

# HARDWARE MEN CONVENE; PARCEL POST IS INDORSED

President Goodman Recommends New System; Fight on Fake Advertising Will Likely Be Made in Session.

With several score delegates present, the seventh annual convention of the Oregon Hardware & Implement Dealers' association convened this afternoon in the Elizabethan room of the Hotel Imperial for a four day session. The convention was called to order by President Glen Goodman of Roseburg.

During the convention a number of questions important to men engaged in the hardware and implement business will come up for discussion, including parcel post and its probable effect on the trade.

It is anticipated that the convention will take a firm stand against fake advertising, and will join in the campaign now being waged against merchants, manufacturers and tradesmen who fail to tell the public the truth regarding their goods.

An address in this connection by A. G. Clark of Portland, formerly president of the Ad club, will be one of the features of the meeting. Mr. Clark is

scheduled to make his address at tomorrow afternoon's session.

Following the call to order this afternoon, the invocation was made by Rev. J. W. Price, and he was followed by President Goodman, who gave his annual address. The secretary treasurer's report and the auditing committee's report were given, and President Goodman announced the appointment of various committees.

D. W. E. Taylor, director of soil culture department of Deere & Co., of Moline, Ill., and M. Shearman, the Portland-San Francisco editor of the Hardware World, were among those who were on the program for addresses this afternoon. President Goodman reviewed the activities of the association during the last year and recommended the parcel post service.

**Benefited by Parcel Post.**

"The merchant is benefited by the parcel post under the new system," declared President Goodman, "and the association should go on record as favoring it as long as the zone system is followed."

"Recently, however, big eastern mail houses started agitation for the substitution of the zone system by a flat rate on parcels. This, if adopted, would give them an opportunity to send parcels into any section of the country for the same charge. Such a condition would work to the detriment of our small merchants and should not be tolerated."

President Goodman reviewed the history of the association's fight against peddlers and declared the peddlers' license law was a good one and would keep eastern hardware and implement peddlers out of Oregon if the state supreme court upholds it. The question of the validity of the law is now pending before the court.

He concluded his address by urging the retailers to consider a proposition of cooperative buying through the jobbers, with a view of making themselves more able to compete successfully against the eastern mail order houses.

## ARE YOU A "SPUG"? NO? THEN MAYBE YOU'RE A "ZOOPHILE"

What would you think if your best friend called you a "zoophile," with the accent on the "zo"?

During the holiday season just passed you may have been a "spug," meaning a member of the "Society for the Prevention of Useless Giving."

Now you may be a "zoophile," and not know it. Not to say, however, that there is even a remote connection between "Spugs" and "Zoophiles." The only point of similarity is in the fact of the words themselves, in that they have both been "coined" quite recently, and are the newest additions to the rapidly growing list of Americanisms.

"Zoophile" is said to be in quite general use now in the east. The word in its most recent sense means "one who loves animals more than he loves children." The word is a corruption of the legitimate word "zoophilist," which, Webster says, means "a lover of animals."

Cats seem to be the particular weakness of "zoophiles," according to reports, but the up-to-date definition includes all animals. So think twice if you are hailed as a "zoophile" before you too forcibly resent the imputation.

## RESTAURATEUR SWINDLED IN NEW WAY.

(By the International News Service.)  
Paris, Jan. 21.—How two men with no money but a spurious \$700 bank note made an excellent dinner and swindled

a restaurant keeper out of \$700 was related to the police recently.

When the men had finished their meal one of them purposely collided with and upset the table, which was laden with costly glass. The proprietor, claiming \$10 for the damage, but the man protested that he had no money.

"Search him," advised the accomplice. The proprietor did so, and in his purse found a bank note for \$100. Deducting the amount of the damage, he handed back the change. It was only after the men had disappeared that it was discovered that the bank note was a clever imitation.

## MRS. N. ROBINSON DEAD; FUNERAL TOMORROW

The funeral of Mrs. Nannie Robinson, wife of James Robinson, grand secretary of the affiliated Masonic bodies of Oregon, will be held tomorrow morning at 11 o'clock at Holman's chapel. Temporary interment of the body will be made at Holman's until the new Portland mausoleum is completed in the Masonic cemetery. Services will be conducted by Rev. J. H. Boyd of the First Presbyterian church, of which she was an active member.

