

# MERCHANTS WILL WAGE WAR UPON TRADING STAMP

## Law to Be Invoked to Curb Use of Stamps; Parcel Post Convention to Be Held at Albany.

To wage war on the trading stamp enterprise, discuss methods of overcoming its evils, and to urge the passage of a law to curb its use, the Oregon Retail Merchants association will hold a convention at Albany, Jan. 22 and 23.

The interests of the consumer in relation to the parcel post, the trading stamp system and mail order house methods and their effect on the cost of living will be dealt upon at length.

Edith Foster Weathered, special organizing representative of the Oregon Manufacturers association, will speak on "The Relation of the Consumer to the Retailer."

The affiliation of the various women's and consumer's clubs with the Oregon Retail Merchants association will be recommended and to the end of working for the benefit of the consumer it will be urged that speakers be sent out during the year to urge cooperation of the consumer in efforts to proceed intelligently in correcting unsatisfactory mercantile conditions.

One whole session will be given over to discussion of the parcel post and the mail order house, it being considered by the merchants that these are two of the greatest factors affecting mercantile interests at present.

To Demonstrate System. A practical demonstration of possible ways in which the merchant can use the parcel post will be carried on during the convention. Packages will be mailed and received and graded according to weights and values and proportional cost of postage.

With the object of urging the merchants to cooperate with the commercial clubs and boards of trade throughout the state in looking after the interests of arriving immigrants, an address will be given by A. Hofer of the Salem Board of Trade on "Immigration as Affecting the Merchant."

It is expected there will be a vigorous denunciation of distribution of trading stamps and a delegation of about 50 merchants will go to Salem to urge the adoption of a bill which has been introduced curbing the use of trading stamps. Also at this time a bill urging the bonding of collection agencies will be urged for adoption.

A financial report to be submitted by L. R. Merrick will show the association in the best condition of its history.

150 to Go From Portland. The Portland delegation of 150 will leave the city at 6:40 a. m. Wednesday on a special train. Accompanying the delegation there will be about 50 representatives of Portland, Johnson, a special car from La Grande will bring 40 delegates and there will be special cars also from other parts of the state.

On the evening of January 22, Wednesday, a reception will be given to the visiting delegates in the Albany Elks headquarters. The convention will be concluded with a banquet Thursday night at the armory.

Responses at the banquet will be given by the following: C. C. Colt, president of the Union Meat Co.; Hon. W. J. Kerr, president of the Oregon Agricultural college; F. W. Welsh, president of the B. C. Retail Merchants association; F. H. Shull, manager of the Portland Flouring mills; A. G. Clark, president of the Portland Ad club; Max Buren of Salem, President J. L. Stockton of Salem.

On the morning of January 24 the delegates will leave on a special train for Corvallis, where they will be the guests of the Corvallis Commercial club and the O. A. C. faculty, till 1 p. m. President Kerr and the faculty will escort the delegates through the college buildings, after which an informal entertainment will be furnished by the college students.

The complete program follows: Wednesday, January 22.—10 a. m., convention called to order by F. J. Fletcher, Albany; invocation, Rev. F. H. Gesselbrecht, Albany; address of welcome (in behalf of the city of Albany), Hon. P. D. Gilbert, mayor of Albany; response, H. C. Garnett, Medford; address of welcome (in behalf of Albany Commercial club), President J. S. Van Winkle; response, J. E. Mann, Portland; introduction of state president, J. L. Stockton; president's, secretary's and treasurer's annual reports; appointment of committees on credentials; order of business; auditing and resolutions; luncheon.

Wednesday Afternoon, January 22.—1:30 p. m., report of committee on order of business; reports of local associations: Albany, Ashland, Astoria, Baker, Coos, Corvallis, Cottage Grove, Echo, Eugene, Forest Grove, Burns, Grants Pass, Hood River, Klamath Falls, La Grande, Lebanon, Medford, McMillinnville, Newberg, Oregon City, Pendleton, Prineville, Portland, Roseburg, Salem, Seaside, Springfield, The Dalles, Tillamook, Vale, Willamina, Vancouver, Wash.; discussions, "Advertising the Retail Store," led by G. E. Tibbury, president McMillinnville Protective association; "System in Business," led by E. N. Warner, Medford; address, "The Mail Order House and the Retail Merchant," E. B. Moore, Corvallis; address, "Emigration as Affecting the Merchant," A. Hofer, secretary Salem Board of Trade.

Wednesday Evening, January 22.—8 p. m., discussions, "Value of Private Labels," led by W. M. Green, Eugene; "How to Post—How to Write—How to Market," led by A. P. Johnson, Corvallis; "How to Conduct a Credit Business," led by F. W. Funk, Portland; address, "The Law and the Merchant," W. C. Winslow, secretary Salem Business Men's League.

