eugene and of the Oregon Electric northward from Salem. To his percepcertainties of getting a connection make the line of value, and presently posed of three ministers, three newswithdrew Builds Line Himself.

tion of the possibilities of these two projects probably is due their later "And so I built the line from Eugene to Monroe myself," said Mr. Welch. equisition by the Southern Pacific and the Hill interests, respectively.

Development Is Foresten.

"It was a big undertaking for one man, but somehow I got through. Before the line was finished I sold it to Mr. Strahorn and his associates. It

Traction Company Formed.

"I have always said that when Oreis now affiliated with the Southern gon has as many miles of railroads as Pacific

Washington has, she will have a popu-lation many times as great," he says. Then Mr. Welch bought back the Salem public utility plant and presently Washington has nearly four times the acquired the Seaside light and telephone mileage that Oregon has and Washingsystem. Mr. Welch is not strong for remem-

ton is more highly developed. Oregon's timber supply has hardly been touched -Washington's is nearing its finish. bering the dates of all these ventures, he says dates make little difference, anyway. But about two years ago he The Willamette valley alone should and will become the home of 3,000,000 people organized the Douglas County Light company, then acquired for the second

within a few years. "All it needs is railroads to bring out the produce these people are to time the Roseburg plants, and organ-ized the Twin City Light & Traction raise. Just take a trip over the elec-tric lines that are now in operation and see how the big farms have been company at Centralia and Chehalis, Wash. By the water power developed nearby he secured plenty of energy for the trolley line between the two cities and the Vancouver, Wash., Traction company came into his control. divided into small farms, how the villages have grown into towns, how the canning factories and the creameries and the little factories have sprung up

and grown to prominence.

After he had been working at the bought the Salem Light & Power combarns and on the cars for a long time, pany and a number of gas plants. Oregon Electric Started. on

good trader, so that whatever he ouches brings in some overplus when Then it was that he started the Orc he lets go." gon Electric, building seven miles of it With this project fairly "Another thing that has made him the Salem ccessful without satisfied with his job and wanted to who in turn transferred the railroad to being unfair, is that he is always willthe Hill interests

ng to let the other fellow make a profit, too," said another associate who The Baker light plant and its adja-cent connections became a sort of sometimes works for him and some-times with him. "I doubt if a single cent connections became a sort of financial football for Mr. Welch and man who has had any business relations with him in the dozens of big deals he has put across would ever think or say he got the worst of it. And yet Mr. Welch has prospered-he has taken advantage of opportunities that everyone else could have seized if they had the vision, the grit and the

idering he goes fast.

in energy.

Mr. Welch is still under 50 and hard-y looks 40. He has a fine home in ortland, and six children hage come nto his family. Some of these have children too, and Mr. Welch grins every time he says: "I am a grandfather." "I guess I worked at every job there

is around a light plant," Mr. Weich said the other day. "You may be sure I had lots of hard work to do, chuck-ing cordwood into the engine bollers. winding armatures, manning the front nd of streetcars, greasing tracks, laying rails, everything that a roustabout has to do. I'm glad of it now, because it gave me such a good idea of what it meant to take care of the bigger things that have come up since."

ACQUITTED BY FELLOWS

Eugene, Or., Sept 27 .--- H, W. Kuhlman, Methodist pastor at Tillamook, who was arrested in Portland in August on a charge of accosting women. and who was convicted by a jury compaper men and a woman social worker. was today acquitted by the Methodist conference in session here. The conference went into executive session to try the case. Kuhlman and not appear. He will be appointed to a charge for the coming year. The Laymen's association of the con-

ference held a meeting which was ad-dressed by Bishop Cooke and presided over by R. A. Booth of Eugene. The relation of the laymen to the working of the church and cooperation rder with 'the ministry were the subjects discussed.

Another session was devoted to cele brating the successful completion of the endowment campaign for Willamette university. Last night an anniver-sary meeting of the Freedmen's Aid society and of the board of education was held. Addresses were delivered by Rev. G. F. Boyard, president of the University of Southern California, and Rev. J. G. Martin, formerly a mission-

Morgan Pays \$2,500,000 Tax.

extension of electric lines. More peo-ple are livings on the land and are from the land than ever before. The day of the land than ever before. The day of just as soon as the electric rallway Welch retires as general manager to agreed

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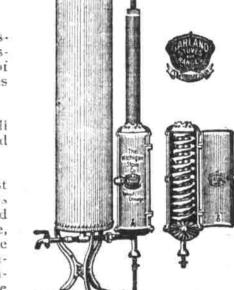
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