The death of Mrs. Robinson occurred yesterday afternoon at 3 o'clock at the family residence, 836 Broadway street, following an illness of a year. She has been confined to her bed for the past ten months.

As Nanny Hughes, she was born in England, but came to this country with relatives at an early age. They located in Wisconsin and she lived there until 1882, when she came to Oregon, marrying Mr. Robinson in Eugene in '84. Mrs. Robinson was a great home lover and before her death, saw to it that all of her children had been comfortably provided for.

Beside her husband, three children survive. They are Mrs. C. V. Litter of

Albany, Mrs. H. M. Heidershott of Portland and Ralph D. Robinson of Portland.

She has taken no part in the activities of the Masonic auxiliaries since locating in Portland, but previously was prominent in the work of the Eastern Star. She was distantly related to Lord Roberts, former commander in chief of the British military forces and of the Lewis family of Liverpool.

## PASSENGERS FIGHT FIRE ON SHIP FOR 9 HOURS

(United Press Leased Wire.)  
Philadelphia, Jan. 21.—Her hold a mass of flames, while great waves tossed her about and the wind blew 60 miles an hour, and with the 2 women and 24 men passengers assisting the crew in checking the fire, the steamer Carthaginian narrowly escaped destruction while 500 miles east of St. Johns, according to the story told here by those who passed through the experience. For nine hours the fire had possession of the vessel, and several times Captain McKillop was prompted to order all hands to the life boats, only to be held back by the heavy seas. The fire was finally flooded out, and the vessel given assistance by the steamers Numidian and Uranium, which had hastened to the scene in response to wireless distress calls.

## HOLD PEAR ORCHARDS AT \$5600 AN ACRE

(Special to The Journal.)  
Hood River, Or., Jan. 21.—The O. W. R. & N. company's condemnation suit of a tract across the Bultion property set to three-year-old pear trees is causing great interest in Hood River.

The case is a contest between the real estate men of Hood River and the old-time farmers. The former have ap-

praised the value of the land at from \$750 to \$950 an acre, while the farmers have appraised the value at from \$4500 per acre to \$5600.

The members of the real estate fraternity are shocked at the values announced by the farmers, who are testifying as to the value of a three-year-old pear orchard being worth \$5000 per acre, which is almost three times as much as the best bearing orchard has sold for per acre in the valley.

## SAVES ELDERLY PEOPLE FROM KIDNEY AND BLADDER MISERIES

Sleep Disturbing Bladder Weaknesses, Backache, Stiff Joints, Rheumatic Pains Disappear After Few Doses Are Taken

While people along in years are naturally more subject to weak kidneys, they can avoid the tortures of backache, and rheumatism, and be saved the annoyance of getting up at night with disagreeable bladder disorders, for the new discovery, Crozone, quickly relieves the most severe and obstinate cases.

Crozone cures these conditions because it removes the cause. It is the most wonderful remedy ever devised for ridding the system of uric acid. It is entirely different from all other remedies. It is not like anything else ever used for the purpose. Crozone makes the kidneys filter the blood and sift out all the poisonous acids and waste matter that cause these troubles.

It soaks right in and cleans out the stopped-up, inactive kidneys like water does a sponge, dissolves, and drives out every particle of uric acid and other

poisonous impurities that lodge in the joints and muscles and cause rheumatism. It neutralizes the uric so it no longer irritates the bladder, overcomes unnecessary breaking of sleep and restores the kidneys and bladder to health and strength.

It matters not how long you have suffered, how old you are, or what else you have used. The very principle of Crozone is such that it is practically impossible to take it into the human system without results. There is nothing else on earth like it. It starts to work the minute you take it and relieves you the first time you use it, and all your misery and suffering soon disappear. You can secure an original package of Crozone at trifling cost from any first-class druggist. All druggists are authorized to personally return the purchase price if it fails in a single case.