Thursday Morning, January 23.—9 a. m., reports of credentials and auditing committees; discussions, "Special Sales—How to Conduct Them," led by F. J. Hamilton, Albany; "Trading Stamps vs. Cash Discounts," C. H. Burkholder, Cottage Grove; address, "Modern Advertising," A. G. Clark, ex-president Portland Ad club; "Necessity for New Legislation," led by E. C. Benson, Roseburg; address, "The Relation of the College to the Retail Merchant," Hon. W. J. Kerr, president Oregon Agricultural college; luncheon.

Thursday Afternoon, January 23.—Afternoon session, 1:30, address, "Relation of the Consumer to the Retailer," Edith Foster Weathered, special organizing representative of Oregon Manufacturers association; address, "The Canadian

# WOULD REFORM INSANE ASYLUMS

## Miss Barnard Favors Examination by Specialists in Psychopathic Ward.

New York, Jan. 18.—That the insane should receive the treatment that is accorded to other invalids, is the contention of Miss Kate Barnard, commissioner of public charities for the state of Oklahoma, who will give a series of lectures here on prison reform.

Miss Barnard is now serving her second term as head of an important department in the government of her state, and her care of the insane is but one of the many features of her work.

After years of investigation she has come to the conclusion that the present method of treating insane patients is crude, inefficient, unproductive of any lasting benefits.

base it on the opinions of the most famous neurologists in this country and in Europe. Insane people are simply invalids, just as people suffering from stomach trouble or nervous disorders are invalids. The present system of declaring a man insane after a commission has investigated his mental capacity is a relic of the dark ages.

One of the several bills prepared under Miss Barnard's direction for the next legislature in her state provides for the erection of a psychopathic hospital for the treatment of the insane. Persons adjudged insane will be treated here before being sent to the state hospital for the insane. They will be sent to the state institutions only after their condition has been reported hopeless by the specialists of the institution.

The plan of consulting experts on the subject of any proposed reform is said to be an innovation, and it is one in which Miss Barnard takes pride. Before she drafted this addition to the penal laws of Oklahoma, she carefully made up a list of the expert criminologists and engaged their assistance in the work. Then, when the draft of the proposed bill was ready, she arranged for these experts to address the legislature in behalf of the measure.

The child labor law of Oklahoma, which Miss Barnard says is a model code, was written by a member of the National Child Labor committee in New York. It is a fact that the 17 states

which are considering changes in their laws bearing on child labor, have taken those of Oklahoma as a standard.

Prison reform has been one of Miss Barnard's greatest works. Prior to her appointment in 1905, she brought about an investigation of the state penitentiary of Kansas. The result was a complete reform in this and other institutions for the care of the criminal. In 1909 two asylums for the insane were, to quote her, "turned upside down" after she had reported on their condition and the methods used by the authorities.

# WANTS SALARY FOR SERVICE IN CONGRESS

(United Press Special Wire.) Washington, Jan. 18.—In a rambling, incoherent affidavit filed in the house today, Giles Otis Pearce of Sonora, Cal., demands "as a loyal citizen of the United States" pay for alleged services as a representative in the Sixty-second congress. He says a similar plea has been made to President Taft. Pearce's name is not on the roll of the house.

Clerk for Monmouth Postoffice. (Washington Bureau of the Journal.) Washington, Jan. 18.—The postoffice department has granted \$30 additional clerk hire for the postmaster at Monmouth.