**EVERY BOOK THAT'S  
FIT TO READ**  
French and German Books  
Portland's Largest Book Store

Exclusive Portland Agents  
For The Famous  
**INNOVATION TRUNKS  
AND ACCESSORIES**

Mezzanine Floor  
A Delightful  
Rendezvous for You  
and Your Friends

**Lipman Wolfe & Co.**  
"Merchandise of Merit Only"

**DOLL HOSPITAL**  
on Mezzanine Floor  
Skillful Repair Work  
of All Kinds

**Domestic Sewing Machines**  
The Best Machines Made  
at This Store Only  
\$1.00 Down—\$1.00 Week

**Hoover Suction Sweepers**  
Combined Carpet Sweeper  
and Vacuum Cleaner  
\$5.00 Down—\$5.00 Week

**Novelty One-Piece Dresses, Clearance \$10.00**  
Dresses That Sell Regularly From \$16.50 to \$20.00



—If you have been contemplating the purchase of a one-piece frock that can be worn during the early balmy days of Spring, here is your opportunity—you will not only save on the materials, but on the cost of the making as well—for they are fashioned in effective styles and finished in most excellent taste.

—The materials employed are fine all-wool storm and French serge, corduroy and velvet.

—In brown, navy, black and gray.

—Some are braid trimmed, others with embroidery, also trimmings of panne velvet, fancy broadcloth and satin.

—Third Floor

**Final Reductions on All Furs**  
Separate Scarfs and Muffs and handsome Fur Coats in full and three-quarter lengths.

**Fashionable Handbags**

—They include the small, flat shapes, the envelope bags, satchel bags and other styles that women like so well nowadays. As new and perfect as they are desirable—in all good leather and colors.

—Two suggestions at clearance prices:

**Clearance \$1.19**

—Flat envelope bags of black grain seal, fitted with coin purse, mirror, pencil and tablet. Also satchel bags with leather covered frames, gilt and silver trimmings. Have inside coin purse.

**Clearance \$1.48**

—Grain seal leather lined bags with soldered frames. They are fitted with mirror, coin purse, pencil and memorandum. Also at this price is a large variety of bags in other styles and shapes—some Suede in gray and brown and a few velvet.

—Fourth Floor

**Linens**

**In a Sale That Means Savings of Too Material an Amount to Miss**

—\$2.25 Table Cloths, Clearance, \$1.50 each

—Bleached Irish Linen Table Cloths in assorted, neat patterns with a border on all sides to match the center design. Size 80 by 64 inches.

\$1.75 Table Cloths, Clearance, \$1.19 each

—Half Bleached German Linen Table Cloths, size 60 by 56 inches. Guaranteed all linen. In neat patterns, and border to match.

**IMPORTED CRETONNE BED SPREADS**  
At Two Special Prices, \$1.75 and \$2.00 each

—Size 90 by 72 inches. Something entirely new and has made a decided hit. Can match the color scheme of your room. White grounds with colored floral and conventional designs. Tinted grounds with white patterns. In blue, pink, yellow, green, navy and red effects.

18c White Pleece Cloth, Clearance, 15c

—This is the soft crinkled cloth used so much for fine underwear and is 30 inches wide.

Imported Madras Waisting, Clearance, 25c

—This material is mercerized in the yarn and comes in a Winter weight. Jacquard stripes and figures.

—Basement.

**Modish Simplicity  
IN HOUSE DRESSES  
AND APRONS**

\$3.50 House Dresses  
Clearance, \$2.98

—Two very pretty styles at this reasonable price are sure to please the most exacting women.

—Of good quality Alice blue chambray with dainty white pin stripe. Has white embroidery cuffs and collar, round neck and short set-in sleeves. Piping of white down front and around waist line.

—Another style comes in plain chambray with white embroidery cuffs and collar. Made round neck with set-in sleeves.

\$2.25 House Dresses,  
Clearance, \$1.49

—House dresses of tan, light, cadet and navy blue chambray. Made with round collar and panel front and back. Trimmed with black pipings and large pearl buttons. Set-in elbow sleeves with turn-back cuffs.

Cover-All Work Apron,  
Clearance, \$1.49

—All housewives find this cover-all apron most convenient. Made of plain blue, trimmed with checks, or checked material trimmed with plain blue, in kimono - sleeve style. Belt is stitched in front and left loose in the back with long ties to be adjusted to suit individual tastes.

35c APRONS,  
Clearance, 25c

—Fitted work aprons of gingham, chambray and percale in plain colors as well as light and dark patterns. Trimmed with bias bandings. Some have button collars and others tie.

—Fourth Floor

**Our Great Clearance Sale of  
Housefurnishings**

Makes Economical Savings Possible

**ALL ROOM-SIZE RUGS REDUCED**

—We wish to impress upon you the fact that every rug in our vast assortment is brand new and of the best quality, and not a lot of rugs that are shopworn or dimmed from handling. The patterns are pleasing to the most critical—and in colors that are immensely attractive.

—We have rugs of all sizes—for living-rooms, dining-rooms and bedrooms:

Wool and Fiber Rugs, Clearance ..... \$ 8.19  
Kazack Art Wool Rugs, Clearance ..... \$13.85  
Tapestry Brussels Rugs, Clearance ..... \$18.50  
Axminster Rugs, Clearance ..... \$18.95  
Body Brussels Rugs, Clearance ..... \$24.95  
Wilton Rugs, Clearance ..... \$39.00 and \$45.00  
Extra quality Wilton Rugs, Clearance ..... \$60.00

**ALL WOOL BLANKETS REDUCED**

—White, gray and fancy Plaid Wool Blankets—full weight and size—at greatly reduced prices. Have pretty fancy striped borders of blue, pink, yellow or brown. All made of selected quality long, fine, wool.

11-4 Size Wool Blankets, Clearance ..... \$2.95  
11-4 Size Wool Blankets, Clearance ..... \$3.45  
11-4 Size Wool Blankets, Clearance ..... \$3.95  
11-4 Size Wool Blankets, Clearance ..... \$4.45  
11-4 Size Wool Blankets, Clearance ..... \$4.75  
11-4 Size Wool Blankets, Clearance ..... \$4.95  
11-4 Size Wool Blankets, Clearance ..... \$5.45  
11-4 Size Wool Blankets, Clearance ..... \$5.95  
11-4 Size Wool Blankets, Clearance ..... \$6.95  
11-4 Size Wool Blankets, Clearance ..... \$7.45  
11-4 Size Wool Blankets, Clearance ..... \$8.95  
11-4 Size Wool Blankets, Clearance ..... \$9.45  
11-4 Size Wool Blankets, Clearance ..... \$12.85

**COTTON FLEECE BLANKETS REDUCED**

10-4 Size Cotton Fleece Blankets, Clearance ..... 57c  
10-4 Size Cotton Fleece Blankets, Clearance ..... 69c  
11-4 Size Cotton Fleece Blankets, Clearance ..... 89c  
11-4 Size Cotton Fleece Blankets, Clearance ..... \$1.12  
11-4 Size Cotton Fleece Blankets, Clearance ..... \$1.29  
11-4 Size Cotton Fleece Blankets, Clearance ..... \$1.47

—Fifth Floor

**RIBBONS**

**CLEARANCE OF RIBBONS**

—All advance fashion books indicate that ribbons will be used profusely in trimming the new Spring gowns, and it would be well for you to purchase now, when such excellent qualities can be secured for so little.

25c Wire Edge Taffeta,  
Clearance, 19c

—Wire edge taffeta ribbon for shirring purposes, millinery and hairbows. Comes in white, scarlet, cardinal, light and Alice blue, brown, green, pink and black.

**VELVET RIBBON,**  
Clearance, 33c

—Satin faced velvet ribbon in all colors; 2½ inches wide.

75c Taffeta Ribbons,  
Clearance, 39c

—A very high grade taffeta ribbon, nine inches in width. Colors: black, Alice blue, coral and white.

\$1.50 to 2.50 Velour  
Ribbons, Clearance, 48c

—6-inch brocaded velour ribbon in many beautiful color combinations; 6-inch velvet ribbon with ottoman stripe—green, brown, white, black and navy.