# OREGON'S MINES ARE CLIMBING UP

## Decline in Output Is Checked; Baker Still Leads in the Production of Gold.

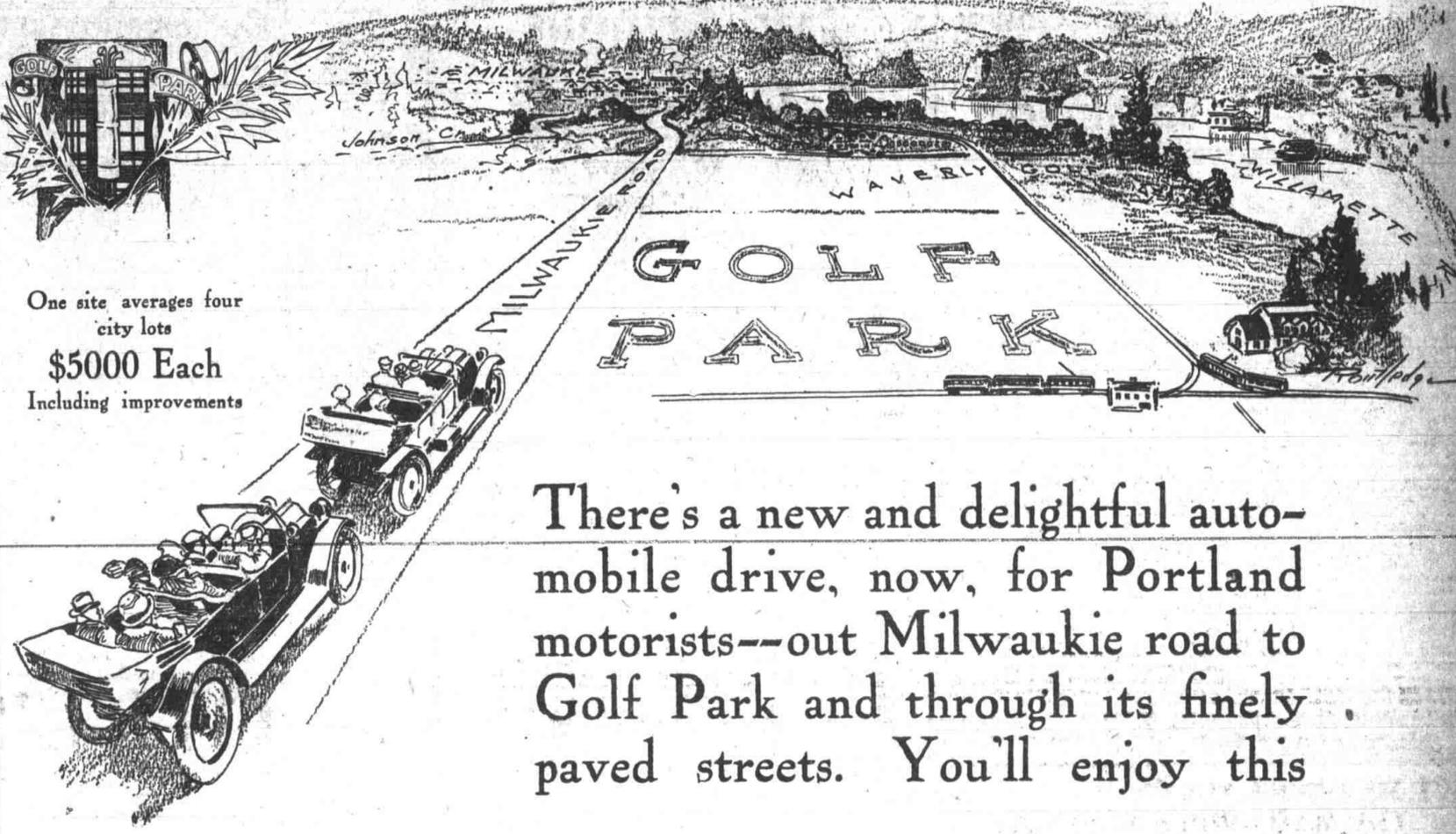
Washington, Jan. 18.—For several years there has been a decline in the metallic output of the state of Oregon, more especially in its gold and silver, but preliminary returns for 1912 show that this has now been checked, according to Charles G. Yale, of the United States geological survey. The mine report of the survey for 1912 showed an output of gold valued at \$633,407 and \$5,321 ounces of silver. This preliminary return for 1912 indicates the Oregon yield was about \$657,000 in gold and \$6,951 ounces of silver, a marked advance in the silver output.

Moreover, the smelters received about 100,000 pounds of copper, compared with 93,196 pounds in 1911, and 38,000 pounds of lead, whereas there was no yield of

lead in 1911. More plants are being worked than formerly in Oregon, mainly by hydraulic methods. The grade of ore in the deep mines has been much lower than formerly, although more of it is treated. The lowering of the average tonnage value is due to the large quantities of old tailings handled, their average yield being taken with that of the new ore in making up the totals and average values.

The largest producer of gold in Oregon is Baker county, as has been the case for some years. Following in order of rank are Josephine, Jackson, Grant, Lane and Malheur counties. Eleven counties of the state are now producing gold, Josephine leading in the production of placer gold, and Baker in that from deep mines. In silver yield Baker county holds first rank. Most of the ore in Oregon is milled, very little of it being shipped to smelters for reduction. Neither the southwestern nor the northeastern counties of Oregon are producing as much gold as a few years ago, although the estimated figures for 1912 show that some little advancement is in progress. The state badly needs the advent of capital to open and develop its deep-mining properties, many of which are lying idle for want of means to place them on a productive standing.

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