65c Taffeta Ribbons,  
Clearance, 48c

—6½-inch plain taffeta ribbon with cable edge, in all staple and new millinery shades.

\$5.00 Dresden Ribbon,  
Clearance, \$1.25

—An excellent quality wide Dresden ribbon in beautiful colorings.

**The First Big  
Basket Sale**

—Offering baskets of every description at deep clearance prices. On Sale Fourth Floor.

**BABY BASKETS**  
Clearance, 42c to \$1.19

—Flat baby or work baskets, oblong, octagon and square shapes.

**FANCY WORK BASKETS**  
Clearance, \$1.89 to \$10.19

—Fancy satin-lined candy or work baskets in all combination colorings of beautiful willow and reed-ware and fancy straws.

**WORK BASKET, \$1.05**

—Palm leaf covered work basket in a neat shape. Very substantially made.

**FANCY WASTE BASKETS**  
Clearance, 48c to \$7.19

—Fancy waste baskets for the den, library, reading-room and sitting-room—dainty baskets for the bedroom, boudoir, etc. All in beautiful color combinations and odd shapes.

**CLOTHES HAMPER**  
Clearance, \$1.39 to \$4.49

—Plain willow and fancy straw hampers in various designs and color combinations, octagon, round, square, barrel and oblong shape.

**FLOWER BASKETS**  
Clearance, 12c and 17c

—Willowware flower baskets in fancy shapes with high braided willow handles.

Imported Reed Baskets  
Clearance, 22c to \$1.49

—Beautiful new imported Reed baskets in a variety of pretty shapes and sizes. Can be used for flower vases, sewing baskets or fancy work baskets of all kinds.

**BABY BASSINETS, \$3.19**

—New solid hood bassinet of heavy willowware. Very strong and durable.

Bassinet Clearance, \$1.69

—Plain willow bassinet with hood frame. A pretty, neat design.

**STAND WORK BASKETS**  
Clearance, \$2.65 to \$6.79

—Stand work baskets of fancy colored straw. Have long handle and large basket.

**Another Real Waist Bargain. Clearance \$1.56**

—"It always seems that things are a little different at Lipman Wolfe & Co.'s" is what we hear on every side.

—It is not our custom to sell what every other store sells, as it is only the store that does an old thing better or a good thing well that prospers beyond the average. As a matter of fact nearly all our merchandise is made to order—to our high standard—which is certainly a little in advance of the general standards.

—In reading over this waist ad you will be apt to say, "why, this does not sound any different from the usual tailored waists one sees." Perhaps not at the first cursory glance, but the minute you pick one up you will instantly be impressed with the excellent quality of the material and the splendid workmanship and finish of every seam and stitch.

—Modeled in the tailored style, some with narrow pleats across the front and others in the mannish shirt style with small side pocket. All have high collars and long sleeves with French turn-back cuffs, others with stiff laundered cuffs.

—Made of Scotch flannel, poplin, Soisette, striped madras and linon in plain colors, white and striped effects.

—Third Floor

**The Great Sale  
of \$12.50 Suits  
Still Continues**

—This sale has broken every selling record in our Suit Department. And little wonder when dependable, stylish, well tailored suits are sold at such trenchant reductions.

**A Short Time Only Remains  
For This Sale of Manhattan Shirts**

—Only a few days left in which to purchase Manhattan Shirts at deep reductions.

—Manhattan shirts are recognized—the best of shirts.

—Many men have taken advantage of this event and supplied themselves with a "Season's Wear."

—Many more men will avail themselves of this opportunity—those who need new shirts—those who will need new shirts soon and those who have plenty of shirts, but will buy more on account of their special reductions.

—Plain negligee and plaited bosom styles—French cuff and stiff cuff styles. In all the finest of materials in every wanted color.

**All \$2.50 and \$3.00 Shirts, Clearance \$1.88**

**All \$3.50 Shirts, Clearance \$2.45**

**All \$4.00 Shirts, Clearance \$2.95**

**All \$1.50 Shirts, Clearance \$1.15**

**All \$2.00 Shirts, Clearance \$1.38**

—Fifth Floor